

CITY OF HENDERSONVILLE
NON-PROFIT COMMITTEE
March 18, 2025 at 5:00 p.m.
101 Maple Drive North, Hendersonville, TN 37075

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NON-PROFIT REQUESTED CONTRIBUTIONS FY2026

Expenditure Description	FY2023 Actuals	FY2024 Actuals	FY2025 Budget	FY2026 Requests
Quasi-Governmental Agencies				
1 FORWARD SUMNER	\$10,000	\$10,000	\$5,000	\$10,000
2 HEALTH DEPARTMENT	\$12,000	\$12,000	\$12,000	\$12,000
3 HVILLE PUBLIC LIBRARY	\$50,000	\$50,000	\$70,000	\$70,000
4 Total: Quasi-Governmental Agencies	\$72,000	\$72,000	\$87,000	\$92,000

Non-Profit - Special Agencies	FY2023 Actuals	FY2024 Actuals	FY2025 Budget	FY2026 Requests
5 ASHLEY'S PLACE	\$5,000	\$5,000	\$5,000	\$5,000
6 BEECH HS STARS	\$12,000	\$12,000	\$12,000	\$12,000
7 COMMUNITY LIFE BRIDGE	\$15,000	\$8,000	\$8,000	\$10,000
8 SUMNER COUNTY CASA	\$2,500	\$2,500	\$2,500	\$2,500
9 CHAMBER OF COMMERCE	\$15,000	\$0	\$0	\$5,000
10 COMMUNITY CHILD CARE	\$16,000	\$16,000	\$16,000	\$0
11 CUMBERLAND CRISIS PREGNAN	\$1,500	\$1,500	\$1,500	\$0
12 SUMNER COUNTY SHERIFF'S DARE PROG	\$0	\$5,000	\$5,000	\$5,000
13 DECISIONS CHOICES AND OPTIONS	\$3,000	\$3,000	\$3,000	\$4,000
14 FOSTER FAMILIES ASSISTANCE NET	\$0	\$5,000	\$5,000	\$0
15 GRACE PLACE MINISTRY	\$5,000	\$5,000	\$5,000	\$10,000
16 HATS RAINBOW PRESCHOOL	\$0	\$2,000	\$2,000	\$2,000
17 HENDERSONVILLE CITIZENS POLICE	\$0	\$1,000	\$2,500	\$5,000
18 HENDERSONVILLE HS STARS	\$12,000	\$12,000	\$12,000	\$12,000
19 JASON FOUNDATION	\$5,000	\$5,000	\$5,000	\$5,000
20 LEADERSHIP MIDDLE TN	\$0	\$1,000	\$1,000	\$3,000
21 HOMEBOUND MEALS PROGRAM	\$9,900	\$9,900	\$9,900	\$9,900
22 MONTHAVEN A&C CENTER	\$24,000	\$20,000	\$10,000	\$10,000
23 MIDCUMBERLAND HUMAN RESOU	\$5,300	\$5,300	\$5,300	\$7,593
24 ORIGINAL HENDERSONVILLE	\$0	\$10,000	\$0	\$0
25 RECOVERY COURT OF SUMNER COUNT	\$0	\$3,000	\$3,000	\$3,000
26 HOMESAFE	\$3,000	\$3,000	\$3,000	\$3,000
27 NEIGHBORHOOD HEALTH @ SALVUS	\$3,000	\$3,000	\$3,000	\$3,000
28 HVILLE SAMARITAN ASSOC	\$12,500	\$10,000	\$8,000	\$8,000
29 SMALL BUS DEV CENTER	\$7,500	\$2,500	\$2,500	\$7,500
30 SUMNER SPAY NEUTER ALLIAN	\$5,970	\$5,300	\$5,300	\$5,000
31 SENIOR CITIZEN'S CENTER	\$15,000	\$15,000	\$15,000	\$0
32 STATION CAMP STARS	\$9,000	\$9,000	\$9,000	\$9,000
33 SUMNER COUNTY MUSEUM	\$0	\$0	\$2,500	\$2,500
34 UNITED WAY OF SUMNER COUNTY	\$0	\$3,000	\$3,000	\$3,000
35 TSURU	\$0	\$0	\$0	\$2,000

NON-PROFIT REQUESTED CONTRIBUTIONS FY2026

	Expenditure Description	FY2023 Actuals	FY2024 Actuals	FY2025 Budget	FY2026 Requests
36	VIETNAM VETERAN'S OF SUMNER CO	\$0	\$2,500	\$2,500	\$0
37	TRANSIT ALLIANCE	\$2,500	\$0	\$0	\$0
38	ROCK CASTLE	\$35,000	\$0	\$0	\$30,000
39	Total: Non-Profit - Special Agencies	\$224,670	\$185,500	\$167,500	\$183,993

	New Applicants	FY2023 Actuals	FY2024 Actuals	FY2025 Budget	FY2026 Requests
40	MIDDLE TN WORKFORCE DEV	\$0	\$0	\$0	\$2,500
41	Total: New Applicants	\$0	\$0	\$0	\$2,500
42	Grand Total	\$296,670	\$257,500	\$254,500	\$278,493

Increase/(Decrease) FY2025 Approved Budget to FY2026 Requests \$20,993
8.15%

March 1, 2025

Tamara Ingersoll
Director of Finance
City of Hendersonville
101 Maple Drive North
Hendersonville, TN 37075

Dear Ms. Ingersoll:

Forward Sumner Economic Partnership (FSEP) is grateful for your consideration this year. We are happy to report that in 2024 FSEP took the lead in seeking out and securing ARPA funds from the Sumner County Government for the purpose of Hendersonville Utility District being the direct subrecipient of 1.25 million dollars. These funds will assist in completing ongoing sewer projects for West Main Street and will directly impact economic development and recruitment to allow for greater commercial/light industrial developments following the Westlake Plan adopted by the city.

We continue to focus on our unified strategy to secure funding and advancing critical infrastructure projects, as well as substantial funding for economic initiatives that boost regional growth and address skill gaps within the local workforce. Our recent Annual Report as presented at our February 7th Annual Meeting highlights these successes.

Please find the following attached documents pertaining to the Forward Sumner Economic Partnership's consideration for contributions by the Non-Profit Contributions Committee.

- 1) Projected Budget and Fund Balance Form
- 2) Agency General Information Form
- 3) A current list of names, addresses, and telephone numbers of the Forward Sumner officers and Board of Directors
- 4) Forward Sumner's tax determination letter
- 5) 2025 W9
- 6) Forward Sumner 2024 Annual Report
- 7) Forward Sumner's latest available Financial Audit (2024 is in process)

This documentation is provided in support of Forward Sumner's request for FY 2024-2025 funding from the City of Hendersonville in the amount of \$10,000 to aid us in continuing our work in infrastructure, workforce, and economic development. I do attest to the completeness and accuracy of the information submitted in support of our funding request.

Should there be any questions regarding the enclosed documentation, please call our office at 615-206-6624.

Sincerely,



Chris Taylor
President & CEO

Enclosures

P.O. Box 1071 • Hendersonville, TN 37077 | 1598 GreenLea Boulevard • Gallatin, TN 37066

Phone: 615-206-6624 • www.forwardsumner.org

Non-Profit Community Contributions Request for FY2026

REQUESTING AGENCY NAME: Forward Sumner Economic Partnership

PROJECTED BUDGET AND FUND BALANCE FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/2025	\$ 50,000.00
FY25 REVENUE NOT RECEIVED AS OF 6/30/2025	\$ -
FY25 EXPENSES NOT PAID AS OF 6/30/2025	\$ -
PROJECTED FUND BALANCE ON 6/30/2025	\$ 50,000.00

ESTIMATED REVENUE FOR FY2026

City of Hendersonville	\$ 10,000.00
City of Gallatin	\$ 10,000.00
Sumner County	\$ -
State of Tennessee	\$ -
U.S. Government	\$ -
Other (Member Investments)	\$ 359,000.00
TOTAL ESTIMATED REVENUE FOR FY2026	\$ 379,000.00

TOTAL FUNDS AVAILABLE FOR FY2026

\$429,000.00

ESTIMATED EXPENSES FOR FY2026

Community Development & Infrastructure	\$ 94,750.00
Workforce Development	\$ 113,700.00
Economic Development	\$ 75,800.00
Investor & Stakeholder Relations	\$ 56,850.00
Operations	\$ 37,900.00
List Expense	\$ -
TOTAL ESTIMATED EXPENSES FOR FY2026	\$ 379,000.00

PROJECTED FUND BALANCE ON 6/30/2026

\$ 50,000.00

Your Name
Title
Street Address
City, State, Zip Code
Phone Number
Email Address

Chris Taylor
President & CEO
1598 GreenLea Blvd
Gallatin, TN 37066
615-206-6624
chris@forwardsumner.org

Agency General Information Form

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year <i>(An individual is counted only once regardless of the times served by the agency)</i>	75,014
Total number of unduplicated individuals served by this agency last year	212,093
Total annual dollars spent in Hendersonville by this agency, excluding salaries	Cover Letter
Total annual salaries paid by this agency	\$ 170,000.00
Total number of employees working for this agency	2

Please explain who governs this agency:

This not-for-profit is governed by a public/private board of directors that employs a President/CEO (Chris Taylor). The President/CEO sits on an executive committee alongside a chair, incoming chair, immediate past chair, secretary and treasurer who provide day-to-day oversight and management.

Please explain how the governing body is appointed to this agency:

Charter membership seats on the BOD are currently based on a minimum annual investment of \$15,000. There are 10 Sustaining Members that are voted to the board by the full membership and they serve staggered 3-year terms.

Please submit the following along with these completed forms:

- * A current list of names, addresses and telephone numbers for agency board members.
- * A copy of proof of your non-profit tax-exempt status.
- * A W-9 dated in calendar year 2025.
- * A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION IS DUE MARCH 10, 2025



EXECUTIVE COMMITTEE

Jim Harrison, Chair
Principal
CSDG
2305 Kline Ave., Suite 300
Nashville, TN 37211
615-248-9999
JimH@CSDG.TN.com

Kevin Releford, Immediate Past Chair
Regional Vice President
Gallatin Campus Leader
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615-230-2387
kevin_releford@gap.com

Kelley Crecelius, Incoming Chair
ABP, Business Development
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Chris Taylor, PRESIDENT/CEO
Forward Sumner Economic Partnership
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Matt Harris

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Cory Respondek

President
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Joe Rewa

General Manager
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Jeremy Riggs

Owner, General Contractor
JR Builders
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615-504-1467
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Randy Smith

Owner
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ml1000cbc@gmail.com

Sarah Stratton

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Sstratton@tngrasslands.com

Tara Tenorio

Community Dev Regional Manager
SE
Meta / Facebook
650-798-4510
tmtenorio@fb.com

John Turner

Rogers Group
355 North Belvedere Drive,
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Gallatin, TN 37066
615-452-3604
john.turner@rogersgroupinc.com

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: **AUG 28 2002**

FORWARD SUMNER
C/O RONNIE C COX
101 WESSINGTON PL
HENDERSONVILLE, TN 37075

Employer Identification Number:
04-3686852
DLN:
17053214031022
Contact Person:
KEVIN KAHMANN ID# 31081
Contact Telephone Number:
(877) 829-5500
Internal Revenue Code
Section 501(c)(6)
Accounting Period Ending:
June 30
Form 990 Required:
Yes
Addendum Applies:
No

Dear Applicant:

Based on information supplied, and assuming your operations will be as stated in your application for recognition of exemption, we have determined you are exempt from Federal income tax under section 501(a) of the Internal Revenue Code as an organization described in the section indicated above.

Unless specifically excepted, you are liable for taxes under the Federal Insurance Contributions Act (social security taxes) for each employee to whom you pay \$100 or more during a calendar year. And, unless excepted, you are also liable for tax under the Federal Unemployment Tax Act for each employee to whom you pay \$50 or more during a calendar quarter if, during the current or preceding calendar year, you had one or more employees at any time in each of 20 calendar weeks or you paid wages of \$1,500 or more in any calendar quarter. If you have any questions about excise, employment, or other Federal taxes, please address them to this office.

If your sources of support, or your purposes, character, or method of operation change, please let us know so we can consider the effect of the change on your exempt status. In the case of an amendment to your organizational document or bylaws, please send us a copy of the amended document or bylaws. Also, you should inform us of all changes in your name or address.

In the heading of this letter we have indicated whether you must file Form 990, Return of Organization Exempt From Income Tax. If Yes is indicated, you are required to file Form 990 only if your gross receipts each year are normally more than \$25,000. However, if you receive a Form 990 package in the mail, please file the return even if you do not exceed the gross receipts test. If you are not required to file, simply attach the label provided, check the box in the heading to indicate that your annual gross receipts are normally \$25,000 or less, and sign the return.

If a return is required, it must be filed by the 15th day of the fifth

Letter 948 (DO/CG)

FORWARD SUMNER

month after the end of your annual accounting period. A penalty of \$20 a day is charged when a return is filed late, unless there is reasonable cause for the delay. However, the maximum penalty charged cannot exceed \$10,000 or 5 percent of your gross receipts for the year, whichever is less. For organizations with gross receipts exceeding \$1,000,000 in any year, the penalty is \$100 per day per return, unless there is reasonable cause for the delay. The maximum penalty for an organization with gross receipts exceeding \$1,000,000 shall not exceed \$50,000. This penalty may also be charged if a return is not complete, so please be sure your return is complete before you file it.

You are not required to file Federal income tax returns unless you are subject to the tax on unrelated business income under section 511 of the Code. If you are subject to this tax, you must file an income tax return on Form 990-T, Exempt Organization Business Income Tax Return. In this letter we are not determining whether any of your present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

You are required to make your annual information return, Form 990 or Form 990-EZ, available for public inspection for three years after the later of the due date of the return or the date the return is filed. You are also required to make available for public inspection your exemption application, any supporting documents, and your exemption letter. Copies of these documents are also required to be provided to any individual upon written or in person request without charge other than reasonable fees for copying and postage. You may fulfill this requirement by placing these documents on the Internet. Penalties may be imposed for failure to comply with these requirements. Additional information is available in Publication 557, Tax-Exempt Status for Your Organization, or you may call our toll free number shown above.

You need an employer identification number even if you have no employees. If an employer identification number was not entered on your application, a number will be assigned to you and you will be advised of it. Please use that number on all returns you file and in all correspondence with the Internal Revenue Service.

If we have indicated in the heading of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

Because this letter could help resolve any questions about your exempt status, you should keep it in your permanent records.

Letter 948 (DO/CG)

FORWARD SUMNER

If you have any questions, please contact the person whose name and telephone number are shown in the heading of this letter.

Sincerely yours,



for Lois G. Lerner
Director, Exempt Organizations

Letter 948 (DO/CG)

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

**Give form to the
requester. Do not
send to the IRS.**

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	<p>1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)</p> <p>Forward Sumner Economic Partnership</p>	
	<p>2 Business name/disregarded entity name, if different from above.</p>	
	<p>3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.</p> <p><input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate</p> <p><input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership)</p> <p>Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner.</p> <p><input checked="" type="checkbox"/> Other (see Instructions) 501 (c) 6</p>	<p>4 Exemptions (codes apply only to certain entities, not individuals; see Instructions on page 3):</p> <p>Exempt payee code (if any) _____</p> <p>Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____</p> <p style="text-align: right;"><i>(Applies to accounts maintained outside the United States.)</i></p>
	<p>3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See Instructions <input type="checkbox"/></p>	
	<p>5 Address (number, street, and apt. or suite no.). See Instructions.</p> <p>1598 GreenLea Blvd</p>	<p>Requester's name and address (optional)</p>
	<p>6 City, state, and ZIP code</p> <p>Gallatin, TN 37066</p>	
	<p>7 List account number(s) here (optional)</p>	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Social security number										
or										
Employer identification number										
0	4		-	3	6	8	6	8	5	2

Note: If the account is in more than one name, see the Instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the Instructions for Part II, later.

Sign Here	Signature of U.S. person		Chris Taylor, Pres & CEO	Date	January 1, 2025
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1086).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they



2024 Chairman of the Board



Kevin Releford’s service as the Forward Sumner Chairman of the Board has been invaluable to the organization during this time of transition and he is someone whose contributions are endless. He brought unique expertise, offered strategic insights, and played a critical role in the organization’s growth and stability. Kevin’s leadership and dedication helped shape key decisions, improve operations, and foster a positive culture. Whether through guiding financial matters, securing crucial partnerships, or leading initiatives, his impact is evident in the organization’s achievements.

Forward Sumner is grateful for Kevin’s willingness to stay on the board and executive committee and we look forward to working with him in 2025.

Kevin Releford

Meeting Agenda

Agenda of the FSEP Board of Directors Meeting & Annual Winter Meeting Friday, February 7, 2025

Welcome, Call to Order & Recognitions
Chris Taylor

Installation of FY 2025 Officers & New Board Members
Chris Taylor

Speaker Introduction
Chris Taylor

United Way of Sumner County
Erin Birch, CEO

Recognition of Outgoing Board Members
Chris Taylor

Speaker Introduction by Chris Taylor
Dr. Scott Langford, Director of Schools
Josh Suddath, SC Director of Planning & Engineering

Roundtable

Passing of the Gavel
Kevin Releford & Jim Harrison

Congressman John Rose

About Forward Sumner

Forward Sumner is a non-profit partnership between the local business community, the State of Tennessee, Sumner County, and its municipalities. Together we focus on creating one voice for workforce development, economic prosperity, and infrastructure improvements for Sumner County.

FSEP specializes in fostering regional economic growth and community advancement in Sumner County. Our dedicated efforts center on driving sustainable development and enhancing quality of life through strategic collaborations and innovative initiatives.



Economic Development

Capital investment and job creation remain fundamental to a thriving community. The economic development initiative is the one that equips us for the next opportunity.

Fostering Business Growth

Forward Sumner has attracted new businesses, supported expansion efforts, and ensured a strong local business environment.

Infrastructure & Incentives

The organization has enhanced infrastructure and provided competitive incentives to retain and attract businesses.

Public-Private Collaboration

Forward Sumner has united business leaders and public entities to drive key community projects and is helping drive growth in Sumner County by harnessing key economic indicators — GRP increasing from \$6.33 billion in 2019 to \$8.66 billion in 2023 (projected \$10.9 billion in 2024) and job gains from 66,100 to 71,671 (projected 73,006 in 2024)—along with rising sales tax revenue and a robust 66% labor force participation rate.

The Sumner County economy is a diverse mix of business and industry. Forward Sumner has identified a strategic focus of eight target clusters. Our focused approach targets advanced manufacturing, healthcare, IT, transportation & logistics, and agriculture, aligning business attraction with the county’s core strengths. We further empower site selection by providing updated GIS maps, comprehensive property listings, and an interactive commercial database to support informed investment decisions.



Force Development / Workforce Cabinet

FSEP Workforce Cabinet

A recognized statewide best practice, this initiative unifies workforce service providers for greater impact.

2024 - 2025 Workplan

<u>Preparation & Training</u>	<u>Awareness</u>
Apprenticeships	Job Shadow
Clinical Experience	Field Trips
Internship	Career Fairs
Co-Op	Job Fairs
Project - Based Learning	8th Grade Career Fair
Service Learning	Classroom Speakers



Community Development & Infrastructure

Forward Sumner plays a pivotal role in coordinating the NETcorridor initiative through strategic partnerships and unified advocacy. Working closely with local governments, the Greater Nashville Regional Council (GNRC), Metropolitan Planning Organization (MPO), and the Tennessee Department of Transportation (TDOT), Forward Sumner brings a cohesive voice to regional transportation planning. This collaborative approach has positioned Sumner County's projects, including the NETcorridor, as high-priority initiatives within the 2045 Regional Transportation Plan (RTP). The organization's involvement extends to serving on TDOT's contractor scoping team, a first for a TDOT project, ensuring local interests are represented throughout the planning and implementation processes. This unified strategy has been instrumental in securing funding and advancing critical infrastructure projects, demonstrating the power of public-private partnerships in driving regional transportation improvements.

Securing Infrastructure Funding

Helped secure **\$490 million** in TDOT's 10-year plan, including the **\$206 million Portland Bypass** and **\$112 million Gallatin Connector Project**.

NETcorridor Expansion

Advanced **Phase 1 of the NETcorridor Project**, with construction to expand **Vietnam Veterans Boulevard**, improving regional mobility included in the 10-year plan.

Enhancing Regional Connectivity

Supported **I-65 widening** and **State Route 386 improvements**, strengthening transportation networks crucial for economic growth.

Statewide Partnership Program TDOT 10 Year Plan



Tennessee Department of Transportation Fiscal Years 2025-2027

Region	County	PIN	Route	Description	Phase	FY-25	FY-26	FY-27
3	Sumner	106634.02	SR-109	From near SR-52, west of Portland to existing SR-109, north of Portland (IA)	Construction	CN		
3	Davidson/Sumner	124253.01	I-65	From near Rivergate Pkwy to near SR-41 (US-31W) (IA)	Construction	CN		

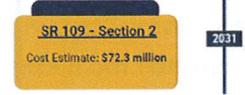
Comprehensive Multimodal Program



Tennessee Department of Transportation Fiscal Years 2025-2027

Region	County	PIN	Route	Description	Phase	FY-25	FY-26	FY-27
3	Sumner	132679.00	SR-386	SR-386 (Vietnam Veterans Blvd), from near St. Blaise Rd to SR-174; and SR-174 (Long Hollow Pike), from near SR-386 to near Gwen Ave; and Proposed Connector Rd, from SR-174/SR-386 interchange to near Belvedere Dr.	PE		PE	
3	Davidson/Sumner	123946.00	SR-386	Saundersville CSX Underpass Connector at				ROW

Comprehensive Multimodal Program



Totaling \$490.5 M

Workfo

Forward Sumner's collaborative efforts secure substantial funding for economic initiatives that boost regional growth and address skill gaps within the workforce.

Industry-Aligned Training

Forward Sumner ensures workforce programs align with employer needs, strengthening the regional talent pipeline.

Workforce Investment Grants

Secured **\$710,000** in workforce development funding grants to expand training and job creation.

Targeted Training Programs

Continued the work of the **Workforce Cabinet** and the **Heavy Duty Equipment Operator** training, resulting in **48 full-time job placements**.

Career Readiness Initiatives

Developed **electrician apprenticeship programs**, leading to **58 full-time hires at competitive wages**, bridging the gap between training and employment.

Data-Driven Workforce Strategy

Forward Sumner leverages the Workforce Intelligence Template (WIT) to align education and training with job market demands.

Work-Based Learning

The organization connects students with employers, fostering hands-on training opportunities to build a skilled workforce.

VITAL WORKFORCE DEVELOPMENT FUNDING PARTNERS



Investor & Stakeholder Relations



Governor Bill Lee and Meta's Tara Tenorio at the Forward Sumner Summer Meeting, August 2024



Congressman John Rose addresses Forward Sumner Members & Stakeholders at the FSEP Annual Meeting, January 2024

2024 FSEP Board

- | | |
|------------------------------------|----------------|
| Kevin Releford, Chair | |
| Justin Coury, Immediate Past Chair | |
| Hillary Bonham | |
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| Dr. Kaylin Craig | Bill Mouchette |
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| Johnny Garrett | Scot Robinson |
| Tony Gregory | Randy Smith |
| Rod Harkleroad | Sarah Stratton |
| Jim Harrison | Chris Taylor |
| Mack Hodges | Tara Tenorio |
| Meredith Hunter | John Turner |

The Forward Sumner Board of Directors is comprised of members from companies with a combined total annual sales of approximately \$241.78 billion, a market capitalization of about \$1.29 trillion, and total assets of around \$359.39 billion. The presence of companies from various sectors, especially healthcare, technology, and finance, provides substantial economic strength and diverse industry insights to the board.



Thank you to the following partners for sponsoring today's meeting:



ECONOMIC DEVELOPMENT AGENCY
TRUE SUCCESS | AMAZING OPPORTUNITIES

Forward Sumner Economic Partnership

Financial Statements
For the Years Ended December 31, 2023 and 2022

Forward Sumner Economic Partnership
Financial Statements
For the Years Ended December 31, 2023 and 2022

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Independent Accountant's Review Report

Board of Directors
Forward Sumner Economic Partnership

We have reviewed the accompanying financial statements of Forward Sumner Economic Partnership (the Partnership), which comprise the statement of financial position as of December 31, 2023, the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of the Partnership and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our review.

Accountant's Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Report on 2022 Financial Statements

The 2022 financial statements of the Partnership were audited by us, and we expressed an unmodified opinion on them in our report, dated August 11, 2023. We have not performed any auditing procedures since that date.

Blankenship CPA Group, PLLC

Blankenship CPA Group, PLLC
Goodlettsville, Tennessee
May 6, 2024

Forward Sumner Economic Partnership

Statements of Financial Position

December 31, 2023 and 2022

	2023	2022
Assets		
Current assets		
Cash	\$ 242,010	\$ 217,745
Pledges receivable, current portion	<u>-</u>	<u>3,150</u>
Total current assets	242,010	220,895
Furniture and equipment, net	-	-
Operating lease right-of-use asset	<u>7,453</u>	<u>22,029</u>
Total assets	\$ 249,463	\$ 242,924
Liabilities and Net Assets		
Current liabilities		
Accrued payroll taxes	\$ 591	\$ 311
Operating lease liability, current portion	<u>7,453</u>	<u>14,576</u>
Total current liabilities	8,044	14,887
Operating lease liability, net of current portion	-	7,453
Refundable advance	<u>60,000</u>	<u>-</u>
Total liabilities	68,044	22,340
Net assets		
Without donor restrictions	179,419	187,434
With donor restrictions	<u>2,000</u>	<u>33,150</u>
Total net assets	<u>181,419</u>	<u>220,584</u>
Total liabilities and net assets	\$ 249,463	\$ 242,924

Forward Sumner Economic Partnership

Statement of Activities

For the Year Ended December 31, 2023

	Without donor restrictions	With donor restrictions	Total
Revenues and Other Support			
Contributions of cash and other financial assets			
Contributions	\$ 212,350	\$ 72,000	\$ 284,350
Contributions of nonfinancial assets	53,630	-	53,630
Interest	1,079	-	1,079
Net assets released from restrictions	<u>103,150</u>	<u>(103,150)</u>	<u>-</u>
Total revenues and other support	370,209	(31,150)	339,059
Expenses			
Program services			
Economic development	75,643	-	75,643
Community development and infrastructure	94,558	-	94,558
Workforce development	113,466	-	113,466
Donor relations	<u>37,822</u>	<u>-</u>	<u>37,822</u>
Total program services	321,489	-	321,489
Supporting services			
Management and general	37,822	-	37,822
Fundraising	<u>18,913</u>	<u>-</u>	<u>18,913</u>
Total supporting services	<u>56,735</u>	<u>-</u>	<u>56,735</u>
Total expenses	378,224	-	378,224
Change in net assets	(8,015)	(31,150)	(39,165)
Net assets, beginning of year	<u>187,434</u>	<u>33,150</u>	<u>220,584</u>
Net assets, end of year	\$ 179,419	\$ 2,000	\$ 181,419

Forward Sumner Economic Partnership

Statement of Activities

For the Year Ended December 31, 2022

	Without donor restrictions	With donor restrictions	Total
Revenues and Other Support			
Contributions of cash and other financial assets			
Contributions	\$ 216,050	\$ 127,000	\$ 343,050
Grants	5,000	30,000	35,000
Contributions of nonfinancial assets	18,680	-	18,680
Interest	19	-	19
Net assets released from restrictions	<u>132,850</u>	<u>(132,850)</u>	<u>-</u>
Total revenues and other support	372,599	24,150	396,749
Expenses			
Program services			
Economic development	93,729	-	93,729
Community development and infrastructure	93,729	-	93,729
Workforce development	112,466	-	112,466
Donor relations	<u>18,747</u>	<u>-</u>	<u>18,747</u>
Total program services	318,671	-	318,671
Supporting services			
Management and general	37,491	-	37,491
Fundraising	<u>18,747</u>	<u>-</u>	<u>18,747</u>
Total supporting services	<u>56,238</u>	<u>-</u>	<u>56,238</u>
Total expenses	374,909	-	374,909
Change in net assets	(2,310)	24,150	21,840
Net assets, beginning of year	<u>189,744</u>	<u>9,000</u>	<u>198,744</u>
Net assets, end of year	\$ 187,434	\$ 33,150	\$ 220,584

Forward Sumner Economic Partnership
Statement of Functional Expenses
For the Year Ended December 31, 2023

	Program services				Supporting services				Total
	Economic development	Community development and infrastructure	Workforce development	Donor relations	Total program services	Management and general	Fundraising	Total supporting services	
Salaries and wages	\$ 30,704	\$ 38,381	\$ 46,057	\$ 15,352	\$ 130,494	\$ 15,352	\$ 7,676	\$ 23,028	\$ 153,522
Payroll taxes	2,139	2,674	3,208	1,069	9,090	1,069	535	1,604	10,694
Professional services	28,496	35,620	42,744	14,248	121,108	14,248	7,124	21,372	142,480
Committee expenses	360	450	541	180	1,531	180	90	270	1,801
Conference and dues	2,466	3,083	3,698	1,233	10,480	1,233	617	1,850	12,330
Equipment maintenance and repairs	918	1,148	1,376	459	3,901	459	230	689	4,590
Rent	4,000	5,000	6,000	2,000	17,000	2,000	1,000	3,000	20,000
Filing fees	46	58	69	23	196	23	12	35	231
Insurance	1,036	1,295	1,555	518	4,404	518	259	777	5,181
Relations	1,490	1,863	2,236	745	6,334	745	373	1,118	7,452
Marketing	2,653	3,317	3,979	1,327	11,276	1,327	663	1,990	13,266
Office supplies	490	613	736	245	2,084	245	123	368	2,452
Telephone	96	120	144	48	408	48	24	72	480
Travel and automobile	749	936	1,123	375	3,183	375	187	562	3,745
	\$ 75,643	\$ 94,558	\$ 113,466	\$ 37,822	\$ 321,489	\$ 37,822	\$ 18,913	\$ 56,735	\$ 378,224

Forward Sumner Economic Partnership
Statement of Functional Expenses
For the Year Ended December 31, 2022

	Program services					Supporting services				Total
	Economic development	Community development and infrastructure	Workforce development	Donor relations	Total program services	Management and general	Fundraising	Total supporting services		
Salaries and wages	\$ 53,238	\$ 53,238	\$ 63,885	\$ 10,648	\$ 181,009	\$ 21,295	\$ 10,648	\$ 31,943	\$ 212,952	
Payroll taxes	3,684	3,684	4,419	737	12,524	1,474	737	2,211	14,735	
Professional services	18,245	18,245	21,894	3,649	62,033	7,298	3,649	10,947	72,980	
Committee expenses	434	434	519	87	1,474	173	87	260	1,734	
Conference and dues	2,629	2,629	3,153	526	8,937	1,052	526	1,578	10,515	
Equipment maintenance and repairs	1,116	1,116	1,339	223	3,794	446	223	669	4,463	
Rent	5,000	5,000	6,000	1,000	17,000	2,000	1,000	3,000	20,000	
Filing fees	48	48	55	10	161	19	10	29	190	
Insurance	1,670	1,670	2,005	334	5,679	668	334	1,002	6,681	
Relations	2,774	2,774	3,328	555	9,431	1,110	555	1,665	11,096	
Marketing	3,126	3,126	3,752	625	10,629	1,250	625	1,875	12,504	
Office supplies	453	453	543	91	1,540	181	91	272	1,812	
Telephone	180	180	216	36	612	72	36	108	720	
Travel and automobile	1,132	1,132	1,358	226	3,848	453	226	679	4,527	
	\$ 93,729	\$ 93,729	\$ 112,466	\$ 18,747	\$ 318,671	\$ 37,491	\$ 18,747	\$ 56,238	\$ 374,909	

Forward Sumner Economic Partnership
Statements of Cash Flows
For the Years Ended December 31, 2023 and 2022

	2023	2022
Cash, beginning of year	\$ 217,745	\$ 190,055
Cash flows from operating activities		
Change in net assets	(39,165)	21,840
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Change in:		
Pledges receivable, net	3,150	5,850
Accrued payroll taxes	280	-
Refundable advance	60,000	-
Net cash provided (used) by operating activities	24,265	27,690
Net change in cash	24,265	27,690
Cash, end of year	\$ 242,010	\$ 217,745
Supplemental disclosures of noncash information		
Right-of-use asset obtained in exchange for new lease obligation, operating lease	\$ -	\$ 29,155

Forward Sumner Economic Partnership
Notes to Financial Statements
For the Years Ended December 31, 2023 and 2022

Note 1. Nature of Operations

Forward Sumner Economic Partnership (the Partnership) was chartered and incorporated under the laws of Tennessee as a not-for-profit corporation on June 3, 2002. The Partnership's mission is to unite business, community, and government to promote and foster the economic development and prosperity of Sumner County for the benefit of all citizens. Contributions are received primarily from donors located in the Middle Tennessee region.

Note 2. Summary of Significant Accounting Policies

Basis of Accounting

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (US GAAP).

Net assets, revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Partnership, and changes therein, are classified and reported as follows:

Net assets without donor restrictions – Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Partnership. These net assets may be used at the discretion of the Partnership's management and the Board of Directors.

Net assets with donor restrictions – Net assets subject to stipulations imposed by donors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Partnership or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Measure of Operations

The statements of activities report all changes in net assets, including changes in net assets from operating and non-operating activities. Operating activities consist of those items attributable to the Partnership's ongoing activities. The Partnership does not have any non-operating activities as of December 31, 2023 and 2022.

Use of Estimates

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash

The Partnership's cash consists of cash on deposit with banks.

Pledges Receivable

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. Management has not recorded a discount on pledges receivable due to the amount not being material. Conditional promises to give are not included as support until the conditions are met.

Forward Sumner Economic Partnership
Notes to Financial Statements
For the Years Ended December 31, 2023 and 2022

Note 2. **Summary of Significant Accounting Policies**

Allowance for Credit Losses and Doubtful Accounts (New Accounting Standard Adopted in 2023)

The Partnership adopted Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 326, *Financial Instruments-Credit Losses*, as of January 1, 2023, with the cumulative-effect transition method with the required prospective approach. The measurement of expected credit losses under the current expected credit loss (CECL) methodology is applicable to financial assets measured at amortized cost, which include trade receivables, contract assets and non-current receivables. An allowance for credit losses under the CECL methodology is determined using the loss-rate approach and measured on a collective (pool) basis when similar risk characteristics exist. Where financial instruments do not share risk characteristics, they are evaluated on an individual basis. The CECL allowance is based on relevant available information, from internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts. The allowance for credit losses as of December 31, 2023, and change in the allowance for credit losses during the year ended December 31, 2023, was not material to the financial statements.

Prior to adoption of ASC 326, the Partnership maintained an allowance for doubtful accounts to reserve for potentially uncollectible pledges. The allowance for doubtful accounts as of December 31, 2022, was not material to the financial statements.

Furniture and Equipment

Furniture and equipment are stated at cost at the date of purchase or, for donated assets, at fair value at the date of donation, less accumulated depreciation. Depreciation is calculated using the straight-line method over the estimated useful lives of the assets. The useful lives range from five to seven years. The Partnership's policy is to capitalize renewals and betterments acquired for greater than \$2,500 and expense normal repairs and maintenance as incurred. The Partnership's management periodically evaluates whether events or circumstances have occurred indicating that the carrying amount of long-lived assets may not be recovered.

Leases

The Partnership determines if an arrangement is or contains a lease at inception, which is the date on which the terms of the contract are agreed to, and the agreement creates enforceable rights and obligations. A contract is or contains a lease when (i) explicitly or implicitly identified assets have been deployed in the contract, and (ii) the Partnership obtains substantially all of the economic benefits from the use of that underlying asset and directs how and for what purpose the asset is used during the term of the contract. The Partnership also considers whether its service arrangements include the right to control the use of an asset.

The Partnership recognizes most leases on its statements of financial position as a right-of-use (ROU) asset representing the right to use an underlying asset and a lease liability representing the obligation to make lease payments over the lease term, measured on a discounted basis. Leases are classified as either finance leases or operating leases based on certain criteria. Classification of the lease affects the pattern of expense recognition in the statements of activities.

The Partnership made an accounting policy election available under Topic 842 not to recognize ROU assets and lease liabilities for leases with a term of 12 months or less. For all other leases, ROU assets and lease liabilities are measured based on the present value of future lease payments over the lease term at the commencement date of the lease (or January 1, 2022, for existing leases upon the adoption of Topic 842).

Forward Sumner Economic Partnership
Notes to Financial Statements
For the Years Ended December 31, 2023 and 2022

Note 2. Summary of Significant Accounting Policies

Leases

The ROU assets also include any initial direct costs incurred and lease payments made at or before the commencement date and are reduced by any lease incentives. To determine the present value of lease payments, the Partnership made an accounting policy election available to non-public companies to utilize a risk-free borrowing rate, which is aligned with the lease term at the lease commencement date (or remaining term for leases existing upon the adoption of Topic 842).

Future lease payments may include fixed rent escalation clauses or payments that depend on an index (such as the consumer price index), which is initially measured using the index or rate at lease commencement. Subsequent changes of an index and other periodic market rate adjustments to base rent are recorded in variable lease expense in the period incurred. Residual value guarantees or payments for terminating the lease are included in the lease payments only when it is probable they will be incurred.

The Partnership has made an accounting policy election to use the risk-free rate as the discount rate if the rate implicit in the lease is not readily determinable. The risk-free rate is the rate of a zero coupon US Treasury instrument for the same period of time as the lease term.

Refundable Advance

The refundable advance liability on the statement of net position as of year-end 2023 is comprised of grant money that remains unspent and is required to be returned if not spent by December 2026. Grant revenue will be recognized as expenses are incurred.

Accrued Compensated Absences

Full-time employees accrue vacation time as follows:

Length of employment	Vacation time
5 or less years	2 weeks
6 to 10 years	3 weeks
11 or more years	4 weeks

Employees may not carry more than 4 vacation days over to the following year unless they obtain prior written approval from the President. There were no accrued compensated absences at December 31, 2023 and 2022.

Employees also accrue 8 sick days each year and any unused sick days accumulated from year-to-year up to a maximum of 40 workdays. Employees are not paid for unused sick days at termination date. Therefore, no accrual has been recorded for sick days.

Contributions

Contributions are received and recorded as with or without donor restrictions depending on the existence of any donor restrictions. Contributions that are restricted by the donor are reported as an increase in net assets with donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends, or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Forward Sumner Economic Partnership
Notes to Financial Statements
For the Years Ended December 31, 2023 and 2022

Note 2. Summary of Significant Accounting Policies

Contributions of Nonfinancial Assets

The Partnership received donated professional services and office space for 2023 and 2022. Such amounts, which are based upon information provided by third-party service providers, are recorded at their estimated fair value determined on the date of contribution and are reported as contributions of nonfinancial assets and supporting services on the accompanying statements of activities and functional expenses.

Several donors have made significant contributions of their time in furtherance of the Partnership's mission. These services were not reflected in the accompanying statement of activities because they do not meet the necessary criteria for recognition under US GAAP.

Functional Expenses

The cost of providing the program services and supporting services have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among program services and supporting services benefited. Such allocations are determined by management on an equitable basis. Management has used an indirect allocation method to allocate all expenses based upon estimates of time and effort.

Income Taxes

The Partnership is a not-for-profit corporation that is exempt from income taxes under Section 501(c)(6) of the Internal Revenue Code except on net income derived from unrelated business activities. Accordingly, no provision for income tax has been made. US GAAP requires the Partnership's management to evaluate tax positions taken by the Partnership and recognize a tax liability (or asset) if the Partnership has taken an uncertain position that more likely than not would not be sustained upon examinations by the Internal Revenue Service. Management has analyzed the tax positions of the Partnership and has concluded that as of December 31, 2023, no uncertain positions have been taken or are expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Partnership is subject to routine audits by taxing jurisdictions, however, there are currently no audits for any tax periods in progress. The Partnership is no longer subject to routine audits by taxing jurisdictions for any tax periods before 2020.

Forward Sumner Economic Partnership
Notes to Financial Statements
For the Years Ended December 31, 2023 and 2022

Note 3. Liquidity and Availability

The following represents the Partnership's financial assets:

	2023	2022
Financial assets		
Cash	\$ 242,010	\$ 217,745
Pledges receivable, current portion	<u>-</u>	<u>3,150</u>
Total financial assets	242,010	220,895
Less amounts not available to be used within one year		
Board designated emergency fund	136,633	100,000
Net assets with donor restrictions	2,000	33,150
Less net assets with purpose restrictions to be met in less than a year	<u>(2,000)</u>	<u>(33,150)</u>
	136,633	100,000
Financial assets available to meet cash needs for general expenditures over the next 12 months	\$ 105,377	\$ 120,895

As part of its liquidity plan, the Partnership's goal is to have excess cash each year of \$10,000 in order to meet operating expenses without relying on debt.

Note 4. Pledges Receivable

Pledges receivable are as follows:

	2023	2022
Pledges receivable	\$ -	\$ 3,500
Less: allowance for uncollectible pledges	<u>-</u>	<u>(350)</u>
Pledges receivable, net	\$ -	\$ 3,150
Receivable in less than one year, net	\$ -	\$ 3,150
Receivable in one to five years, net	<u>-</u>	<u>-</u>
Total	\$ -	\$ 3,150

Note 5. Furniture and Equipment

Furniture and equipment consist of the following:

	2023	2022
Office equipment	\$ -	\$ 16,058
Furniture	7,366	7,366
Less: accumulated depreciation	<u>(7,366)</u>	<u>(23,424)</u>
Furniture and equipment, net	\$ -	\$ -

Forward Sumner Economic Partnership
Notes to Financial Statements
For the Years Ended December 31, 2023 and 2022

Note 6. Lease

The Partnership leases real estate under an operating lease agreement that has a term of two years. The Partnership's operating lease generally does not contain any material restrictive covenants or residual value guarantees.

Operating lease cost is recognized on a straight-line basis over the lease term. The components of lease expense are as follows for the year ended December 31:

	2023	2022
Operating lease cost	\$ 15,000	\$ 15,000

Supplemental cash flow information related to the lease is as follows for the year ended December 31:

	2023	2022
Cash paid for amounts included in measurement of lease liability:		
Operating cash outflows, payments on operating lease	\$ 15,000	\$ 15,000

Supplemental statement of financial position information related to the lease is as follows as of December 31:

	2023	2022
Operating lease		
Operating lease right-of-use asset	\$ 7,453	\$ 22,029
Operating lease liability, current portion	\$ 7,453	\$ 14,576
Operating lease liability, net of current portion	<u>-</u>	<u>7,453</u>
Total operating lease liability	\$ 7,453	\$ 22,029
Weighted-average remaining lease term		
Operating lease	0.5 years	1.5 years
Weighted-average discount rate		
Operating lease	3.00%	3.00%

Future undiscounted cash flows for the remaining lease term, and a reconciliation to the lease liability recognized on the statement of financial position are as follows as of December 31, 2023:

Year ending December 31, 2024	Operating Lease
	\$ 7,500
Less: imputed interest	<u>(47)</u>
Total present value of lease liability	\$ 7,453

Forward Sumner Economic Partnership
Notes to Financial Statements
For the Years Ended December 31, 2023 and 2022

Note 7. Net Assets

Net assets without donor restrictions are as follows:

	2023	2022
Board designated for emergency fund	\$ 136,633	\$ 100,000
Undesignated	<u>42,786</u>	<u>87,434</u>
	\$ 179,419	\$ 187,434

Net assets with donor restrictions are as follows:

	2023	2022
Time restrictions	\$ -	\$ 3,150
Economic and community development	<u>2,000</u>	<u>30,000</u>
	\$ 2,000	\$ 33,150

Note 8. Concentrations

Two donors accounted for 100% of pledges receivable at December 31, 2022. One donor accounted for 18% and 28% of the contribution revenue for 2023 and 2022, respectively. One donor accounted for 86% of the grant revenues for 2022.

Note 9. Contributions of Nonfinancial Assets

The value of donated services, goods, assets, and facilities included in the financial statements as revenues and expenditures for the year ended December 31 are as follows:

	2023	2022
Professional services	\$ 37,730	\$ 8,880
Conferences and dues	10,000	3,000
Rent	5,000	5,000
Marketing	<u>900</u>	<u>1,800</u>
	\$ 53,630	\$ 18,680

Note 10. Subsequent Events

Management has evaluated subsequent events through May 6, 2024, the date on which the financial statements were available for issuance.

Sumner County Health Department

1005 Union School Road
Gallatin, TN 37066
Phone: (615) 206-1100
Fax: (615) 206-9742

351 New Shackle Island Rd.
Hendersonville, TN 37075
Phone: (615) 824-0552
Fax: (615) 824-9771

214 West Longview Drive
Portland, TN 37148
Phone: (615) 325-5237
Fax: (615) 325-5549

March 3, 2025

City of Hendersonville,

Enclosed is the Sumner County Health Department budget request for 2026.
The request is for \$12,000.

The Health Department protects the health of the residents of Hendersonville and all of Sumner County. This protection comes from numerous programs. These programs vary from monitoring schools and daycares to ensure the students are completely immunized to the inspection of restaurants and swimming pools. Communicable diseases and food borne outbreaks are monitored and when needed, investigated with cases and contents being tracked. The Health Department also works with local veterinarians to provide rabies tags and investigate dog bites.

Community based health education is provided with an emphasis on good nutrition, exercise, and a healthy life style. This helps to protect residents from obesity, cardiovascular disease, and diabetes. The Health Department also issues birth and death certificates.

We look forward to the continued support from the City of Hendersonville. Please contact me if you need additional information or if we can be of assistance.

Respectfully,



Hal Hendricks
County Director

AGENCY GENERAL INFORMATION FORM

Number of unduplicated Hendersonville residents served by this agency last year 2350
(An individual is counted only once regardless of the times served by the agency)

Total number of unduplicated individuals served by this agency last year 1757

Total number of dollars spent in Hendersonville by this agency, excluding salaries
\$ 435,587 in WIC vouchers spent at Hendersonville vendors Jan 2024 – December 2024

Total annual salaries paid by this agency \$ 1,209,430 County, DGA, & TN State employees

Total number of employees working for this agency 54

Please explain who governs this agency

The Tennessee Health Department provides and directs public health policy. The needs of each city and county are determined annually thru a county health assessment survey.

Please explain how the governing body is appointed by this agency.

The composition of the Board of Health is set by state law. The members are approved by the county commission.

Please attach a current list of names, addresses and telephone numbers of the board members for this agency.

Please attach a copy of proof of your nonprofit tax exempt status

HH 03.04.2025

SUMNER COUNTY BOARD OF HEALTH MEMBERS

John Isbell
County Executive
355 N. Belvedere Drive
Gallatin, TN 37066
452-3604

Dr. Scott Lankford
695 E. Main Street
Gallatin, TN 37066
451-5206

Dr. Wayne Hooper
300 Steam Plant Road
Gallatin, TN 37066
230-8070

Dr. Robert Phillips
228 Woodlake Drive
Gallatin, TN 37066
452-8705

Dr. Rodney Runyon
614 Commons Drive
Gallatin, TN 37066
374-2684

Dr. Randall Collins
1105 S. Broadway
Portland, TN 37148
325-6453

Andrew Finney
688 N. Palmers Chapel Road
White House, TN 37188
452-6111

Jan Alexander
355 N. Shackle Island Road
Hendersonville, TN 37075
338-1000

(The composition of the Board of Health is set by state law.)

03.02.2025

**SUMNER CO HEALTH DEPARTMENT
PROJECTED BUDGET AND FUND BALANCE
FOR YEAR ENDING ON JUNE 30, 2026**

PROJECTED CASH ON HAND 06/30/2025	\$	-
PLUS FY21 REVENUE NOT RECEIVED AS OF 06/30/25	\$	-
PLUS FY21 EXPENSES NOT PAID AS OF 06/30/2025	\$	-
PROJECTED FUND BALANCE ON 6/30/25	\$	-
PLUS ESTIMATED REVENUE FOR FY 2025		
City of Hendersonville	\$	12,000
City of Gallatin	\$	11,000
City of Portland	\$	12,000
Sumner County - Direct Local	\$	228,100
Sumner County - Appropriation	\$	56,480
State of Tennessee	\$	1,264,000
U S Government -Federal	\$	718,000
Inter-departmental (I/D)	\$	1,008,500
Current Services	\$	473,000
TOTAL ESTIMATED REVENUE FOR FY 2026	\$	3,783,080.00
TOTAL FUNDS AVAILABLE FOR FY 2026	\$	-
LESS ESTIMATED EXPENSES FOR FY2026		
Salary and Benefits		
Supplies		
Local Health Grants		
Local County Expenses		
Other Expenses (Travel, Printing)		
TOTAL ESTIMATED EXPENSES FOR FY 2026		\$3,783,080.00
PROJECTED FUND BALANCE ON 06/30/2026	\$	-

Your Name	Hal Hendricks
Title	County Director
Address	1005 Union School Road
	Gallatin, TN 37066
Telephone	615 206 1112
E-mail	hal.hendricks@tn.gov
Fax	615 675 4063



TENNESSEE DEPARTMENT OF REVENUE

TENNESSEE SALES OR USE TAX

GOVERNMENT CERTIFICATE OF EXEMPTION

TO:

The undersigned hereby certifies that the purchases of tangible personal property or services being made on this certificate of exemption are being made by the State of Tennessee, or a county or municipality within the State of Tennessee, or the Federal Government, or an agency thereof and are for the use of the government or agency.

The undersigned further certifies that the said government or agency is making the purchase direct from the above named vendor, will obtain title or has title to the property immediately when it is delivered, and will use public funds to pay directly to the above named vendor for the tangible personal property or services obtained upon this certificate of exemption.

Name of government or agency: **Sumner County Government**

Tax I.D. # 62-6000866

Date:

Sumner County Government
355 N. Belvedere Dr., #102
Gallatin, TN 37066

Signed:

Name and title: John C. Isbell, Sumner County Mayor





Hendersonville
Public Library of Sumner County

140 Saundersville Road
Hendersonville, TN 37075
(615) 824-0656

March 10, 2025

Dear Tamara,

I am writing on behalf of Hendersonville Public Library of Sumner County to request the annual non-profit allocation of \$70,000 from the City of Hendersonville. This funding will be used exclusively for the Hendersonville community, supporting our efforts to enhance literacy levels and promote lifelong learning.

Our programs, including children's literacy initiative, adult education programs, community libraries, and school partnerships. With your support, we can expand our reach and empower even more individuals through literacy.

We are committed to providing transparent reporting on fund utilization and welcome any further discussion or information you may require. Thank you for considering this request.

Sincerely,

A handwritten signature in black ink, appearing to read "Alycia Neighbours".

Alycia Neighbours | Library Director

City of Hendersonville



February 24, 2025
101 Maple Drive North

Hendersonville, TN 37075

Telephone (615) 822-1000

www.hvilletn.org

To Whom It May Concern,

The City of Hendersonville is preparing its operating budget for the Fiscal Year Ending June 30, 2026. If your organization wishes to request funding from the City, the enclosed forms must be completed and returned by **March 10, 2025**, for the Non-Profit Contributions Committee to consider your request. **No substitution forms will be accepted.** Any requests submitted after March 10, 2025, or without the enclosed forms, will not be considered during the budget process. I am requesting your cooperation by keeping your funding request for Fiscal Year 2026 to an absolute minimum.

Your organization will be notified in late June 2025 if funding is approved for your organization by the Board of Mayor and Alderman. You will also be notified of the required documentation that must be submitted in order for funds to be dispersed to your organization.

The City desires to inform all non-profit agencies of our budget process and is placing the attached ad in the local newspaper.

Your cooperation is appreciated. If you have any questions, please call me at 615-590-4615.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Tamara Ingersoll', is written over the word 'Sincerely,'.

Tamara Ingersoll
Director of Finance

Enclosures

pc: Mayor Jamie Clary
Non-Profit Contributions Committee

Mayor
Jamie Clary
Vice Mayor
Mark Skidmore

Ward One
Mark A. Skidmore
Mark Burgdorf

Ward Two
Michael Martin
Don Ward

Ward Three
Bob Orza
Jeff Sasse

Ward Four
Terri Goodwin
Karen Dixon

Ward Five
Rachel Collins
Janna Garton

Ward Six
Dr. Eddie Roberson
Mark Evans

AGENCY NAME Hendersonville Public Library
 PROJECTED BUDGET AND FUND BALANCE
 FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/25 \$ 0
 PLUS FY25 REVENUE NOT RECEIVED AS OF 6/30/25 \$ 0
 LESS FY25 EXPENSES NOT PAID AS OF 6/30/25 \$ 0
 PROJECTED FUND BALANCE ON 6/30/25 \$ 0

PLUS ESTIMATED REVENUE FOR FY2026
City of Hendersonville \$ 70,000
City of Gallatin 0
Sumner County 939,058
State of Tennessee 10,000
U. S. Government 1,500

TOTAL ESTIMATED REVENUE FOR FY2026 \$ 1,020,558.00
 TOTAL FUNDS AVAILABLE FOR FY2026 \$ 1,020,558.00

LESS ESTIMATED EXPENSES FOR FY2026
 _____ \$ ~~4,000~~ 1,020,558.00

TOTAL ESTIMATED EXPENSES FOR FY2026 \$ 1,020,558.00
 PROJECTED FUND BALANCE ON 6/30/2026 \$ _____

Your Name Alycia Neighbours
 Title Director
 Address 140 Saundersville Rd.
Hendersonville, TN 37075
 Telephone 615-824-0654
 E-Mail aneighbours@sumnercounty.tn.gov

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year 9,889
(An individual is counted only once regardless of the times served by the agency)
Total number of unduplicated individuals served by this agency last year 13,398
Total annual dollars spent in Hendersonville by this agency, excluding salaries 380,988
Total annual salaries paid by this agency 558,070
Total number of employees working for this agency 20

Please explain who governs this agency Sumner County Library Board

Please explain how the governing body is appointed to this agency Appointments are made by the Sumner County Commission

Please attach the following:

- A current list of names, addresses and telephone numbers of the board members for this agency.
- A copy of proof of your non-profit tax-exempt status.
- A W-9 dated in calendar year 2025.
- A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION DUE MARCH 10, 2025



SUMNER COUNTY GOVERNMENT
 FINANCE DEPARTMENT
 355 N Belvedere Drive • Room 302
 Gallatin, Tennessee 37066
 Tel 615.451.6033
 Fax 615.230.6392



TENNESSEE DEPARTMENT OF REVENUE
 TENNESSEE SALES OR USE TAX
 GOVERNMENT CERTIFICATE OF EXEMPTION
 62-6000866

TO: Vendor's Name _____

Vendor's Address _____

The undersigned hereby certifies that the purchases of tangible personal property or services being made on this certificate of exemption are being made by the State of Tennessee, or a county or municipality within the State of Tennessee, or the Federal Government, or an agency thereof and are for the use of the government or agency.

The undersigned further certifies that the said government or agency is making the purchase direct from the above named vendor, will obtain title or has title to the property immediately when it is delivered, and will use public funds to pay directly to the above named vendor for the tangible personal property or services obtained upon this certificate of exemption.

NAME OF GOVERNMENT OR AGENCY _____

SIGNED _____

TITLE _____

DATE _____

Current Board Members

Jackie Wilber (Chair)

jackie.wilber@sumnercountytn.gov

Joanna Daniels (Vice Chair)

joanna.daniels@sumnercountytn.gov

Jim Holcomb

jim.holcomb@sumnercountytn.gov

Erika Grammer

erika.grammer@sumnercountytn.gov

Kayley Wilson

kayley.wilson@sumnercountytn.gov

Shannon Burgdorf

shannon.burgdorf@sumnercountytn.gov

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

**Give form to the
 requester. Do not
 send to the IRS.**

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	1	Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.) County of Sumner		
	2	Business name/disregarded entity name, if different from above. Sumner County Government		
	3a	Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input checked="" type="checkbox"/> Other (see instructions)	4	Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) <u>3</u> Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____
	3b	If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions <input type="checkbox"/>		(Applies to accounts maintained outside the United States.)
	5	Address (number, street, and apt. or suite no.). See instructions. 355 N Belvedere Drive	Requester's name and address (optional)	
	6	City, state, and ZIP code Gallatin, TN 37066		
	7	List account number(s) here (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Social security number									
or									
Employer identification number									
6	2		6	0	0	0	8	6	6

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person	Date <u>3/12/2025</u>
------------------	--------------------------	-----------------------

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

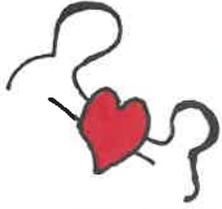
What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they



Ashley's Place (Sumner Child Advocacy Center)

March 4, 2025

City of Hendersonville
Finance Committee
Attn: Tamara Ingersoll
101 Maple Dr North
Hendersonville, TN 37066

Director
Amy Burke-Salyers

315 West Smith Street
Gallatin, Tennessee
37066

Telephone
615-451-2169

Fax
615-452-6143

E-Mail
ashleysplace@bellsouth.net

Dear Ms. Ingersoll:

Ashley's Place is the only Child Advocacy Center serving Sumner County. The Center provides services to children and families who have fallen victim to child sexual abuse, severe physical abuse or have witnessed a violent crime. Although a non-profit agency Ashley's Place serves as a part of the Child Protective Investigative Team (CPIT) per TCA 37-1-607 consisting of law enforcement, child protective services, Sumner County District Attorney's Office, mental health and specialized pediatric medical staff.

The Center provides multiple services including but not limited to: Child Forensic Interviews for severe child abuse investigations and prosecution, a child friendly environment for interviews and therapy services, specific Trauma-Focused Cognitive Behavioral Therapy for child victims, prevention education throughout the County for youth and adults, specialized training for Child Protective Investigative Team members and coordination of severe child abuse investigations and case staffing. The Child Advocacy Center is the only agency defined by State Statute that can employ a Forensic Interviewer to be used in the various court proceedings involving child abuse investigations. We are one of several Tennessee jurisdictions using a service/facility dog to provide a sense of calm, security and non-judgmental support during the investigative and legal proceedings when professionals have to respond to children in an impartial and reserved manner. Grady accompanies children in the Forensic Interviews, court preparation sessions and on the witness stand. Ashley's Place serves eight different law enforcement jurisdictions with Hendersonville being within the top four largest served in regards to the

"It Shouldn't Hurt to be a Child"



number of child victims. We are asking for \$5,000 for the upcoming fiscal year. This funding would support direct client services programs. Our Child Protective Investigative Team (Law Enforcement, District Attorney's Office, Child Protective Services, Medical) continue see an increase in child victims from year to year. A portion of our funding reflected on the enclosed forms continues to be awarded one-time State Appropriation funding earmarked for specific non-direct service projects (building improvements etc.)

Attached is a letter of support from Assistant Chief Scott Ryan with the Hendersonville Police Department and General Ray Whitley as well as an agency brochure and the requested forms. Please contact me if any further information is needed. As always thank you for your support.

With Great Appreciation,



Amy Burke-Salyers
Executive Director

AGENCY NAME Ashley's Place (Sumner Child Advocacy Center)
 PROJECTED BUDGET AND FUND BALANCE
 FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/25	\$ <u>120,000</u>
PLUS FY25 REVENUE NOT RECEIVED AS OF 6/30/25	\$ <u>0.00</u>
LESS FY25 EXPENSES NOT PAID AS OF 6/30/25	\$ <u>0.00</u>
PROJECTED FUND BALANCE ON 6/30/25	\$ <u>120,000</u> (Partial Restricted funds)

PLUS ESTIMATED REVENUE FOR FY2026	
<u>City of Hendersonville</u>	\$ <u>5,000</u>
<u>City of Gallatin (in kind)</u>	<u>15,000</u>
<u>Sumner County</u>	<u>7,000</u>
<u>State of Tennessee</u>	<u>88,000</u>
<u>U. S. Government</u>	<u>36,000</u>
<u>United Way</u>	<u>21,500</u>
<u>Memorial Foundation</u>	<u>26,000</u>
<u>Other contributions</u>	<u>129,683.85</u>

TOTAL ESTIMATED REVENUE FOR FY2026 (not including in kind)	\$ <u>313,183.85</u>
---	----------------------

TOTAL FUNDS AVAILABLE FOR FY2026	\$ <u>313,183.85</u>
----------------------------------	----------------------

LESS ESTIMATED EXPENSES FOR FY2026	
<u>Salaries, taxes and Benefits (Direct Service Providers)</u>	\$ <u>185,000</u>
<u>Supplies</u>	<u>2,500</u>
<u>Occupancy</u>	<u>6,000</u>
<u>Other (travel, training, dues, community Awareness and prevention, building main, Printing, Postage, equipment, facility dog, Professional fees, data system etc.)</u>	<u>119,683.85</u>

TOTAL ESTIMATED EXPENSES FOR FY2026	\$ <u>313,183.85</u>
-------------------------------------	----------------------

PROJECTED FUND BALANCE ON 6/30/2026	\$ <u>105,000</u> (Partial Restricted funds)
-------------------------------------	---

Your Name Amy Burke-Salyers
 Title Executive Director
 Address 315 W Smith St
Gallatin TN 37066
 Telephone 615-451-2169
 E-Mail ashleysplace@bellsouth.net

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: **AUG 23 2004**

ASHLEYS PLACE
315 W SMITH ST
GALLATIN, TN 37066-0000

Employer Identification Number:
62-1793484
DLN:
17053199734054
Contact Person:
ERIC J BERTELSEN ID# 31323
Contact Telephone Number:
(877) 829-5500
Public Charity Status:
170(b)(1)(A)(vi)

Dear Applicant:

Our letter dated January 2000, stated you would be exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code, and you would be treated as a public charity, rather than as a private foundation, during an advance ruling period.

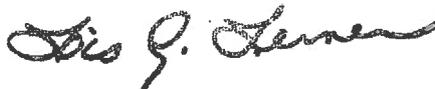
Based on the information you submitted, you are classified as a public charity under the Code section listed in the heading of this letter. Since your exempt status was not under consideration, you continue to be classified as an organization exempt from Federal income tax under section 501(c)(3) of the Code.

Publication 557, Tax-Exempt Status for Your Organization, provides detailed information about your rights and responsibilities as an exempt organization. You may request a copy by calling the toll-free number for forms, (800) 829-3676. Information is also available on our Internet Web Site at www.irs.gov.

If you have general questions about exempt organizations, please call our toll-free number shown in the heading between 8:00 a.m. - 6:30 p.m. Eastern time.

Please keep this letter in your permanent records.

Sincerely yours,



Lois G. Lerner
Director, Exempt Organizations
Rulings and Agreements

Letter 1050 (DO/CG)

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

2 Business name/disregarded entity name, if different from above
Ashley's Place (Sumner Child Advocacy Center)

3 Check appropriate box for federal tax classification; check only **one** of the following seven boxes:
 Individual/sole proprietor or single-member LLC
 Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____
Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.
 Other (see instructions) ▶ _____

C Corporation S Corporation Partnership Trust/estate

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
 Exempt payee code (if any) _____
 Exemption from FATCA reporting code (if any) _____
(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.)
315 W Smith St

6 City, state, and ZIP code
Gallatin TN 37066

7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number									
or									
Employer identification number									
6	2	-	1	7	9	3	4	8	4

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here Signature of U.S. person Date ▶ **3/5/25**

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/fw9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding? on page 2.

By signing the filled-out form, you:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
- Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.



HENDERSONVILLE POLICE DEPARTMENT

3 Executive Park Drive-PO Box 541
Hendersonville, Tennessee 37077-0541
Phone (615) 264-5304

James L. Jones
Chief of Police

Ashley's Place in Gallatin has been a great resource to work with in the investigation of abused and/or neglected children. As the Director, Amy Burke-Salyers has made every effort to accommodate our investigations, mostly through the coordination of forensic child interviews and as a liaison with Child Protective Services.

Ashley's Place staffs a full-time forensic interviewer and provides a comfortable homelike setting for children of various ages and their families. Ashley's Place allows for children and their families to receive additional resources while cooperating with extensive investigation.

Ashley's Place has been an asset to our department and the citizens we serve. We look forward to continuing our work with Ashley's Place as they help us to provide comfort in the most difficult situations.

Sincerely,

AC Scott Ryan 172 Digitally signed by AC Scott
Ryan 172
Date: 2024.08.22 09:44:54 -05:00'

Assistant Chief Scott Ryan

SR/lrl

Cc: Chief James Jones

ASSISTANT DISTRICT ATTORNEYS GENERAL

THOMAS B. DEAN
TARA A. WYLLIE
ERIC MAULDIN
JENNI SMITH
CHRISTOPHER V. BOIANO
ANDREA W. GREEN
NATHAN S. NICHOLS
EDWARD M. WILLIAMS
DANIEL R. DAUGHERTY
DAVID G. VORHAUS
JENNIFER S. NICHOLS
KAILA SEWELL
ELI M. FREEMAN



LAWRENCE RAY WHITLEY
DISTRICT ATTORNEY GENERAL
EIGHTEENTH JUDICIAL DISTRICT
SUMNER COUNTY

VICTIM-WITNESS COORDINATOR
SALLY ANN PIRTLE
TINA M. FUQUA, ASSISTANT
JENNIFER WOODARD, ASSISTANT

DUI COORDINATOR
CODIE N. ARTHUR

CORDELL HULL BLDG-THIRD FL.
113 WEST MAIN STREET
GALLATIN, TENNESSEE 37066
PHONE: (615) 451-5810
FAX: (615) 451-5836

RE: Ashley's Place

To Whom It May Concern:

Ashley's Place, from its very beginning, has been a wonderful resource for abused and mistreated children and the law enforcement and treatment professionals that seek to protect them and care for their needs.

My office relies heavily on the professional assistance we receive from Ashley's Place in their interviewing, comforting and following up with counseling and therapy for abused children of all ages. Ashley's Place facilitates the work of this office, law enforcement, and treatment professionals in providing for the needs of abused children. Without Ashley's Place Sumner County would suffer a great setback in providing for the needs of abused children and in the prosecution of their perpetrators.

The complete cooperation of all agencies involved in child abuse cases revolves around Ashley's Place, and this is a great benefit to the entire Sumner County Community. Law enforcement and this office have grown to depend upon the resources Ashley's Place provides in cases of child abuse and neglect, and the Sumner County Courts confer great credibility upon the people who are employed at Ashley's Place.

I would like to suggest that any financial assistance given Ashley's Place to enable it to fulfill its mission is money very well allocated for the public good, and especially for the good of our children in critical times of their lives.

Sincerely,


Lawrence Ray Whitley
District Attorney General

LRW:dcb



Sumner County Board of Education

Scott Langford, Ed. D.

Director of Schools

695 East Main Street Gallatin, TN 37066-2472

Phone: (615) 451-5200 Fax: (615) 451-5216

March 5, 2025

Ms. Tamara Ingersoll
City of Hendersonville
101 Maple Drive North
Hendersonville, TN 37075

Dear Ms. Ingersoll,

Thanks to the City of Hendersonville's ongoing commitment to supporting our youth, the STARS Student Assistance Program continues to provide the hope, health, and connections that are essential for our students' well-being. STARS has earned deep respect within the community for its proven ability to create positive change, particularly in the areas of substance abuse prevention and violence reduction.

Through assemblies, classroom presentations, small support groups, individual counseling sessions, and referrals to local community agencies, STARS Counselors have been invaluable resources for both students and school staff alike.

We respectfully request that the City of Hendersonville continue to fund the program at the current levels: \$12,000 each for Beech and Hendersonville High Schools, and \$9,000 for Station Camp High School, to ensure another year of essential student support.

I am happy to answer any questions regarding this request and look forward to your continued partnership with Sumner County Schools. For additional information, please feel free to contact Mrs. Sandy Schmahl at Nashville STARS at sschmahl@starsnashville.org.

Sincerely,

A handwritten signature in cursive script that reads 'Katie Brown'.

Katie Brown
Assistant Director of Schools for Student Support
Sumner County Schools

Non-Profit Community Contributions Request for FY2026

REQUESTING AGENCY NAME: Beech High School for STARS Services

PROJECTED BUDGET AND FUND BALANCE FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/2025	\$ -
FY25 REVENUE NOT RECEIVED AS OF 6/30/2025	\$ -
FY25 EXPENSES NOT PAID AS OF 6/30/2025	\$ -
PROJECTED FUND BALANCE ON 6/30/2025	\$ -

ESTIMATED REVENUE FOR FY2026

City of Hendersonville	\$ 12,000.00
City of Gallatin	\$ -
Sumner County	\$ 42,500.00
State of Tennessee	\$ -
U.S. Government	\$ -
Other - (Private Dollars and UW Sumner Co.)	\$ 10,509.00
TOTAL ESTIMATED REVENUE FOR FY2026	\$ 65,009.00

TOTAL FUNDS AVAILABLE FOR FY2026 **\$ 65,009.00**

ESTIMATED EXPENSES FOR FY2026

Personnel	\$ 60,349.00
Staff Development	\$ 400.00
Other Program Expense	\$ 568.00
Management & Administration	\$ 7,358.00
List Expense	\$ -
List Expense	\$ -
TOTAL ESTIMATED EXPENSES FOR FY2026	\$ 68,675.00

PROJECTED FUND BALANCE ON 6/30/2026 **\$ (3,666.00)**

Your Name	Kenneth Powell / Cynthia Whetstone
Title	Principal Beech HS/ CFO STARS
Street Address	3126 Long Hollw Pike/ 1704 Charlotte Ave, Suite 200
City, State, Zip Code	Hendersonville, TN 37075/ Nashville, TN 37203
Phone Number	615-824-6200 (BHS)/ 615-983-6801 (STARS)
Email Address	STARS : cwhetstone@starsnashville.org

Agency General Information Form

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year <i>(An individual is counted only once regardless of the times served by the agency)</i>	4,025
Total number of unduplicated individuals served by this agency last year	130,000
Total annual dollars spent in Hendersonville by this agency, excluding salaries	\$ 24,980.00
Total annual salaries paid by this agency	\$10,555,376.00
Total number of employees working for this agency	222

Please explain who governs this agency:

Board of Directors

Please explain how the governing body is appointed to this agency:

Directors are elected by the Operating Board of Directors for terms, not to exceed 3 consecutive terms (9 years). There is an exception for directors serving on the Executive Committee of the Operating Board whose terms may be extended beyond 9 years. At the end of the 9 years, a director may elect to rotate to the STARS Honorary Board.

Please submit the following along with these completed forms:

- * A current list of names, addresses and telephone numbers for agency board members.

- * A copy of proof of your non-profit tax-exempt status.

- * A W-9 dated in calendar year 2025.

- * A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION IS DUE MARCH 10, 2025

2025 STARS Operating Board of Directors

Name	Street Address	City, ST	Zip	Employer	Email	Telephone	Term/Year	Yrs
Erin Tomlinson, Chair	1252 Temple Ridge Drive	Nashville, TN	37221	Built	etom123@gmail.com	615-594-2726	3rd/2nd	6
Rita McDonald, Past Chair	500 11th Avenue, N. Suite 200	Nashville, TN	37203	Nashville Chamber of Commerce	rmcdonald@nashvillechamber.com	615-743-3152	3rd/2nd	8
John Theftford, Chair Elect	4004 Hillsboro Pike, Suite B254	Nashville, TN	37215	Theftford Insurance Services, Inc.	John.O@tisinsured.com	615-279-2200	2nd/1st	4
Carnell Elliott, Building Chair	975 Chandler Road	Mt. Juliet, TN	37122		carnellelliott@gmail.com	615-482-4197	3rd/2nd	8
Rob Barrick, Treasurer	4117 Crestridge Drive	Nashville, TN	37204	SS&R - Retired	robarrick@gmail.com	615-714-8686	Honorary	N/A
Jamaal Oldham, Secretary	635 Grassmere Park	Nashville, TN	37211	Built	jamaal_oldham@dell.com	615-540-5078	2nd/2nd	5
Sperry Bell Simmons, Co-Development	104 Hardingwoods Place	Nashville, TN	37205	ABF - Retired	sperrysimmons@yahoo.com	615-973-2332	5th/1st	13
Paige Kisber, Co-Development	5113 Annesway Drive	Nashville, TN	37205	Community Volunteer	paigekisber3@gmail.com	615-515-1730	Honorary	N/A
Casey Mulligan, Associate Board Liaison	150 3rd Avenue, North	Nashville, TN	37219	Pinnacle Financial Partners	casey.mulligan@pnfp.com	615-963-2304	2nd/1st	4
Kerry Burke	219 Ward Circle, Suite 3	Brentwood, TN	37027	Jarrard Phillips Cate & Hancock	Kburke555@gmail.com	860-227-0229	1st/1st	1
Margaret Anne Byrely	1300 Fort Negley Blvd	Nashville, TN	37203	Enterprise Solutions	margaret.anne0222@gmail.com		1st/1st	
Karen Chan	3217 Southlake Ct.	Nashville, TN	37211	Vanderbilt University	charenkan@gmail.com	662-229-8524	1st/1st	1
Brianna Collins	1821 McEwen Ave	Nashville, TN	37206	Apostrophe	brianna.c.collins@gmail.com		1st/1st	
Aabesh De	2813 Blue Brick Drive	Nashville, TN	37214	FLORA	aabesh@florasense.com	219-218-8645	1st/1st	0.05
Patrick Fears	1221A Howard Avenue	Nashville, TN	37206	Aon	patrickevansfears@gmail.com	812-240-9645	1st/2nd	2
Lisa Fisch	1480 Willowbrooke Circle	Franklin, TN	37069	Community Volunteer	lisarfisch@gmail.com	615-370-8599	1st/1st	1
Katie Grant	555 Great Circle Road	Nashville, TN	37228	Kraft CPAs	kgrant@KraftCPAs.com	615-346-2438	2nd/2nd	5
Rasheen Hartwell	2073 Belshire Way	Spring Hill, TN	37174	StretchZone	rahhart3@yahoo.com	563-549-0072	2nd/2nd	5
Tracey Henry	1046 Vaughn Crest Drive	Franklin, TN	37069	Community Volunteer	thenry2702@aol.com	727-465-6245	2nd/3rd	6
Richard Howell	1260 Martin St., #305	Nashville, TN	37203	Blueprint	rhowell@blueprintthre.com		1st/1st	0.05
Ellie Ivancich	406 11th Ave, North	Nashville, TN	37203	Morgan Stanely	ellie.ivancich@morganstanley.com	615-665-4740	1st/2nd	2
Nicole (Nikki) Jones	814 Long Leaf Road	Lebanon, TN	37087	Community Volunteer	edit_nicole@yahoo.com	615-523-5430	2nd/3rd	6
Sharon Kay	341 Dubois Hall, 100 17th Avenue N.	Nashville, TN	37208	Fisk University/JAZZY 88 WFSK	skay@fisk.edu	615-329-8754	3rd/2nd	8
Tyler Layne	511 Union Street, Suite 2700	Nashville, TN	37219	Holland & Knight LLP	tyler.layne@hklaw.com	404-374-3220	2nd/1st	4
Shelby Lomax	1600 Division St., Suite 700	Nashville, TN	37206	Husch Blackwell	Shelby.Lomax@huschblackwell.com	615-252-3591	3rd/2nd	8
Andrew Maraniss	2601 Jess Neely Drive	Nashville, TN	37212	Vanderbilt Athletics	andrewmaraniss@gmail.com	615-504-4924	2nd/1st	4
Mary Martin	2525 Perimeter Place Drive Suite 121	Nashville, TN	37214	Hands on Nashville	marygwessel@gmail.com	615-298-1108	1st/3rd	3
Blake Mashmeier	333 Commerce St., Unit 1300	Nashville, TN	37201	Pillsbury Winthrop Shaw Pittman	ebstadler@gmail.com		1st/1st	
Ellis Metz	219 Ward Circle, Suite 3	Brentwood, TN	37027	Jarrard Phillips Cate & Hancock	emetz@jarrardinc.com	615-524-0575	2nd/3rd	6
Lizzie McKeand	4525 Harding Pike, Suite 300	Nashville, TN	37205	Truxton Trust	lizzie.mckeand@truxtontrust.com	615-515-1730	2nd/1st	4
Renease Perkins	1900 Belmont Boulevard	Nashville, TN	37212	Belmont University	renease.perkins@belmont.edu	615.460.6010	1st/3rd	3
Durham Pettigrew	150 4th Avenue North	Nashville, TN	37219	Regions Bank	durham.pettigrew@regions.com	615-973-3551	1st/1st	0.05
Mary Leigh Pirtle	150 Third Avenue, S. Suite 2800	Nashville, TN	37201	Bass Berry & Simms	mpirtle@bassberry.com	615-742-7773	3rd/1st	7
Andrew Quinn	2726 Larmon Drive	Nashville, TN	37204	AJ Advisors	andrew@ajadvice.com	615-709-8709	2nd/3rd	6
Robert Rosario	4301 Hillsboro Road, Suite 100	Nashville, TN	37215	Zeitlin Sotheby's International Realty	robert.rosario@zeitlin.com	850-509-9690	2nd/3rd	6
Andrew Solinger	511 Union Street, Suite 2700	Nashville, TN	37219	Holland & Knight LLP	andrew.solinger@hklaw.com	615-850-8062	1st/2nd	2
Richard Stone	2230 Mercury Boulevard	Murfreesboro, TN	37130	CapStar Bank	richard.stone@capstarbank.com	615-732-7417	2nd/2nd	5
Grace Sweeney	2719 Abbott Martin Road	Nashville, TN	37215	Entrepreneur	gracesweeney@outlook.com	615-812-3814	1st/3rd	3
Alden Ward	201 Powell Place	Brentwood, TN	37027	TN Society of CPAs	aldenaward@gmail.com	615-584-7485	1st/3rd	3
Tara Waters	205 Powell Place	Brentwood, TN	37027	Law Office of Tara Waters	twaters@tarawaterslaw.com	615-414-9780	1st/1st	0.05
James R. Williams	2971 Sidco Drive	Nashville, TN	37204	Nashville Veterinary Specialists and Animal Emergency	james.williams@nashvillevetsspecialists.com	615-386-0107	1st/3rd	3



Department of the Treasury
Internal Revenue Service

P.O. Box 2508
Cincinnati OH 45201

In reply refer to: 0248162362
Jan. 21, 2010 LTR 4168C E0
62-1285699 000000 00

00012691
BODC: TE

STARS NASHVILLE
1704 CHARLOTE AVE STE 200
NASHVILLE TN 37203



015226

Employer Identification Number: 62-1285699
Person to Contact: Mr. McQueen
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Jan. 11, 2010, request for information regarding your tax-exempt status.

Our records indicate that your organization was recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in February 2001.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Beginning with the organization's sixth taxable year and all succeeding years, it must meet one of the public support tests under section 170(b)(1)(A)(vi) or section 509(a)(2) as reported on Schedule A of the Form 990. If your organization does not meet the public support test for two consecutive years, it is required to file Form 990-PF, Return of Private Foundation, for the second tax year that the organization failed to meet the support test and will be reclassified as a private foundation.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

0248162362
Jan. 21, 2010 LTR 4168C E0
62-1285699 000000 00
00012692

STARS NASHVILLE
1704 CHARLOTE AVE STE 200
NASHVILLE TN 37203

Sincerely yours,

Michele M. Sullivan

Michele M. Sullivan, Oper. Mgr.
Accounts Management Operations I



March 6, 2025

City of Hendersonville
101 Maple Dr N
Hendersonville, TN 37075

Attention: City of Hendersonville Non-Profit Contributions Committee

Community Life Bridge is a 501(c)3 Nonprofit organization that serves Sumner County with a goal of providing affordable and accessible programs to older adults, enhancing their quality of life and our community. Our primary program, Community Life Ride, launched in 2019, is a volunteer-driven transportation program for mature adults over age 60 who no longer drive. A team of 84 qualified, fully vetted volunteers provide rides to our 99 program members to support their transportation needs. CLR currently services residents of Hendersonville, Gallatin, Portland and the Sumner County portion of Goodlettsville. Our coverage area includes over half the county's population. It is designed to address the issue of unmet transportation needs for older adults in Sumner County, where we do not have any public transportation. We are focused on promoting independence and quality of life as you age in our county. Community Life Ride has the additional benefit of connecting riders with our amazing volunteers, building new relationships, and helping give all involved a sense of community. Our team of support staff are connecting daily with volunteers and riders, monitoring rides, and providing referrals for those who do not fit the program. We have been able to support those who no longer drive in our community by enrolling 210 residents, taking them over 132,000 miles over the past 5 ½ years.

Community Life Ride has provided transportation for those who reside in Hendersonville, taking them over 63,000 miles while giving 6,000 hours of service. We have been able to provide transportation to 295 Hendersonville destinations that our riders might not have been able to go to without our program. CLR is more than just a ride to and from a destination, we are here to connect riders to much needed resources, businesses and medical appointments. Funds provided for 2024 by the City of Hendersonville assisted us as we grew our program by 33% over 2023 and allowed us to bridge the transportation gap for 130 different individuals in 2024. We currently have 53 Sumner County residents on our waitlist, seeking transportation with CLR, with 21 of them being from Hendersonville. We seek funding to be able to support those aging in our community who no longer drive, to give them the opportunity to be a part of a city that has so much to offer.

As the recently appointed Executive Director of Community Life Bridge, I attest to the completeness and accuracy of the attached application and reports. Thank you in advance for the opportunity to partner with the City of Hendersonville.

Sincerely,

A handwritten signature in cursive script that reads "Christine Martin".

Christine Martin, Executive Director

Non-Profit Community Contributions Request for FY2026

Agency General Information Form

REQUESTING AGENCY NAME: **Community Life Bridge**

PROJECTED BUDGET AND FUND BALANCE
FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/2025	\$ 140,000.00
FY25 REVENUE NOT RECEIVED AS OF 6/30/2025	\$
FY25 EXPENSES NOT PAID AS OF 6/30/2025	\$
PROJECTED FUND BALANCE ON 6/30/2025	\$ 140,000.00

ESTIMATED REVENUE FOR FY2026

City of Hendersonville	\$ 10,000.00
City of Gallatin	\$ 10,000.00
Sumner County	\$
State of Tennessee	\$ 20,000.00
U.S. Government	\$ 160,000.00
Foundations and Other Grants	\$ 51,000.00
Funding and Donations	\$ 60,000.00
Earned Revenue	\$ 20,000.00
TOTAL ESTIMATED REVENUE FOR FY2026	\$ 331,000.00

TOTAL FUNDS AVAILABLE FOR FY2026

\$ 471,000.00

ESTIMATED EXPENSES FOR FY2026

Personnel	\$ 240,000.00
Operations	\$ 53,000.00
Administration	\$ 7,000.00
Marketing	\$ 28,000.00
	\$
	\$
TOTAL ESTIMATED EXPENSES FOR FY2026	\$ 328,000.00

PROJECTED FUND BALANCE ON 6/30/2026

\$ 143,000.00

Your Name
Title
Street Address
City, State, Zip Code
Phone Number
Email Address

Christine Martin
Executive Director
177 E. Main St, Suite 1
Hendersonville, TN 37075
615-431-2660
christine@communitylifbridge.org

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year
(An individual is counted only once regardless of the times served by the agency) **69**

Total number of unduplicated individuals served by this agency last year **130**

Total annual dollars spent in Hendersonville by this agency, excluding salaries **\$ 80,000.00**

Total annual salaries paid by this agency **\$226,000.00**

Total number of employees working for this agency **4**

Please explain who governs this agency:
Community Life Bridge is governed by a board of directors with 9 active members, who are committed to our mission of bridging the gap of unmet needs for mature adults, enhancing their quality of life and our community.

Please explain how the governing body is appointed to this agency:
Our board's bylaws require a standing Governance committee that actively works to recruit qualified members diverse in experience, background and skills. We strive to have a board that is able and available to support our staff in the needs that arise.

Please submit the following along with these completed forms:

- * A current list of names, addresses and telephone numbers for agency board members.
- * A copy of proof of your non-profit tax-exempt status.
- * A W-9 dated in calendar year 2025.

* A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION IS DUE MARCH 10, 2025

**Community Life Bridge Board of Directors
January 1, 2025 – December 31, 2025**

Nellie Ward Cole (term ends 2026)
Consultant
Nellie.ward.cole@gmail.com 615-414-0463
3504 Hillmeade Ct. Nashville, TN 37221

Lisa Crockett (term ends 2025)
Crockett Consulting Services
Lcrockett09@gmail.com 615-812-0251
122 Natchez Drive Hendersonville, TN 37075

Renee' Dauer (term ends 2026)
Union University
Rdauer61@gmail.com 615-260-7740
105 Ballentrae Ct. Hendersonville, TN 37075

Tommy Decker (term ends 2025)
Wilson Bank and Trust
Tommy_decker@yahoo.com 615-447-2961
319 Raintree Drive Hendersonville, TN 37075

Fran Marcou (term ends 2025)
The Marcou Team
franmarcou@gmail.com 615-497-9927
601 Bay Point Drive Gallatin, TN 37066

Kathy W. Raglin (term ends 2028)
District Executive Director, Sumner County YMCA
kraglin@ymcamidtn.org 615-714-1984
102 Bluegrass Commons Blvd. Hendersonville, TN. 37075

Sean Roach, CPA (term ends 2024)
Sean Roach and Associates
Sean.roach@srcpas.com 615-406-3465
1363 Drakes Creek Road Hendersonville, TN 37075

Ken Wilber, Retired (term ends 2026)
Former Mayor of Portland
Kenallen1954@yahoo.com 615-456-8420
118 Cornerstone Blvd. Portland TN 37148

Renee Williams (term ends 2025)
Renee Williams Insurance Group
Renee@RWInsuranceGroup.com 615-988-7878
973 Chesire Way, Gallatin TN 37066

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date:

DEC 09 2014

COMMUNITY LIFE BRIDGE INC
1509 HUNT CLUB BLVD STE 500
GALLATIN, TN 37066-0000

Employer Identification Number:
46-4358082
DLN:
26053738002504
Contact Person: ID# 31954
CUSTOMER SERVICE
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
December 31
Public Charity Status:
509(a)(2)
Form 990/990-EZ/990-N Required:
Yes
Effective Date of Exemption:
December 12, 2013
Contribution Deductibility:
Yes
Addendum Applies:
No

Dear Applicant:

We're pleased to tell you we determined you're exempt from federal income tax under Internal Revenue Code (IRC) Section 501(c)(3). Donors can deduct contributions they make to you under IRC Section 170. You're also qualified to receive tax deductible bequests, devises, transfers or gifts under Section 2055, 2106, or 2522. This letter could help resolve questions on your exempt status. Please keep it for your records.

Organizations exempt under IRC Section 501(c)(3) are further classified as either public charities or private foundations. We determined you're a public charity under the IRC Section listed at the top of this letter.

If we indicated at the top of this letter that you're required to file Form 990/990-EZ/990-N, our records show you're required to file an annual information return (Form 990 or Form 990-EZ) or electronic notice (Form 990-N, the e-Postcard). If you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked.

If we indicated at the top of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

For important information about your responsibilities as a tax-exempt organization, go to www.irs.gov/charities. Enter "4221-PC" in the search bar to view Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, which describes your recordkeeping, reporting, and disclosure requirements.

Letter 5436

COMMUNITY LIFE BRIDGE INC

Sincerely,

A handwritten signature in black ink, appearing to read "Thomas Rippon". The signature is written in a cursive style with a large, prominent initial 'T'.

Director, Exempt Organizations

Letter 5436

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

**Give form to the
 requester. Do not
 send to the IRS.**

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	1	Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.) Community Life Bridge, Inc.		
	2	Business name/disregarded entity name, if different from above.		
	3a	Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input checked="" type="checkbox"/> Other (see instructions) 501C3 Nonprofit	4	Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____ <i>(Applies to accounts maintained outside the United States.)</i>
	3b	If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions <input type="checkbox"/>		
	5	Address (number, street, and apt. or suite no.). See instructions. 177 E. Main St, Suite 1	Requester's name and address (optional)	
	6	City, state, and ZIP code Hendersonville, TN 37075		
	7	List account number(s) here (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
				-			-		
or									
Employer identification number									
4	6	-	4	3	5	8	0	8	2

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person <i>Christie Martin</i>	Date <i>2/28/25</i>
------------------	---	---------------------

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they



Sumner County **CASA**

182 West Franklin Street, Gallatin, TN 37066
Phone (615) 451-1688 Fax (615) 442-7719
www.sumnercasa.org Email: casa@sumnercasa.org

March 7, 2025

City of Hendersonville
Finance Director
Attn: Tamara Ingersoll
101 Maple Drive North
Hendersonville, TN 37075

Sumner County CASA appreciates the opportunity to apply for funding for our program. Sumner County CASA trains community volunteers to advocate for alleged abused/neglected children in our county. We are requesting \$2500 from the City of Hendersonville to be used for our volunteer advocate training program

Please find the following from Sumner County CASA:

- Description of the program
- Proposed use of funds
- Current List of Board Members
- Signed W9
- Proof of Non- Profit status

Please do not hesitate to contact me if you have questions or need additional information. Please note that our office has moved to 182 West Franklin Street in Gallatin. Thank you again for your time and this opportunity.

Sincerely,

Sonya Manfred
Executive Director

AGENCY NAME Sumner County CASA

PROJECTED BUDGET AND FUND BALANCE
FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/25		<u>\$ 8,200</u>
PLUS FY25 REVENUE NOT RECEIVED AS OF 6/30/25		<u>\$ 0</u>
LESS FY25 EXPENSES NOT PAID AS OF 6/30/25		<u>\$ 0</u>
PROJECTED FUND BALANCE ON 6/30/25		<u>\$ 8,500</u>
PLUS ESTIMATED REVENUE FOR FY2026		
<u>City of Hendersonville</u>	<u>\$ 2,500</u>	
<u>City of Gallatin</u>	<u>\$ 5,000</u>	
<u>Sumner County</u>	<u>\$ 7,500</u>	
<u>State of Tennessee</u>	<u>\$ 90,000</u>	
<u>U.S. Government</u>	<u>\$</u>	
<u>City of Portland</u>	<u>\$ 1,000</u>	
<u>Special Events</u>	<u>\$ 60,000</u>	
<u>United Way</u>	<u>\$ 30,000</u>	
<u>Foundations/ Individual Donors</u>	<u>\$ 50,000</u>	
TOTAL ESTIMATED REVENUE FOR FY2026		<u>\$ 246,000</u>
TOTAL FUNDS AVAILABLE FOR FY2026		<u>\$ 254,500</u>
LESS ESTIMATED EXPENSES FOR FY2026		
<u>Audit/Insurance</u>	<u>\$ 4,600</u>	
<u>Event Expenses</u>	<u>\$ 25,000</u>	
<u>Salary/Payroll Taxes-</u>	<u>\$ 158,359</u>	
<u>Rent/Utilities/Phone/Internet</u>	<u>\$ 22,511</u>	
<u>Office Supplies/Postage/Printing</u>	<u>\$ 8,000</u>	
<u>Volunteer Recruitment/Training/Support</u>	<u>\$ 20,000</u>	
<u>Dues/Licenses/Fees</u>	<u>\$ 5,000</u>	
TOTAL ESTIMATED EXPENSES FOR FY2026		<u>\$ (-243,470)</u>
PROJECTED FUND BALANCE ON 6/30/2026		<u>\$ 11,030</u>

Your Name Sonya Sweat-Manfred
Title Executive Director
Address 182 West Franklin St
Gallatin, TN 37066
Telephone 615-451-1688
E-Mail smanfred@sumnercasa.org

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year	<u>20</u>
<i>(An individual is counted only once regardless of the times served by the agency)</i>	
Total number of unduplicated individuals served by this agency last year	<u>135</u>
Total annual dollars spent in Hendersonville by this agency, excluding salaries	<u>\$17,220</u>
Total annual salaries paid by this agency	<u>\$148,204</u>
Total number of employees working for this agency	<u>3</u>

Please explain who governs this agency Sumner County CASA is governed by a Board of Directors of Directors. The current board consists of 10 community members who work with the paid staff to ensure that the program maintains the mission and standards set by both Tennessee CASA and National CASA.

Please explain how the governing body is appointed to this agency Potential Board Members are recruited, interviewed, and nominated by a current board member or staff. Once nominated, a national background and sex offender registry check is completed, then an invitation is extended to join the board.

Please attach the following:

- A current list of names, addresses and telephone numbers of the board members for this agency.
- A copy of proof of your non-profit tax-exempt status.
- A W-9 dated in calendar year 2025.
- A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION DUE MARCH 10, 2025

Description of Program

CASA is the acronym for (Court Appointed Special Advocates). Sumner County CASA is a non-profit, United Way agency created to recruit community volunteers to advocate for children involved in the juvenile court primarily as the result of abuse and/or neglect. The children CASA serves the children of Sumner County, ages 0-18.

CASA volunteers have made a commitment to the most vulnerable children of our community, who by no fault of their own are on the rollercoaster ride of the “system”.

CASA Volunteers are regular, everyday citizens, trained to assure the rights and unique needs of these children are at the forefront of decisions that are being made by judges and lawyers and family members. The CASA volunteer becomes the expert on that one child they are serving. CASA volunteers go to the homes the child resides in or visits, they speak with teachers, doctors, therapist, family members, and most importantly the child. The CASA volunteer knows the child’s wishes but also knows the dynamics of the home. The CASA volunteer becomes the courts “eyes and ears” and learns these unique circumstances of the child’s life, reporting them all to the juvenile judge prior to the family being in court. Last year CASA volunteers served 20 abused and/or neglected children of Sumner County, 15% of the children served were from Hendersonville. Sumner County CASA has reached out to all the cities in Sumner County.

Sumner County CASA provides volunteers with an intensive 35-40 hours of classroom training, along with hands on training in the courtroom and with families and children. CASA Volunteers are carefully screened prior to being accepted into the training program, during the training program and are evaluated after the training is complete. The CASA volunteer role is a unique role, and after completing the screening process and training; CASA volunteers are sworn in as officers of the court by the juvenile judge.

Proposed Use of Funds

Sumner County CASA is requesting funding from the City of Hendersonville that will allow CASA to screen, properly train, and support these selfless volunteers. The specific request is \$2,500. The funding will be used to provide background screening, training material and field material for 10 CASA volunteers. This amount does not include staff salaries, office space, and/administrative cost used to train volunteers.

Sumner County CASA runs a local background check, and a sexual offender check which are all free. However we go a step further and have CASA volunteers complete both a TBI fingerprinting back ground check and a national background check through Sterling Volunteers. The cost of these checks are \$100.

Sumner County CASA is provided a curriculum by National CASA free of charge. Volunteers are trained using a hybrid model on online learning and in person sessions, including a day spent observing juvenile court. The online training has a cost of \$100 per class. Additionally, once each volunteer has completed training, they are required to receive 12 additional hours of in service training each year to remain in good standing with Sumner County CASA.

CASA volunteers are provided with a volunteer field kit which includes a CASA volunteer picture identification badge with a CASA lanyard, business cards, and a CASA padfolio with client and volunteer paperwork needed for each case.

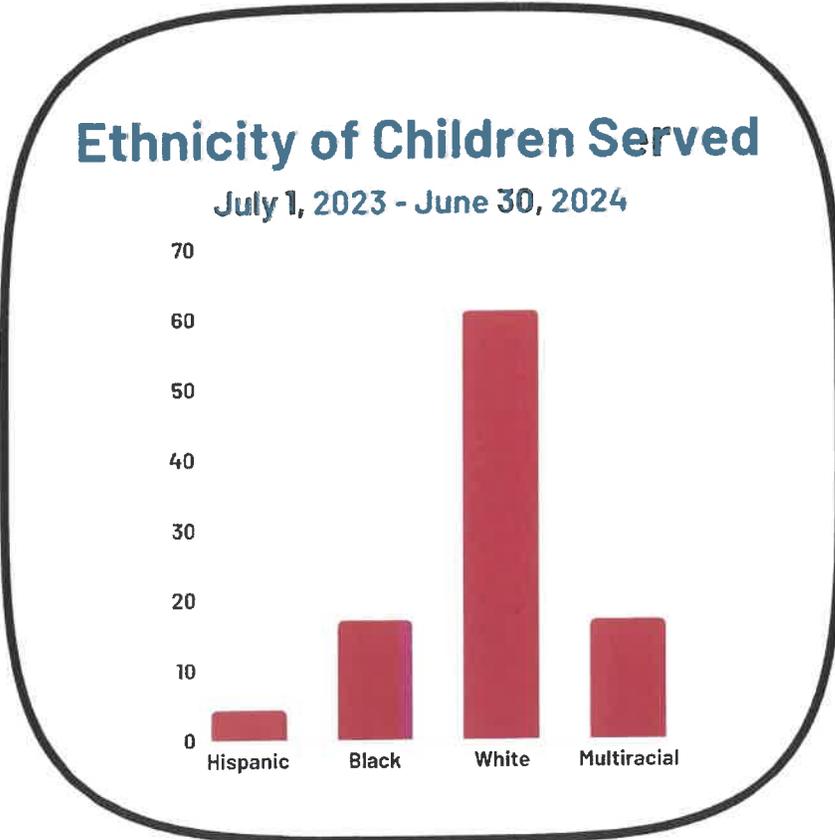


BE THE ONE WHO SHOWS UP

135
CHILDREN SERVED
 July 1, 2023 - June 30, 2024

8100
 CASA hours given

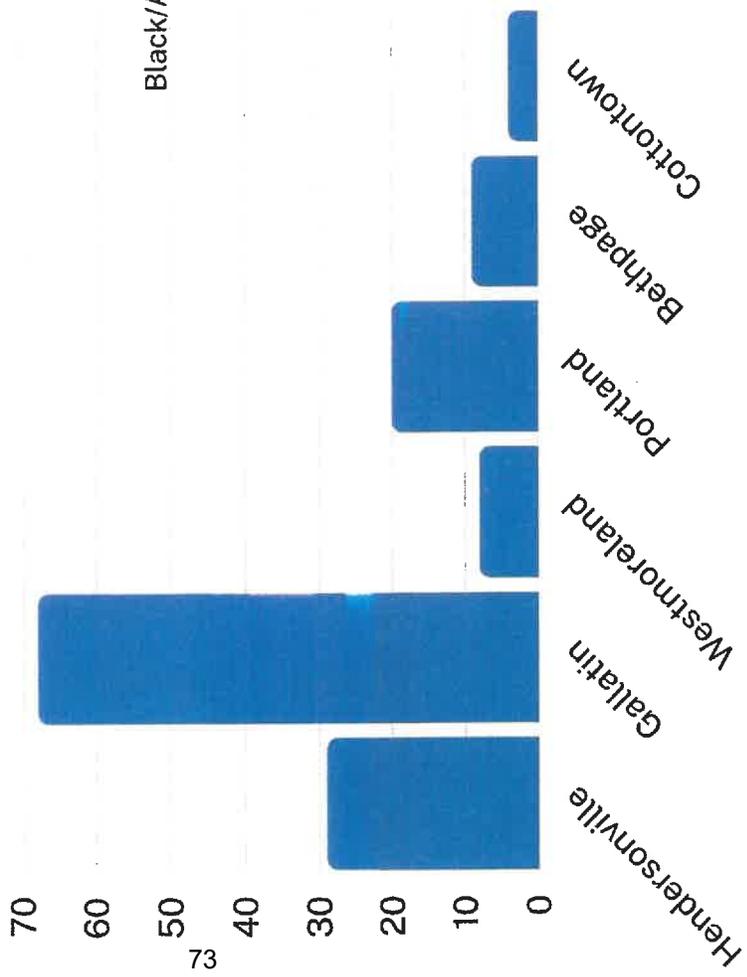
7281
 CASA miles driven



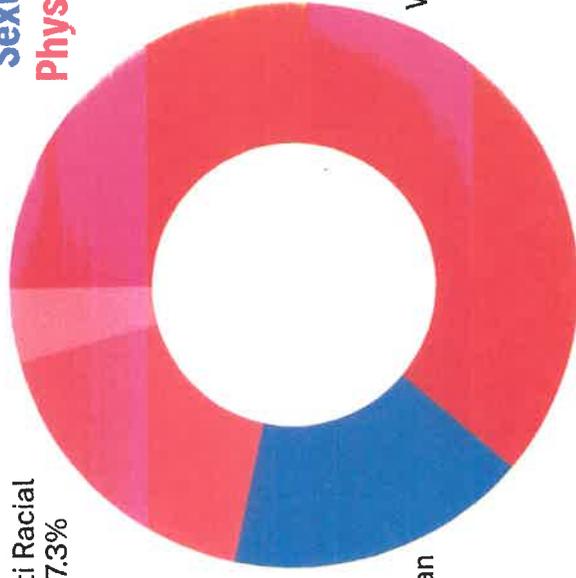
**Sumner County CASA Kids
 have been placed in:**

- Virginia
- Lebanon
- Covington
- Rockwood
- Murfreesboro
- Spring Hill
- Hermitage
- Franklin
- Kentucky
- Cross Plains
- Ashland City
- Georgia

July 1, 2023 – June 30, 2024
Sumner County CASA
served 135 children



Dependency/Neglect
Sexual Abuse
Physical Abuse



Served Children Placed Outside
Sumner County

- Virginia
- Lebanon
- Covington
- Rockwood
- Murfreesoro
- Spring Hill
- Hermitage
- Franklin
- Kentucky
- Cross Plains
- Ashland City
- Georgia

CASA was appointed through the Safe Baby Court program to provide advocacy for three children: a 5 y/o girl, a 4 y/o boy and a newborn boy. The children came before the court due to allegations of drug exposure, following the birth of the newborn, with positive drug screens. The older two children are placed with the maternal grandparents in Gallatin and the youngest child is in foster care.

CASA was appointed on to provide advocacy for a 12 year old boy. The child's sister suffered a cardiac arrest and while at the hospital, there were allegations of medical and nutritional neglect. Further investigation revealed environmental neglect in the family home. The sister passed away due to her condition and the child was brought into foster care. He is reportedly severely autistic, non-verbal and requires excessive care.

CASA was appointed to provide advocacy for three children: a 14 year old girl a 10 year old boy and a 7 year old girl. The case came before the court due to allegations of lack of supervision and physical abuse. The oldest child was allegedly reported missing 12 days after her whereabouts were unknown by the parents. Through the CPS investigation, the father alleged that an adult male had taken the child to Iowa, where the child was found, but she reported that she had disclosed abuse by her cousins to her mother and the mother had not taken action. The oldest child remains on the run.

CASA was appointed to provide advocacy for a 10 year old girl. The allegations in the petition were regarding sexual abuse by the stepfather. The mother was not cooperative in the initial DCS and police investigation and creation of a safety plan and the child was placed in the home of the father. The child has completed a forensic interview.

SUMNER COUNTY CASA BOARD OF DIRECTORS

Rachel Crowder– Chair

378 Fannis Circle
Gallatin, TN 37066
Cell: 615-943-6884
Email: Rachel.lee.crowder@gmail.com
Occupation: Banking
Term End: 2025

Kendall Hall– Vice Chair

PO Box 1731
Hendersonville, TN 37075
Cell: 615-917-8653
Email: kahall1066@gmail.com
Occupation: Realtor
Term End: 2025

Beth Deering - Secretary

701 Emily Drive
Goodlettsville, TN 37072
Cell: 615-418-3052
Email: Beth.Deering@pnfp.com
Occupation: Banking
Term End: 2026

Penny McElhaney

865 Douglas Bend Rd
Gallatin, TN 37066
Cell: 615-947-5890
Email: penny@rockylawfirm.com
Occupation: Attorney
Term End: 2026

Kara Brumley

1003 Raspberry Valley Court
Hendersonville, TN 37075
Cell: 615-934-1972
Email: DGallatin1TN@goddardschools.com
Occupation: Business Owner
Term End: 2026

Mary Kathryn Wise

1695 Noah Drive
Gallatin, TN 37066
Cell: 828-514-7188
Email: mkwise76@gmail.com
Occupation: Retired Teacher
Term End: 2028

Celia Anzalone Bowers

308 Tartan Court
Hendersonville, TN 37075
Cell: 615-800-9014
Email: celia@loandepot.com
Occupation: Mortgage Lender
Term End: 2028

Jacque Loftus

142 Brierfield Way
Hendersonville, TN 37075
Cell: 615-810-1263
Email: jacqueloftus@gmail.com
Occupation: Realtor
Term End: 2028

Patrice Kelly

1590 Airport Rd, Unit 312
Gallatin, TN 37066
Cell: 615-483-6962
Email: patricekelly330@gmail.com
Occupation: Nonprofit
Term End: 2028

Babs Tierno

3128 Lamond Dr
Gallatin, TN 37066
Cell: 615-887-6956
Email: babstierno@gmail.com
Occupation: State of Tennessee
Term End: 2028

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the requester. Do not send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See <i>Specific Instructions</i> on page 3.	<p>1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)</p> <p>Sumner County CASA</p>	
	<p>2 Business name/disregarded entity name, if different from above.</p>	
	<p>3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.</p> <p><input checked="" type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate</p> <p><input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership)</p> <p>Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner.</p> <p><input type="checkbox"/> Other (see instructions)</p>	<p>4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):</p> <p>Exempt payee code (if any) _____</p> <p>Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____</p> <p style="text-align: right;"><i>(Applies to accounts maintained outside the United States.)</i></p>
	<p>3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions <input type="checkbox"/></p>	
	<p>5 Address (number, street, and apt. or suite no.). See instructions.</p> <p>182 West Franklin St</p>	<p>Requester's name and address (optional)</p>
	<p>6 City, state, and ZIP code</p> <p>Gallatin, TN 37066</p>	
	<p>7 List account number(s) here (optional)</p>	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number										
or										
Employer identification number										
6	2		-	1	4	6	5	3	3	6

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person Sonya Manfred	Date March 7, 2025
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

INTERNAL REVENUE SERVICE
DISTRICT DIRECTOR
401 W. PEACHTREE ST. NW
ATLANTA, GA 30365

DEPARTMENT OF THE TREASURY

Date: **OCT 12 1995**

SUMNER COUNTY CASA INC
183 W SMITH ST
GALLATIN, TN 37066

Employer Identification Number:
62-1465336
Case Number:
585269032
Contact Person:
ROBERTA VAN METER
Contact Telephone Number:
(404) 331-0185
Our Letter Dated:
August 9, 1991
Addendum Applies:
No

Dear Applicant:

This modifies our letter of the above date in which we stated that you would be treated as an organization that is not a private foundation until the expiration of your advance ruling period.

Your exempt status under section 501(a) of the Internal Revenue Code as an organization described in section 501(c)(3) is still in effect. Based on the information you submitted, we have determined that you are not a private foundation within the meaning of section 509(a) of the Code because you are an organization of the type described in section 509(a)(1) and 170(b)(1)(A)(vi).

Grantors and contributors may rely on this determination unless the Internal Revenue Service publishes notice to the contrary. However, if you lose your section 509(a)(1) status, a grantor or contributor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act, or the substantial or material change on the part of the organization that resulted in your loss of such status, or if he or she acquired knowledge that the Internal Revenue Service had given notice that you would no longer be classified as a section 509(a)(1) organization.

If we have indicated in the heading of this letter that an addendum applies, the addendum enclosed is an integral part of this letter.

Because this letter could help resolve any questions about your private foundation status, please keep it in your permanent records.

If you have any questions, please contact the person whose name and telephone number are shown above.

Sincerely yours,



District Director



March 10, 2025

Ms. Tamara Ingersoll
City of Hendersonville – Director of Finance
101 Maple Dr North
Hendersonville, TN 37075

Dear Ms. Ingersoll,

Thank you for your letter dated February 24, 2025. Enclosed is the Chamber's request for funding for fiscal year ending June 30, 2026. This includes a list of our Board Members, as well as your forms as required.

We are proud of the long-standing partnership with the City of Hendersonville and our Board of Directors. We appreciate your continued financial support to maintain a vibrant and active Hendersonville Chamber of Commerce to serve our entire community.

Sincerely,

A handwritten signature in blue ink that reads 'Frances Marcou'.

Frances Marcou
Board Chairman
Hendersonville Chamber of Commerce

Hendersonville Chamber of Commerce
 AGENCY NAME _____
 PROJECTED BUDGET AND FUND BALANCE
 FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/25	\$ <u>\$54,000.00</u>
PLUS FY25 REVENUE NOT RECEIVED AS OF 6/30/25	\$ <u>0</u>
LESS FY25 EXPENSES NOT PAID AS OF 6/30/25	\$ <u>0</u>
PROJECTED FUND BALANCE ON 6/30/25	\$ <u>\$54,000.00</u>

PLUS ESTIMATED REVENUE FOR FY2026

City of Hendersonville	\$ <u>5,000.00</u>
City of Gallatin	<u>0</u>
Sumner County	<u>0</u>
State of Tennessee	<u>0</u>
U. S. Government	<u>0</u>
Industrial Development Board	<u>10,000.00</u>
Membership	<u>266,123.00</u>
Events	<u>260,000.00</u>

TOTAL ESTIMATED REVENUE FOR FY2026	\$ <u>541,123.00</u>
TOTAL FUNDS AVAILABLE FOR FY2026	\$ <u>595,123.00</u>

LESS ESTIMATED EXPENSES FOR FY2026

Event Expense	\$ <u>96,000.00</u>
Membership Expense	<u>12,000.00</u>
ECD Expense	<u>10,000.00</u>
Non-Member Service Expense	<u>5,000.00</u>
Management & General	<u>380,000.00</u>
Occupancy	<u>36,000.00</u>

TOTAL ESTIMATED EXPENSES FOR FY2026	\$ <u>539,000.00</u>
PROJECTED FUND BALANCE ON 6/30/2026	\$ <u>56,123.00</u>

Your Name Frances Marcou
 Title Chairman of the Board
 Address Hendersonville Chamber of Commerce
100 Country Club Dr, Ste\$104 Hendersonville TN
 Telephone O:615-824-2818. c: 615-497-9927
 E-Mail FranMarcou@gmail.com

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year <i>(An individual is counted only once regardless of the times served by the agency)</i>	<u>All</u>
Total number of unduplicated individuals served by this agency last year	<u>64,500</u>
Total annual dollars spent in Hendersonville by this agency, excluding salaries	<u>213,000.00</u>
Total annual salaries paid by this agency	<u>326,000.00</u>
Total number of employees working for this agency	<u>4FT + 1PT</u>

Please explain who governs this agency _____

The Chamber of Commerce is lead by a Board of Directors of not fewer than fourteen (14) and no more than thirty(30) member directors. Within this board is an Executive Committee of Officers , and Ex-Efficio Community Leadership.

Please explain how the governing body is appointed to this agency _____

Annually seven (7), Class A, members are elected to two year terms commencing June 1st of each year. Additionally, Class B Members may be appointed by the Chair of the Board and serve a one year term.

Please attach the following:

- A current list of names, addresses and telephone numbers of the board members for this agency.
- A copy of proof of your non-profit tax-exempt status.
- A W-9 dated in calendar year 2025.
- A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION DUE MARCH 10, 2025

First	Last	Title	Company	Email	Work Phone	Term
Crystal	Banning	Board Member -Nominee	Edward Jones	crystal.banning@edwardjones.com	615-590-9223	2025-2027
Patrick	Basile	Board Member	P&C Insurance	patrick@pandainsure.com	615-447-8102	2024-2026
Mayor	Clary	ex-officio non voting	City of Hendersonville	iclary@hvilletn.org	615 822-1000	2025-2026
Tommy	Decker	2025-26 Board Chair	Wilson Bank & Trust	tdecker@wilsonbank.com	615-447-2990	2025-2026
Kyle	Dunn	Board Member	Wold Architects & Engineers	kdunn@hfrdesign.com	615-370-8500	2024-2026
Dr. Trish	Holiday	Board Member	HolidayKenning Inc.	tholiday@nespower.com	615-948-3599	2024-2026
Taylor	Hooks	Treasurer	Sean Roach & Associates	taylor.hooks@srcpas.com	615-265-8180	2025-2026
Scott	Langford	ex-officio non voting	School Board	robert.langford@summerschools.org	615-818-7864	2025-2026
Cari	Lambrecht	Board Member	High Point Health	cari.lambrecht@lpnt.net	615-571-5183	2025-2027
Fran	Marcou	Immediate Past Board Chair	Re/Max Choice Properties-Frances Marcou	Fran@TheMarcouTeam.com	615-497-9927	2025-2026
Hilary	Marabeti	Board Vice Chair Support	Retired - Education	divahbm1946@gmail.com	615-230-3355	2025-2026
Bryson	McCarley	Board Vice Chair Connect	State Farm Insurance	bryson@mystagent.info	615-868-4000	2025-2026
Beth	Pickel	Board Member	Benefirst Solutions	bethpickel@gmail.com	615-498-1824	2024-2026
Jennifer	Reece	Board Member	Blankenship CPA Group	jreece@bcpas.com	615-669-7996	2025-2027
Meghan	Rewa	Board Member	Olympian	meghan@olympianconstruction.com	615-248-8843	2025-2027
Taylor	Sawyer	Board Member.	Tri Star	taylor.young2@hcahealthcare.com		2024-2026
Mickey	Straub	Board Member	SAM Suite	mickey@samusa.com	630-669-1726	2025-2027
William	Styles	Board Member	Country Financial	william.styles@countryfinancial.com	828-736-1413	2024-2026
Troy	Smith	Board Vice Chair Advocate	Pinnacle Financial Partners	troy@troymsmith.com	615-690-4017	2025-2026
Eric	Szymanski	Board Member	Holly Duckworth Enterprise	emszy001@gmail.com		2025-2027
Chris	Taylor	ex-officio non voting	Forward Sumner	Chris@ForwardSumner.com	615-506-4976	2025-2026
Julie	Meriwether	Board Vice Chair Promote	Senior Citizen's of Hendersonville	julie@elevate5hendersonville.org	615-822-8758	2024-2026
Greg	Yandell	Board Member	Ace Hardware	gregoryyandell@gmail.com	615-991-1223	2024-2026

HENDERSONVILLE AREA CHAMBER OF COMMERCE, INC.

Entity Type: Nonprofit Corporation
Formed in: TENNESSEE
Term of Duration: Perpetual

Status: Active
Control Number: 000075166
Initial Filing Date: 3/23/1970 4:30:00 PM
Fiscal Ending Month: May
AR Due Date: 09/01/2025

<u>Registered Agent</u>	<u>Principal Office Address</u>	<u>Mailing Address</u>
GEORGE J PHILLIPS 1000 KENNESAW BOULEVARD GALLATIN, TN 37066 AR Standing: Good	100 COUNTRY CLUB DR STE 104 HENDERSONVILLE, TN 37075-4099 RA Standing: Good	100 COUNTRY CLUB DR STE 104 HENDERSONVILLE, TN 37075-4099 Revenue Standing: N/A

[History \(46\)](#)



SUMNER COUNTY D.A.R.E

P.O. Box 8964 | Gallatin, TN 37066 | Office: (615)586-3479

To Whom It May Concern,

The Sumner County DARE organization, in collaboration with Sumner County Sheriff's Office and the Sumner County School System, is pleased to announce the reimplementing of the D.A.R.E. program in our schools. The updated D.A.R.E. curriculum is designed to address the challenges facing today's youth and focuses on essential life skills, such as:

- Decision Making Skills
- Facts about Drugs and Alcohol
- The Influence of Social Media
- Resisting Peer Pressure
- Ways to Stay in Control of Our Lives
- How to Be Good Citizens in Our Communities

In addition, the D.A.R.E. program offers supplemental lessons on critical topics such as gangs, prescription drugs, internet safety, positive role models, and bullying.

To continue to offer this valuable program, we are seeking assistance with funding, either through sponsorships or donations. Contributions will help provide necessary materials for students, including prizes and special items for those who graduate from the program. We are committed to helping our community by empowering our youth to build better futures. If you are interested in supporting this initiative, donations can be made payable to the Sumner County D.A.R.E. If you would like to make a donation, please make checks payable to Sumner County D.A.R.E. and mail them to the address above.

Thank you for your support in making a positive difference in the lives of our youth.

Sincerely,

CEO Amy Harris

Amy Harris
Sumner County D.A.R.E. CEO

March 9, 2025

To whom it may concern,

On behalf of **Sumner County DARE**, I want to extend our sincere gratitude to the City of Hendersonville for your generous \$5,000 grant last year. Your support has been instrumental in helping us further our mission of empowering youth and fostering positive community engagement.

Thanks to your funding, we were able to:

- Provide graduation t-shirts to students, celebrating their accomplishments.
- Launch and maintain our website, improving accessibility and community outreach.
- Host our **Music for a Cause** fundraiser event, uniting the community for a meaningful cause.
- Supply swag gear to students in various schools, reinforcing school pride and participation.

Your investment in our organization has had a direct and lasting impact, and we are truly grateful. As we continue our efforts to educate and support local youth, we would love your continued support. We can continue to expand our programs and initiatives to reach even more students in Sumner County.

Thank you again for your generosity and dedication to organizations like ours. Please let us know if we can provide any additional information about the impact of your grant. We look forward to the opportunity to work together again.

If you have any further questions, please contact me at admin@sumnercountydare.org.

Sincerely,
Amy Harris
CEO
Sumner County DARE
615-586-3479
www.sumnercountydare.org

February 24, 2025

To Whom It May Concern,

The City of Hendersonville is preparing its operating budget for the Fiscal Year Ending June 30, 2026. If your organization wishes to request funding from the City, the enclosed forms must be completed and returned by **March 10, 2025**, for the Non-Profit Contributions Committee to consider your request. **No substitution forms will be accepted.** Any requests submitted after March 10, 2025, or without the enclosed forms, will not be considered during the budget process. I am requesting your cooperation by keeping your funding request for Fiscal Year 2026 to an absolute minimum.

Your organization will be notified in late June 2025 if funding is approved for your organization by the Board of Mayor and Alderman. You will also be notified of the required documentation that must be submitted in order for funds to be dispersed to your organization.

The City desires to inform all non-profit agencies of our budget process and is placing the attached ad in the local newspaper.

Your cooperation is appreciated. If you have any questions, please call me at 615-590-4615.

Sincerely,

Tamara Ingersoll
Director of Finance

Enclosures

pc: Mayor Jamie Clary
Non-Profit Contributions Committee

PUBLIC NOTICE

The City of Hendersonville has started the Fiscal Year 2026 budget process, including consideration of requests for non-profit contributions. Agencies should contact Tamara Ingersoll, Finance Director, at 615-590-4615, for more information.

All applications for non-profit funding consideration must be received by the City of Hendersonville by March 10, 2025. Applications can be found on the City of Hendersonville's website www.hvilletn.org.

AGENCY NAME Sumner County DARE
 PROJECTED BUDGET AND FUND BALANCE
 FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/25 \$ \$5,000
 PLUS FY25 REVENUE NOT RECEIVED AS OF 6/30/25 \$ \$2500
 LESS FY25 EXPENSES NOT PAID AS OF 6/30/25 \$ _____
 PROJECTED FUND BALANCE ON 6/30/25 \$ _____

PLUS ESTIMATED REVENUE FOR FY2026
 City of Hendersonville \$ \$5,000
 City of Gallatin _____
 Sumner County _____
 State of Tennessee _____
 U. S. Government _____
 Private Business \$5,000
 Fundraiser Events \$10,000

TOTAL ESTIMATED REVENUE FOR FY2026 \$ \$20,000
 TOTAL FUNDS AVAILABLE FOR FY2026 \$ \$22,500

LESS ESTIMATED EXPENSES FOR FY2026
 Curriculum for 7 schools \$ \$11,000
 Graduation DARE students \$3000
 Community Evens including fundraisers \$20,000
 Swag gear & Miscellaneous items \$6,000
 Addition training for DARE officers \$2000

TOTAL ESTIMATED EXPENSES FOR FY2026 \$ \$42,000
 PROJECTED FUND BALANCE ON 6/30/2026 \$ \$22,500

Your Name Amy Harris
 Title CEO
 Address P.O. Box 8964
Gallatin TN 37066
 Telephone 615-586-3479
 E-Mail admin@sumnercountydare.org

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year 600

(An individual is counted only once regardless of the times served by the agency)

Total number of unduplicated individuals served by this agency last year 600

Total annual dollars spent in Hendersonville by this agency, excluding salaries \$10,000

Total annual salaries paid by this agency 0

Total number of employees working for this agency 7 D.A.R.E Certified Deputies

Please explain who governs this agency Sumner County DARE non-profit

Please explain how the governing body is appointed to this agency Sumner County DARE board

consists of President, Vice President, Secretary and Treasurer. All board members are volunteers.

On one gets paid by Sumner County DARE.

Please attach the following:

- A current list of names, addresses and telephone numbers of the board members for this agency.
- A copy of proof of your non-profit tax-exempt status.
- A W-9 dated in calendar year 2025.
- A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION DUE MARCH 10, 2025

Amanda Harris (Amy) CEO/President

P.O. Box 8964

Gallatin TN 37066

#615-586-3479

Teresa Haley Vice President

P.O. Box 8964

Gallatin TN 37066

#541-821-3464

Cindy Delagarde Secretary

P.O. Box 8964

Gallatin TN 37066

#864-918-5380

Kathryn Hill Treasurer

P.O. Box 8964

Gallatin TN 37066

318 -237-1762



Department of the Treasury
Internal Revenue Service
Tax Exempt and Government Entities
P.O. Box 2508
Cincinnati, OH 45201

SUMNER COUNTY DARE
C/O AMANDA HARRIS
336 OSPREY DR
GALLATIN, TN 37066

Date:
01/26/2024
Employer ID number:
93-4705503
Person to contact:
Name: Customer Service
ID number: 31954
Telephone: (877) 829-5500
Accounting period ending:
December 31
Public charity status:
509(a)(2)
Form 990 / 990-EZ / 990-N required:
Yes
Effective date of exemption:
January 16, 2024
Contribution deductibility:
Yes
Addendum applies:
No
DLN:
26053422006714

Dear Applicant:

We're pleased to tell you we determined you're exempt from federal income tax under Internal Revenue Code (IRC) Section 501(c)(3). Donors can deduct contributions they make to you under IRC Section 170. You're also qualified to receive tax deductible bequests, devises, transfers or gifts under Section 2055, 2106, or 2522. This letter could help resolve questions on your exempt status. Please keep it for your records.

Organizations exempt under IRC Section 501(c)(3) are further classified as either public charities or private foundations. We determined you're a public charity under the IRC Section listed at the top of this letter.

If we indicated at the top of this letter that you're required to file Form 990/990-EZ/990-N, our records show you're required to file an annual information return (Form 990 or Form 990-EZ) or electronic notice (Form 990-N, the e-Postcard). If you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked.

If we indicated at the top of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

For important information about your responsibilities as a tax-exempt organization, go to www.irs.gov/charities. Enter "4221-PC" in the search bar to view Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, which describes your recordkeeping, reporting, and disclosure requirements.

Sincerely,

Stephen A. Martin
Director, Exempt Organizations
Rulings and Agreements

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

**Give form to the
 requester. Do not
 send to the IRS.**

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)	
	2 Business name/disregarded entity name, if different from above.	
	3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) _____ Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) _____	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____ <i>(Applies to accounts maintained outside the United States.)</i>
	3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions. <input type="checkbox"/>	
	5 Address (number, street, and apt. or suite no.). See instructions. P.O. Box 8964	Requester's name and address (optional)
6 City, state, and ZIP code Gallatin TN 37066		
7 List account number(s) here (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number													
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9	3	-	4										
7	0	5	5										
0	3												

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification Instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person *Amanda Harris* Date 3/9/2025

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

Vision/Mission/Purpose of our Agency:

Decisions, Choices, and Options, Inc (DCO) prepares the next generation to choose healthy behaviors that cultivate educational, economic, physical, emotional and relational success. The programming provided by DCO (in more detail below) equips students with medically accurate facts and current statistics regarding the risks of engaging in sexual behavior during teen years, along with information regarding all the options available in the event of an unplanned pregnancy including parenting, abortion, and adoption.

DCO's vision is to empower all youth with Sexual Risk Avoidance education by providing medically accurate programs that guide them to optimal health in every area of their lives.

Specific Services provided by the agency in Hendersonville:

DCO-certified Education Specialists present age-appropriate, multi-media, interactive presentations to Middle and High School Students in their Health, Wellness, and Personal Finance classes and after-school mentoring programs. All programming meets the state mandate requirements for content in each course and class.

In Middle Schools, the Healthy Boundaries curriculum covers the risks associated with not having healthy personal boundaries and the benefits of putting them in place, emotionally and physically, before they are needed. This program equips and educates students with the skills necessary to establish healthy boundaries in relationships, develops self-esteem, instructs in the proper use of social media/dangers of social media, and exposes the risks associated with, as well as the difficult realities of the options regarding an unplanned pregnancy.

In High School, the Life Choices curriculum is presented in Wellness classes (required by the state of TN to graduate) to provide the truth about the possible consequences of engaging in sexual activity, emotionally, physically, and educationally, and the options in the event of an unplanned pregnancy including parenting, abortion, and adoption.

Also, in high school in Personal Finance, the Cost of Parenting presentation includes a hands-on activity where students calculate the cost of raising a child for the first year of life. The students see firsthand how being a teen parent affects not only their educational and economic future, but also how their decisions impact their family, school, taxpayers, and community as a whole. The option of adoption is also fully developed, correcting negative language, and replacing imperceptions with accurate statistics of the positive outcomes for the birth parent, the child, and the adoptive parents.

Expected Short-term Impact:

60% of program participants understand that choosing to delay sexual activity until marriage increases their chances of reaching educational and career goals. 27% attitude and behavior change toward choosing sexual risk avoidance post-program in those students who were not choosing sexual risk avoidance pre-program. As a result, we would also see a decrease in STDs/STIs. 79% increase in students viewing adoption as a favorable option in the event of an unplanned pregnancy.

Expected Long-term Impact:

Healthy youth lead to successful adults who create thriving families that make up strong communities. Youth who learn the skills of self-regulation, delayed gratification, and have a future-oriented outlook in relation to choices made during adolescence are more likely to reach their educational, employment, and personal goals; they become healthy,

productive, adult contributors to society. It also results in a higher quality workforce for the businesses of the city and county. This decision also results in a lower negative financial impact on families and communities. Fewer Teen Pregnancies. Fewer untreated STDs/STIs that potentially lead to infertility, cancer, and death. Higher graduation rates. Lives saved. In Sumner County where this organization was founded in 2002, the teenage pregnancy rate decreased from 2002-2019 by 65%. This reduction in teen pregnancy not only impacted the quality of life for teens, but also dramatically improved the financial situation of the county, state and national expenditures for aid to children of teen mothers as well as the teen mother. Total savings to local, state and federal budgets were \$1.25 million.

Request for Funds: Our cost to serve one student with all the DCO curricula from middle school to high school is \$40 per student. In 2024, we provided programs to 1,792 students in the City of Hendersonville public and private schools for a total expenditure of \$71,680. We respectfully request funding from the City of Hendersonville of \$4,000 to assist in covering the costs associated with equipping and educating the youth of our city toward optimal health and successful futures. It is our pleasure to serve this great city in which we were founded, and we hope to continue doing so for many years.

Respectfully submitted,

Joi Wasill

President & Founder,

Decisions, Choices & Options, Inc.

615-308-5372 cell

Joi@dcoinc.org

AGENCY NAME Decisions, Choice & Options, Inc
 PROJECTED BUDGET AND FUND BALANCE
 FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/25	\$ <u>18,282</u>
PLUS FY25 REVENUE NOT RECEIVED AS OF 6/30/25	\$ <u>0</u>
LESS FY25 EXPENSES NOT PAID AS OF 6/30/25	\$ <u>0</u>
PROJECTED FUND BALANCE ON 6/30/25	\$ <u>18,282</u>

PLUS ESTIMATED REVENUE FOR FY2026

<u>City of Hendersonville</u>	\$ <u>4,000</u>
<u>City of Gallatin</u>	<u>3,000</u>
<u>Sumner County</u>	<u>15,000</u>
<u>State of Tennessee</u>	<u>100,000</u>
<u>U. S. Government</u>	<u>0</u>
<u>General Contributions</u>	<u>415,158</u>
<u>Partnerships/Program Income/Misc</u>	<u>117,881</u>

TOTAL ESTIMATED REVENUE FOR FY2026	\$ <u>655,039</u>
TOTAL FUNDS AVAILABLE FOR FY2026	\$ <u>673,321</u>

LESS ESTIMATED EXPENSES FOR FY2026

<u>Business/Professional fees</u>	\$ <u>19,605</u>
<u>Program operation/supplies/insurance/facilities</u>	<u>62,557</u>
<u>Marketing/Fundraising</u>	<u>33,640</u>
<u>Staff Development</u>	<u>10,755</u>
<u>Salaries/HC/Taxes</u>	<u>513,205</u>

TOTAL ESTIMATED EXPENSES FOR FY2026	\$ <u>639,762</u>
PROJECTED FUND BALANCE ON 6/30/2026	\$ <u>33,559</u>

Your Name Joi Wasill
 Title President & Founder
 Address Post Office Box 2302
Hendersonville, TN 37077
 Telephone 615-447-5263
 E-Mail joi@dcoinc.org

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year	<u>1,792</u>
<i>(An individual is counted only once regardless of the times served by the agency)</i>	
Total number of unduplicated individuals served by this agency last year	<u>13,964</u>
Total annual dollars spent in Hendersonville by this agency, excluding salaries	<u>\$43,572</u>
Total annual salaries paid by this agency	<u>\$444,983</u>
Total number of employees working for this agency	<u>15</u>

Please explain who governs this agency The Board of Directors of Decisions, Choices & Options (DCO) holds fiduciary governance and control of all aspects of the agency. They are local community and business leaders serving a minimum of two years.

Please explain how the governing body is appointed to this agency The board members are elected by the current members of the board for a two-year term. Officers are elected by the body and consist of Board Chair, Vice Chair, Secretary and Treasurer. The Executive Director reports directly to the Board.

Please attach the following:

- A current list of names, addresses and telephone numbers of the board members for this agency.
- A copy of proof of your non-profit tax-exempt status.
- A W-9 dated in calendar year 2025.
- A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION DUE MARCH 10, 2025

2025 DCO Board of Directors

Joi Wasill
1411 Gypsy Trail
Hartselle, AL 35640
(615) 308-5372
Founder/President
joiodcoinc.org
2002-Present

Amanda Palmer, Secretary
17871 Hwy 76E
Springfield, TN 37172
(615) 416-5711
Community Volunteer
Acpalmer1@comcast.net
2022-Present

Susan Allen
208 Peachtree Street
White House, TN 37188
(615) 498-6492
Community Volunteer
susancallen@bellsouth.net
2010-Present

Steve Springer
137 Trail East Drive
Hendersonville, TN 37075
(615) 533-4851
Retired Engineer
Springersp2@gmail.com
2023-Present

Rhonda Nason
893 John Armfield Court
Gallatin, TN 37066
(615) 504-5236
RN, Hendersonville Medical Center
Rhonda.ln64@gmail.com
2011-Present

Marlis Boyce, Board Chair
129 N. Country Club Drive
Hendersonville, TN 37075
(949) 350-1436
Community Leader
Marboyce03200@hotmail.com
2022-Present

Jim Carper, Treasurer
132 Timber Hills Road
Hendersonville, TN 37075
(615) 415-6912
Vice President (Purchasing)
Jcarper9@gmail.com
2022-Present

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: OCT 27 2014

DECISIONS CHOICES AND OPTIONS INC
210 SPACE PARK NORTH
GOODLETTSVILLE, TN 37072-0000

Employer Identification Number:
47-1859327
DLN:
26053680001094
Contact Person:
CUSTOMER SERVICE ID# 31954
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
December 31
Public Charity Status:
170(b)(1)(A)(vi)
Form 990/990-EZ/990-N Required:
Yes
Effective Date of Exemption:
August 13, 2014
Contribution Deductibility:
Yes
Addendum Applies:
No

Dear Applicant:

We're pleased to tell you we determined you're exempt from federal income tax under Internal Revenue Code (IRC) Section 501(c)(3). Donors can deduct contributions they make to you under IRC Section 170. You're also qualified to receive tax deductible bequests, devises, transfers or gifts under Section 2055, 2106, or 2522. This letter could help resolve questions on your exempt status. Please keep it for your records.

Organizations exempt under IRC Section 501(c)(3) are further classified as either public charities or private foundations. We determined you're a public charity under the IRC Section listed at the top of this letter.

If we indicated at the top of this letter that you're required to file Form 990/990-EZ/990-N, our records show you're required to file an annual information return (Form 990 or Form 990-EZ) or electronic notice (Form 990-N, the e-Postcard). If you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked.

If we indicated at the top of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

For important information about your responsibilities as a tax-exempt organization, go to www.irs.gov/charities. Enter "4221-PC" in the search bar to view Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, which describes your recordkeeping, reporting, and disclosure requirements.

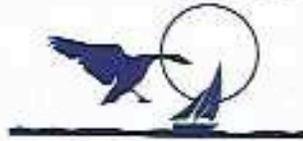
Sincerely,



Director, Exempt Organizations

Letter 5436

City of Hendersonville



February 24, 2025
101 Maple Drive North

Hendersonville, TN 37075

Telephone (615) 822-1000

www.hvillatn.org

To Whom It May Concern,

The City of Hendersonville is preparing its operating budget for the Fiscal Year Ending June 30, 2026. If your organization wishes to request funding from the City, the enclosed forms must be completed and returned by **March 10, 2025**, for the Non-Profit Contributions Committee to consider your request. **No substitution forms will be accepted.** Any requests submitted after March 10, 2025, or without the enclosed forms, will not be considered during the budget process. I am requesting your cooperation by keeping your funding request for Fiscal Year 2026 to an absolute minimum.

Your organization will be notified in late June 2025 if funding is approved for your organization by the Board of Mayor and Alderman. You will also be notified of the required documentation that must be submitted in order for funds to be dispersed to your organization.

The City desires to inform all non-profit agencies of our budget process and is placing the attached ad in the local newspaper.

Your cooperation is appreciated. If you have any questions, please call me at 615-590-4615.

Sincerely,

A handwritten signature in black ink, appearing to read "Tamara Ingersoll".

Tamara Ingersoll
Director of Finance

Enclosures

pc: Mayor Jamie Clary
Non-Profit Contributions Committee

Mayor Jamie Clary	Ward One Mark A. Skidmore Mark Burgdorf	Ward Two Michael Martin Don Ward	Ward Three Bob Garza Jeff 100	Ward Four Terri Goodwig Karen Dixon	Ward Five Rachel Collins Janna Garton	Ward Six Dr. Eddie Roberson Mark Evans
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Grace Place Ministry, Inc.
PO Box 1771 Hendersonville, TN 37077
615-881-3976
www.graceplaceministryinc.org

March 3rd, 2025

Tamara Ingersoll
Director of Finance

Grace Place's Mission: To empower single mothers in need and their children toward developing healthy, safe, and independent lives in the local community.

Grace Place Ministry, Inc. began ministering to single mothers and their children experiencing homelessness after opening for operations on July 16, 2015. We serve these families by providing food, shelter, and an array of services that accomplish our mission. The *Crisis to Stability Program* is the pathway each family progresses on throughout their stay. Depending on which barriers each family has after the initial assessment, there are very specific goals that each mother must meet throughout the program to eliminate all the barriers and/or risk for future homelessness recurrence. Accountability meetings and progress evaluations are done on a weekly basis between staff and mothers, along with random drug testing, to make sure that our families are leading healthy lifestyles. Because we do not want our families to ever experience homelessness again, our program is designed to overcome large obstacles that the mothers are usually facing upon entry and eliminate risk. This kind of rehabilitation requires much time, effort, and concentrated focus.

Currently, Grace Place is halfway through its 10th operating year. We've continued to develop key collaborations in the community, expand and/or enhance our services offered, and strategically plan for growth in the near future. In August of 2022, we purchased 4.5 acres in Hendersonville for this expansion where we will build 43 cottage homes and an education center. Construction is set to begin in April of 2025.

Grace Place now employs our CEO, Program Manager, Transportation & Operations Supervisor, Executive Manager, a part-time Operations Assistant. The transportation schedule continues to

operate 7 days a week, including evenings and weekends for the families in our care. Additionally, our transportation service continues to be available for other help agencies throughout Sumner County.

Grace Place mothers have engaged in all the different facets of programming offered here on-site and also utilized the numerous collaborations our organization has in the community.

Grace Place's school aged children continue to engage in the programming and the students at Grace Place are thriving as educators and Grace Place affiliates clasp hands to develop a love of learning while building resiliency in our students.

Grace Place Ministry, Inc. is so incredibly grateful for the ongoing support we've received from our community, the generous contributions from individuals, churches, numerous businesses and organizations, the Grace Place Women's Alliance, the newly formed Grace Place Men's Alliance, United Way of Sumner County, Metro Transit Authority, Sumner County, and The Memorial Foundation. We could not serve these families in need without all of it.

Established Collaborations/ Supportive Services

Hendersonville Samaritan Center – HSA assists GP families with food as needed and clothing from their thrift store. The Samaritan Center also very generously lends their box truck to Grace Place to gather furniture and move our families into our graduate program and/or permanent housing if needed.

Sumner County Recovery Court – Grace Place works alongside Drug Court Sumner County to make sure that single mothers and children can fulfill all requirements through the law and work to restore their families throughout their progression through our program.

Safe Baby Court of Sumner County

Sumner County probation agencies – Grace Place collaborates with individual probation officers to reinforce accountability and provide necessary support services so mothers can fulfill probation requirements when necessary.

Sumner County Board of Education & Lakeside Park Elementary School – GP, along with the SCBE and LPES have an ongoing relationship to make sure that students' educational needs are met.

Sumner County YMCA – Grace Place has partnered with the YMCA of SC so that all of our families have access to their facilities, classes, camps, and swim lessons at no charge.

Cumberland Crisis Pregnancy Center- All eligible mothers and children utilize the resources available through the CCPC.

Monthaven Arts & Cultural Center – GP mothers attend art therapy at MAC one night a week.

American Job Center – GP mothers do interview and job preparation through AJC.

What we have learned:

In 2024, there were over 500 requests for our services. Sumner County Schools are reporting higher numbers of homeless students than ever before. Family homelessness continues to be a tragedy that is devastating our community and growing in numbers, especially since the pandemic. As a result, we are positioning ourselves, through our expansion, to serve an exponentially higher number of families in need of our services throughout the community.

As also mentioned above, there is always the critical issue of how much time we have with each family. We've learned that for many of the mothers and children at Grace Place, intense behavioral and trauma counseling must be the first priority before we can even begin to teach functional life skills. We began to focus priority time on this part of the program in 2019 and have seen a positive impact on our families' overall willingness to engage, an increase in resilience, and overall program success.

As we've identified and examined areas for growth and consideration, GPM has continued to adapt in order to address each one.

Board of Directors

Anna Cook – Cross Country Mortgage- Treasurer
Brian Stewart – One Stop Realty
Colleen Sooker – Community Volunteer
Desneige VanCleve of Grace Place Ministry - *Ex Officio* Founder & Director
Don Bruce – American Home Design (advisory)
Ed Fletcher – Fletchline
Jamie Abbott of Prosperity Mortgage
Jody Corley – Community Volunteer
Johnny Garrett - SpencerFane
Kathy Odom – Community Volunteer
Keith Head – First National Bank - Board Chair
Matt Denney – Brown Davis, CPAs (advisory)
Melissa French – Allstate Insurance
Melissa Rogers of Warranty Title – Board Secretary
Tammy Hayes – Community Volunteer

On behalf of the Grace Place Board of Directors, Staff, Volunteers, and struggling families in Sumner County who've been able to break out of the cycle of homelessness as a result of our work, I want to extend heartfelt and the sincerest of thanks to the *City of Hendersonville* for your consideration and support of the mission of Grace Place Ministry, Inc.

Financial Amount Requested: \$10,000

Regards,
Desneige VanCleve/CEO

AGENCY NAME Grace Place Ministry, Inc.
 PROJECTED BUDGET AND FUND BALANCE
 FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/25 \$ 3,500,000
 PLUS FY25 REVENUE NOT RECEIVED AS OF 6/30/25 \$ nothing not received
 LESS FY25 EXPENSES NOT PAID AS OF 6/30/25 \$ nothing not paid
 PROJECTED FUND BALANCE ON 6/30/25 \$ 3,937,708

PLUS ESTIMATED REVENUE FOR FY2026

<u>City of Hendersonville</u>	\$ <u>10,000</u>
<u>City of Gallatin</u>	<u>0</u>
<u>Sumner County</u>	<u>2,500</u>
<u>State of Tennessee</u>	<u>0</u>
<u>U. S. Government</u>	<u>0</u>
_____	_____
_____	_____

TOTAL ESTIMATED REVENUE FOR FY2026 \$ 875,416
 TOTAL FUNDS AVAILABLE FOR FY2026 \$ 875,416 (rest is capital for expansion)

LESS ESTIMATED EXPENSES FOR FY2026

<u>Operating Budget</u>	\$ <u>875,416</u>
_____	_____
_____	_____
_____	_____
_____	_____

TOTAL ESTIMATED EXPENSES FOR FY2026 \$ 875,416
 PROJECTED FUND BALANCE ON 6/30/2026 \$ 3,062,292

Your Name Desneige Vandevre
 Title CEO
 Address PO Box 1771
Hendersonville TN 37077
 Telephone 615-881-3976 or 615-852-0321
 E-Mail dvandevre.graceplace@gmail.com

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year 21 families

(An individual is counted only once regardless of the times served by the agency)

Total number of unduplicated individuals served by this agency last year

Total annual dollars spent in Hendersonville by this agency, excluding salaries

Total annual salaries paid by this agency

Total number of employees working for this agency

49
± \$275,000
\$410,181
4 Fulltime
1 Part-time

Please explain who governs this agency Board of Directors

Please explain how the governing body is appointed to this agency Nominations & Board Vote

Please attach the following:

- A current list of names, addresses and telephone numbers of the board members for this agency.
- A copy of proof of your non-profit tax-exempt status.
- A W-9 dated in calendar year 2025.
- A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION DUE MARCH 10, 2025



Grace Place Ministry, Inc.
PO Box 1771
Hendersonville, TN 37077
615-881-3976
www.graceplaceministryinc.org

"Sometimes the most ordinary things could be made extraordinary, simply by doing them with the right people."

Grace Place Board Roster

Anna Cook – Treasurer – Cross Country Mortgage
1073 Madison Creek Rd
Goodlettsville, TN 37072
615-504-4792
Anna.cook@ccm.com

Brian Stewart – One Stop Realty
1012 Rowbarton Ct
Hendersonville, TN 37075
615-440-7011
Bstewart@realtracs.com

Colleen Sooker – Community Volunteer
850 Pickwick Ct
Gallatin, TN 37066
615-516-5024
Collsooker@gmail.com

Desneige VanCleve - Grace Place Ministry, Inc.
1006 Patmore Lane
Hendersonville, TN 37075
615-852-0321
Dvanclave.graceplace@gmail.com

Don Bruce – American Home Design – (advisory)
Dbruce421@aol.com

Ed Fletcher – Fletchline
1339 Dickerson Bay Drive
Gallatin, TN 37066
615-389-1995
edfletcher@fletchline.com

Jamie Abbott – Prosperity Lends
274 Bluegrass Drive
Hendersonville, TN 37075
615-975-8741
jamie@prosperitylends.com

Jody Corley – Dale Realty Co.
143 Inlet Drive
Hendersonville, TN 37075
615-405-1714
Pcjc54@me.com

Johnny Garrett – Spencer Fane
1100 Willis Branch Rd
Goodlettsville, TN 37072
jgarrett@spencerfane.com

Kathy Odom – Community Volunteer
849 Pickwick Ct
Gallatin, TN 37066
615-351-1469
Kathy.odom78@gmail.com

Keith Head – Board Chair - First National Bank
709 Shute Lane
Hendersonville, TN 37075
615-426-7032
Keith.Head@fnbank.net

Matt Denney -Brown Davis CPAs – (advisory)
matt@davisbrowncpas.com

Melissa French – AllState Insurance
1539 Drakes Creek Rd
Hendersonville, TN 37075
615-584-0193
melissafrench@allstate.com

Melissa Rogers – Secretary – Warranty Title
1104 Lewis Jones Blvd
Gallatin, TN 37066
615-438-3880
mrogers@warranty1952.com

Tammy Hayes – Community Volunteer
120 Governors Point Blvd
Hendersonville, TN 37075
615-719-1630
jandthayes@gmail.com

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date:

MAR 12 2015

GRACE PLACE MINISTRY INC
176 WALTON TRACE S
HENDERSONVILLE, TN 37075

Employer Identification Number:
47-2033381
DLN:
17053344319014
Contact Person:
CASEY A SUTFIELD ID# 31474
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
December 31
Public Charity Status:
170(b)(1)(A)(vi)
Form 990 Required:
Yes
Effective Date of Exemption:
October 10, 2014
Contribution Deductibility:
Yes
Addendum Applies:
No

Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. We determined that you are a public charity under the Code section(s) listed in the heading of this letter.

For important information about your responsibilities as a tax-exempt organization, go to www.irs.gov/charities. Enter "4221-PC" in the search bar to view Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, which describes your recordkeeping, reporting, and disclosure requirements.

Sincerely,



Director, Exempt Organizations

Letter 947

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the
 requester. Do not
 send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	<p>1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)</p> <p>Deannege VanCleve</p>	
	<p>2 Business name/disregarded entity name, if different from above.</p> <p>Grace Place Ministry Inc.</p>	
	<p>3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.</p> <p><input type="checkbox"/> Individual/sole proprietor <input checked="" type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate</p> <p><input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership)</p> <p><small>Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner.</small></p> <p><input type="checkbox"/> Other (see instructions)</p>	<p>4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):</p> <p>Exempt payee code (if any) _____</p> <p>Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____</p> <p><small>(Applies to accounts maintained outside the United States.)</small></p>
	<p>3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions. <input type="checkbox"/></p>	
	<p>5 Address (number, street, and apt. or suite no.). See instructions.</p> <p>PQ Box 1771</p>	<p>Requester's name and address (optional)</p>
	<p>6 City, state, and ZIP code</p> <p>Hendersonville, TN 37075</p>	
	<p>7 List account number(s) here (optional)</p>	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
OR									
Employer identification number									
4	7	-	2	0	3	3	3	8	1

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification Instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person *Deannege VanCleve* Date *03/03/2005*

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

HABILITATION AND TRAINING SERVICES, INC.

P.O. Box 1856 ♦ 545 Airport Road
Gallatin, Tennessee 37066



SUMNER CO. CENTER
P.O. Box 1856
545 AIRPORT ROAD
GALLATIN, TN 37066
(615) 451-0974
(615) 451-0774 FAX

RAINBOW EARLY INTERVENTION
545 AIRPORT ROAD
GALLATIN, TN 37066
(615) 452-1054

ROBERTSON CO. CENTER
4859 HIGHWAY 431 NORTH
SPRINGFIELD, TN 37172
(615) 384-2571
(615) 382-3079 FAX

EXECUTIVE DIRECTOR
BEN C. MINNIX

03/06/2025

Tamara Ingersoll, Finance Director
101 Maple Drive North
Hendersonville, TN 37075

Re: Funding Request

Dear Mrs. Ingersoll,

The enclosed information pertains to H.A.T.S., Inc., which provides services to adults and children with intellectual and/or developmental disabilities. Our services are provided throughout Sumner, Robertson, and Trousdale counties. More specifically, we provide programs such as Early Intervention, Family Support, Residential Habilitation, Supported Living, Supported Employment, Community Participation, and Respite.

We are requesting funding in the amount of \$2,000.00 specifically to assist our Rainbow Early Intervention (REI) program. This program serves children with developmental delays from birth up to age five (5) residing in Sumner County. Developmental delays may be caused by premature birth or conditions such as Autism, Down's syndrome, and cerebral palsy. Any funding received will be applied to the REI public awareness initiative that serves to educate the public on the tenets of early intervention. In addition, the REI program served a total of 586 children during calendar year 2024 and 190 (32%) of those children resided in Hendersonville.

If you require additional information, please contact me at 615-575-1032 or by email at bminnix@hatstn.org. On behalf of H.A.T.S., Inc. and our Board of Directors, thank you for your continued support.

Sincerely,

Ben C. Minnix
Executive Director, H.A.T.S., Inc.



of Middle Tennessee

AGENCY NAME: HABILITATION AND TRAINING SERVICES, INC.
 PROJECTED BUDGET AND FUND BALANCE
 FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/25	<u>\$ 1,150,031.00</u>
PLUS FY25 REVENUE NOT RECEIVED AS OF 6/30/25	<u>\$ 453,030.00</u>
LESS FY25 EXPENSES NOT PAID AS OF 6/30/25	<u>\$ 352,000.00</u>
PROJECTED FUND BALANCE ON 6/30/25	<u>\$ 1,251,061.00</u>

PLUS ESTIMATED REVENUE FOR FY2026

<u>CITY OF HENDERSONVILLE</u>	<u>\$ 2,000.00</u>
<u>TROUSDALE COUNTY</u>	<u>\$ 2,000.00</u>
<u>CITY OF PORTLAND</u>	<u>\$ 1,000.00</u>
<u>SUMNER COUNTY GOVERNMENT</u>	<u>\$ 2,500.00</u>
<u>ROBERTSON COUNTY</u>	<u>\$ 5,000.00</u>
<u>CITY OF GALLATIN</u>	<u>\$ 2,500.00</u>
<u>PRIVATE CONTRIBUTIONS</u>	<u>\$ 7,455.00</u>
<u>U.S. GOVERNMENT GRANTS (INCLUDES STATE OF TN)</u>	<u>\$ 5,945,872.00</u>
<u>DIVIDENDS AND INTEREST</u>	<u>\$ 5,600.00</u>
<u>RENTAL INCOME/FOOD STAMPS</u>	<u>\$ 369,214.00</u>
<u>UNITED WAY</u>	<u>\$ 7,500.00</u>
<u>OTHER (RESCARE, PRIVATE PAY, MISC.)</u>	<u>\$ 38,400.00</u>

TOTAL ESTIMATED REVENUE FOR FY 2026 \$ 6,389,041.00

TOTAL FUNDS AVAILABLE FOR FY 2026 \$ 7,640,102.00

LESS ESTIMATED EXPENSES FOR FY2026

<u>SALARIES</u>	<u>\$ 4,030,134.00</u>
<u>TAXES AND BENEFITS</u>	<u>\$ 786,404.00</u>
<u>TRAVEL</u>	<u>\$ 210,932.00</u>
<u>SUPPLIES</u>	<u>\$ 75,075.00</u>
<u>TELEPHONE, PRINTING, POSTAGE</u>	<u>\$ 68,600.00</u>
<u>DEPRECIATION</u>	<u>\$ 173,635.00</u>
<u>OCCUPANCY (UTILITIES, RENT, FOOD)</u>	<u>\$ 313,638.00</u>
<u>PROFESSIONAL FEES</u>	<u>\$ 188,102.00</u>
<u>EQUIPMENT RENTAL AND MAINTENANCE</u>	<u>\$ 111,027.00</u>
<u>ASSISTANCE TO INDIVIDUALS</u>	<u>\$ 294,116.00</u>
<u>OTHER EXPENSES (INSURANCE, INKIND, INTEREST)</u>	<u>\$ 137,378.00</u>

TOTAL ESTIMATED EXPENSES FOR FY2026 \$ 6,389,041.00

PROJECTED FUND BALANCE ON 6/30/2026 \$ 1,251,061.00

Your Name Ben C. Minnix
 Title Executive Director
 Address P.O. Box 1856
545 Airport Road, Gallatin, TN 37066
 Telephone 615-575-1032
 E-Mail bminnix@hatstn.org
 Fax 615-451-0774

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year	<u>213</u>
<i>(An individual is counted only once regardless of the times served by the agency)</i>	
Total number of unduplicated individuals served by this agency last year	<u>861</u>
Total annual dollars spent in Hendersonville by this agency, excluding salaries	<u>\$14,933.00</u>
Total annual salaries paid by this agency	<u>\$3,970,621</u>
Total number of employees working for this agency	<u>96</u>

Please explain who governs this agency The Executive Director oversees all agency operations by delegating supervisory authority to specific staff members. The Executive Director reports directly to a volunteer Board of Directors.

Please explain how the governing body is appointed to this agency The Board of Directors is responsible for seeking out new Board members and vote annually on Board terms. Board vacancies are posted on agency website. The Board is also responsible for hiring and oversight of the Director.

Please attach the following:

- A current list of names, addresses and telephone numbers of the board members for this agency.
- A copy of proof of your non-profit tax-exempt status.
- A W-9 dated in calendar year 2025.
- A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION DUE MARCH 10, 2025



Board of Directors Contact Information

July 2024 – June 2025

Name	Address	Phone	Email	Work Affiliation	Terms
1. Baker Ring, Chairperson	461 Brady Lane Gallatin, TN 37066	615-230-6819 (H) 615-585-6819 (C)	bring@comcast.net	Retired Educator & Sumner County Commissioner	07/01/24-06/30/25
2. Norma Beck, Vice- Chairperson	314 Oak Street Springfield, TN 37172	615-384-8998 (H) 615-308-3978 (C)	nnbeck@hotmail.com	Retired Educator	07/01/24- 06/30/25
3. Sandra Waterway, Title VI Officer	337 Clearlake Drive LaVergne, TN 37086	929-500-1958 (C) 615-823-0309 (H) Best # to reach her.	101powerhouse@gmail.com	Non-Profit Hands On International	07/01/24-06/30/25
4. Kim Dorris, Secretary	108 Grace Drive Goodlettsville, TN 37072	615-310-7319 (C)	Kimberly.dorris@sumnerschools.org	Special Education Teacher	07/01/2024- 06/30/2025
5. Frank Brinkley	258 Grandview Circle Gallatin, TN 37066	615-452-6515 (H) 615-417-9595 (C)	vhb@bellsouth.net	Retired Educator	07/01/23 – 06/30/25
6. Everton Campbell	2624 Hartsville Pike Castalian Springs, TN 37031	615-452-7315 (H) 615-480-7742 (C)	cafg@bellsouth.net	Campbell & Associates	07/01/24 - 06/30/26
7. Sara Barbour	1077A Littleton Ranch Road Castalian Springs, TN 37031	615-573-8399 (C)	Sara.barbour@srcpas.com Sara.barbour18@yahoo.com	Business Manager - Sean Roach & Associates	07/01/2024 – 06/30/2026
8. Austin Shadle	104 Hidden Lake Court	847-220-2820 (C)	Austinshadle@gmail.com	HUB International - Insurance	10/25/2024 – 06/30/2026

	Hendersonville, TN 37075					
9. Shari Brock (*)	1065 Pebble Run Rd. Hendersonville, TN 37075	618-792-8695 (C)	Shari.amanda@gmail.com	Full-Time Parent	11/28/2023 – 06/30/2025	
10. Rita Wilson (*)	3220 Dimaggio Drive Springfield, TN 37172	615-384-1097 (W) 615-806-2971 (H)	ima10ecn@aol.com	Student Liaison/Career Coach – Volunteer State Community College	02/26/2024 – 06/30/2026	

(*) Parent of person receiving services from H.A.T.S., Inc.

CINCINNATI OH 45999-0038

In reply refer to: 0248121964
Nov. 01, 2013 LTR 4168C 0
62-1047136 000000 00
00015131
BODC: TE

HABILITATION AND TRAINING SERVICES
INC
545 AIRPORT RD
GALLATIN TN 37066-4901



027788

Employer Identification Number: 62-1047136
Person to Contact: Ms. L Mitchell
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Oct. 23, 2013, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in June 1979.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website www.irs.gov/eo for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

February 24, 2025

To Whom It May Concern,

The City of Hendersonville is preparing its operating budget for the Fiscal Year Ending June 30, 2026. If your organization wishes to request funding from the City, the enclosed forms must be completed and returned by **March 10, 2025**, for the Non-Profit Contributions Committee to consider your request. **No substitution forms will be accepted.** Any requests submitted after March 10, 2025, or without the enclosed forms, will not be considered during the budget process. I am requesting your cooperation by keeping your funding request for Fiscal Year 2026 to an absolute minimum.

Your organization will be notified in late June 2025 if funding is approved for your organization by the Board of Mayor and Alderman. You will also be notified of the required documentation that must be submitted in order for funds to be dispersed to your organization.

The City desires to inform all non-profit agencies of our budget process and is placing the attached ad in the local newspaper.

Your cooperation is appreciated. If you have any questions, please call me at 615-590-4615.

Sincerely,

Tamara Ingersoll
Director of Finance

Enclosures

pc: Mayor Jamie Clary
Non-Profit Contributions Committee

3/9/25

City of Hendersonville
101 Maple Row Drive North
Hendersonville, TN 37075



Dear Grant Selection Committee:

On behalf of the Hendersonville Citizens Police Academy Alumni Association (HCPAA), I am pleased to submit our application for the Non-Profit Contributions Grant in the amount of \$5,000.00. As a 501(c)(3) nonprofit organization separate from the Hendersonville Police Department, we serve a unique role in strengthening police-community relations while addressing critical needs across Hendersonville.

About Our Organization The HCPAA provides essential services that fall outside municipal budgets but are vital to both our law enforcement officers and vulnerable community members. Our volunteer-driven programs include:

- **Emergency Support Services:** Providing disaster relief coordination, assistance to officers' families during crises, and emergency provisions of food, clothing, and shelter.
- **Youth Engagement Programs:** Hosting community events like the Pumpkin Festival and Santa's Workshop, providing student fingerprinting services, and supporting Explorer Post 112 for youth interested in law enforcement careers.
- **Santa Cop Program:** Delivering holiday assistance to families annually, including children and seniors who would otherwise go without.
- **Specialized Police Support:** Funding essential safety equipment not covered by city budgets, supporting K-9 training activities, and assisting the Mounted Patrol unit.

Proposed Use of Funds The requested grant of \$5,000.00 will strengthen our capacity to serve Hendersonville in the 2025-26 fiscal year through:

1. Expanding youth engagement initiatives to reach more at-risk children
2. Increasing emergency response capabilities for community disasters
3. Enhancing the Santa Cop program to meet growing needs
4. Providing critical safety equipment for officers
5. Supporting training opportunities for Explorer Post 112 participants

Our organization operates with minimal administrative costs, ensuring that nearly all funds directly benefit our community. Our Board of Directors, elected by our membership, provides strong oversight and accountability for all expenditures. We welcome the opportunity to discuss our application further and demonstrate how your support will create meaningful impact in Hendersonville. Thank you for your consideration.

Sincerely,
Jeannie M Isbell, Treasurer HCPAA
(615) 651-9569
Jeannie.isbell@gmail.com

**AGENCY NAME: HENDERSONVILLE CITIZENS POLICE ACADEMY ASSOCIATION
PROJECTED BUDGET AND FUND BALANCE
FOR THE YEAR ENDING JUNE 30, 2026**

PROJECTED CASH ON HAND 6/30/2025		\$ 172,000 *
PLUS FY 23 REVENUE NOT RECEIVED AS OF 6/30/2025		\$ 0
LESS FY 23 EXPENSES NOT PAID AS OF 6/30/2025		\$ 0
PROJECTED FUND BALANCE ON 6/30/2025		\$ 172,000
PLUS ESTIMATED REVENUE FOR FY2026		
City of Hendersonville (respectfully request)	\$ 5,000	
City of Gallatin	\$ 0	
Sumner County	\$ 0	
State of Tennessee	\$ 0	
US Government	\$ 0	
Contributions	\$ 12,000	
Fundraising	\$ 15,000	
Miscellaneous	<u>\$ 0</u>	
TOTAL ESTIMATED REVENUE FOR FY2026	\$ 32,000	
TOTAL FUNDS AVAILABLE FOR FY2026		\$204,000
LESS ESTIMATED EXPENSES FOR FY2026		
Program Services: Program Expenses	\$ 85,000	
Salaries/Taxes/Benefits (100% Volunteers)	\$ 0	
Support Services: Management and General	<u>\$ 0</u>	
	\$ 85,000	
TOTAL ESTIMATED EXPENSES FOR FY2026		\$ 85,000
PROJECTED FUND BALANCE ON 6/30/2026		\$ 119,000

Your Name Jeannie Isbell
Title HCPAA Treasurer
Address 3 Executive Park Drive, Hendersonville, TN 37075
Telephone (615) 651-9569
Email jeannie.isbell@gmail.com

*PLEASE NOTE: The bulk of what we spend falls within the months that follow the end of fiscal year. Should you have further questions, please feel free to contact Jeannie Isbell (615) 651-9569.

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year 620*
(An individual is counted only once regardless of the times served by the agency)

Total number of unduplicated individuals served by this agency last year 566*

PLEASE NOTE: it should be noted that we served the following ages during this past year:

- Children up to 20 years of age 426
- Adults 40
- Seniors 100

Note: We welcome and serve individuals of all races, ethnicities, and backgrounds, with equal respect and care.

Total annual dollars spent in Hendersonville by this agency, excluding salaries \$32,000

Total annual salaries paid by this agency (this includes payroll taxes) \$0

Total number of employees working for this agency 0
(this is a 100% volunteer organization)

Please explain who governs this agency – Board of Directors, consisting of 4 members guides the organization. The vote of the membership governs the organization.

Please explain how the governing body is appointed to this agency – The HCPAA is governed by a four-member Board of Directors elected through a democratic process by our membership. This ensures our organization remains accountable to those we serve while maintaining strong community ties. The nominating committee, appointed by the president, identifies qualified candidates, while our membership retains the right to nominate additional candidates. Annual elections take place each December, with ballots counted by the Nominating Committee to determine new board members.

Please attach a current list of community volunteer board members for this agency – SEE ATTACHED BOARD LISTING

Please attach a copy of proof of your non-profit, tax exempt status – See attached IRS Determination letter.
PLEASE NOTE: We are not a legal entity of the Hendersonville Police Department or the City of Hendersonville, as we are a **separate** 501(c)3 organization. We are tasked with fundraising for the following needs within the HCPAA:

Community Outreach and Crisis Support

Our outreach initiatives provide critical assistance to officers' families during times of loss and emergency. Additionally, we coordinate disaster relief efforts, as demonstrated during recent tornado devastation in Hendersonville. HCPAA volunteers mobilized quickly to provide hot meals, essential supplies, and cleanup assistance to affected community members, working alongside the police department to meet immediate needs.

Youth Engagement Programs

The HCPAA assists with several programs designed to build positive relationships between law enforcement and young community members:

- **Pumpkin Festival:** Created specifically for at-risk youth, this annual event at 350 Old Shackle Island Road offers pumpkin painting, refreshments, bounce houses, hay rides, and even haircuts in a safe, supportive environment.

- **Santa's Workshop:** Held at Walton Ferry Elementary School, this festive event encourages children to create ornaments, play games, meet Santa, enjoy refreshments, and receive haircuts. These activities foster trust and positive associations with law enforcement from an early age.
- **Student Fingerprinting:** Working with local and private schools within Hendersonville city limits, we provide fingerprinting services for youth during career days, safety days, and fall festivals. Parents receive cards with their children's fingerprints—invaluable resources during emergencies.
- **Explorer Post 112:** This program educates and mentors youth ages 14-20 interested in law enforcement careers through specialized training and community volunteer opportunities, including the annual "Winterfest" skills training.

Santa Cop Program

Benevolence program provides Christmas celebrations for 30-60 families annually who would otherwise go without. The program delivers food, clothing, and toys to approximately 100 children each year, while also serving 30-50 senior citizens living alone. Through careful application screening, we ensure assistance reaches those truly in need within Hendersonville.

Specialized Police Support

- **K-9 Department:** HCPAA provides volunteer support for training activities and was instrumental in planning and constructing the HPD K9 memorial located in front of the Police Department.
- **Mounted Patrol:** We helped secure property and facilities for the Hendersonville Mounted Patrol, an essential unit that strengthens public relations between the police department and the community.
- **Equipment Fund:** We equip officers with necessary safety equipment not provided by the City of Hendersonville, directly enhancing officer safety and effectiveness.

Documented Impact

The HCPAA has demonstrated measurable impact through:

- Providing emergency relief to hundreds of residents during natural disasters
- Supporting approximately 276 children and 100 seniors annually through the Santa Cop program
- Engaging hundreds of youth through community events and the Explorer program
- Strengthening police-community relations through thousands of positive interactions

Conclusion

The Hendersonville Citizens Police Academy Alumni Association occupies a unique position in our community— independent enough to be responsive to emerging needs, yet closely aligned with law enforcement to provide targeted, effective support. Your grant will enable us to bridge critical gaps in services while fostering the positive relationships that create safer, more cohesive communities.

Thank you for your consideration of our request. We welcome the opportunity to provide additional information about our programs and their impact on Hendersonville residents.

PLEASE NOTE: it should be noted that while this application is for the 2025-26 fiscal year, we are still in the 2024-25 fiscal year and this data could change upon completion of this fiscal year.



"Making A Difference"

3 Executive Park Drive
Hendersonville, TN 37075

President

Ginger Detlefsen

Vice President

Erick Stefko

Secretary

Taryn Tonelli

Treasurer

Jeannie Isbell
615-651-9569

**Hendersonville
Police**

**Department
Community
Services**

Officer
Houston Hackett

HENDERSONVILLE CITIZENS POLICE ACADEMY ASSOCIATION

501(c)(3) tax exempt non-profit organization

Hendersonville Citizens Police Academy Association

2025 Board Members

President	Virginia Detlefsen
Vice President	Erick Stefko
Secretary	Taryn Tonelli
Treasurer	Jeannie Isbell

Committee's

Development/Fundraising Committee: Steve Barber

Budget Committee: Dan & Jane Cheltowski

By Laws Committee: Art Chapman

Disaster Relief Coordinator: Cheryl Holt

Outreach/Sunshine Coordinator: Taryn Tonelli

Social Media Coordinator: John C. Isbell

Nominating Committee: Erick Stefko

Community Awareness Coordinator: Virginia Detlefsen

Membership: Jeannie Isbell

Event Coordinator: Cheryl Holt

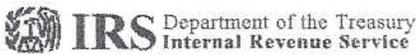
Apparel and Identification Coordinator: Connie Barrett

Provided by:
Virginia Detlefsen
HCPAA President

2025 Hendersonville Citizens Police Academy Association Officer

3 Executive Park Drive, Hendersonville, TN 37075

Office	Name	Address	Phone	Email
Liaison Officer	Officer Houston Hackett	3 Executive Park Drive Hendersonville, TN 37075	615-590-1014	msigmund@hvillepd.org
President	Virginia Detlefsen "Ginger"	112 Maureen Drive Hendersonville, TN 37075	615-594-6079	hemmrichv@yahoo.com
Vice President	Erick Stefko	121 Freshrun Dr Hendersonville, TN 37075	615-512-7931	erick.stefko@aol.com
Treasurer	Jeannie Isbell	108 N Walton Trace Hendersonville, TN 37075	615-651-9569	jeannie.isbell@gmail.com
Secretary	Taryn Tonelli	116 Walton Trace South Hendersonville, TN 37075	714-273-4944	tarynkowalcik22@gmail.com



Department of the Treasury
Internal Revenue Service

P.O. Box 2508
Cincinnati OH 45201

In reply refer to: 0248230137
Nov. 06, 2020 LTR 4168C 0
62-1658482 000000 00

00009777
BODC: TE

HENDERSONVILLE CITIZENS POLICE
ACADEMY ASSOCIATION
% JEANNIE ISBELL
3 EXECUTIVE PARK DR
HENDERSONVILLE TN 37075

021755

Employer ID number: 62-1658482
Form 990 required: Yes

Dear Taxpayer:

We're responding to your request dated Oct. 28, 2020, about your tax-exempt status.

We issued you a determination letter in December 1998, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c)(3).

We also show you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Section 509(a)(2).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If you're required to file a return, you must file one of the following by the 15th day of the 5th month after the end of your annual accounting period:

- Form 990, Return of Organization Exempt From Income Tax
- Form 990EZ, Short Form Return of Organization Exempt From Income Tax
- Form 990-N, Electronic Notice (e-Postcard) for Tax-Exempt Organizations Not Required to File Form 990 or Form 990-EZ
- Form 990-PF, Return of Private Foundation or Section 4947(a)(1) Trust Treated as Private Foundation

According to IRC Section 6033(j), if you don't file a required annual information return or notice for 3 consecutive years, we'll revoke your tax-exempt status on the due date of the 3rd required return or notice.

You can get IRS forms or publications you need from our website at www.irs.gov/forms-pubs or by calling 800-TAX-FORM (800-829-3676).

If you have questions, call 877-829-5500 between 8 a.m. and 5 p.m., local time, Monday through Friday (Alaska and Hawaii follow Pacific

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62-1658482 000000 00
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HENDERSONVILLE CITIZENS POLICE
ACADEMY ASSOCIATION
% JEANNIE ISBELL
3 EXECUTIVE PARK DR
HENDERSONVILLE TN 37075

time).

Thank you for your cooperation.

Sincerely yours,

Warren R. Burton

Warren R. Burton, Operations Mgr
Accounts Management Operations 1



STATE OF TENNESSEE
DEPARTMENT OF REVENUE

Exemption Authorization

June 1, 2023

Letter ID: L1354509376



JEANNIE M. ISBELL
HENDERSONVILLE CITIZEN POLICE ACADEMY
ASSOCIATION
3 EXECUTIVE PARK DR
HENDERSONVILLE TN 37075-3451

RE: Sales and Use Tax Exempt Organizations or Institutions Certificate of Exemption

The Tennessee Department of Revenue has issued this exemption certificate in accordance with Tenn. Code Ann. § 67-6-322 or § 56-25-504 for the educational, religious, historical, or charitable non-profit organization or institution named on the enclosed certificate. This organization or institution qualifies for the authority to make sales and use tax exempt purchases of goods and services that it will use, consume or give away. This authorization for exemption does not extend to sales tax that the organization must collect or pay on its regular sales of goods or taxable services.

This authorization for exemption is limited to sales made directly to the referenced organization. This exemption certificate may not be used for sales made to individuals paying with personal checks or personal debit or credit cards, even if the individual is a representative or employee of the organization, and he or she will be reimbursed for the purchase. Sellers must refuse to accept the certificate when the sale is made to someone other than the organization.

This exemption certificate may not be used to make purchases without the payment of sales and use tax for other locations and may not be transferred to or used by any other person.

The taxpayer must furnish its supplier(s) at the time of purchase with a **COPY** of the enclosed certificate with the lower portion properly completed. The original certificate should be retained **for copy purposes**. The supplier must maintain a file copy as evidence of the sales tax exemption.

David Gerregano
Commissioner of Revenue



**STATE OF TENNESSEE
DEPARTMENT OF REVENUE**

JEANNIE M. ISBELL
HENDERSONVILLE CITIZEN POLICE ACADEMY
ASSOCIATION
3 EXECUTIVE PARK DR
HENDERSONVILLE TN 37075-3451

Effective Date: July 1, 2023
Expiration Date: June 30, 2027
Account No: 1000047658-SLC
Exemption No: 576581888
Facility Address:
HENDERSONVILLE CITIZEN POLICE
ACADEMY ASSOCIATION
3 EXECUTIVE PARK DR
HENDERSONVILLE TN 37075-3451

**Exempt Organizations or Institutions
Sales and Use Tax Certificate of Exemption**

This organization or institution qualifies for the authority to make sales and use tax exempt purchases of goods and services that it will use, consume or give away.

This authorization for exemption is limited to sales made directly to the referenced organization. This exemption certificate may not be used for sales made to individuals paying with personal checks or personal debit or credit cards, even if the individual is a representative or employee of the organization, and he or she will be reimbursed for the purchase. Sellers must refuse to accept the certificate when the sale is made to someone other than the organization.

This exemption certificate may not be used to make purchases without the payment of sales and use tax for other locations and may not be transferred to or used by any other person.

Ensure this lower portion is properly completed and signed before presenting to a vendor.

Seller's Name

Seller's Address (City & State)

I, _____, as an authorized representative of the taxpayer named above, affirm that the purchases qualify for the exemption and will be used at the location of the facility address referenced above. Under penalty of perjury, I affirm this to be a true and correct statement.

Print Name of Authorized Representative

Signature of Authorized Representative

Date

**Request for Taxpayer
Identification Number and Certification**
Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the requester. Do not send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	<p>1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.) HENDERSONVILLE CITIZENS POLICE ACADEMY ASSOCIATION</p>	
	<p>2 Business name/disregarded entity name, if different from above.</p>	
	<p>3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.</p> <p><input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate</p> <p><input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership)</p> <p>Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner.</p> <p><input checked="" type="checkbox"/> Other (see instructions) 501C3 NON-PROFIT</p>	<p>4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):</p> <p>Exempt payee code (if any) _____</p> <p>Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____</p> <p align="right"><i>(Applies to accounts maintained outside the United States.)</i></p>
	<p>3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions <input type="checkbox"/></p>	
	<p>5 Address (number, street, and apt. or suite no.). See instructions. 3 EXECUTIVE PARK DRIVE</p>	<p>Requester's name and address (optional) CITY OF HENDERSONVILLE 101 MAPLE ROW NORTH HENDERSONVILLE, TN 37075</p>
	<p>6 City, state, and ZIP code HENDERSONVILLE TN 37075</p>	
	<p>7 List account number(s) here (optional)</p>	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number										
or										
Employer identification number										
6	2		-	1	6	5	8	4	8	2

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person <i>Jeannie M Isbeep</i>	Date <i>3/9/25</i>
------------------	--	--------------------

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they



Sumner County Board of Education

Scott Langford, Ed. D.

Director of Schools

695 East Main Street Gallatin, TN 37066-2472

Phone: (615) 451-5200 Fax: (615) 451-5216

March 5, 2025

Ms. Tamara Ingersoll
City of Hendersonville
101 Maple Drive North
Hendersonville, TN 37075

Dear Ms. Ingersoll,

Thanks to the City of Hendersonville's ongoing commitment to supporting our youth, the STARS Student Assistance Program continues to provide the hope, health, and connections that are essential for our students' well-being. STARS has earned deep respect within the community for its proven ability to create positive change, particularly in the areas of substance abuse prevention and violence reduction.

Through assemblies, classroom presentations, small support groups, individual counseling sessions, and referrals to local community agencies, STARS Counselors have been invaluable resources for both students and school staff alike.

We respectfully request that the City of Hendersonville continue to fund the program at the current levels: \$12,000 each for Beech and Hendersonville High Schools, and \$9,000 for Station Camp High School, to ensure another year of essential student support.

I am happy to answer any questions regarding this request and look forward to your continued partnership with Sumner County Schools. For additional information, please feel free to contact Mrs. Sandy Schmahl at Nashville STARS at sschmahl@starsnashville.org.

Sincerely,

A handwritten signature in cursive script that reads 'Katie Brown'.

Katie Brown
Assistant Director of Schools for Student Support
Sumner County Schools

Non-Profit Community Contributions Request for FY2026

REQUESTING AGENCY NAME: Hendersonville High School for STARS Services

PROJECTED BUDGET AND FUND BALANCE FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/2025	\$ -
FY25 REVENUE NOT RECEIVED AS OF 6/30/2025	\$ -
FY25 EXPENSES NOT PAID AS OF 6/30/2025	\$ -
PROJECTED FUND BALANCE ON 6/30/2025	\$ -

ESTIMATED REVENUE FOR FY2026

City of Hendersonville	\$ 12,000.00
City of Gallatin	\$ -
Sumner County	\$ 42,500.00
State of Tennessee	\$ -
U.S. Government	\$ -
Other - (Private Dollars and UW Sumner Co.)	\$ 10,509.00
TOTAL ESTIMATED REVENUE FOR FY2026	\$ 65,009.00

TOTAL FUNDS AVAILABLE FOR FY2026 \$ 65,009.00

ESTIMATED EXPENSES FOR FY2026

Personnel	\$ 60,349.00
Staff Development	\$ 400.00
Other Program Expense	\$ 568.00
Management & Administration	\$ 7,358.00
List Expense	\$ -
List Expense	\$ -
TOTAL ESTIMATED EXPENSES FOR FY2026	\$ 68,675.00

PROJECTED FUND BALANCE ON 6/30/2026 \$ (3,666.00)

Your Name	Dr. Mel Sawyers / Cynthia Whetstone
Title	Principal Hendersonville HS/ CFO STARS
Street Address	123 Cherokee RD / 1704 Charlotte Ave, Suite 200
City, State, Zip Code	Hendersonville, TN 37075/ Nashville, TN 37203
Phone Number	615-824-6262 (HHS) / 615-983-6801 (STARS)
Email Address	STARS : cwhetstone@starsnashville.org

Agency General Information Form

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year <i>(An individual is counted only once regardless of the times served by the agency)</i>	4,025
Total number of unduplicated individuals served by this agency last year	130,000
Total annual dollars spent in Hendersonville by this agency, excluding salaries	\$ 24,980.00
Total annual salaries paid by this agency	\$10,555,376.00
Total number of employees working for this agency	222

Please explain who governs this agency:

Board of Directors

Please explain how the governing body is appointed to this agency:

Directors are elected by the Operating Board of Directors for terms, not to exceed 3 consecutive terms (9 years). There is an exception for directors serving on the Executive Committee of the Operating Board whose terms may be extended beyond 9 years. At the end of the 9 years, a director may elect to rotate to the STARS Honorary Board.

Please submit the following along with these completed forms:

- * A current list of names, addresses and telephone numbers for agency board members.
- * A copy of proof of your non-profit tax-exempt status.
- * A W-9 dated in calendar year 2025.
- * A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION IS DUE MARCH 10, 2025

2025 STARS Operating Board of Directors

Name	Street Address	City, ST	Zip	Employer	Email	Telephone	Term/Year	Yrs
Erin Tomlinson, Chair	1252 Temple Ridge Drive	Nashville, TN	37221	Built	etom123@gmail.com	615-594-2726	3rd/2nd	6
Rita McDonald, Past Chair	500 11th Avenue, N. Suite 200	Nashville, TN	37203	Nashville Chamber of Commerce	rmcdonald@nashvillechamber.com	615-743-3152	3rd/2nd	8
John Theftord, Chair Elect	4004 Hillsboro Pike, Suite B254	Nashville, TN	37215	Theftord Insurance Services, Inc.	John.O@tisinsured.com	615-279-2200	2nd/1st	4
Carnell Elliott, Building Chair	975 Chandler Road	Mt. Juliet, TN	37122		carnellelliott@gmail.com	615-482-4197	3rd/2nd	8
Rob Barrick, Treasurer	4117 Crestridge Drive	Nashville, TN	37204	SS&R - Retired	robarrick@gmail.com	615-714-8686	Honorary	N/A
Jamaal Oldham, Secretary	635 Grassmere Park	Nashville, TN	37211	Built	jamaal_oldham@dell.com	615-540-5078	2nd/2nd	5
Sperry Bell Simmons, Co-Development	104 Hardingwoods Place	Nashville, TN	37205	ABF - Retired	sperrysimmons@yahoo.com	615-973-2332	5th/1st	13
Paige Kisber, Co-Development	5113 Annesway Drive	Nashville, TN	37205	Community Volunteer	paigekisber3@gmail.com	615-515-1730	Honorary	N/A
Casey Mulligan, Associate Board Liaison	150 3rd Avenue, North	Nashville, TN	37219	Pinnacle Financial Partners	casey.mulligan@pnfp.com	615-963-2304	2nd/1st	4
Kerry Burke	219 Ward Circle, Suite 3	Brentwood, TN	37027	Jarrard Phillips Cate & Hancock	Kburke555@gmail.com	860-227-0229	1st/1st	1
Margaret Anne Byrely	1300 Fort Negley Blvd	Nashville, TN	37203	Enterprise Solutions	margaret_anne0222@gmail.com		1st/1st	
Karen Chan	3217 Southlake Ct.	Nashville, TN	37211	Vanderbilt University	charenkan@gmail.com	662-229-8524	1st/1st	1
Brianna Collins	1821 McEwen Ave	Nashville, TN	37206	Apostrophe	brianna.c.collins@gmail.com		1st/1st	
Aabesh De	2813 Blue Brick Drive	Nashville, TN	37214	FLORA	aabesh@florasense.com	219-218-8645	1st/1st	0.05
Patrick Fears	1221A Howard Avenue	Nashville, TN	37206	Aon	patrickevansfears@gmail.com	812-240-9645	1st/2nd	2
Lisa Fisch	1480 Willowbrooke Circle	Franklin, TN	37069	Community Volunteer	lisarfisch@gmail.com	615-370-8599	1st/1st	1
Katie Grant	555 Great Circle Road	Nashville, TN	37228	Kraft CPAs	kgrant@KraftCPAs.com	615-346-2438	2nd/2nd	5
Rasheen Hartwell	2073 Belshire Way	Spring Hill, TN	37174	StretchZone	rahhart3@yahoo.com	563-549-0072	2nd/2nd	5
Tracey Henry	1046 Vaughn Crest Drive	Franklin, TN	37069	Community Volunteer	thenry2702@aol.com	727-465-6245	2nd/3rd	6
Richard Howell	1260 Martin St., #305	Nashville, TN	37203	Blueprint	rhowell@blueprintthcre.com		1st/1st	0.05
Ellie Ivancich	406 11th Ave, North	Nashville, TN	37203	Morgan Stanely	ellie.ivancich@morganstanley.com	615-665-4740	1st/2nd	2
Nicole (Nikki) Jones	814 Long Leaf Road	Lebanon, TN	37087	Community Volunteer	edit_nicole@yahoo.com	615-523-5430	2nd/3rd	6
Sharon Kay	341 Dubois Hall, 100 17th Avenue N.	Nashville, TN	37208	Fisk University/JAZZY 88 WFSK	skay@fisk.edu	615-329-8754	3rd/2nd	8
Tyler Layne	511 Union Street, Suite 2700	Nashville, TN	37219	Holland & Knight LLP	tyler.layne@hklaw.com	404-374-3220	2nd/1st	4
Shelby Lomax	1600 Division St., Suite 700	Nashville, TN	37206	Husch Blackwell	Shelby.Lomax@huschblackwell.com	615-252-3591	3rd/2nd	8
Andrew Maraniss	2601 Jess Neely Drive	Nashville, TN	37212	Vanderbilt Athletics	andrewmaraniss@gmail.com	615-504-4924	2nd/1st	4
Mary Martin	2525 Perimeter Place Drive Suite 121	Nashville, TN	37214	Hands on Nashville	marygwessel@gmail.com	615-298-1108	1st/3rd	3
Blake Mashmeier	333 Commerce St., Unit 1300	Nashville, TN	37201	Pillsbury Winthrop Shaw Pittman	ebstadler@gmail.com		1st/1st	
Ellis Metz	219 Ward Circle, Suite 3	Brentwood, TN	37027	Jarrard Phillips Cate & Hancock	emetz@jarrardinc.com	615-524-0575	2nd/3rd	6
Lizzie McKeand	4525 Harding Pike, Suite 300	Nashville, TN	37205	Truxton Trust	lizzie.mckeand@truxtontrust.com	615-515-1730	2nd/1st	4
Renease Perkins	1900 Belmont Boulevard	Nashville, TN	37212	Belmont University	renease.perkins@belmont.edu	615.460.6010	1st/3rd	3
Durham Pettigrew	150 4th Avenue North	Nashville, TN	37219	Regions Bank	durham.pettigrew@regions.com	615-973-3551	1st/1st	0.05
Mary Leigh Pirtle	150 Third Avenue, S. Suite 2800	Nashville, TN	37201	Bass Berry & Simms	mpirtle@bassberry.com	615-742-7773	3rd/1st	7
Andrew Quinn	2726 Larmon Drive	Nashville, TN	37204	AJ Advisors	andrew@ajadvice.com	615-709-8709	2nd/3rd	6
Robert Rosario	4301 Hillsboro Road, Suite 100	Nashville, TN	37215	Zeitlin Sotheby's International Realty	robert.rosario@zeitlin.com	850-509-9690	2nd/3rd	6
Andrew Solinger	511 Union Street, Suite 2700	Nashville, TN	37219	Holland & Knight LLP	andrew.solinger@hklaw.com	615-850-8062	1st/2nd	2
Richard Stone	2230 Mercury Boulevard	Murfreesboro, TN	37130	CapStar Bank	richard.stone@capstarbank.com	615-732-7417	2nd/2nd	5
Grace Sweeney	2719 Abbott Martin Road	Nashville, TN	37215	Entrepreneur	gracesweeney@outlook.com	615-812-3814	1st/3rd	3
Alden Ward	201 Powell Place	Brentwood, TN	37027	TN Society of CPAs	aldenaward@gmail.com	615-584-7485	1st/3rd	3
Tara Waters	205 Powell Place	Brentwood, TN	37027	Law Office of Tara Waters	twaters@tarawaterslaw.com	615-414-9780	1st/1st	0.05
James R. Williams	2971 Sidco Drive	Nashville, TN	37204	Nashville Veterinary Specialists and Animal Emergency	james.williams@nashvillevetsspecialists.com	615-386-0107	1st/3rd	3



Department of the Treasury
Internal Revenue Service

P.O. Box 2508
Cincinnati OH 45201

In reply refer to: 0248162362
Jan. 21, 2010 LTR 4168C E0
62-1285699 000000 00

00012691
BODC: TE

STARS NASHVILLE
1704 CHARLOTE AVE STE 200
NASHVILLE TN 37203



015226

Employer Identification Number: 62-1285699
Person to Contact: Mr. McQueen
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Jan. 11, 2010, request for information regarding your tax-exempt status.

Our records indicate that your organization was recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in February 2001.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Beginning with the organization's sixth taxable year and all succeeding years, it must meet one of the public support tests under section 170(b)(1)(A)(vi) or section 509(a)(2) as reported on Schedule A of the Form 990. If your organization does not meet the public support test for two consecutive years, it is required to file Form 990-PF, Return of Private Foundation, for the second tax year that the organization failed to meet the support test and will be reclassified as a private foundation.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

0248162362
Jan. 21, 2010 LTR 4168C E0
62-1285699 000000 00
00012692

STARS NASHVILLE
1704 CHARLOTE AVE STE 200
NASHVILLE TN 37203

Sincerely yours,

Michele M. Sullivan

Michele M. Sullivan, Oper. Mgr.
Accounts Management Operations I



March 8, 2025

City of Hendersonville
Attn: Tamara Ingersoll
101 Maple Drive North
Hendersonville, TN 37075

Dear Tamara Ingersoll,

Enclosed is a grant from The Jason Foundation, Inc. I trust that you will find the documents to be complete and in order; however, should you need any additional information, please feel free to contact our office. The Jason Foundation takes pride in keeping detailed data as well as meticulous financial records. As such, I have reviewed the documents enclosed and attest that they are complete and accurate.

We appreciate the support we have always received from the City of Hendersonville and are honored to have our corporate office in this fine city. Thank you for the opportunity to submit this grant, which will help provide services to prevent the tragedy of suicide and the effects it can have on this community. We appreciate your consideration for this grant.

Sincerely,

Michele Ray
Sr. VP / CEO
The Jason Foundation, Inc.

Educational Programs and Seminars in Awareness and Prevention of Youth Suicide

18 Volunteer Drive • Hendersonville, Tennessee 37075
Phone: 615-264-2323 • Fax: 615-264-0188 • Toll-Free: 1-888-881-2323 • www.jasonfoundation.com



City of Hendersonville Grant Request 2025

Request Amount: \$7,500

The Jason Foundation, Inc. (JFI) is dedicated to the prevention of the "silent epidemic" of youth suicide through educational and awareness programs that equip young people, educators/youth workers and parents with the tools and resources to help identify and assist at-risk youth.

The Jason Foundation began in 1997 after the suicide death of 16-year-old Jason Flatt, the son of JFI President Clark Flatt. After some research, the Flatt family and friends found that suicide was, at the time, the 3rd leading cause of death for youth, but no one was addressing the problem. The Foundation was started to provide the information, tools, and resources to help identify and assist young people who may be struggling with thoughts of suicide. Four out of five individuals considering suicide give some sign of their intentions, either verbally or behaviorally. Our goal is to train young people, parents, and educators/youth workers to be better able to recognize and respond to these warning signs. We believe that by being prepared, lives will be saved.

The Jason Foundation provides all its programs and resources to all segments of our population without regard to age, race, ethnicity, gender, religious affiliation, or socio-economic status. We provide these programs to youth and adults with our focus on at-risk youth ages 10 – 24.

The Jason Foundation, Inc. (JFI) has made a dedication to not only increase our coverage of current programs, but to also provide new resources and programs to help families and communities respond to the new mental and emotional health challenges. We have dedicated a state Affiliate Office Division with 8 Tennessee affiliate offices and 6 CTC offices who will help us deliver all of our programs and resources at the community level in TN - "local folks helping local folks."

Suicide is now the 3rd leading cause of death for our youth ages 10-24 in Tennessee. We have made progress from being the 2nd leading cause for years. Early detection of someone struggling with mental, emotional or suicidal thought is extremely important for preventing the tragedy of suicide. Project TN II provides the added tools and resources that will help youth, educators / youth workers and communities / parents to be better equipped for early recognition and assistance for those struggling with mental or emotional health issues, thus saving lives.

In 2024, we have added 89 new Tennessee schools utilizing our Middle and High school student curriculum - impacting 31,179 new students to JFI. We updated 727 current school users in Tennessee that will impact 218,053 students. We launched our new Bee The Friend elementary program from grades 3-5 in August of 2024, with 208 being utilized reaching 62,437 students. We average over 62,000 Tennessee educator trainings on youth suicide awareness and prevention. We have enclosed our most current Tennessee report to show our increased awareness campaign along with our current programs.

Educational Programs and Seminars in Awareness and Prevention of Youth Suicide

18 Volunteer Drive • Hendersonville, Tennessee 37075
Phone: 615-264-2323 • Fax: 615-264-0188 • Toll-Free: 1-888-881-2323 • www.jasonfoundation.com

AGENCY NAME The Jason Foundation, Inc.
 PROJECTED BUDGET AND FUND BALANCE
 FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/25 \$ 3,842,026.39
 PLUS FY25 REVENUE NOT RECEIVED AS OF 6/30/25 \$ 0
 LESS FY25 EXPENSES NOT PAID AS OF 6/30/25 \$ 0
 PROJECTED FUND BALANCE ON 6/30/25 \$ 3,842,026.39

PLUS ESTIMATED REVENUE FOR FY2026

City of Hendersonville \$ 5,000
City of Gallatin 0
Sumner County 0
State of Tennessee 588,900
U. S. Government 0
Other: 11,271,890

TOTAL ESTIMATED REVENUE FOR FY2026 \$ 11,865,790
 TOTAL FUNDS AVAILABLE FOR FY2026 \$ 15,707,816.39

LESS ESTIMATED EXPENSES FOR FY2026

Budget Attached \$ _____
 * 2023 Audit 3% Admin _____
Cost _____

TOTAL ESTIMATED EXPENSES FOR FY2026 \$ 11,261,090.41
 PROJECTED FUND BALANCE ON 6/30/2026 \$ 3,842,026.39

Your Name Clark Flatt
 Title President
 Address 18 Volunteer Drive
Hendersonville TN 37075
 Telephone 615-214-2323
 E-Mail ClarkFlatt@jasonfoundation.com

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year 603,618

(An individual is counted only once regardless of the times served by the agency)

Total number of unduplicated individuals served by this agency last year 11,069.53

Total annual dollars spent in Hendersonville by this agency, excluding salaries 1,240,726.53

Total annual salaries paid by this agency 1,204,248

Total number of employees working for this agency 15

Please explain who governs this agency Board of Directors

Please explain how the governing body is appointed to this agency Membership Committee makes recommendations to the Board, then it is voted on by the Full Board.

Please attach the following:

- A current list of names, addresses and telephone numbers of the board members for this agency.
- A copy of proof of your non-profit tax-exempt status.
- A W-9 dated in calendar year 2025.
- A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION DUE MARCH 10, 2025



**2025 Jason Foundation
Operational Budget**

Ordinary Income/Expense:

Income:			2025 Budget
Code	Account		
4120	In-Kind Income		\$9,073,890.00
		<i>*The majority of in-kind income comes from the "value" of services/support from our affiliate community resource centers. The "value" is determined by what it would cost JFI to offer the services in the open market. The vast majority of this is from our National Community Affiliates. This model creates the interface for JFI's National Network of Affiliate Offices. JFI Affiliate Offices average between 2-4 paid support staff that coordinate their time to market, provide programs and seminars. Currently, we are budgeting for 189 Affiliate Offices.</i>	
4200	Grant Revenue		\$550,000.00
		<i>*This represents income from grants from corporations, individuals and community foundations, as well as Government contract grants.</i>	
4300	Contributions Revenue		\$1,300,000.00
		<i>*Income, both restricted and unrestricted, not received from grants. Can be from corporations, individuals, Stones and special fundraising activities NOT including the annual golf tournament. JFI anticipates growth among existing Stones, as well as possibly expanding our current Stones and/or Pillar Division.</i>	
4400	Reimbursement Revenue		\$38,000.00
		<i>*The majority of this represents opening and operating costs of affiliate offices that will be reimbursed to JFI from our National Affiliates. This is a projected amount and can change if openings of new offices or operations of existing offices change.</i>	
4600	Fundraising Income - other than golf tourney		\$30,000.00
4700	Golf Tournament Revenue - Prior Year		\$280,000.00
4800	Golf Tournament Revenue		\$280,000.00
		<i>*Anticipated gross income from our annual golf tournament</i>	
TOTAL INCOME			\$11,271,890.00
Expense:			
5100	Student Programs (previously "A Promise for Tomorrow")		\$10,000.00
		<i>This category includes all programs and resources for youth / students. Each program will have a sub-category for tracking individual program cost. JFI will now offers on-line kits, which should decrease the overall costs of this program.</i>	
5200	Staff Training / Education (Previously Teacher In-Service)		\$3,000.00

		<i>*This amount represents costs related to duplication and distribution resources of the programs utilized to provide teachers In-Service / CEU credits as well as providing training for youth workers in many fields. With The Jason Flatt Act passed in 21 states, our need for on-line training has increased and we have included the cost for developing additional modules this year. This is for printing and distribution only. Development and some of this category will be pulled from</i>	
5300	Adult / Community Programs (Previously Parent Program)		\$7,000.00
		<i>*Staff-presented seminars and a video package of the parent presentation. Most costs will be pulled from Project TN2</i>	
5310	Church Program		\$1,500.00
		<i>Need to revamp / improve packaging</i>	
5330	Production and Development Costs for Modules		\$0.00
		<i>All costs will be pulled this year from Project TN.</i>	
5350	Website, IT and Virtual Programs		\$125,000.00
		<i>*This category is for all internet and other virtual related cost involving all web, On-Line Library and web-based resources utilized by The Jason Foundation. This category includes technical support for these services. As tech is more readily used, we may need this increase to keep up. Also includes Cision and Salesforce Reporting.</i>	
5400	Affiliate Office In-Kind Expense		\$9,073,890.00
		<i>*This is the estimated value of the in-kind support services provided to JFI for our affiliate offices. This estimate is required by the IRS for JFI's 990 filing. It does not represent tax write-off expenses for affiliates - these expenses are regular business expenses for provider and utilized as such for tax purposes.</i>	
5515	Reimbursed Expense		\$1,500.00
		<i>Most are charged back to actual account. Includes wall plaques, etc. Most reimbursable expenses fall within other program expense categories category list.</i>	
5520	Postage - Program		\$8,500.00
		<i>*Postage for any items that are sent out that have to do with any of our programs.</i>	
5530	Training and Education		\$1,500.00
		<i>*Costs related to training provided to JFI Corporate Staff and JFI Representatives at Affiliate Offices; however, most is reimbursible.</i>	
5540	Public Relations / Development / Marketing		\$20,000.00
		<i>Will vamp up this category - Social media, etc. Project TN 2 will increase the expenses. Much of the increased costs will be allocated from Project TN.</i>	
5600	Program Travel		\$10,000.00
		<i>*Costs associated with travel involved in providing JFI's programs to schools, communities, etc. *Note - most is reimbursable</i>	
5810	Community Projects and Support		\$3,000.00
		<i>*Yearbooks, school support programs, local community events, etc</i>	
5900	Support Programs including government and military		\$330,000.00
		<i>Primarily Project TN falls under this in a subcategory Also, CAP and other EAP services Teen Boards / Short-Term Projects</i>	
5988.2	Covid Money from State - Reimbursable		\$29,000.00

		<i>*Includes electricity, gas, water and trash pickup for the corporate office.</i>	
6400	Building/Property		\$15,000.00
		<i>*Includes building maintenance, landscaping and cleaning for the corporate office.</i>	
6500	Payroll Expenses		\$1,204,248.00
		<i>*Represents salaries for JFI Corporate Staffing.</i>	
6550	Payroll Taxes		\$92,124.97
		<i>*Company share of FICA, Medicare, SUTA payments.</i>	
6570	Retirement Expense		\$36,127.44
		<i>*Simple IRA - based on maximum; JFI matches up to 3% of salary.</i>	
7500	Fundraising/Special Events		\$2,000.00
		<i>*Expenses incurred in events (other than the golf tournament) which are used for general fundraising.</i>	
7800	Golf Tournament Expenses		\$65,000.00
		<i>*Estimated cost of annual golf tournament; includes course, food, awards, printing, postage, signage, supplies, etc.</i>	
TOTAL EXPENSE			\$11,261,090.41
Net Operational Income			\$10,799.59
	Other Income		
7010	Interest Income		\$72,663.00
Net Ordinary Income			\$83,462.59

The Jason Foundation Board of Directors 2025

General Thurbert Baker
490 Monteagle Trace
Stone Mountain, GA 30087
B: 404-403-7750

Email: thurbert.baker@dentons.com

Coach Craig Bohl
100 Legend Lane
Waco, TX 76706
B: 307-460-8040

Email: cbohl@afca.com

Kathy Bolmer
330 Seven Springs Way
Brentwood, TN 37027
C: 615-585-3895

Email: Kathy.bolmer@lifeponthealth.net

Terry Bridges (*)
455 Canterbury Rise
Franklin, TN 37067
C: 615-686-0449 H: 615-771-0468

Email: terrancerbridges@gmail.com

Clark Flatt (*)
900 Wild Turkey Ct.
Madisonville, LA 70447
B: 615-264-2323 H: 615-822-4583
Email: clarkflatt@jasonfoundation.com

Connie Flatt (*)
900 Wild Turkey Ct.
Madisonville, LA 70447
H: 615-822-4583
Email: connie.flatt@aol.com

John Flatt, M.D. (*)
245 W. Longview Court
Madisonville, LA 70447
C: 337-315-9695
Email: jflatt@me.com

Joe Franks
1101 North Josephine Boyd St.
Greensboro, NC 27408
C: 336-253-3161
Email: jfranks@nccoach.org

Mike Garone
8263 Aurora Peak Ave
Las Vegas, NV 89131
C: 702-908-2907
Email: Mike.garone@cmglp.com

General Alberto Gonzales
1900 Belmont Blvd
Nashville, TN 37212-3757
B: 615-460-8248 Fax: 615-460-6004
Email: alberto.gonzales@belmont.edu

William Helou (*)
2817 W End Blvd Suite 126
Nashville, TN 37203
B: 615-900-5585 H: 615-275-7441
Email: whelou@wsmlgal.com

John Hollinsworth
108 Governors Way
Brentwood, TN 37027
C: 502-376-0602
Email: john.hollingsworth@yahoo.com

General Jim Hood
112 Jefferson Street
Houston, MS 38851
B: 601-359-3680
Email: jimhoodag@hotmail.com

Matt Hullander
3072 Rivermont Road
Chattanooga, TN 37415
C: 423-593-6288
Email: matt@v2strategy.com

Chuck McDowell
419 Boyd Mill Avenue
Franklin, TN 37064
C: 615-887-8177
Email: chuck.mcdowell@wesley.com

David Martin (*)
18 Volunteer Drive
Hendersonville, TN 37075
C: 615-830-1192
Email: davidmartin@jasonfoundation.com

Deanne Ray
18 Volunteer Drive
Hendersonville, TN 37075
B: 615-264-2323 C: 615-812-7082
Email: deanneray@jasonfoundation.com

Brandi Ray
702 Keytown Road
Portland, TN 37148
C: 615-364-8630
Email: brandiray@jasonfoundation.com

Michele Ray (*)
18 Volunteer Drive
Hendersonville, TN 37075
B: 615-264-2323 H: 615-590-7476
Email: micheleray@jasonfoundation.com

Jean Scallon
3419 N Jeralie Court
Bloomington, IN 47404
C: 812-929-7076
Email: jean.scallon@yahoo.com

Jim Schnuck (*)
3672 Ronstadt Road
Thompson Station, TN 37179
C: 615-533-1516
Email: jimboschnuck@gmail.com

Jim Shaheen
9295 Ingleside Farm N.
Germantown, TN 38139
C: 901-229-4325
Email: jim.shaheen@cmglp.com

Cindy Sheriff (*)
4302 Springbank Drive
Owensboro, KY 42303
B: 270-485-6937
Email: cinsheriff@gmail.com

General Jonathan Skrmetti
PO Box 20207
Nashville, TN 37202
B: 615-741-6474
Email: Jonathan.Skrmetti@ag.tn.gov

General Paul Summers (*)
258 Windsor Terrace Drive
Nashville, TN 37221
C: 615-557-4577
Email: paulsummers@jasonfoundation.com

Bruce Waldo
395 County Road 2482
Mineola, TX 75773
B: 903-520-1089
Email: bruce.waldo@signaturehc.com

Sandy Webster (*)
307 Bay Hill
Gallatin, TN 37066
C: 615-513-9444
Email: skwebster@comcast.net

Matt Wiltshire, ED.D., M.P.H
6100 Tower Circle Suite 100
Franklin, TN 37067
C: 501-249-7731
Email: matt.wiltshire@acadiahealthcare.com



Department of the Treasury
Internal Revenue Service

P.O. Box 2508
Cincinnati OH 45201

In reply refer to: 0248653327
Nov. 09, 2009 LTR 4168C E0
62-1714715 000000 00

00013474
BODC: TE

JASON FOUNDATION
% CLARK FLATT
18 VOLUNTEER DR
HENDERSONVILLE TN 37075-3155

9688

Employer Identification Number: 62-1714715
Person to Contact: Ms. Espelage
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Oct. 18, 2009, request for information regarding your tax-exempt status.

Our records indicate that your organization was recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in November 1997.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Beginning with the organization's sixth taxable year and all succeeding years, it must meet one of the public support tests under section 170(b)(1)(A)(vi) or section 509(a)(2) as reported on Schedule A of the Form 990. If your organization does not meet the public support test for two consecutive years, it is required to file Form 990-PF, Return of Private Foundation, for the second tax year that the organization failed to meet the support test and will be reclassified as a private foundation.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

0248653327
Nov. 09, 2009 LTR 4168C E0
62-1714715 000000 00
00013475

JASON FOUNDATION
% CLARK FLATT
18 VOLUNTEER DR
HENDERSONVILLE TN 37075-3155

Sincerely yours,

Michele M. Sullivan

Michele M. Sullivan, Oper. Mgr.
Accounts Management Operations I

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the requester. Do not send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	1	Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.) The Jason Foundation, Inc.		
	2	Business name/disregarded entity name, if different from above.		
	3a	Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor <input checked="" type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) _____ Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) _____	4	Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____ <i>(Applies to accounts maintained outside the United States.)</i>
	3b	If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions _____ <input type="checkbox"/>		
	5	Address (number, street, and apt. or suite no.). See instructions. 18 Volunter Drive	Requester's name and address (optional)	
	6	City, state, and ZIP code Hendersonville, TN 37075		
	7	List account number(s) here (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Social security number									
OR									
Employer identification number									
6	2	-	1	7	1	4	7	1	5

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person <i>Deann J. Ray</i>	Date <i>3/6/25</i>
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

The Jason Foundation, Inc.

Financial Statements
For the Years Ended December 31, 2023 and 2022

The Jason Foundation, Inc.
Financial Statements
For the Years Ended December 31, 2023 and 2022

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Independent Auditor's Report

Board of Directors
The Jason Foundation, Inc.

Opinion

We have audited the financial statements of The Jason Foundation, Inc. (the Foundation), which comprise the statements of financial position as of December 31, 2023 and 2022, the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as of December 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern within one year after the date that the financial statements are issued or available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Blankenship CPA Group, PLLC

Blankenship CPA Group, PLLC
Goodlettsville, Tennessee
March 13, 2024

The Jason Foundation, Inc.
Statements of Financial Position
December 31, 2023 and 2022

	2023	2022
Assets		
Current assets		
Cash	\$ 1,709,401	\$ 1,507,139
Investments	1,000,699	1,006,155
Reimbursements receivable	205,903	53,130
Contributions and grants receivable	25,000	224,500
Prepaid expenses	<u>9,132</u>	<u>9,564</u>
Total current assets	2,950,135	2,800,488
 Fixed assets		
Land	285,411	285,411
Building	1,217,436	1,217,436
Improvements	5,250	5,250
Furniture and fixtures	8,347	8,347
Equipment	131,934	131,934
Vehicles	46,961	15,562
Less: accumulated depreciation	<u>(732,212)</u>	<u>(679,465)</u>
Total fixed assets	963,127	984,475
 Investments, non-current	992,201	997,285
Operating lease right-of-use assets	<u>1,054</u>	<u>5,296</u>
Total assets	\$ 4,906,517	\$ 4,787,544
 Liabilities and Net Assets		
Current liabilities		
Accounts payable	\$ 51,065	\$ 22,488
Operating lease liabilities, current portion	1,054	4,235
Payroll and payroll taxes payable	<u>4,084</u>	<u>4,353</u>
Total current liabilities	56,203	31,076
 Operating lease liabilities, net of current portion	-	1,061
Deferred employee benefits	<u>216,136</u>	<u>215,902</u>
Total liabilities	272,339	248,039
 Net assets		
Without donor restrictions		
Board-designated	1,500,000	200,000
Undesignated	<u>2,855,545</u>	<u>3,752,816</u>
Total net assets without donor restrictions	4,355,545	3,952,816
With donor restrictions	<u>278,633</u>	<u>586,689</u>
Total net assets	<u>4,634,178</u>	<u>4,539,505</u>
Total liabilities and net assets	\$ 4,906,517	\$ 4,787,544

See notes to financial statements

The Jason Foundation, Inc.
Statement of Activities
For the Year Ended December 31, 2023

	Without donor restrictions	With donor restrictions	Total
Support and Revenues			
Contributions of cash and other financial assets	\$ 509,354	\$ -	\$ 509,354
Contributions of nonfinancial assets	9,168,527	-	9,168,527
Grants	632,586	131,944	764,530
Special events	249,912	-	249,912
Reimbursement revenues	791,700	-	791,700
Investment income, net	78,107	-	78,107
Interest and other income	16,737	-	16,737
Net assets released from restrictions	<u>440,000</u>	<u>(440,000)</u>	<u>-</u>
Total support and revenues	11,886,923	(308,056)	11,578,867
Expenses			
Program services	11,179,947	-	11,179,947
Supporting services			
Management and general	148,451	-	148,451
Cost of direct benefit to donors	43,496	-	43,496
Fundraising	<u>112,300</u>	<u>-</u>	<u>112,300</u>
Total supporting services	<u>304,247</u>	<u>-</u>	<u>304,247</u>
Total expenses	11,484,194	-	11,484,194
Change in net assets	402,729	(308,056)	94,673
Net assets, beginning of year	<u>3,952,816</u>	<u>586,689</u>	<u>4,539,505</u>
Net assets, end of year	\$ 4,355,545	\$ 278,633	\$ 4,634,178

See notes to financial statements

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The Jason Foundation, Inc.
Statement of Activities
For the Year Ended December 31, 2022

	Without donor restrictions	With donor restrictions	Total
Support and Revenues			
Contributions of cash and other financial assets	\$ 548,572	\$ -	\$ 548,572
Contributions of nonfinancial assets	8,502,011	-	8,502,011
Grants	602,978	440,000	1,042,978
Special events	241,872	-	241,872
Reimbursement revenues	880,191	-	880,191
Investment income, net	7,077	-	7,077
Interest and other income	8,225	-	8,225
Net assets released from restrictions	<u>200,642</u>	<u>(200,642)</u>	<u>-</u>
Total support and revenues	10,991,568	239,358	11,230,926
Expenses			
Program services	10,746,735	-	10,746,735
Supporting services			
Management and general	161,928	-	161,928
Cost of direct benefit to donors	24,515	-	24,515
Fundraising	<u>99,432</u>	<u>-</u>	<u>99,432</u>
Total supporting services	<u>285,875</u>	<u>-</u>	<u>285,875</u>
Total expenses	11,032,610	-	11,032,610
Change in net assets	(41,042)	239,358	198,316
Net assets, beginning of year	<u>3,993,858</u>	<u>347,331</u>	<u>4,341,189</u>
Net assets, end of year	\$ 3,952,816	\$ 586,689	\$ 4,539,505

See notes to financial statements

The Jason Foundation, Inc.
Statement of Functional Expenses
For the Year Ended December 31, 2023

	Program services	Supporting services		Total
		Management and general	Fundraising	
Donated services and facilities	\$ 9,125,900	\$ -	\$ -	\$ 9,125,900
Salaries	1,040,589	80,935	34,686	1,156,210
Payroll taxes	78,044	6,070	2,601	86,715
Employee benefits	30,157	2,345	1,005	33,507
Retirement	23,613	1,837	787	26,237
Mileage reimbursement	1,636	-	-	1,636
Board of directors expenses	-	2,834	58	2,892
Conference and seminars	1,895	-	-	1,895
Depreciation	47,471	3,692	1,582	52,745
Dues and subscriptions	3,205	249	107	3,561
Educational programs	458,555	-	-	458,555
Equipment and maintenance	-	19,208	-	19,208
Insurance	27,465	2,136	916	30,517
Postage and shipping	14,098	3,466	-	17,564
Printing and publications	2,500	5,115	-	7,615
Professional fees	17,978	-	-	17,978
Public relations	4,373	-	-	4,373
Special events expense	-	-	70,616	70,616
Special events in kind	-	-	42,627	42,627
Supplies	100,421	1,035	259	101,715
Taxes and licenses	-	6,209	-	6,209
Technical and support services	6,934	-	-	6,934
Telephone and internet	15,818	666	167	16,651
Travel	41,985	3,098	-	45,083
Utilities	11,541	898	385	12,824
Website and virtual programs	125,769	-	-	125,769
Bank charges	-	1,333	-	1,333
Miscellaneous	-	7,325	-	7,325
	\$ 11,179,947	\$ 148,451	\$ 155,796	\$ 11,484,194

See notes to financial statements

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The Jason Foundation, Inc.
Statement of Functional Expenses
For the Year Ended December 31, 2022

	Program services	Supporting services		Total
		Management and general	Fundraising	
Donated services and facilities	\$ 8,468,261	\$ -	\$ -	\$ 8,468,261
Salaries	1,013,478	78,826	33,783	1,126,087
Payroll taxes	75,455	5,869	2,515	83,839
Employee benefits	29,524	2,296	984	32,804
Retirement	24,211	1,883	807	26,901
Mileage reimbursement	2,497	-	-	2,497
Advertising	50	-	-	50
Board of directors expenses	-	3,047	62	3,109
Conference and seminars	579	-	-	579
Depreciation	49,488	3,849	1,650	54,987
Dues and subscriptions	3,718	289	124	4,131
Educational programs	771,616	-	-	771,616
Equipment and maintenance	-	28,576	-	28,576
Insurance	19,273	1,499	642	21,414
Postage and shipping	16,617	5,252	-	21,869
Printing and publications	2,270	5,026	-	7,296
Professional fees	12,925	-	-	12,925
Public relations	-	4,312	-	4,312
Special events expense	-	-	48,836	48,836
Special events in kind	-	-	33,750	33,750
Supplies	76,113	798	200	77,111
Taxes and licenses	-	5,869	-	5,869
Technical and support services	5,135	-	-	5,135
Telephone and internet	16,890	711	178	17,779
Travel	21,551	3,714	-	25,265
Utilities	12,474	970	416	13,860
Website and virtual programs	124,610	-	-	124,610
Bank charges	-	2,224	-	2,224
Miscellaneous	-	6,918	-	6,918
	\$ 10,746,735	\$ 161,928	\$ 123,947	\$ 11,032,610

See notes to financial statements

7

The Jason Foundation, Inc.
Statements of Cash Flows
For the Years Ended December 31, 2023 and 2022

	2023	2022
Cash, beginning of year	\$ 1,507,139	\$ 3,616,642
Cash flows from operating activities		
Change in net assets	94,673	198,316
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	52,745	54,987
Forgiveness of PPP loan	-	(192,160)
Reinvested dividends	(10,200)	-
Unrealized loss on investments	6,194	-
Change in:		
Reimbursements receivable	(152,773)	(17,360)
Contributions and grants receivable	199,500	(145,749)
Prepaid expenses	432	(3,320)
Accounts payable	28,577	(10,309)
Payroll and payroll taxes payable	(269)	491
Deferred employee benefits	234	9,041
Net cash provided (used) by operating activities	<u>219,113</u>	<u>(106,063)</u>
Cash flows from investing activities		
Purchase of fixed assets	(31,397)	-
Proceeds from sale of investments	1,000,000	-
Payments for purchase of investments	<u>(985,454)</u>	<u>(2,003,440)</u>
Net cash provided (used) by investing activities	(16,851)	(2,003,440)
Net change in cash	<u>202,262</u>	<u>(2,109,503)</u>
Cash, end of year	\$ 1,709,401	\$ 1,507,139

The Jason Foundation, Inc.
Notes to Financial Statements
For the Years Ended December 31, 2023 and 2022

Note 1. Summary of Significant Accounting Policies

Nature of Activities

The Jason Foundation, Inc. (the Foundation) is a not-for-profit corporation, incorporated in the state of Tennessee, dedicated to the prevention of the "Silent Epidemic" of youth suicide through educational and awareness programs to equip young people, educators/youth workers, and parents with the tools and resources to help identify and assist at-risk youth.

Basis of Presentation

The financial statements of the Foundation have been prepared in accordance with accounting principles generally accepted in the United States of America (US GAAP), which requires the Foundation to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions – Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Foundation. These net assets may be used at the discretion of the Foundation's management and the board of directors.

Net assets with donor restrictions – Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Foundation or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Measure of Operations

The statements of activities report all changes in net assets, including changes in net assets from operating and non-operating activities. Operating activities consist of those items attributable to the Foundation's ongoing support services and interest and dividends earned on investments. Non-operating activities are limited to resources that generate return from investments and other activities considered to be of a more unusual or non-recurring nature.

Use of Estimates

The preparation of the financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of the statements of cash flows, cash includes cash on hand, demand deposits, and certificates of deposit. The Foundation has no cash equivalents.

Investments

Investments are accounted for under the provisions of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958-320, which requires that investments in equity securities with readily determinable fair values and all investments in debt securities be reported at fair value with gains and losses (realized and unrealized) included in the statements of activities. If quoted market values are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows.

The Jason Foundation, Inc.
Notes to Financial Statements
For the Years Ended December 31, 2023 and 2022

Note 1. Summary of Significant Accounting Policies

Fixed Assets

Fixed assets with a cost of \$7,500 or more and an estimated useful life of greater than one year are carried at cost if purchased or estimated fair market value if donated. Depreciation is calculated using the straight-line method over the estimated useful lives of the assets, excluding land, which are 5 to 30 years.

Accrued Compensated Absences

Employees at the Foundation earn paid time off (PTO) each month according to their number of years of service. Employees are allowed to carry over 8 days of PTO into a PTO bank until they reach 30 days. Once employees have 30 days in their PTO bank, they are eligible for a payout of 100% of leftover days up to 10 days and the remainder is forfeited. Upon leaving the Foundation, employees may be paid any PTO accrued during the current year and up to 30 days of PTO bank time. Accrued compensated absences are reported with deferred employee benefits in the statements of financial position.

Revenue Recognition

Promises to Give

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at present value of their estimated future cash flows. Conditional promises to give are not included as support until the conditions are substantially met. The allowance for doubtful accounts is reserved by management based on historical trends and current information. As of December 31, 2023 and 2022, no allowance has been recorded. There were no promises to give as of December 31, 2023 or 2022.

Contributions of Cash and Other Financial Assets

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction is satisfied in the reporting period in which the contribution is recognized. All other donor-restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Contributions of Nonfinancial Assets – Contributed Fixed Assets

Contributed fixed assets are recorded at estimated fair market value at the date of donation. If donors stipulate how long the assets must be used, the contributions are recorded as support with donor restrictions. In the absence of such stipulations, contributions of fixed assets are recorded as support without donor restrictions.

Contributions of Nonfinancial Assets – Contributed Services

Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their estimated fair values in the period received. The Foundation receives contributed services for the staffing of suicide prevention resource lines and satellite offices. The Foundation also has several volunteers whose services do not meet the requirements for recognition in the financial statements and have not been recorded or reflected in the accompanying financial statements.

The Jason Foundation, Inc.
Notes to Financial Statements
For the Years Ended December 31, 2023 and 2022

Note 1. Summary of Significant Accounting Policies

Revenue Recognition

Reimbursement Revenue

Reimbursement revenue represents amounts received from affiliates for supplies, stipends, and monthly costs. The Foundation recognizes reimbursement revenue in accordance with the terms of the underlying agreements.

Income Taxes

Income taxes are not provided in the financial statements since the Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Organization has determined that there are no material uncertain tax positions that require recognition or disclosure in the financial statements. With few exceptions, the Foundation is no longer subject to federal, state, or local income tax examinations by authorities for years before December 31, 2020.

Fair Value

Management has adopted the *Fair Value Measurements and Disclosures* topic of the FASB ASC for determining fair value of financial assets and liabilities that are required to be carried at such amounts. Fair value is required to be evaluated and adjusted according to the following valuation techniques:

Level 1 – Fair value is determined using quoted market prices in active markets for identical assets and liabilities

Level 2 – Fair value is determined using quoted market prices in active markets for similar assets and liabilities

Level 3 – Fair value is determined using unobservable market prices in a market that is typically inactive

Functional Expenses

The costs of providing the various programs have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the program and supporting services benefited based on the following:

	Method of allocation
Salaries and benefits	Time and effort
Board of directors' expenses	Time and effort
Dues and subscriptions	Time and effort
Supplies	Time and effort
Telephone and internet	Time and effort
Utilities	Time and effort
Depreciation	Time and effort

Advertising

Advertising costs are expensed as incurred.

Printing and Production Costs of Program Materials

Program materials are developed, modified, and produced as needed. Printing and production costs of program materials are expensed as incurred. Program materials costs for the years ended December 31, 2023 and 2022 were \$130,629 and \$280,882, respectively.

The Jason Foundation, Inc.
Notes to Financial Statements
For the Years Ended December 31, 2023 and 2022

Note 1. **Summary of Significant Accounting Policies**

Leases

The Foundation determines if an arrangement is or contains a lease at inception, which is the date on which the terms of the contract are agreed to, and the agreement creates enforceable rights and obligations. A contract is or contains a lease when (i) explicitly or implicitly identified assets have been deployed in the contract and (ii) the Foundation obtains substantially all of the economic benefits from the use of that underlying asset and directs how and for what purpose the asset is used during the term of the contract. The Foundation also considers whether its service arrangements include the right to control the use of an asset.

The Foundation made an accounting policy election available under Topic 842 not to recognize ROU assets and lease liabilities for leases with a term of 12 months or less. For all other leases, ROU assets and lease liabilities are measured based on the present value of future lease payments over the lease term at the commencement date of the lease (or January 1, 2022, for existing leases upon the adoption of Topic 842). The ROU assets also include any initial direct costs incurred and lease payments made at or before the commencement date and are reduced by any lease incentives. To determine the present value of lease payments, the Foundation made an accounting policy election available to non-public companies to utilize a risk-free borrowing rate, which is aligned with the lease term at the lease commencement date (or remaining term for leases existing upon the adoption of Topic 842).

Future lease payments may include fixed rent escalation clauses or payments that depend on an index (such as the consumer price index), which is initially measured using the index or rate at lease commencement. Subsequent changes of an index and other periodic market-rate adjustments to base rent are recorded in variable lease expense in the period incurred. Residual value guarantees or payments for terminating the lease are included in the lease payments only when it is probable they will be incurred.

The Foundation has made an accounting policy election to account for lease and non-lease components in its contracts as a single lease component. The non-lease components typically represent additional services transferred to the Foundation which are variable in nature and recorded in variable lease expense in the period incurred.

The Foundation has made an accounting policy election to use the risk-free rate as the discount rate if the rate implicit in the lease is not readily determinable. The risk-free rate is the rate of a zero-coupon US Treasury instrument for the same period of time as the lease term.

Reclassification

Certain reclassifications have been made to the 2022 financial statements to conform to the 2023 presentation.

The Jason Foundation, Inc.
Notes to Financial Statements
For the Years Ended December 31, 2023 and 2022

Note 2. Availability and Liquidity

The following represents the Foundation's financial assets:

	2023	2022
Financial assets		
Cash	\$ 1,709,401	\$ 1,507,139
Investments	1,992,900	2,003,440
Reimbursements receivable	205,903	53,130
Contributions and grants receivable	<u>25,000</u>	<u>224,500</u>
Total financial assets at year-end	3,933,204	3,788,209
Less: amounts not available to be used within one year		
Investments, long-term	(992,201)	(997,285)
Net assets with donor restrictions	(278,633)	(586,689)
Board designations		
Amounts set aside for operating reserves	<u>(1,500,000)</u>	<u>(200,000)</u>
Financial assets available to meet cash needs for general expenditures within one year	\$ 1,154,548	\$ 2,004,235

The Foundation's goal is to maintain financial assets to meet 90 days of operating expenses, which is estimated by the Foundation to be \$727,548. As part of its liquidity plan, excess cash is invested in money market accounts, certificates of deposit, and debt securities. The Foundation has a \$200,000 line of credit available to meet cash flow needs, if required. Additionally, the Foundation has implemented a bond ladder approach as it relates to their debt securities to help with liquidity. A bond ladder is a portfolio of bonds that mature on different dates. This provides current income while minimizing exposure to interest rate fluctuations.

Note 3. Investments

Investments are reported at fair value on a recurring basis determined by reference to quoted market prices in active markets for similar assets and liabilities (Level 2).

Fair value of investments is as follows:

	2023	2022
US Treasuries	\$ 1,992,900	\$ 2,003,440

Investment income consists of the following:

	2023	2022
Realized gain (loss)	\$ 10,200	\$ -
Unrealized gain (loss)	(6,194)	-
Interest and dividend income	<u>74,101</u>	<u>7,077</u>
Total investment income (loss)	\$ 78,107	\$ 7,077

The Jason Foundation, Inc.
Notes to Financial Statements
For the Years Ended December 31, 2023 and 2022

Note 4. Affiliations

The Foundation has several affiliations as part of a diversification plan. Each affiliation arrangement provides a combination of contributed services, contributed facilities, cash contributions, and/or reimbursements for direct expenses. Each donated facility is considered a satellite office of the Foundation. As such, each office would require cash expenditures by the Foundation if the services were not donated. The Foundation has recognized contributed services and supplies from satellite offices totaling \$9,125,900 in 2023 and \$8,468,261 in 2022. As of December 31, 2023 and 2022, affiliates owed the Foundation \$205,903 and \$53,130 for unreimbursed expenses. As of December 31, 2023 and 2022, there were 188 and 173 affiliate offices, respectively. The number of offices varies from month to month.

Note 5. Concentrations

The Foundation relies on contributions and special events to fund operations. For the years ended December 31, 2023 and 2022, two entities accounted for 68% and 63% of total support, including contributions of nonfinancial assets, respectively. Additionally, one entity accounted for 66% of receivables at December 31, 2023.

The Foundation has cash deposits in financial institutions in excess of the amount insured by the Federal Deposit Insurance Corporation in the amount of \$33,355 and \$457,590 at December 31, 2023 and 2022, respectively.

Note 6. Contributed Nonfinancial Assets

The following represents contributed nonfinancial assets:

	2023	2022
Suicide prevention services	\$ 7,603,900	\$ 7,100,261
Suicide prevention facilities	1,522,000	1,368,000
Special events services	27,400	21,800
Special events supplies	-	2,500
Special events food and beverage	<u>15,227</u>	<u>9,450</u>
	\$ 9,168,527	\$ 8,502,011

Unless otherwise noted, the Foundation did not recognize any contributions of nonfinancial assets with donor-imposed restrictions.

Contributed facilities is an estimate of what it would cost to rent space at each of the affiliates. Based on a study performed, it was determined that the cost per square foot to lease space would be approximately \$15.15. The Foundation estimates that they use approximately 44 square feet at each affiliate office for an approximate annual donated rent in the amount of \$8,000 per affiliate office.

Contributed services are valued and reported at their estimated fair value in the financial statement based on current rates for similar professional services.

Contributed supplies, food, and beverages are valued at their estimated fair value based on what it would cost the Foundation to purchase the items from a retailer. The contributed items were used to execute fundraising events for the Foundation.

The Jason Foundation, Inc.
Notes to Financial Statements
For the Years Ended December 31, 2023 and 2022

Note 7. Net Assets

Net assets with donor restrictions were as follows:

	2023	2022
Specific purpose		
Project TN	\$ 248,633	\$ 146,689
TN Won't Be Silent	-	400,000
Passage of time	<u>30,000</u>	<u>40,000</u>
Total net assets with donor restrictions	<u>\$ 278,633</u>	<u>\$ 586,689</u>

Net assets without donor restrictions for the years ended December 31, 2023 and 2022 include a board designation of \$1,500,000 and \$200,000, respectively, for operating reserves.

Note 8. Line of Credit

The Foundation has available an unsecured line of credit in the amount of \$200,000 which matures December 31, 2025. As of December 31, 2023 and 2022, there was no outstanding balance. Interest is payable monthly at a rate of 0.5% above index. The interest rates at December 31, 2023 and 2022 was 9.00% and 8.00%, respectively.

Note 9. Leases

The Foundation leases a copier under an operating lease agreement that has an initial term of 3 years. The Foundation's operating lease does not contain any material restrictive covenants or residual value guarantees.

Operating lease cost is recognized on a straight-line basis over the lease term. Operating lease cost was \$4,245 for the years ended December 31, 2023 and 2022.

Supplemental cash flow information related to the lease is as follows:

	2023	2022
Cash paid for amounts included in measurement of lease liabilities:		
Operating cash outflows – payments on operating leases	\$ 4,245	\$ 4,245
Right-of-use assets obtained in exchange for new lease obligations:		
Operating lease	\$ -	\$ 9,097

Supplemental statement of financial position information related to leases is as follows:

	2023	2022
Operating lease right-of-use assets	\$ 1,054	\$ 5,296
Operating lease liabilities, current portion	\$ 1,054	\$ 4,235
Operating lease liabilities, net of current portion	<u>-</u>	<u>1,061</u>
Total operating lease liabilities	<u>\$ 1,054</u>	<u>\$ 5,296</u>

The Jason Foundation, Inc.
Notes to Financial Statements
For the Years Ended December 31, 2023 and 2022

Note 9. Leases

The lease has a remaining lease term of approximately 0.25 years and 1.25 years at December 31, 2023 and 2022, respectively, and a discount rate of 4.22%.

Future undiscounted cash flows for the next five years and thereafter and a reconciliation to the lease liabilities recognized on the statement of financial position are as follows:

Year ending December 31,		
2024	\$	1,061
Less: imputed interest		<u>(7)</u>
Total present value of lease liabilities	\$	1,054

Note 10. Retirement Plan

The Foundation maintains a SIMPLE IRA retirement plan with a 408(p) salary reduction feature. The plan allows for Foundation contributions up to a 3% match of employee contributions.

Note 11. Deferred Compensation

The Foundation has individual deferred compensation agreements with five members of management. The separate agreements provide for individuals to earn additional compensation over a defined service period. Payments and vesting vary among the agreements. The Foundation has accrued the present value of the most likely estimated future benefit payments over the period from the date of the agreements until the first date of eligible payment. The deferred compensation arrangements are unfunded; therefore, benefits will be paid from net assets of the Foundation. The discount rate for the present value is based on the Foundation's average investment rate of return.

Note 12. Subsequent Events

Management has evaluated subsequent events through March 13, 2024, the date on which the financial statements were available for issuance.



March 10, 2025

Dear City of Hendersonville Board of Mayor and Alderman,

Leadership Middle Tennessee (LMT) was founded in 1999 by leaders who foresaw the need for the region's ten counties to work collaboratively for Middle Tennessee to achieve its full potential. Graduates from LMT's year-long, county immersion program advance as stronger leaders, with a far greater regional understanding and ability to make a positive impact. Program graduates are leaders and change-makers in business, both for-profit and non-profit, government, law and the political arena. The program includes 10 monthly day-and-a-half county sessions designed to give participants a comprehensive view of critical issues. Counties include Cheatham, Davidson, Dickson, Maury, Montgomery, Robertson, Rutherford, Sumner, Williamson, and Wilson. The annual class size is 40-45 members.

The Sumner County session topic is Tourism and Sports and is comprised of facilitated dialogue, interactive presentations and site visits. Class members will spend a day-and-a-half in Sumner County at a pre-selected hotel for overnight accommodations. Members are responsible for their own overnight accommodations. The class travels together to, from and throughout the county by hired coach transportation. Traveling together by coach promotes safety for our members as well as time for county conversations, idea sharing and "Q and A" time.

Leadership Middle Tennessee respectfully requests your consideration of much-needed support for the Sumner County session. A funding of \$3,000 would cover the coach transportation expense of the class and administrative staff for the entire Sumner County session. While a funding of \$3,000 would cover the entire expense, please know that a grant of a lesser amount will help ease the financial burden. Contributions will continue to be secured until transportation and other budgeted expenses are covered.

Sincerely,

Lisa H. Hayward
Executive Assistant
Leadership Middle Tennessee

AGENCY NAME Watership Middle Tennessee
 PROJECTED BUDGET AND FUND BALANCE
 FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/25 \$ 1,200
 PLUS FY25 REVENUE NOT RECEIVED AS OF 6/30/25 \$ _____
 LESS FY25 EXPENSES NOT PAID AS OF 6/30/25 \$ _____
 PROJECTED FUND BALANCE ON 6/30/25 \$ _____
 PLUS ESTIMATED REVENUE FOR FY2026

City of Hendersonville \$ 1,000
City of Gallatin _____
Sumner County _____
State of Tennessee _____
U. S. Government _____
City of Portland 300

TOTAL ESTIMATED REVENUE FOR FY2026 \$ 319,550
 TOTAL FUNDS AVAILABLE FOR FY2026 \$ 319,550

LESS ESTIMATED EXPENSES FOR FY2026
Alumni Relations \$ 7,500
Dues and Subscriptions 6,760
Personnel Services 147,800
Printing and Reproduction 6,500
Sessions Event Expenses 105,300
Administrative Expenses 44,813

TOTAL ESTIMATED EXPENSES FOR FY2026 \$ 318,673
 PROJECTED FUND BALANCE ON 6/30/2026 \$ 877

Your Name Lisa Hayward
 Title Executive Assistant
 Address 100 Bluegrass Commons Blvd. Suite 2370
Hendersonville, TN 37075
 Telephone 615-207-2353
 E-Mail assistant@leadmt.org

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year 4
(An individual is counted only once regardless of the times served by the agency)
Total number of unduplicated individuals served by this agency last year 41
Total annual dollars spent in Hendersonville by this agency, excluding salaries \$10,215
Total annual salaries paid by this agency \$137,295
Total number of employees working for this agency 2

Please explain who governs this agency A Board of Directors comprised of alumni with representation from each of the 10 counties of our program.

Please explain how the governing body is appointed to this agency A governance committee takes recommendations from the Board. The individuals under consideration are voted on by the Board.

Please attach the following:

- A current list of names, addresses and telephone numbers of the board members for this agency.
- A copy of proof of your non-profit tax-exempt status.
- A W-9 dated in calendar year 2025.
- A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION DUE MARCH 10, 2025

**Leadership Middle Tennessee
Board of Directors FY 2025**

First Name	Last Name	Street Address	City, ST ZIP Code	Phone
Gina	Anzaldua	328 Frey Street	Ashland City, TN 37015	915-412-0882
Julia	Baker	2218 Chickering Lane	Nashville, TN 37215	615-476-8836
Michelle	Balsley	308 E College St	Dickson, TN 37055	952-484-8106
Brooke	Barrett	1224 6th Ave North	Nashville, TN 37208	615-969-1838
Joe	Bond	5000 Crossings Circle Suite 103	Mount Juliet, TN 37122	615-587-8780
Stephanie	Brackman	3050 Medical Center Parkway	Murfreesboro, TN 37129	615-260-4736
Howard	Bradley	409 N Pawnee Dr	Springfield, TN 37172	
Leisa	Byars	108 Cinema Drive	Hendersonville, TN 37075	615-438-2328
James	Fenton	132 West Main Street	Gallatin, TN 37066	615-418-1535
Robyn	Graham	412 West 9th Street	Columbia, TN 38401	931-215-0807
Donna	Harris	833 Salisbury Way	Clarksville, TN 37043	615-330-1175
Jennifer	Horton	4031 Aspen Grove Drive Suite 600	Franklin, TN 37067	615-289-9268
Cara	Ince	Baker Building 21st Avenue South Suite 800	Nashville, TN 37203	615-210-6813
Charlie	Koon	310 North First St	Clarksville, TN 37040	931-245-4158
Kelley	McCall	815 South Garden Street	Columbia, TN 38401	931-698-0830
Jackie	Morgan	333 Commerce Street Suite 1000	Nashville, TN 37201	615-415-2585
Marc	Pearson	601 Grassmere Park Road Suite 22	Nashville, TN 37211	615-516-7636
Norman	Quirion	709 Red River Street	Clarksville, TN 37040	931-320-3352
Kevin	Releford	102 Secretariat Place	Hendersonville, TN 37075	530-848-1505
Lee	Rucks	100 Bluegrass Commons Boulevard Suite 2370	Hendersonville, TN 37075	615-934-8262
Dalih	Suchet	1600 Division Street, Suite 400	Nashville, TN 37203	615-419-0536
Ace	Timmermeier	4008 Keith Road	Springfield, TN 37172	615-426-6931
Carolyn	Tumbleson	MTSU Box 101	Murfreesboro, TN 37132	615-585-6632
Jack	Turner	201 Main St, Box 627	Clarksville, TN 37041	931-801-1515
DarKenya	Waller	1321 Murfreesboro Pike Suite 400	Nashville, TN 37217	601-918-9599
Kimberly	Wiggins	350 Pageant Lane, Suite 101-B	Clarksville, TN 37040	
Susan	Williams	1595 Foxland Blvd	Gallatin, TN 37066	615-945-3199
Randy	Wilmore	P.O. Box 313	Columbia, TN 38402	931-446-0120

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: NOV - 1 2004

LEADERSHIP MIDDLE TENNESSEE INC
PO BOX 101 MTSU BAS STE N230-B
MURFREESBORO, TN 37132-0001

Employer Identification Number:
62-1814835
DLN:
17053276765034
Contact Person:
DAN W BERRY ID# 31122
Contact Telephone Number:
(877) 829-5500
Public Charity Status:
170(b)(1)(A)(vi)

Dear Applicant:

Our letter dated July 2000, stated you would be exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code, and you would be treated as a public charity, rather than as a private foundation, during an advance ruling period.

Based on the information you submitted, you are classified as a public charity under the Code section listed in the heading of this letter. Since your exempt status was not under consideration, you continue to be classified as an organization exempt from Federal income tax under section 501(c)(3) of the Code.

Publication 557, Tax-Exempt Status for Your Organization, provides detailed information about your rights and responsibilities as an exempt organization. You may request a copy by calling the toll-free number for forms, (800) 829-3676. Information is also available on our Internet Web Site at www.irs.gov.

If you have general questions about exempt organizations, please call our toll-free number shown in the heading between 8:00 a.m. - 6:30 p.m. Eastern time.

Please keep this letter in your permanent records.

We have sent a copy of this letter to your representative as indicated in your power of attorney.

Sincerely yours,



Lois G. Lerner
Director, Exempt Organizations
Rulings and Agreements

Letter 1050 (DO/CG)

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
 Leadership Middle Tennessee, Inc.

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification; check only one of the following seven boxes:
 Individual/sole proprietor or single-member LLC
 C Corporation
 S Corporation
 Partnership
 Trust/estate
 Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶
 Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.
 Other (see instructions) ▶ **501c3 non-profit**

4 Exemptions (codes) apply only to certain entities; not individuals; see instructions on page 3J:
 Exempt payee code (if any) _____
 Exemption from FATCA reporting code (if any) _____
(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.)
 100 Bluegrass Commons Boulevard Suite 2370

6 City, state, and ZIP code
 Hendersonville, TN 37075

7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Social security number

--	--	--	--

or

Employer identification number

6	2	-	1	8	1	4	8	3	5
---	---	---	---	---	---	---	---	---	---

Notes. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here Signature of U.S. person ▶ *Lee S. Ruckey* Date ▶ *1/22/25*

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/fw9.

Purpose of Form

An individual or entity (from W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding?* on page 2.

By signing the filled-out form, you:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued).
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
- Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.



HOME BOUND MEALS PROGRAM

To: Tamara Ingersoll
Finance Director
City of Hendersonville
101 Maple Drive
Hendersonville, TN 37075

From: Bill Walker
President
Home Bound Meals
381 West Main St.
Hendersonville, TN 37075

Subject: City of Hendersonville Non-Profit Allocation Request

Date: March 6, 2025

This letter and the documentation submitted is a request that the Home Bound Meals Program of Hendersonville be considered for funding. The Home Bound Meals Program was established in 1982, starting with 17 clients delivering a hot meal each day. Currently we are delivering a hot meal to 120+ clients each day while providing much needed friendship and assistance when we can. Meals are delivered 5 days a week 52 weeks a year. The Home Bound Meals Program of Hendersonville delivers meals to clients in Hendersonville TN and the surrounding area. We are a 501C3 program.

The program provides a hot meal for any person age 60+ who is unable to prepare a nutritious meal for themselves. Home Bound Meals will accept people under 60 that for health reasons such as long-term illness cannot prepare their own meals. The meals provided meet dietary standards for a regular diet, diabetic diet, and certain other special dietary requirements.

Most of our clients live alone. The volunteer drivers place special emphasis on developing a friendship with the client. Our volunteers often say that the meal is just the key to opening the door to developing a friendship. The conversation the client has with the driver may be the only personal contact they will have with someone during the day. During our conversation with the clients, they will express concerns about their health or wellbeing. Because of the busy lifestyle of most families, they are unable to check on their loved one on a consistent basis. Our daily contact and conversations provide us with the opportunity to pass along concerns to the extended family, so they can be addressed. That offers the family a line of communication relating to health or wellbeing concerns that may occur.

The goal of the program is to allow the client to live in their home with dignity, where they want to be, for as long as they choose. Your consideration of our request for an allocation of \$9,900 would be greatly appreciated.

Sincerely,

A handwritten signature in black ink that reads "Bill Walker". The signature is written in a cursive style.

Bill Walker
President

The Program Fiscal Year starts Jan. 1 and ends Dec. 31st

AGENCY NAME Homebound Meals Program
PROJECTED BUDGET AND FUND BALANCE
FOR THE YEAR ENDING ~~JUNE 30, 2026~~ Dec. 31, 2024

PROJECTED CASH ON HAND 6/30/25 12/31/2024		\$ 827,050
PLUS FY24 REVENUE NOT RECEIVED AS OF 12/31/2024		\$ 0
LESS FY24 EXPENSES NOT PAID AS OF 12/31/2024		\$ 12,189
PROJECTED FUND BALANCE ON 12/31/2024		\$ 814,861
PLUS ESTIMATED REVENUE FOR FY2025		
<u>City of Hendersonville</u>	\$ 9,900	
<u>City of Gallatin</u>	0	
<u>Sumner County</u>	\$2500	
<u>State of Tennessee</u>	0	
<u>U. S. Government</u>	0	
<u>Donations</u>	\$78,198	
<u>Grants</u>	82,000	
<u>Fundraisers</u>	\$52,396	
<u>Interest Income</u>	\$23,904	\$ 248,898
TOTAL ESTIMATED REVENUE FOR FY2025		\$ 1,063,759
TOTAL FUNDS AVAILABLE FOR FY2025		
LESS ESTIMATED EXPENSES FOR FY2025	\$ 220,147	
<u>Meal Preparation Expense</u>	\$2,088	
<u>Storage</u>	\$1,315	
<u>Insurance</u>	\$566.00	
<u>Software Renewal</u>	\$5,000	
<u>Client Emergency Fund</u>	\$2500	
<u>Volunteer Expenses</u>	\$814	
<u>Other:Bank/Paypal Fees/Postage/Printing</u>		\$ 232,430
TOTAL ESTIMATED EXPENSES FOR FY2025		\$ 232,430
PROJECTED FUND BALANCE ON 12/31/2025		\$ 831,329

Your Name Bill Walker
Title President
Address 381 W. Main St.
Hendersonville, TN
Telephone 615-585-7385
E-Mail BillWalker@hendersonvillehbmp.org

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year	<u>198</u>
<i>(An individual is counted only once regardless of the times served by the agency)</i>	
Total number of unduplicated individuals served by this agency last year	<u>252</u>
Total annual dollars spent in Hendersonville by this agency, excluding salaries	<u> </u>
Total annual salaries paid by this agency	<u>0</u>
Total number of employees working for this agency	<u>0</u>

Please explain who governs this agency Home Bound Meals Program program is governed by a set of by-laws and a Board as of Directors comprised of no more than 15 individuals that meet bi-monthly to discuss business matters and decide by a vote on a on a course of action to deal with each issue.

Please explain how the governing body is appointed to this agency The Board of Directors is comprised of citizens who have expressed a interest in being a part of the Home Bound Meals Program Board. A prospective Board member completes a application that is then submitted all Board members for review. At the upcoming Board meeting the applicant would be nominated by a sitting Board member, discussed, and voted on.

Please attach the following:

- A current list of names, addresses and telephone numbers of the board members for this agency.
- A copy of proof of your non-profit tax-exempt status.
- A W-9 dated in calendar year 2025.
- A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION DUE MARCH 10, 2025



Department of the Treasury
Internal Revenue Service

Cincinnati Service Center
CINCINNATI OH 45999-0038

In reply refer to: 0256548728
Dec. 14, 2018 LTR 4168C 0
62-1773683 000000 00
00000726
BODC: TE

HOME BOUND MEALS PROGRAM
% WILLIAM WALKER
381 W MAIN ST
HENDERSONVILLE TN 37075-3312



006180

Employer ID number: 62-1773683
Form 990 required: 990

Dear Taxpayer:

We're responding to your request dated Dec. 07, 2018, about your tax-exempt status.

We issued you a determination letter in 199905, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c)(3).

We also show you're a private operating foundation as defined under IRC Section 4942(j)(3).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If you're required to file a return, you must file one of the following by the 15th day of the 5th month after the end of your annual accounting period:

- Form 990, Return of Organization Exempt From Income Tax
- Form 990EZ, Short Form Return of Organization Exempt From Income Tax
- Form 990-N, Electronic Notice (e-Postcard) for Tax-Exempt Organizations Not Required to File Form 990 or Form 990-EZ
- Form 990-PF, Return of Private Foundation or Section 4947(a)(1) Trust Treated as Private Foundation

According to IRC Section 6033(j), if you don't file a required annual information return or notice for 3 consecutive years, we'll revoke your tax-exempt status on the due date of the 3rd required return or notice.

You can get IRS forms or publications you need from our website at www.irs.gov/forms-pubs or by calling 800-TAX-FORM (800-829-3676).

If you have questions, call 877-829-5500 between 8 a.m. and 5 p.m., local time, Monday through Friday (Alaska and Hawaii follow Pacific

0256548728
Dec. 14, 2018 LTR 4168C 0
62-1773683 000000 00
00000727

HOME BOUND MEALS PROGRAM
% WILLIAM WALKER
381 W MAIN ST
HENDERSONVILLE TN 37075-3312

time).

Thank you for your cooperation.

Sincerely yours,



Kim A. Billups, Operations Manager
Accounts Management Operations 1

**Hendersonville Homebound Meals Program
Board of Directors
Updated Feb 5, 2025**

Name	Office	Address	Home Phone	Cell Phone	Work Phone	E-mail Address
Bill Walker Spouse: Lucy Sylvia Kizer Spouse: Paul	President Board Member Helping Hands Committ.	210 Gatone Drive Hendersonville, TN 37075 1064 Gadwell Circle Hendersonville, TN 37075	615-826- 6449	615-585- 7385 615-519- 2157		BillWalker@hendersonvillehbmp.org sylkizer@comcast.net
Ron Cartmell Spouse: Darlene	Board Member	103 Trousdale Ct. Hendersonville, TN 37075		615-405- 9993	615-953- 6615	Rtc41@hotmail.com
Sam Underwood Spouse: Kimberly	Vice President Community Develop. Committ. Under 60 Committ.	248 Blackthorn LN Gallatin, TN 37066		615-906- 9809		suwood2570@gmail.com
Linda Boyette	Board Member Under 60 Committ.	430 Walton Ferry Rd #1700 Hendersonville, TN 37075		615-946- 3637		ldboyette4@gmail.com
Susan Owen Spouse: Buck	Board Member Fundraising Committ. Spirit Events	414 Indian Lake Rd. Hendersonville, TN 37075		615-969- 5657		tntwo@comcast.net

Name	Office	Address	Home Phone	Cell Phone	Work Phone	E-mail Address
David Swanger Spouse: Linda	Board Member PBSA Commit.	6140 Greenbrier Cemetery Rd. 37073		615-681- 8461		sellingtennessee2021@gmail.com
Steve Barber Spouse: Melanie	Board Member Community Dev. Committ. Helping Hands Committ. Temp. Board Secretary	124 Robinhood Circle Hendersonville, TN 37075		615-414- 9042		steve.barber@comcast.net
Jay Roth Spouse: Roxanne	Treasurer Community Dev. Committ.	600 Carolyn Lane Gallatin, TN 37066		615-801- 2956		JayRoth@hendersonvillehbmp.org
Chris Spencer Spouse: Lisa	Board Member Community Develop. Committ. Help Hands Committ.	104 Riverchase Hendersonville, TN 37075		513-253- 4900		chrisbbpromotion@aol.com

	Emily Johnson	Board Member Fundraising Committ. Spirit Events	110 River Chase Hendersonville, TN 37075		615-681- 8355		emmaleej@aol.com
X	Robin Crutcher Spouse: Greg	Board Member Fundraising Committ. (Donation Boxes)	104 Wickham Ct. Hendersonville TN 37075	615-289- 3762	615-289- 3762		ccrutcher@comcast.net

Request for Taxpayer Identification Number and Certification

**Give Form to the
 requester. Do not
 send to the IRS.**

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

HOME BOUND MEALS PROGRAM

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

Individual/sole proprietor or single-member LLC C Corporation S Corporation Partnership Trust/estate

Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

Other (see instructions) ▶ _____

EXEMPT ORGANIZATION

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) _____

Exemption from FATCA reporting code (if any) _____

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.

381 W MAIN ST

6 City, state, and ZIP code

HENDERSONVILLE, TN 37075-3312

7 List account number(s) here (optional)

Requester's name and address (optional)

Print or type.
See Specific Instructions on page 3.

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									

or

Employer identification number										
6	2		-	1	7	7	3	6	8	3

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person ▶ William Walker Date ▶ 3/20/25

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amounts reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.



Cheryl Strichik
Executive Director/CEO
Monthaven Arts and Cultural Center
1017 Antebellum Circle
Hendersonville, TN 37075

March 10, 2025

Nonprofit Contribution Committee
Board of Mayor and Aldermen
City of Hendersonville
101 Maple Drive North
Hendersonville, TN 37075

To the Honorable Members of the Committee:

The Monthaven Arts and Cultural Center respectfully requests funding from the City of Hendersonville for FY2025-26. I attest that the financial information contained in our application is, to the best of my knowledge, a true, accurate and complete statement of our organization's financial condition.

Funds from the City's nonprofit contribution help us defray the cost of maintaining historic Monthaven, a 175-year-old home that is one of the jewels of Hendersonville. This contribution also helps support our arts education, outreach and healing arts programming, which reached 15,893 participants in 2024. On behalf of our board of directors, staff and volunteers, I would like to thank the committee for its consideration. I look forward to your decision.

Respectfully submitted,

A handwritten signature in black ink that reads "Cheryl Strichik".

Cheryl Strichik

cc Mayor Jamie Clary
Tamara Ingersoll

AGENCY NAME Monthaven Arts & Cultural Center
 PROJECTED BUDGET AND FUND BALANCE
 FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/25 \$ 48,000
 PLUS FY25 REVENUE NOT RECEIVED AS OF 6/30/25 \$ 2,000
 LESS FY25 EXPENSES NOT PAID AS OF 6/30/25 \$ 1,000
 PROJECTED FUND BALANCE ON 6/30/25 \$ 49,000
 PLUS ESTIMATED REVENUE FOR FY2026

City of Hendersonville \$10,000
City of Gallatin \$0
Sumner County \$3,000
State of Tennessee \$75,000
U. S. Government \$20,000
Grants/Donations (unrestricted \$425,000
Education Programs \$185,000
Fundraisers \$245,000
Donations (Restricted) \$400,000

\$ 1,363,000

TOTAL ESTIMATED REVENUE FOR FY2026
 TOTAL FUNDS AVAILABLE FOR FY2026 \$ 963,000

LESS ESTIMATED EXPENSES FOR FY2026
see attached expenses \$ _____

TOTAL ESTIMATED EXPENSES FOR FY2026 \$ 960,000
 PROJECTED FUND BALANCE ON 6/30/2026 \$ 963,000

Your Name Cheryl Strick
 Title Executive Director
 Address 1017 Antebellum Circle
Hendersonville TN 37075
 Telephone 615-822-0789
 E-Mail cheryl@monthavenarts.org

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year 30,000
(An individual is counted only once regardless of the times served by the agency)
Total number of unduplicated individuals served by this agency last year 45,000
Total annual dollars spent in Hendersonville by this agency, excluding salaries \$250,000
Total annual salaries paid by this agency \$397,000
Total number of employees working for this agency 11, plus 20 contract teachers

Please explain who governs this agency 12-member board of directors

Please explain how the governing body is appointed to this agency candidates are nominated by our governance committee and approved by the full board.

Please attach the following:

- A current list of names, addresses and telephone numbers of the board members for this agency.
- A copy of proof of your non-profit tax-exempt status.
- A W-9 dated in calendar year 2025.
- A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION DUE MARCH 10, 2025

**Monthaven Arts and Cultural Center
Expenses for FY 2025-26**

EXPENSES	
Payroll	\$397,000
Teachers	\$95,000
Outreach Teachers	\$40,000
Contractors	\$69,000
Advertising/Promotion	\$60,000
Utilities	\$18,000
Maintenance/Repair	\$19,000
Supplies/Materials	\$21,000
Rental & Insurance	\$8,000
Student Prizes	\$4,000
Training	\$2,000
Dues & Subscriptions	\$12,000
Staff & Bd Meeting Expenses	\$6,000
Exhibits	\$90,000
Events	\$80,000
Printing	\$9,000
Artists	\$30,000
TOTAL	\$960,000



Department of the Treasury
Internal Revenue Service
Tax Exempt and Government Entities

MONTHAVEN ARTS AND CULTURAL CENTER
% FRIENDS OF HENDERSONVILLE ARTS
PO BOX 64
HENDERSONVILLE TN 37077-0064

Date:
August 17, 2018
Person to contact:
Name: K. Gleason
ID number: 0203083
Employer ID number:
47-3592341
Form 990 required:
Yes

Dear Sir or Madam:

We're responding to your request dated July 6, 2018, about your tax-exempt status.

We issued you a determination letter in April 2015, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c)(3).

We also show you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Section 509(a)(2).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax-deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading, we indicated whether you must file an annual information return. If you're required to file a return, you must file one of the following by the 15th day of the 5th month after the end of your annual accounting period.

- Form 990, Return of Organization Exempt From Income Tax
- Form 990-EZ, Short Form Return of Organization Exempt From Income Tax
- Form 990-N, Electronic Notice (e-Postcard) for Tax-Exempt Organizations Not Required to File Form 990 or Form 990EZ
- Form 990-PF, Return of Private Foundation or Section 4947(a)(1) Trust Treated as Private Foundation

According to IRC Section 6033(j), if you don't file a required annual information return or notice for 3 consecutive years, we'll revoke your tax-exempt status on the due date of the 3rd required return or notice.

You can get IRS forms or publications you need from our website at www.irs.gov/forms-pubs or by calling 800-TAX-FORM (800-829-3676).

Letter 4168 (2-2018)
Catalog Number 66686G

If you have questions, call 877-829-5500 between 8 a.m. and 5 p.m., local time, Monday through Friday (Alaska and Hawaii follow Pacific time).

Thank you for your cooperation.

Sincerely,

Stephen A. Martin

Stephen A. Martin
Director, Exempt Organizations Rulings
and Agreements

Letter 4168 (2-2018)
Catalog Number 66666G

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the
 requester. Do not
 send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.) Monthaven Arts & Cultural Center	
	2 Business name/disregarded entity name, if different from above.	
	3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input checked="" type="checkbox"/> Other (see instructions)	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____ (Applies to accounts maintained outside the United States.)
	3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions <input type="checkbox"/>	
	5 Address (number, street, and apt. or suite no.). See instructions. P.O. Box 64	Requester's name and address (optional)
	6 City, state, and ZIP code Hendersonville, TN 37075	
	7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Social security number									
				-			-		
or									
Employer identification number									
4	7	-	3	5	9	2	3	4	1

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person Date January 7, 2025

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.
Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

Updated: March 2025

MONTHAVEN ARTS AND CULTURAL CENTER BOARD OF DIRECTORS

MEMBER	POSITION	TERM LENGTH	TERM BEGINS	TERM ENDS
Barry Ellis 1009 Windemere Dr Gallatin, TN 37066 (985) 237-9148 bellis@focus-md.com Business owner	Chairman	2	07/01/24	06/30/26
Sandra Gaskins 104 Courtney Cove Gallatin, TN 37066 sandragaskins@live.com (615) 586-8967	Vice Chairman	2	07/01/24	6/30/26
Sara Edwards 133 Windham Circle Hendersonville, TN 37075 saranan4@yahoo.com 615-218-5424 Business owner	Treasurer	2	07/01/24	6/30/26
R. Colten Jones 100 Bluegrass Commons Blvd, Ste 2370 Hendersonville, TN 37075 cjones@bonelaw.com (615) 780-7972/(615) 419-4685 Attorney, Bone McAllester Norton	Secretary	2	07/01/24	6/30/26
Cheryl Strichik 240 Highcliff Dr. Hendersonville, TN 37075 (615) 293-3767 cheryl@themacctn.com	Executive director/ex officio			

MEMBER	POSITION	TERM LENGTH	TERM BEGINS	TERM ENDS
John Block 1579 Boardwalk Pl Gallatin, TN 37066 (248) 550-9291 jblock@parkwestgallery.com Vice President, Park West Gallery	Director	2	07/01/24	6/30/26
Carlene Carter 1006 Falls Avenue Madison, TN 37115 carlenercarter@gmail.com Musician	Director	2	07/01/24	6/30/26
René Fields 303 Bayshore Drive Hendersonville, TN 37075 (615) 218-8300 renefields@hotmail.com	Director	2	07/01/24	6/30/26
Johnny Garrett 100 Bluegrass Commons Blvd, Ste 2370 Hendersonville, TN 37075 jgarrett@bonelaw.com (615) 822-8822 Attorney, Bone McAllester Norton	Director	2	07/01/24	6/30/26
Michael J. McBride 632 River Ridge Ct. Nashville, TN 37221 (615) 788-1397 michaeljmcbride@gmail.com	Director	2	07/01/24	6/30/26
Alex Smith 1050 Glenbrook Way, Ste, 480, #506 Hendersonville, TN 37075 alex.smith7eb@gmail.com (615) 516-9782 Director, Carolyn Smith Foundation	Director	2	03/01/24	03/01/26

MEMBER	POSITION	TERM LENGTH	TERM BEGINS	TERM ENDS
Cyrus Vatandoost 590 Creative Way Nashville, TN 37115 cyrus@nossi.edu (615) 514-2787/(615) 594-1601 President, Nossi College of Art	Director	2	07/01/24	06/30/26
Mayor Jamie Clary City of Hendersonville 101 Maple Drive Hendersonville, TN 37075	Ex officio			



MIDCUMBERLAND

Human Resource Agency

February 27, 2025

Mayor Jamie Clary
City of Hendersonville
101 Maple Drive North
Hendersonville, TN 37075

Dear Mayor Clary,

The services offered by Mid-Cumberland Human Resource Agency have proven to impact lives, maintain dignity, and allow many to live at home longer. With your support, we are able to provide and improve the quality of life within your community.

Please consider and approve the following FY'26 funding request:

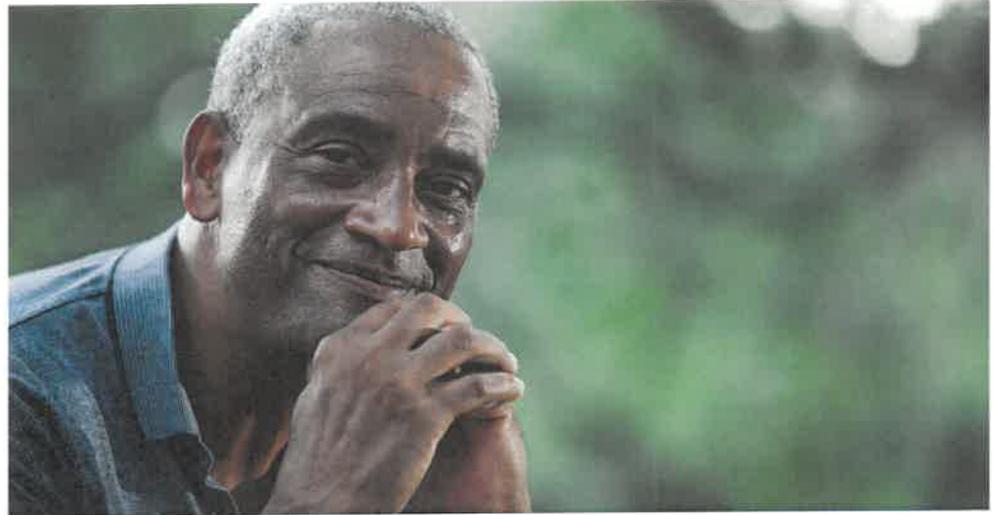
<u>Service:</u>	<u>Requested Amount:</u>
Dues	\$ 6,792.83
Ombudsman	\$ 800.00
Total	\$ 7,592.83

Should you have any questions, feel free to contact me. As always, we sincerely appreciate your support.

Best regards,

Jane Hamrick
Executive Director

Enclosures



2025 Dues Request for | City of Hendersonville

Agency Dues Request of \$6,792.83

Pursuant to the **“Human Resource Agency Act of 1973”** The Mid-Cumberland Human Resource Agency was created fifty years ago on the fundamental belief that all Middle Tennesseans deserve to live productive, healthy, and independent lives. We use this principle as a measurement tool in our ability to make a difference. And do we?



YES, our dedicated team makes a difference EVERY day!

13-26-102 Creation authorized... *with the intent that the agencies so created may be the delivery system for human resources...*

13-26-107 (c) Appropriations-Local contributions... *“It is the intent of the state to assist financially with the delivery of human resources for residents. After the creation... and when the local governments have indicated a willingness to contribute financially by adopting a budget requiring a certain **per capita** assessment, the state is authorized to match the local contributions according to the....schedule...”*



The request for Dues hereby made by the Mid-Cumberland Human Resource Agency is eleven cents per capita, the minimum on this schedule.

(d) ...such funds may be used for purposes of matching various federal programs of assistance... Cities and counties are specifically authorized to appropriate and expend funds for carrying out the purposes of this chapter.”

Calculation:
2020 census population of 61,753 x \$.11 per capita = **\$6,792.83**



AGENCY NAME Mid Cumberland Human Resource Agency/
Ombudsman

PROJECTED BUDGET AND FUND BALANCE
 FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/25		0
PLUS FY25 REVENUE NOT RECEIVED AS OF 6/30/25		\$ 0
LESS FY25 EXPENSES NOT PAID AS OF 6/30/25		0
PROJECTED FUND BALANCE ON 6/30/25		\$ 0
PLUS ESTIMATED REVENUE FOR FY2026		-
<u>City of Hendersonville</u>	\$ 800	\$
<u>City of Gallatin</u>	0	
<u>Sumner County</u>	0	-
<u>State of Tennessee</u>	0	\$
<u>U. S. Government</u>	16,924	
		-
TOTAL ESTIMATED REVENUE FOR FY2026		\$ 17,724
TOTAL FUNDS AVAILABLE FOR FY2026		\$ 17,724
LESS ESTIMATED EXPENSES FOR FY2026		
<u>Salaries and Fringe</u>	\$ 13,056	
<u>Travel</u>	919	
<u>Indirect</u>	1,297	
<u>Other Expenses</u>	2,452	
TOTAL ESTIMATED EXPENSES FOR FY2026		\$ 17,724
PROJECTED FUND BALANCE ON 6/30/2026		\$ 0

Your Name Jane Hamrick
 Title Executive Director
 Address 25 Century Blvd. Suite 500
Nashville, TN 37214
 Telephone 615-850-3912
 E-Mail jane.hamrick@mchra.com

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year	<u>811</u>
<i>(An individual is counted only once regardless of the times served by the agency)</i>	
Total number of unduplicated individuals served by this agency last year	<u>811</u>
Total annual dollars spent in Hendersonville by this agency, excluding salaries	<u>4,668</u>
Total annual salaries paid by this agency	<u>13,056</u>
Total number of employees working for this agency	<u>1 in Hendersonville</u>

Please explain who governs this agency _____
Executive Committee of the board

Please explain how the governing body is appointed to this agency _____
The Executive Committee is the mayors of the counties served and
other elected officials.

Please attach the following:

- A current list of names, addresses and telephone numbers of the board members for this agency.
- A copy of proof of your non-profit tax-exempt status.
- A W-9 dated in calendar year 2025.
- A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION DUE MARCH 10, 2025



MIDCUMBERLAND
Long-Term Care Ombudsman

Long-Term Care Ombudsman | a Mid-Cumberland Service

Advocates for the Elderly

Request:

The **Long-Term Care Ombudsman Program** is requesting a community investment from the City of Hendersonville of \$800 to be used as a match for federal dollars. This would help provide Ombudsman services to the long-term facilities in Hendersonville.

About Us:

Many elderly residents of long-term care facilities have no one to advocate for them. The Ombudsman Program provides paid staff and trained volunteers to assist residents in resolving complaints about sub-standard care, poor quality of life and violations of their rights. We educate facility residents, their loved ones and citizens on the rights of long-term care residents and how to access Ombudsman services. The program also provides consultations to facility staff on improving care and information and referral services to citizens trying to navigate the long-term care system.

Did You Know?

- 44% of nursing home residents have been abused
- 50% of nursing home staff admitted to mistreating residents
- 30% of Tennessee nursing homes receive the lowest possible rating from the Centers for Medicare and Medicaid Services
- The Families for Better Care Report Card gives Tennessee an overall rating of D for nursing home quality
- There are over 500 veterans residing in long-term care facilities in the service area

Our Volunteers:

Many residents of long-term care facilities have outlived their loved ones or their loved ones live far away or seldom visit. They have no one to monitor conditions in the facility or advocate for better care for them. Our Volunteer Ombudsman Representatives visit each facility assigned to them at least once a month to monitor conditions in the facility and help residents resolve complaints. Volunteers are the heart and soul of this program. For information on volunteering and upcoming volunteer training events call 615-850-3918.



15,149 Bed Count Service Area	1,489 Complaints Investigated	1,901 Bed Count Sumner County	
	99% Resolved Satisfactorily		

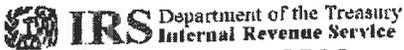


MCHRA GOVERNING BOARD
(Please indicate principal officers with *)

	NAME	CONTACT	ADDRESS	Yr Came onto Board
1	Kerry McCarver, County Mayor* Cheatham County Mayor	615.792.4316 office kerry.mccarver@cheathamcountyn.tn.gov	350 Frey Street Ashland City, TN 37015	2017
2	Robert Rial, County Mayor Dickson County Mayor	615.789.7000 mayorrial@dicksoncountyn.tn.gov	4 Country Square Charlotte, TN 37026	2012
3	Joey Brake, County Mayor Houston County Mayor	931.289.3633 office countymayor@hocotn.com	P.O. Box 366 Erin, TN 37061	2022
4	Mike Pogreba, County Executive Humphreys County Executive	931.296.7795 office mpogreba@humphreyscountyn.tn.gov	102 Thompson Street Waverly, TN 37185	2022
5	Wes Golden, County Mayor Montgomery County Mayor	931.648.5787 office mayorgolden@mcqtn.net	1 Millennium Plaza Clarksville, TN 37043	2022
6	Billy Vogle, County Mayor* Robertson County Mayor	615.384.0617 office bvogle@robcohn.org	501 S. Mainstreet, Rm 108 Springfield, TN 37172	2018
7	Joe Carr, County Mayor Rutherford County Mayor	615.898.7745 office countymayor@rutherfordcountyn.tn.gov	Ruth Co. Crthouse Rm 101 Murfreesboro, TN 37130	2022
8	Robert Beecham, County Mayor Stewart County Mayor	931.232.5371 office rbeecham22@gmail.com	226 Lakeview Drive Dover, TN 37058	2022
9	John Isbell, County Mayor Sumner County Mayor	615.452.3604 office johnisbell@sumnercountyn.tn.gov	355N. Belvedere Drive Gallatin, TN 37066	2022
10	Jack McCall, County Mayor Trousdale County Mayor	615.374.2461 office JMccall@trousdalecountyn.tn.gov	210 Broadway Hagtsville, TN 37074	2022
11	Rogers Anderson, County Mayor* Williamson County Mayor	615.790.5700 office rogers.anderson@williamsoncounty-tn.gov	1320 W. Main St., Suite 125 Franklin, TN 37064	2007
12	Randall Hutto, County Mayor* Wilson County Mayor	615.444.1383 office hutorr@wilsoncountyn.tn.gov	228 E. Main St., Room 104 Lebanon, TN 37087	2012
13	Paul Bailey, Mayor of Erin Houston County	931.289.4108 office lperin@peoplestel.net	15 Hill Street P.O. Box 270 Erin, TN 37061	2024
14	Mike Callis, Mayor of Portland Sumner County	615.325.6776 x 242 office mikecallis@cityofportland.tn.gov	100 S. Broadway Portland, TN 37148	2021
15	Ken Moore, Mayor of Franklin Williamson County	615.550.6605 office ken.moore@franklntn.gov	109 3rd Avenue South Franklin, TN 37064	2021
16	Bill Powers, State Senator State of Tennessee	615.741.2374 office sen.bill.powers@capitol.tn.gov	425 Rep. John Lewis Way Suite 772 Cordell Hull Bldg Nashville, TN 37243	2021
17	Jay Reddy, State Representative State of Tennessee	615.741.7098 office rep.jay.reedy@capitol.tn.gov	425 Rep. Hohn Lewis Way Suite 402 Cordell Hull Bldg. Nashville, TN 37243	2021

* Principal Officers

Updated: 10/22/2024



Department of the Treasury
Internal Revenue Service

P.O. Box 2508
Cincinnati OH 45201

In reply refer to: 0248206044
Dec. 12, 2016 LTR 4168C 0
62-0923487 000000 00

00018082
BODC: TE

MID-CUMBERLAND HUMAN RESOURCE
AGENCY
1101 KERMIT DR STE 300
NASHVILLE TN 37217



21601

Employer ID Number: 62-0923487
Form 990 required: YES

Dear Taxpayer:

This is in response to your request dated Dec. 01, 2016, regarding your tax-exempt status.

We issued you a determination letter in November 1975, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c)(3).

Our records also indicate you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Sections 509(a)(1) and 170(b)(1)(A)(vi).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If a return is required, you must file Form 990, 990-EZ, 990-N, or 990-PF by the 15th day of the fifth month after the end of your annual accounting period. IRC Section 6033(j) provides that, if you don't file a required annual information return or notice for three consecutive years, your exempt status will be automatically revoked on the filing due date of the third required return or notice.

For tax forms, instructions, and publications, visit www.irs.gov or call 1-800-TAX-FORM (1-800-829-3676).

If you have questions, call 1-877-829-5500 between 8 a.m. and 5 p.m., local time, Monday through Friday (Alaska and Hawaii follow Pacific Time).

021601.718667.51635.7260 1 AT 0.399 530


 MID-CUMBERLAND HUMAN RESOURCE
AGENCY
1101 KERMIT DR STE 300
NASHVILLE TN 37217

01601

CUT OUT AND RETURN THE VOUCHER AT THE BOTTOM OF THIS PAGE IF YOU ARE MAKING A PAYMENT,
EVEN IF YOU ALSO HAVE AN INQUIRY.

 The IRS address must appear in the window.

BODCD-TE

0248206044

Use for payments

Letter Number: LTR4168C
Letter Date : 2016-12-12
Tax Period : 000000

INTERNAL REVENUE SERVICE
P.O. Box 2508
Cincinnati OH 45201




620923487

MID-CUMBERLAND HUMAN RESOURCE
AGENCY
1101 KERMIT DR STE 300
NASHVILLE TN 37217

620923487 XB MID- 00 2 000000 670 000000000000

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

**Give form to the
requester. Do not
send to the IRS.**

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See <i>Specific Instructions</i> on page 3.	<p>1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)</p> <p>MID-CUMBERLAND HUMAN RESOURCE AGENCY</p>	
	<p>2 Business name/disregarded entity name, if different from above.</p>	
	<p>3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.</p> <p> <input type="checkbox"/> Individual/sole proprietor <input checked="" type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) </p>	<p>4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):</p> <p>Exempt payee code (if any) <u>5</u></p> <p>Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) <u>C</u></p> <p><i>(Applies to accounts maintained outside the United States.)</i></p>
	<p>3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions <input type="checkbox"/></p>	
	<p>5 Address (number, street, and apt. or suite no.). See instructions.</p> <p>25 CENTURY BLVD STE. 500</p>	<p>Requester's name and address (optional)</p>
	<p>6 City, state, and ZIP code</p> <p>NASHVILLE, TN 37214</p>	
	<p>7 List account number(s) here (optional)</p>	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
or									
Employer identification number									
6	2	-	0	9	2	3	4	8	7

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person <i>Evicka Mart</i>	Date <i>3.4.25</i>
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they



RECOVERY COURT OF SUMNER COUNTY, INC.

March 6, 2025

Tamara Ingersoll
Finance Director
City of Hendersonville
101 Maple Drive North
Hendersonville, TN 37075

Dear Tamara:

We continue to be grateful for the financial support the City of Hendersonville has given to Recovery Court in prior years and we hope you will support us again next fiscal year.

The nonprofit Recovery Court was founded in 2010 to provide an alternative to incarceration for nonviolent offenders who struggle with substance abuse. Our mission is to facilitate lasting recovery for individuals with addictions so they can become responsible citizens.

The Recovery Court Intensive Outpatient Program is a 10-week state licensed program with a licensed drug and alcohol counselor as the facilitator. Program participants attend three classes each week, participate in weekly meetings with judges, attend twice weekly AA/NA meetings, and submit to random drug tests each week. Our staff assist program participants with preparing resumes, obtaining employment, locating housing, and acquiring any necessary legal documents. Special emergency needs for food, clothing, and burner phones are supplied when men and women enter the program. In fiscal year 2024, Recovery Court had 102 participants in IOP classes, and 75 men and women graduated from our program.

In order to prevent IOP participants from returning to the prior living situations where they were before their arrest, Recovery Court provides housing for 18 men and 18 women. These individuals pay weekly rent after they have obtained employment. When our houses are full, our staff assist program participants in locating other low-cost housing.

Our Celebrating Families program is designed to assist our program participants in reuniting with their families. This is a voluntary, sixteen-week program that meets weekly. Offenders and their families share dinner and attend workshops planned for adults or for specific age groups of children. These workshops are led by trained facilitators and are planned to help family members understand the addiction and also, encourage them to work with their family member as he or she strives to overcome the addiction.

In 2023, one in nine children in Tennessee had an incarcerated parent. These children are the forgotten, innocent victims of crime. In 2022, alcohol impaired driving deaths in Sumner County were 25% of the total number of driving deaths. In 2023, there were 3,616 cases of death from drug overdose. It is evident that substance abuse has a lasting effect on individuals and families if there is not a concerted effort to combat it.

We respectfully request that the City of Hendersonville consider a \$3,000 grant to assist Recovery Court in maintaining our programs for Hendersonville residents who have drug or alcohol convictions and are referred to us by the court system.

Sincerely,

A handwritten signature in cursive script that reads "Jim Hunter".

Jim Hunter
President

AGENCY NAME Recovery Court of Sumner County
 PROJECTED BUDGET AND FUND BALANCE
 FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/25	\$ <u>35,000</u>
PLUS FY25 REVENUE NOT RECEIVED AS OF 6/30/25	\$ <u>N/A</u>
LESS FY25 EXPENSES NOT PAID AS OF 6/30/25	\$ <u>N/A</u>
PROJECTED FUND BALANCE ON 6/30/25	\$ <u>35,000</u>

PLUS ESTIMATED REVENUE FOR FY2026

<u>City of Hendersonville</u>	\$ <u>3,000</u>
<u>City of Gallatin</u>	<u>6,000</u>
<u>Sumner County</u>	<u>5,000</u>
<u>State of Tennessee</u>	<u>342,943</u>
<u>U. S. Government</u>	<u>N/A</u>
<u>IOP Classes</u>	<u>8,100</u>
<u>Corporate and Foundation</u>	<u>41,000</u>
<u>Rent</u>	<u>22,223</u>

TOTAL ESTIMATED REVENUE FOR FY2026	\$ <u>426,266</u>
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TOTAL FUNDS AVAILABLE FOR FY2026	\$ <u>461,266</u>
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LESS ESTIMATED EXPENSES FOR FY2026

<u>Facility Leases</u>	\$ <u>120,000</u>
<u>Staff</u>	<u>118,000</u>
<u>Participant Expenses</u>	<u>40,000</u>
<u>Professional Fees</u>	<u>30,000</u>
<u>Training Materials</u>	<u>36,000</u>
<u>Office and other</u>	<u>82,000</u>

TOTAL ESTIMATED EXPENSES FOR FY2026	\$ <u>426,000</u>
-------------------------------------	-------------------

PROJECTED FUND BALANCE ON 6/30/2026	\$ <u>35,000</u>
-------------------------------------	------------------

Your Name	<u>James Hunter</u>
Title	<u>President</u>
Address	<u>132 South Water Avenue</u> <u>Gallatin, TN 37066</u>
Telephone	<u>(615) 945-0402</u>
E-Mail	<u>hunterj52@comcast.net</u>

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year	<u>6</u>
<i>(An individual is counted only once regardless of the times served by the agency)</i>	
Total number of unduplicated individuals served by this agency last year	<u>88</u>
Total annual dollars spent in Hendersonville by this agency, excluding salaries	<u>\$16,475 (see note)</u>
Total annual salaries paid by this agency	<u>\$117,720</u>
Total number of employees working for this agency	<u>5</u>

Please explain who governs this agency Our volunteer Board of Directors is the governing
body for Recovery Court.

Please explain how the governing body is appointed to this agency The governing body
(Board) is elected by the Board of Directors.

Please attach the following:

- A current list of names, addresses and telephone numbers of the board members for this agency.
- A copy of proof of your non-profit tax-exempt status.
- A W-9 dated in calendar year 2025.
- A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION DUE MARCH 10, 2025

Note:
Recovery Court regularly conducts business with the following Hendersonville businesses:
INETCO, LLC; Hendersonville Chamber of Commerce; Strike & Spare Bowling Center; EVA Business Solutions; U.S. Pest Protection; First Place Trophy; Grace Place Ministries; Hendersonville First Baptist Children's Ministry; The Babb Center - Hendersonville First Baptist Church Counseling; Michael's; ~~204~~ Demo's Restaurant; The Beached Pig Barbeque; Home Depot; Lowe's; Walmart

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: JUL 19 2010

SUMNER COUNTY DRUG COURT INC
C/O TRACYE BRYANT-DRUG COURT
117 W SMITH ST
GALLATIN, TN 37066

Employer Identification Number:
27-1787971
DLN:
400158101
Contact Person:
JOHN JENNEWEIN ID# 31307
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
June 30
Public Charity Status:
170(b)(1)(A)(vi)
Form 990 Required:
Yes
Effective Date of Exemption:
December 15, 2009
Contribution Deductibility:
Yes
Addendum Applies:
No

Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. We determined that you are a public charity under the Code section(s) listed in the heading of this letter.

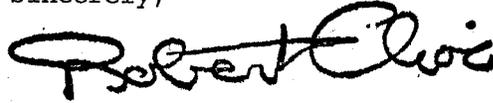
Please see enclosed Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, for some helpful information about your responsibilities as an exempt organization.

Letter 947 (DO/CG)

SUMNER COUNTY DRUG COURT INC

We have sent a copy of this letter to your representative as indicated in your power of attorney.

Sincerely,

A handwritten signature in black ink that reads "Robert Choi". The signature is written in a cursive style with a large, prominent "R" and "C".

Robert Choi
Director, Exempt Organizations
Rulings and Agreements

Enclosure: Publication 4221-PC

Letter 947 (DO/CG)

Recovery Court of Sumner County, Inc. -- Board of Directors (rev. 07/24/2024)

Board Member	Board Position	Company	Mailing Address	City	Zip	Work	Mobile	E-mail
Don Ames	At Large	Retired President Unilink Assoc.	103 Galway Lk N	H'ville	37075	615-812-6196	615-812-6196	don@recoverycourt.com
James Hunter	President	Retired General Sessions Judge	1004 Harris Dr.	Gallatin	37066		615-9450402	hunterj52@comcast.net
Kim Ark Norfleet	Secretary	Sumner County Government	200 Annapolis Bend Circle	H'ville	37075	615-442-1163	615-330-2663	kimberly.ark@gmail.com
Kit Sinyard	Treasurer	Retired SC Anti-Drug Coalition		Lebanon	37066		615-504-9163	sumnercountyantidrug@gmail.com
Kim Baker	At Large	Gallatin Chamber of Commerce	118 West Main Street	Gallatin	37066	615-452-4000	615-516-0232	kim@gallatintn.org
Wendy Swaby	At Large	Celebrate Recovery	104 Red Maple Court	H'ville	37075		615 496-7672	wendyleeswaby@gmail.com
Aaron Pickard	At Large	Sumner County Sheriffs Dept.	308 Factory Lane	Gallatin	37066	615-308-5433	615-308-5433	apickard@sumnersheriff.com
Chad Long	At Large	Long and Taylor	130 S. Water Ave.	Gallatin	37066	615-451-0307	615-477-8185	chad@sindleandlong.com
Mary Kathryn Oliver	At Large	RE/MAX Choice Properties	1623 Woodland St.		37206		615-519-0642	oliver.maryk@gmail.com
Dawn Linn	At Large	Rapha Family Wellness		H'ville	37075	615-338-5750	615-480-3170	drdawnlinn@gmail.com
Tyler Templeton	Vice Pres.	The Templeton Law Firm	176 West Franklin Rd.	Gallatin	37066	615-461-1730	615-504-3600	zytler@thetempletonfirm.com
Janice Draper	At Large	Sumner County Circuit Court	1016 Hidden Woods Trail	Gallatin	37066	615-418-7729	615-418-7729	Janice.Draper08@comcast.net
Russ Edwards	At Large	Edwards and Edwards	177 East Main Street	H'ville	37075	615-822-0431	615-719-2282	lawyered@bellsouth.net
Penny Duncan	At Large						615-977-7384	Penelope6355@att.net
Hon. Dee Gay	ex-officio	Sumner County Crimimal Court	117 West Smith Street	Gallatin	37066	615-452-5526		judge.dee.gay@tncourts.gov
Hon. Ron Blanton	ex-officio	Sumner County Gen. Sessions Court	117 West Smith Street	Gallatin	37066	615-579-2288		Judge.Ronald.Blanton@tncourts.gov
Hon. Kee Bryant McCormick	ex-officio	Sumner County Gen. Sessions Court	117 West Smith Street	Gallatin	37066	615 442-1282		Judge.Kee.Bryant-McCormick@tncourts.gov
John Merryman	ex-officio	Sumner County Drug Court	117 West Smith Street	Gallatin	37066	615-442-1277	615-506-1657	john@recoverycourt.com
Tracye Bryant	ex-officio	Sumner County Drug Court	117 West Smith Street	Gallatin	37066	615-442-1277	615-389-1439	tbryant@sumnersheriff.com



March 7, 2025

Tamara Ingersoll
Finance Director
City of Hendersonville
101 Maple Drive North
Hendersonville, TN 37075

Dear Ms. Ingersoll,

We are submitting a request for contributions for the Fiscal Year ending June 30, 2026. The request will be used for support services we provide to Hendersonville residents who have experienced domestic violence.

In 2023-2024, we worked with 259 Sumner County residents and provided 3,650 services. We worked with 53 Hendersonville residents and provided 581 services. There were 60,413 cases reported in the State of Tennessee that year. One in four women and one in ten men experience domestic violence in their lifetime. One in fifteen children are exposed to intimate partner violence each year.

HomeSafe is a domestic violence program that provides trauma-informed services to survivors of domestic violence. When survivors come to our agency for help, they oftentimes come broken and with just the clothes on their back. We support them by providing clothing, toiletries, a safe place to live, one-on-one counseling, assistance with other agencies in our area, court accompaniment, and a safety plan. We are there to empower them to find safer and more stable conditions, to provide for themselves and their families, and to make their own decisions. We also provide community education on domestic violence and our program.

Thank you for supporting our organization and helping us provide services to victims of domestic violence and their children.

Best regards,

A handwritten signature in blue ink that reads 'Susan Crocco'.

Susan Crocco
Executive Director

AGENCY NAME HomeSafe in Sumner County
PROJECTED BUDGET AND FUND BALANCE
FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/25		\$ <u>49,500</u>
PLUS FY24 REVENUE NOT RECEIVED AS OF 6/30/25		\$ <u>0</u>
LESS FY24 EXPENSES NOT PAID AS OF 6/30/25		\$ <u>0</u>
PROJECTED FUND BALANCE ON 6/30/25		\$ <u>49,500</u>
PLUS ESTIMATED REVENUE FOR FY2026		
<u>City of Hendersonville</u>	<u>\$ 3,000</u>	
<u>City of Gallatin</u>	<u>3,000</u>	
<u>Sumner County</u>	<u>3,000</u>	
<u>City of Portland</u>	<u>3,000</u>	
<u>State of Tennessee</u>	<u>174,039</u>	
<u>U. S. Government</u>	<u>116,526</u>	
<u>United Way of Sumner County</u>	<u>6,104</u>	
<u>Other Grants, contrib., and Misc. Income</u>	<u>97,078</u>	
TOTAL ESTIMATED REVENUE FOR FY2026		\$ <u>405,747</u>
TOTAL FUNDS AVAILABLE FOR FY2026		\$ <u>455,247</u>
LESS ESTIMATED EXPENSES FOR FY2026		
<u>Salaries, Payroll Liabilities & Benefits</u>	<u>\$ 288,818</u>	
<u>Sumner County Shelter & Counseling</u>		
<u>Offices Occupancy Expenses</u>	<u>33,220</u>	
<u>Specific Assistance / Client Benefits</u>	<u>5,000</u>	
<u>Program Insurance, Professional Fees</u>	<u>24,810</u>	
<u>MISC. (printing, repairs, supplies, food, etc.)</u>	<u>36,460</u>	
TOTAL ESTIMATED EXPENSES FOR FY2026		\$ <u>388,308</u>
PROJECTED FUND BALANCE ON 6/30/2026		\$ <u>66,939</u>

Your Name	<u>Lindsay Voigts</u>
Title	<u>Director of Operations</u>
Address	<u>331 South Water Avenue</u>
	<u>Gallatin, TN 37066</u>
Telephone	<u>(615) 452-5439</u>
E-mail	<u>ivoigts@homesafeinc.org</u>

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year _____ 53
(An individual is counted only once regardless of the times served by the agency)

Total number of unduplicated individuals served by this agency last year _____ 610

Total annual dollars spent in Hendersonville by this agency, excluding salaries \$ _____ 21,639

Total annual salaries paid by this agency \$ _____ 323,225

Total number of employees working for this agency _____ 9

Please explain who governs this agency: HomeSafe is governed by its Articles of Incorporation and its Bylaws under the oversight of a Board of Directors. The Board of Directors is led by the Chair of the Board and the Executive Committee. The Board is responsible for overall policy and direction of the organization and delegates responsibility of day-to-day operations to the staff.

Please explain how the governing body is appointed to this agency: Potential members submit an application, resume, two references, and a criminal background check. The Board Chair interviews the candidate. The candidate is invited to the board meeting and interviewed by the entire Board. The candidate is appointed by the consensus of the directors present, provided a quorum is reached.

Please attach the following:

- A current list of names, addresses and telephone numbers of the board members for this agency.
- A copy of proof of your non-profit tax-exempt status.
- A W-9 dated in calendar year 2025.
- A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION IS DUE MARCH 10, 2025

**HOMESAFE – INC.
BOARD OF DIRECTORS
12/2024**

Carmen Smith (6/19) exp. 6/25
Chair
(615) 270-0717
carmensmith@homesafeinboard.org
Simmons Bank
Banking Professional
Sumner County Representative

Kayla Copeland (2/21) exp. 2/24
Vice Chair, Fundraising PR
(931) 510-1425
Kaylacopeland@homesafeinboard.org
Cumberland Insurance
Insurance Professional
Sumner County Representative

Melissa Corley (2/20) exp. 2/26
Secretary/Treasurer
(615) 766-0810
melissacorley@homesafeinboard.org
Pinnaele Financial Partners
Banking Professional
Wilson County Representative

Taylor Johnson (4/20) exp. 4/26
Board Member, Fundraising
(615) 708-9933
taylorjohnson@homesafeinboard.org
Birth Right Title, LLC
Escrow Assistant/Marketing Director
Wilson County Representative

Shirlean Harmon (6/21) exp 6/24
Board Member, Fundraising
(615) 689-1485
shirleanharmon@homesafeinboard.org
Volunteer Community College
Admin Assistant
Sumner County Representative

Alisha Hardaway-Kinsey (4/22) exp 4/25
Board Member
(901)734-8764
alishakinsey@homesafeinboard.org
Wilson County Representative

Sandy Herbert (10/12) exp. 10/24
(615) 491-0325
sandyherbert@homesafeinboard.org
Rodan + Fields Representative
Wilson County Representative

Charlene DeBow (6/24) exp 6/27
Board Member
(615) 480-3364
charlenedebow@homesafeinboard.org
Vanderbilt
Patient Access Specialist, Phlebotomist
Sumner County Representative

Internal Revenue Service

Department of the Treasury

**P. O. Box 2508
Cincinnati, OH 45201**

Date: April 17, 2002

Person to Contact:

Mrs. Swana Smith 31-07418
Customer Service Specialist

Toll Free Telephone Number:

8:00 a.m. to 6:30 p.m. EST
877-829-5500

Fax Number:

513-263-3756

Federal Identification Number:

58-1575248

HomeSafe of Sumner Wilson and Robertson
Counties, Inc.
PO Box 607
Gallatin, TN 37066-0607

Dear Sir or Madam:

This letter is in response to your written request on March 18, 2002, for a copy of your organization's determination letter with the address change reflected in the above heading.

Our records indicate that a determination letter issued in September 1984 granted your organization exemption from federal income tax under section 501(c)(3) of the Internal Revenue Code. That letter is still in effect.

Based on information subsequently submitted, we classified your organization as one that is not a private foundation within the meaning of section 509(a) of the Code because it is an organization described in sections 509(a)(1) and 170(b)(1)(A)(vi).

This classification was based on the assumption that your organization's operations would continue as stated in the application. If your organization's sources of support, or its character, method of operations, or purposes have changed, please let us know so we can consider the effect of the change on the exempt status and foundation status of your organization.

Your organization is required to file Form 990, Return of Organization Exempt from Income Tax, only if its gross receipts each year are normally more than \$25,000. If a return is required, it must be filed by the 15th day of the fifth month after the end of the organization's annual accounting period. The law imposes a penalty of \$20 a day, up to a maximum of \$10,000, when a return is filed late, unless there is reasonable cause for the delay.

All exempt organizations (unless specifically excluded) are liable for taxes under the Federal Insurance Contributions Act (social security taxes) on remuneration of \$100 or more paid to each employee during a calendar year. Your organization is not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Organizations that are not private foundations are not subject to the excise taxes under Chapter 42 of the Code. However, these organizations are not automatically exempt from other federal excise taxes.

Donors may deduct contributions to your organization as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to your organization or for its use are deductible for federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

-2-

Homesafe of Sumner Wilson and Robertson Counties, Inc.
58-1575248

Your organization is not required to file federal income tax returns unless it is subject to the tax on unrelated business income under section 511 of the Code. If your organization is subject to this tax, it must file an income tax return on the Form 990-T, Exempt Organization Business Income Tax Return. In this letter, we are not determining whether any of your organization's present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

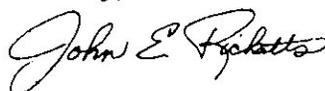
The law requires you to make your organization's annual return available for public inspection without charge for three years after the due date of the return. If your organization had a copy of its application for recognition of exemption on July 15, 1987, it is also required to make available for public inspection a copy of the exemption application, any supporting documents and the exemption letter to any individual who requests such documents in person or in writing. You can charge only a reasonable fee for reproduction and actual postage costs for the copied materials. The law does not require you to provide copies of public inspection documents that are widely available, such as by posting them on the Internet (World Wide Web). You may be liable for a penalty of \$20 a day for each day you do not make these documents available for public inspection (up to a maximum of \$10,000 in the case of an annual return).

Because this letter could help resolve any questions about your organization's exempt status and foundation status, you should keep it with the organization's permanent records.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

This letter affirms your organization's exempt status.

Sincerely,



John E. Ricketts, Director, TE/GE
Customer Account Services



March 6, 2024

Tamara Ingersoll
Finance Director
City of Hendersonville
100 Maple Drive
Hendersonville, TN 37075

RE: Non-Profit Funding Request: Neighborhood Health at Salvus
556 Hartsville Pike, Suite 200
Gallatin, TN 37066

Dear Ms. Ingersoll:

We are grateful for the generous appropriations the City of Hendersonville has made to Neighborhood Health at Salvus Center in prior years, and for your continued interest in our mission to provide a patient-centered primary healthcare home for members of our community for all of their health and wellness needs.

The merger of Salvus Center in December 2024 with Neighborhood Health (www.neighborhoodhealthtn.org), a federally qualified health center (“FQHC”) continues to bring additional resources and services for the residents of the City of Hendersonville and Sumner County as a whole. Neighborhood Health at Salvus’ (“Salvus”) mission is dedicated to improving the health of our community by eliminating barriers to care and serving as a healthcare home without regard to ability to pay.

Our philosophy is to encourage patients to begin to take responsibility for their health and schedule recommended office visits, telehealth appointments, and diagnostic procedures. As the patient’s primary healthcare home, Salvus patients will receive medical and behavioral healthcare; MAT services to address pain medication addiction; and preventive screenings. Serious conditions, such as cancer, will be addressed in early stages, and patients will have access to medications to immediately bring chronic conditions under control like hypertension and diabetes.

Accredited by the Joint Commission, Salvus addresses barriers of health literacy and food insecurity through our patient navigators who help enroll patients in insurance plans and other benefits for which they qualify, as well as guide and educate patients through their plan of care, and our food pharmacy, an innovative partnership with Second Harvest Food Bank, which provides free food in line with a patient’s nutritional needs. In addition, this past year Salvus earned the designation of FQHC as part of Neighborhood Health’s scope of project. One major benefit of this designation for patients is that Salvus is now eligible to purchase non-prescription and prescription medications for outpatients through the 340B Federal Drug Pricing Program and offer discounts to patients. This helps Salvus address barriers of cost and access to needed medications, particularly for chronic illnesses.

Salvus Center continues to have multiple connections to the City of Hendersonville. Two members of the Neighborhood Health Board of Directors and a member of our C-Suite staff are Hendersonville residents. Salvus currently receives a grant award from the Hendersonville Morning Rotary, and I have had the honor of being a featured speaker. Salvus is a former recipient of Hendersonville Evening Rotary's annual fundraiser. For the past several years, Salvus has been a beneficiary of the Old Hickory Lake Triathlon sponsored by HEAT and held in Hendersonville. In addition, the Junior Service League of Hendersonville selected Salvus as the 2022 recipient of their annual non-profit fundraiser.

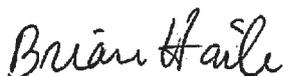
A long-standing member of the Hendersonville Chamber of Commerce, Salvus works with local Hendersonville business partners such as First Trophy, ASAP Printing, John the Printer, and Jolly Ollie's. We have patient referral relationships with Hendersonville medical providers, including Dawn Linn, DO, and Drs. Nason and Cavasin for women's health. We collaborate with other non-profit partners such as Grace Place to provide medical care for residents and items needed for their families, and Grace Place's Executive Director grows seedlings for Salvus' patient vegetable gardens. First United Methodist Church Hendersonville provides financial support and WOW volunteers for Salvus projects. We also refer durable medical equipment donations to the Hendersonville Church of Christ.

Respectful of your request for a minimal funding request, Salvus is not requesting an increase but a continuation of the \$3,000 level grant. Funds requested from the City of Hendersonville will be used to provide patient care and health education for a vulnerable population of residents from Hendersonville. The requested funding will help offset a portion of our current cost of providing care as patient sliding scale fees based on income cover only part of the actual cost of providing medical care. Currently 82% of Salvus patients are uninsured and 68% are at or below 200% of the federal poverty level for a family of three. As a note, we also serve an additional 437 Hendersonville residents in clinics outside Sumner County, (not factored into this request or numbers on the financial worksheet) at no cost to the funders of Sumner County, as Sumner funds such as from the City of Hendersonville are restricted to Sumner County.

Also, per your request, please accept this as my attestation to the completeness and accuracy of the attached reports: 1) latest Audited Financial Report, 2) the Fiscal Year 2025 detailed operating budget, and 3) current W-9.

Thank you for consideration of our request.

Sincerely,



Brian Haile
Patient and CEO
Neighborhood Health

City of Hendersonville



101 Maple Drive North

Hendersonville, TN 37075

Telephone (615) 822-1000

www.hvilletn.org

February 24, 2025

To Whom It May Concern,

The City of Hendersonville is preparing its operating budget for the Fiscal Year Ending June 30, 2026. If your organization wishes to request funding from the City, the enclosed forms must be completed and returned by **March 10, 2025**, for the Non-Profit Contributions Committee to consider your request. **No substitution forms will be accepted.** Any requests submitted after March 10, 2025, or without the enclosed forms, will not be considered during the budget process. I am requesting your cooperation by keeping your funding request for Fiscal Year 2026 to an absolute minimum.

Your organization will be notified in late June 2025 if funding is approved for your organization by the Board of Mayor and Alderman. You will also be notified of the required documentation that must be submitted in order for funds to be dispersed to your organization.

The City desires to inform all non-profit agencies of our budget process and is placing the attached ad in the local newspaper.

Your cooperation is appreciated. If you have any questions, please call me at 615-590-4615.

Sincerely,

Tamara Ingersoll
Director of Finance

Enclosures

pc: Mayor Jamie Clary
Non-Profit Contributions Committee

Mayor
Jamie Clary
Vice Mayor
Mark Skidmore

Ward One
Mark A. Skidmore
Mark Burgdorf

Ward Two
Michael Martin
Don Ward

Ward Three
Bob Garza
Jeff Sasse

Ward Four
Terri Goodwin
Karen Dixon

Ward Five
Rachel Collins
Janna Garton

Ward Six
Dr. Eddie Roberson
Mark Evans

PUBLIC NOTICE

The City of Hendersonville has started the Fiscal Year 2026 budget process, including consideration of requests for non-profit contributions. Agencies should contact Tamara Ingersoll, Finance Director, at 615-590-4615, for more information.

All applications for non-profit funding consideration must be received by the City of Hendersonville by March 10, 2025. Applications can be found on the City of Hendersonville's website www.hvilletn.org.

AGENCY NAME Neighborhood Health at Salvus
 PROJECTED BUDGET AND FUND BALANCE
 FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/25*	\$ <u>9,200,000</u>
PLUS FY25 REVENUE NOT RECEIVED AS OF 6/30/25*	\$ <u>25,800</u>
LESS FY25 EXPENSES NOT PAID AS OF 6/30/25*	\$ <u>41,500</u>
PROJECTED FUND BALANCE ON 6/30/25*	\$ <u>9,184,300</u>
.. (For United Neighborhood Health Services ("UNHS")12 clinics)	

PLUS ESTIMATED REVENUE FOR FY2026 (For Neighborhood Health at Salvus only)

<u>City of Hendersonville</u>	\$ <u>3,000</u>
<u>City of Gallatin</u>	<u>6,000</u>
<u>Sumner County</u>	<u>2,500</u>
<u>State of Tennessee</u>	<u>106,300</u>
<u>U. S. Government</u>	<u>0</u>
<u>Contract Services</u>	<u>18,000</u>
<u>Other Revenue</u>	<u>43,700</u>
<u>Patient Revenue</u>	<u>606,300</u>
<u>Grant Revenue</u>	<u>23,400</u>
<u>Contractual Adjustments (insurance, etc.)</u>	<u>(499,200)</u>
TOTAL ESTIMATED REVENUE FOR FY2026 (Neighborhood Health at Salvus)	\$ <u>310,000</u>

TOTAL FUNDS AVAILABLE FOR FY2026 * (UNHS 12 clinics) \$ 9,949,300

LESS ESTIMATED EXPENSES FOR FY2026 (For Neighborhood Health at Salvus only)

<u>Salaries</u>	\$ <u>261,800</u>
<u>Benefits</u>	<u>83,000</u>
<u>Consultants and Contract Services</u>	<u>8,000</u>
<u>Professional Services</u>	<u>11,200</u>
<u>Medical Services</u>	<u>14,100</u>
<u>Other Supplies</u>	<u>5,800</u>
<u>Laboratory</u>	<u>3,700</u>
<u>Pharmaceuticals</u>	<u>15,500</u>
<u>Occupancy</u>	<u>25,300</u>
<u>Insurance</u>	<u>3,700</u>
<u>Equipment rental and maintenance</u>	<u>900</u>
<u>Telephone</u>	<u>17,800</u>
<u>Software and Data Processing</u>	<u>2,500</u>
<u>Printing, Pub, Post, Frt</u>	<u>4,400</u>
<u>CME, Staff Training</u>	<u>200</u>
<u>Provision for Bad Debts</u>	<u>39,900</u>

TOTAL ESTIMATED EXPENSES FOR FY2026
(Neighborhood Health at Salvus) \$ 497,800

(Net Operating Income Revenue less Expenses) Neighborhood Health at Salvus (187,800)

PROJECTED FUND BALANCE ON 6/30/2026* (UNHS 12 clinics) \$ 8,996,500

Your Name Jennifer Flanagan

Title Director of Development

Address 2711 Foster Avenue

Nashville, TN 37210

Telephone 615-982-1240

E-Mail jflanagan@neighborhoodhealthtn.org

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year	<u>107</u>
<i>(An individual is counted only once regardless of the times served by the agency)*see cover letter</i>	
Total number of unduplicated individuals served by this agency last year	<u>859</u>
Total annual dollars spent in Hendersonville by this agency, excluding salaries	<u>\$12, 542.19</u>
Total annual salaries paid by this agency	<u>\$261,800</u>
Total number of employees working for this agency (Neighborhood Health at Salvus)	<u>6</u>

Please explain who governs this agency

Neighborhood Health is governed by a Board of Directors. As a federally qualified health center, Neighborhood Health’s Board of Directors must comply with federal rules about Board composition. For example, at least 51% of Board members must be patients of Neighborhood Health, and the Board composition must be representative of our patient population in terms of race, ethnicity, and gender. Board members must also have “demonstrable connections” to the communities we serve (e.g., by living and/or working in these communities). In addition, no more than half of non-patient Board members can derive a substantial part of their income from the health care industry. Neighborhood Health also includes at least one Board member who has lived experience with homelessness and at least one resident of public housing.

Please explain how the governing body is appointed to this agency

The Governance/Nominating Committee (“Committee”) will assist the Board of Directors of Neighborhood Health to fulfill its responsibilities regarding matters that relate to governing the organization and in identifying and recommending to the Board of a slate of qualified candidates to serve as Board Officers. Directors, and members of Board Committees. The Governance/Nominating Committee also ensures compliance with key federal requirements.

Please attach the following:

- A current list of names, addresses and telephone numbers of the board members for this agency.
- A copy of proof of your non-profit tax-exempt status.
- A W-9 dated in calendar year 2025.
- A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION DUE MARCH 10, 2025



Neighborhood Health Board of Directors

November 13, 2024

Member	Home Address & Phone	Work Address & Phone	E-mail Address
Angela Ballou, PharmD 2015-present Patient	843 Plantation Blvd. Gallatin, TN 37066 615.655.4181	Retired, though consults part-time	ballou.angela@gmail.com
John E. Baldwin, III 2022 – Present	4932 Myra Drive Hermitage, TN 37076 615-403-1832	TriStar Southern Hills 391 Wallace Rd. Nashville, TN 37211	J3baldwin@gmail.com
Sebastian Barajas August 22, 2023 – present Patient	7221 Althorp Way, Apt. M5 Nashville, TN 37211	S&P Global	seb.barajas@gmail.com
Vicky Batcher August 22, 2023-Present	6001 Old Hickory Blvd., Apt. 415 Hermitage, TN 37076 629-202-2730	000	Vbatcher50@aol.com
Gena Ruth Carter, MD March 26, 2024-Present	110 Collinwood Drive Gallatin, TN 37066-4659 617-901-0778	ROPHE Medical Consulting	Victory71@gmail.com
Ashia Cooper-Colquitt Vice-President 2022-present Patient	4608 Hessey Rd. Mt. Juliet, TN 37122 901.336.3606	Nashville Healthcare Center	Ashia.blake@gmail.com
Dilya Knight March 26, 2024-Present	1006 Lochland Drive Gallatin, TN 37066 615-424-4437	Jolly Ollie's 82 New Shackle Island Road Hendersonville, TN 37075	dilyaknight@gmail.com
Brian Marshall Secretary 2020-present Patient	3420 Fairmeade Drive Nashville, TN 37218 615.717.7385	Mashup Nashville	b.marshall@mashupnashville.org
Brenda Morrow 2020-present Patient	1472 11 th Ave South Nashville, TN 37203 615.248.3478 (home) 615.975-5504 (cell)	United Way FRC/ONE	neighborsofedgehillfrc@gmail.com
Nick Scudellari Treasurer 2022 – Present	942 Cheltenham Ave. Franklin, TN 37064	Pathgroup	nickscudellari@gmail.com
Luis Sura President 2020-present Non-Patient	1608 Birchwood Franklin, TN 37064 615.424.0045	Better Options TN	betteroptionstn@gmail.com
JD Thomas 2019-present Non-Patient	510 Fairfax Ave Nashville, TN 37212 615.852.6446	Barnes & Thornburg	Jd.thomas@btlaw.com
Jameka Usher 2024-Present Patient	76 Charles E. Davis Blvd. Nashville, TN 37210	Raphah Institute	Ujameka81@gmail.com
John Zirker 2020-present Patient	627 South 7 th St. Nashville, TN 37206 615.573.6895	Retired	johnzirkernashville@gmail.com

Internal Revenue Service Department of the Treasury District
Director

Date:

Employer Identification Number:

AUG 29 1978 December 31

62-1032792

Accounting Period Ending:

Advance Ruling period Ends:

Foundation Status
Classification:
170(b)(1)(A)(vi) and 509(a)

United Neighborhood Health Services, Inc.
7th Street person to Contact:
Nashville, Tennessee 37206

December 1980 754 South

Stetta M. King

Contact Telephone
Number:

404/221-4516

FizE No. 580001952

Dear Applicant:

Based on information supplied, and assuming your operations will be as stated in your application for recognition of exemption, we have determined you are exempt from Federal income tax under section 501 (c) (3) of the Internal Revenue Code.

Because you are newly created organization, we are not now making a final determination of your foundation status under section 509(a) of the Code. However, we have determined that you can reasonably be expected to be a publicly supported organization described in section 170(b) (1) (A) (vi) and, 509(a) (1).

Accordingly, you will be treated as a publicly supported organization, and not

as a private foundation, during an advance ruling period. This advance ruling period begins on the date of your inception and ends on the date shown above.

Within 90 days after the end of your advance ruling period, you must submit to us information needed to determine whether you have met the requirements of the applicable support test during the advance ruling period. If you establish that you have been a publicly supported organization, you will be classified as a section 509(a) (1) or 509(a) (2) organization as long as you continue to meet the requirements of the applicable support test. If you do not meet the public support requirements during the advance ruling period, you will be classified as a private foundation for future periods. Also, if you are classified as a private foundation, you will be treated as a private foundation from the date of your inception for purposes of sections 507 (d) and 4940.

Letter (6-77)

Grantors and donors may rely on the determination that you are not a private foundation until 90 days after the end of your advance ruling period. If you submit the required information within the 90 days, grantors and donors may continue to rely on the advance determination until the Service makes a final determination of your foundation status. **However**, if notice that you will no longer be treated as a section 170(b) (1) (A) (VD organization is published in the Internal Revenue Bulletin, grantors and donors may not rely on this determination after the date of such

publication. Also, a grantor or donor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act that

resulted in your loss of section 509 (a) (1) status, or acquired knowledge that the Internal Revenue Service had given notice that you would be removed from classification as a section 509(a) (1) organization.

P. O. Box 632, Atlanta, Georgia 30301(over)

1045 (DO)

If your sources of support, or your purposes, character, or method of operation change, please let us know so we can consider the effect of the change on your exempt status and foundation status. Also, you should inform us of all changes in your name or address.

Generally, you are not liable for social security (FICA) taxes unless you file a waiver of exemption certificate as provided in the Federal Insurance Contributions Act. If you have paid FICA taxes without filing the waiver, you should call us. You are not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Organizations that are not private foundations are not subject to the excise taxes under Chapter 42 of the Code. However, you are not automatically exempt from other Federal excise taxes. If you have any questions about excise, employment, or other Federal taxes, please let us know.

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

You are required to file Form 990, Return of Organization Exempt from Income Tax, only if your gross receipts each year are normally more than \$10,000. If a return is required, it must be filed by the 15th day of the fifth month after the end of your annual accounting period. The law imposes a penalty of \$10 a day, up to a maximum of \$5,000, when a return is filed late, unless there is reasonable cause for the delay.

You are not required to file Federal income tax returns unless you are subject to the tax on unrelated business income under section 511 of the Code. If you are subject to this tax, you must file an income tax return on Form 990-T. In this letter, we are not determining whether any of your present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

You need an employer identification number even if you have no employees. If an employer identification number was not entered on your application, a number will

Letter (6-77)

be assigned to you and you will be advised of it. Please use that number on all returns you file and in all correspondence with the Internal Revenue Service .

Because this letter could help resolve any questions about your exempt status and foundation status, you should keep it in your permanent records.

If you have any questions, please contact the person whose name and telephone* number are shown in the heading of this letter.

Sincerely yours,

Thomas a. Sc.R., .wW
Exempt Organization Specialist

Enc toaures 4 *Form*
990
-Tnstructions for Form 990
Schedule A
Instructions for Schedule A

IC45 (DO)

Internal Revenue Service Department of the Treasury
District Director

D»tø: AUG 1981

Our Letter Dated:

August 29, 1978.

Person (o Contact:

Brenda Rickborn/dnt

Contact Telephone Number: *

(404) 221-4516.

United Neighborhood Ilea I th Services , Inc. - FEN:
754 South 7 th Street 580001952
Nashville, Tennessee 37206

62-

1032792

This modifies our let. ter of the above •date in which wo slated that you would be treat.ed as an organization which is not. a prftpate foundation until t.he expiration of your advance ruling poricd.

Letter (6-77)

Based on the information you submitted, we have determined that you are not a private foundation in section 509(a)(1) &. Your exempt status under section 501(c)(3) of the Internal Revenue Code is still in effect. 170(b)(1)(A)(vi)

Grantors and contributors may rely on this determination within the meaning of section 509 (a) of the Internal Revenue Code, because you are an organization of the type described

501 (c) (.3) of the

on this determination until the Internal Revenue Service publishes notice to the contrary. However, a grantor or a contributor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act that resulted in your loss or section 509(a)(1) status or acquired knowledge that the Internal Revenue Service had a written notice that you would be

classified as a section 509 (a) (1) organization.

Because this letter could help resolve any questions about your private foundation status, please keep it in your permanent records.

If you have any questions, please contact the person whose name and

telephone number are shown above.

Sincerely yours,

Michael J. Murphy
District Director

275 Peachtree st., N.E., Atlanta, Ga. 30043

1050 (DO)

Letter (6-77)

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the requester. Do not send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)

United Neighborhood Health Services, Inc.

2 Business name/disregarded entity name, if different from above.

3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.

- Individual/sole proprietor C corporation S corporation Partnership Trust/estate
- LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership)
Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner.
- Other (see instructions)

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) _____

Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____

(Applies to accounts maintained outside the United States.)

3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions

5 Address (number, street, and apt. or suite no.). See instructions.

2711 Foster Avenue

6 City, state, and ZIP code

Nashville, TN 37210

7 List account number(s) here (optional)

Requester's name and address (optional)

Print or type. See Specific Instructions on page 3.

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

			-			
--	--	--	---	--	--	--

OR

Employer identification number

6	2	-	1	0	3	2	7	9	2
---	---	---	---	---	---	---	---	---	---

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person



Date **03/04/2025**

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3 (Form 1065). Partnership instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they



HENDERSONVILLE
SAMARITAN ASSOCIATION

116 Dunn Street • Hendersonville, TN 37075 • (615) 824-7105 • Fax: (615) 824-7144

February 28, 2025

Tamara Ingersoll, Finance Director
City of Hendersonville
101 Maple Drive, North
Hendersonville, TN 37075

Dear Ms. Ingersoll:

You will find enclosed the application for requested funding from the City.

I attest to the completeness and accuracy of these reports.

Sincerely,

A handwritten signature in black ink, appearing to be 'S. C. Brown', is written over a horizontal line. The signature is fluid and cursive.

Stephen C. Brown, Executive Director
Hendersonville Samaritan Association

AGENCY NAME Hendersonville Samaritan Assoc.
 PROJECTED BUDGET AND FUND BALANCE
 FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/25		\$ <u>950,000.00</u>
PLUS FY25 REVENUE NOT RECEIVED AS OF 6/30/25		\$ <u>0.00</u>
LESS FY25 EXPENSES NOT PAID AS OF 6/30/25		\$ <u>0.00</u>
PROJECTED FUND BALANCE ON 6/30/25		\$ <u>950,000.00</u>
PLUS ESTIMATED REVENUE FOR FY2026		
City of Hendersonville	\$ <u>8,000.00</u>	
City of Gallatin	_____	
Sumner County	_____	
State of Tennessee	_____	
U. S. Government	_____	
United Way	\$ <u>5,000.00</u>	
Donations & Contributions	\$ <u>120,000.00</u>	
	\$ <u>600,000.00</u>	
TOTAL ESTIMATED REVENUE FOR FY2026		\$ <u>733,000.00</u>
TOTAL FUNDS AVAILABLE FOR FY2026		\$ <u>1,683,000.00</u>
LESS ESTIMATED EXPENSES FOR FY2026		
Payroll	\$ <u>453,000.00</u>	
Client Expense	\$ <u>237,000.00</u>	
Facilities	\$ <u>210,000.00</u>	
Other-Phone, Trash, Insurance	\$ <u>120,000.00</u>	

TOTAL ESTIMATED EXPENSES FOR FY2026		\$ <u>1,020,000.00</u>
PROJECTED FUND BALANCE ON 6/30/2026		\$ <u>663,000.00</u>

Your Name Stephen C. Brown
 Title Executive Director
 Address 116 Dunn Street
Hendersonville, TN 37075
 Telephone 615-824-7105 ext. 2
 E-Mail hsatn@comcast.net

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year	<u>2,674</u>
<i>(An individual is counted only once regardless of the times served by the agency)</i>	
Total number of unduplicated individuals served by this agency last year	<u>2,674</u>
Total annual dollars spent in Hendersonville by this agency, excluding salaries	<u>\$237,000.00</u>
Total annual salaries paid by this agency	<u>408,000.00</u>
Total number of employees working for this agency	<u>16</u>

Please explain who governs this agency Board of Directors comprised of community leaders from various professions. Present number 13.

Please explain how the governing body is appointed to this agency Selection of Board Members is made by the Executive Committee, plus one member from the community, not affiliated with the Board.

Please attach the following:

- A current list of names, addresses and telephone numbers of the board members for this agency.
- A copy of proof of your non-profit tax-exempt status.
- A W-9 dated in calendar year 2025.
- A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION DUE MARCH 10, 2025

2025 HSA Board of Directors

Bob Atkins

1212 Anderson Road
Hendersonville, TN 37075
Cell Number: 347-8563
Email: bobntn@bellsouth.net
Term 2025

Stephen Brown, CEO

116 Dunn Street
Hendersonville, TN 37075
Office Phone: 824-7105
Home Phone: 824-4771
Cell Number: 584-4935
Email: hsatn@comcast.net

Bruce Carter, HSA BOD President

146 Forest Retreat
Hendersonville, TN 37075
Home Phone: 824-6601
Cell Number: 417-9737
Email: bcarter050@aol.com
Term 2025

Shellie Tucker

217 Connie Drive
Hendersonville, TN 37075
Cell number: 838-0022
Email: Tuckersh@realtracs.com
Term 2026

Josh Hankins

1601 Hunt Club Boulevard
Gallatin, TN 37066
Office Phone: 246-2544
Cell Number: 519-7606
Email: josh@jhankinslaw.com
Term 2025

Jim Harrison

1659 Boardwalk Place
Gallatin, TN 37066
Cell Number: 512-5250
Email: jim.harrisontn@gmail.com
Term 2025

Cheryl Sesler

148 River Chase
Hendersonville, TN 37075
Office Phone: 824-7913
Cell Number: 403-3144
Email: cheryl@seslerinsurance.com
Term 2025

Allan Legard

211 Wessington Place
Hendersonville, TN 37075
Cell Number: 615-969-5227
Email: preplan@sumnerfuneral.com
Term 2028

Robert Hall

100 Newport Circle
Hendersonville, TN 37075
Home Phone: 757-3674
Cell Number: 513-708-7324
Email: Rafterrth1@gmail.com
Term 2024

Debbie Wilmore

1014 Kellyn Lane
Hendersonville, TN 37075
Cell Number: 615-491-3300
Email: opal100756@aol.com
Term 2025

Michael Davis

1729 Sydney Terrace
Mt. Juliet, TN 37122
Cell Number: 615-972-0731
Email: michael@hendersonvillefpc.org
Term 2026

Ed Spurlock, HSA Treasurer

530 New Shackle Island Road
Hendersonville, TN 37075
Office Phone: 604-8392
Email: espurlock@volstatebank.com
Term 2025

Abby Woodward, HSA BOD Secretary

104 Longview Ridge
Hendersonville, TN 37075
Cell Number: 289-4376
Email: abdero1984@gmail.com
Term 2025

Andy Bolt

1013 Stafford Court
Hendersonville, TN 37075
Cell Number: 615-202-2607
Email: abtnsoc@gmail.com
Term 2026

Mary Jane Raymond, Administrative Assistant

Hendersonville Samaritan Association
116 Dunn Street
Hendersonville, TN 37075
Office Phone: 824-7105, ext. 2
Email: maryjanehsatn@gmail.com

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

**Give form to the
 requester. Do not
 send to the IRS.**

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	1	Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)	Hendersonville Samaritan Association	
	2	Business name/disregarded entity name, if different from above.		
	3a	Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.		
	<input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C corporation <input checked="" type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) _____ Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions)		4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) <u> X </u> Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____ <i>(Applies to accounts maintained outside the United States.)</i>	
	3b	If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions _____ <input type="checkbox"/>		
	5	Address (number, street, and apt. or suite no.). See instructions.	Requester's name and address (optional)	
	6	City, state, and ZIP code		
7	List account number(s) here (optional)			

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number
<div style="display: flex; justify-content: space-between;"> [] [] [] - [] [] - [] [] [] [] </div>
or
Employer identification number
<div style="display: flex; justify-content: space-between;"> 62 - 15 86362 </div>

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person	Date
		2/26/25

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

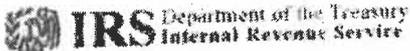
What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they



CINCINNATI OH 45999-0038

In reply refer to: 0248267585
June 09, 2015 LTR 4168C 0
62-1586362 000000 00
00020046
BODC: TE

HENDERSONVILLE SAMARITAN
ASSOCIATION
116 DUNN ST
HENDERSONVILLE TN 37075

015242

Employer Identification Number: 62-1586362
Person to Contact: Ms. P. Skiles
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your May 29, 2015, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in May 1995.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website www.irs.gov/eo for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.



STATE OF TENNESSEE
DEPARTMENT OF REVENUE

Exemption Authorization

June 1, 2023

Letter ID: L0753978432

HENDERSONVILLE SAMARITAN
ASSOCIATION
116 DUNN ST
HENDERSONVILLE TN 37075-3525

RE: Sales and Use Tax Exempt Organizations or Institutions Certificate of Exemption

The Tennessee Department of Revenue has issued this exemption certificate in accordance with Tenn. Code Ann. § 67-6-322 or § 56-25-504 for the educational, religious, historical, or charitable non-profit organization or institution named on the enclosed certificate. This organization or institution qualifies for the authority to make sales and use tax exempt purchases of goods and services that it will use, consume or give away. This authorization for exemption does not extend to sales tax that the organization must collect or pay on its regular sales of goods or taxable services.

This authorization for exemption is limited to sales made directly to the referenced organization. This exemption certificate may not be used for sales made to individuals paying with personal checks or personal debit or credit cards, even if the individual is a representative or employee of the organization, and he or she will be reimbursed for the purchase. Sellers must refuse to accept the certificate when the sale is made to someone other than the organization.

This exemption certificate may not be used to make purchases without the payment of sales and use tax for other locations and may not be transferred to or used by any other person.

The taxpayer must furnish its supplier(s) at the time of purchase with a **COPY** of the enclosed certificate with the lower portion properly completed. The original certificate should be retained **for copy purposes**. The supplier must maintain a file copy as evidence of the sales tax exemption.

A handwritten signature in cursive script that reads "David Gerregano".

David Gerregano
Commissioner of Revenue



STATE OF TENNESSEE
DEPARTMENT OF REVENUE

HENDERSONVILLE SAMARITAN ASSOCIATION
116 DUNN ST
HENDERSONVILLE TN 37075-3525

Effective Date: July 1, 2023
Expiration Date: June 30, 2027
Account No: 1000235331-SLC
Exemption No: 1373401344
Facility Address:
HENDERSONVILLE SAMARITAN ASSOC
116 DUNN ST
HENDERSONVILLE TN 37075-3525

Exempt Organizations or Institutions
Sales and Use Tax Certificate of Exemption

This organization or institution qualifies for the authority to make sales and use tax exempt purchases of goods and services that it will use, consume or give away.

This authorization for exemption is limited to sales made directly to the referenced organization. This exemption certificate may not be used for sales made to individuals paying with personal checks or personal debit or credit cards, even if the individual is a representative or employee of the organization, and he or she will be reimbursed for the purchase. Sellers must refuse to accept the certificate when the sale is made to someone other than the organization.

This exemption certificate may not be used to make purchases without the payment of sales and use tax for other locations and may not be transferred to or used by any other person.

Ensure this lower portion is properly completed and signed before presenting to a vendor.

Seller's Name

Seller's Address (City & State)

Mary Jane Raymond

I, Mary Jane Raymond, as an authorized representative of the taxpayer named above, affirm that the purchases qualify for the exemption and will be used at the location of the facility address referenced above. Under penalty of perjury, I affirm this to be a true and correct statement.

Mary Jane Raymond

Print Name of Authorized Representative

Mary Jane Raymond

Signature of Authorized Representative

Date

2/28/25

The supplier must maintain a copy of this document as evidence of the sales tax exemption.

AGENCY NAME **Tennessee Small Business Development Center**
Through the Volunteer State College Foundation
 PROJECTED BUDGET AND FUND BALANCE
 FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/25	<u>\$56,924</u>
PLUS FY12 REVENUE NOT RECEIVED AS OF 6/30/25	<u>\$.00</u>
LESS FY12 EXPENSES NOT PAID AS OF 6/30/25	<u>\$.00</u>
PROJECTED FUND BALANCE ON 6/30/25	<u>\$56,924</u>
PLUS ESTIMATED REVENUE FOR FY2026	
<u>City of Hendersonville</u>	<u>\$7,500</u>
<u>City of Gallatin</u>	<u>\$7,500</u>
<u>Sumner County</u>	<u>\$7,500</u>
<u>U.S. Government (SBA)</u>	<u>\$94,000</u>
<u>Financial institutions, ECD agencies, Chambers, Private Donors</u>	<u>\$28,773</u>
TOTAL ESTIMATED REVENUES FOR FY2026	<u>\$142,691</u>
TOTAL FUNDS AVAILABLE FOR FY2026	<u>\$199,615</u>
LESS ESTIMATED EXPENSES FOR FY2026	
Salaries and Benefits	<u>\$137,418</u>
Travel	<u>\$3,704</u>
Supplies and Equipment	<u>\$350</u>
Consultants	<u>\$2,600</u>
TOTAL ESTIMATED EXPENSES FOR FY2026	<u>\$144,072</u>
PROJECTED FUND BALANCE ON 6/30/2026	<u>\$55,543</u>

Your Name	<u>Charles Alexander</u>
Title	<u>Director, TSBDC</u>
Address	<u>Volunteer State Community College</u> <u>1480 Nashville Pike, Gallatin, TN 37066</u>
Telephone	<u>615-230-4780</u>
E-Mail	<u>charles.alexander@volstate.edu</u>

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non Profit Contributions Committee for their review of your funding request.

Tennessee Small Business Development Center

Number of unduplicated Hendersonville residents served by this agency last year 45
(An individual is counted only once regardless of the times served by the agency)

Total number of unduplicated individuals served by this agency last year 173

Total annual dollars spent in Hendersonville by this agency, excluding salaries \$2,880
The majority of the TSBDC budget covers personnel costs (salary and benefits).

100 Cups Consulting for teaching 100 Cups Academy – \$2,880

Total annual salaries paid by this agency (approximate) \$90,000

Total number of employees working for this agency 1

The Tennessee Small Business Director has one full time employee, a Director and one part-time counselor to assist in expanding the outreach of the TSBDC. As additional funds are realized, expansion of services will continue.

Please explain who governs this agency

The Tennessee Small Business Development Center (TSBDC) operates under the direction of the Tennessee Small Business Development Lead Center in Murfreesboro and is a service unit of the Division of Continuing Education & Economic Development at Volunteer State Community College. Volunteer State Community College is governed by the Tennessee Board of Regents.

Donations to fund the operations of the TSBDC are held by the Volunteer State College Foundation, a 501(c)(3) organization. The Foundation is governed by the Executive Director, President of the College, and the Board of Trustees. The TSBDC does not have a board.

Please explain how the governing body is appointed to this agency.

The Volunteer State College Foundation Board of Trustees is appointed through an election process conducted by the Foundation Executive Committee.

Please attach a current list of names, addresses and telephone numbers of the board members for this agency.

Please attach a copy of proof of your non profit tax exempt status.

ALL INFORMATION DUE MARCH 10, 2025

<u>Trustee</u>	<u>Officer / Status</u>	
Mrs. Jo Ann Graves	Chair	
Mrs. Susan High-McAuley	Vice Chair	
Mrs. Kim Baker	Campaign Chair	
Mr. Steven Parker	Past Chair	
Mr. Phillip Bennett	Executive Committee	
Mr. Chad Coley	Executive Committee	
Mr. David Gregory	Executive Committee	
Mrs. Karen Mitchell	Executive Committee	
Mr. Bill Nichols	Executive Committee	
Mrs. Gina Scott	Executive Committee	
Mr. Buddy Shaw	Executive Committee	
Dr. Wendi Tostenson	Executive Committee	
Mr. Stephen Anderson		
Ms. Shirley Arrendale		
Mr. Bob Atkins		
Dr. John Bartek		
Ms. Leisa Byars		
Mr. Jeremiah Bennett		
Mr. Phillip Bennett		
Mrs. Shirlene Campbell		
Mrs. Daisy Casey		
Dr. Mark Carter		
Mr. Tommy Decker		
Dr. Andrew Finney		
Rep. Johnny C. Garrett IV		
Mr. Tony Gregory		
Mr. David Gould		
Mr. Jim Harding		
Mrs. Evelyn Hill		
Mrs. Lori Johnson		
Mrs. Dixie Jones		
Rep. William G. Lamberth III		
Mr. L.K. Lannom		
Mr. Ed Mayberry		
Mrs. Karen Mitchell		
Mr. Tim McGill		
Mr. David Bate Parsons		
Mr. Frank Pinson		
Dr. Bill Taylor		
Mrs. Grace Tomkins		
Mrs. Joanne Walker		
Mr. Johnathan West		

Internal Revenue Service

Date: January 20, 2005

VOLUNTEER STATE COLLEGE FOUNDATION
1480 NASHVILLE PIKE
GALLATIN TN 37066-3148

Department of the Treasury
P. O. Box 2508
Cincinnati, OH 45201

Person to Contact:
Schaquistia Bolton 31-08028
Customer Service Representative

Toll Free Telephone Number:
8:00 a.m. to 6:30 p.m. EST
877-829-5500

Fax Number:
513-263-3756

★ **Federal Identification Number:**
58-1863050

Dear Sir or Madam:

This is in response to your request of January 20, 2005, regarding your organization's tax-exempt status.

★ In December 1989 we issued a determination letter that recognized your organization as exempt from federal income tax. Our records indicate that your organization is currently exempt under section 501(c)(3) of the Internal Revenue Code.

Our records indicate that your organization is also classified as a public charity under sections 509(a)(1) and 170(b)(1)(A)(iv) of the Internal Revenue Code.

Our records indicate that contributions to your organization are deductible under section 170 of the Code, and that you are qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Internal Revenue Code.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely,

Janna K. Skufca

Janna K. Skufca, Director, TE/GE
Customer Account Services



Sumner Spay Neuter Alliance Cover letter
Hendersonville City Non-profit Funding Request

March 10, 2025

Vision/Mission/Purpose of SSNA

The SSNA vision is to see a continual decrease in the number of homeless pets in our county- created through increased low cost and free spay/neuter. With less unplanned litters, this is the result.

Our mission is to reduce shelter intake and euthanasia of dogs and cats by making high quality, high volume, low cost spay/neuter services available to all residents of our community.

Our purpose is to provide a place where families can bring their pets and rescue animals to receive spay/neuter services either free or at a low cost as needed, to help the community with animal concerns and do it all in a manner that persons will be highly satisfied.

Services provided by SSNA

The main service provided by SSNA is low cost and free spay neuter. We also offer wellness services such as vaccines, deworming, flea prevention and treating minor illnesses and health concerns (some major like uterus removal in a pyometra, tail or eye removal). These additional services are most likely performed at the time of service for spay neuter and at no additional cost. We do handle some other conditions as the need arrives. Working with shelters and rescues in helping to find homes for animals is not something we advertise, as we are not a shelter and cannot hold animals for adoption; however numerous animals come through our doors looking for homes. We will spay or neuter that animal and can work with a rescue or individual to find a home.

Trap Neuter Return (TNR) is an important part of our services. TNR is the only non-lethal method of controlling the population of outdoor, free roaming and feral cats. Surgery and wellness services are free in Sumner County for TNR cats.

Felines are trapped humanely, transported to the clinic for spay or neuter, provided vaccinations and other services (including rabies vaccination) then released back to their outdoor home to live out their lives without producing additional litters of kittens. Nuisance behavior is eliminated once fixed. TNR is performed as the alternative to being killed for population control. Most all cats and their colonies have caretakers. Outdoor cats make up the largest percentage of animal overpopulation. For every dog that enters a shelter, two cats enter. TNR is gaining more acceptance as the way to control outdoor cat populations without the killing.

Our Animal Medical Assistance Fund helps to pay for vet bills outside of what we do at our clinic, as so many low-income persons and families have no funds to take a suddenly sick or injured animal to a vet and need this help.

In 2024, SSNA performed 8,222 spay/neuter surgeries. Over 115,000 spay/neuter surgeries performed since opening in 2011. Please see the attached chart.

Twenty percent of our animals served are from Hendersonville.

Expected Short-term Impact

These are very much the same as our long-term expectations- to continue to reduce shelter animal intake and euthanasia at our Sumner County Animal Control shelter. Our services also reduce pet homelessness in our community. Animal intake and euthanasia is down 74% and 94%, respectively, since 2011 when the clinic opened.

Expected Long-term Impact

Following our mission to reduce animal intake and euthanasia at our AC shelter and continue to save lives through prevention is our long-term expectation. As numbers decrease at Animal Control, it gives the opportunity for more of the animals to be adopted or put in the hands of a rescue group. Spay/neuter reduces the number of dogs and cats without homes.

Helping low-income people as needed will always be our priority.

AGENCY NAME SUMNER SPAY NEUTER ALLIANCE
 PROJECTED BUDGET AND FUND BALANCE
 FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/25 \$ 15,000
 PLUS FY25 REVENUE NOT RECEIVED AS OF 6/30/25 \$ 0
 LESS FY25 EXPENSES NOT PAID AS OF 6/30/25 \$ 0
 PROJECTED FUND BALANCE ON 6/30/25 \$ 15,000

PLUS ESTIMATED REVENUE FOR FY2026

City of Hendersonville \$ 5,000
 City of Gallatin 5,000
 Sumner County 13,000
 State of Tennessee 0
 U. S. Government 0

TOTAL ESTIMATED REVENUE FOR FY2026 \$ 700,000
 TOTAL FUNDS AVAILABLE FOR FY2026 \$ 700,000

LESS ESTIMATED EXPENSES FOR FY2026

Payroll, Expenses, Contractors \$ 378,000
 Medical Supplies 248,000
 Rent 24,000
 Utilities + Maintenance 12,700
 Clinic + office Supplies 20,000
 Professional, Accounting, Marketing, Insurance 17,300

TOTAL ESTIMATED EXPENSES FOR FY2026

PROJECTED FUND BALANCE ON 6/30/2026

\$ 700,000
 \$ 0 we operate a balanced budget.

Your Name Laura Fisher
 Title Board Member
 Address 1421 Shoreline Dr
Hendersonville, TN
 Telephone 615 305 3700
 E-Mail L.FISHERCEE@GMAIL.COM

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year 593
(An individual is counted only once regardless of the times served by the agency)
Total number of unduplicated individuals served by this agency last year 2555
Total annual dollars spent in Hendersonville by this agency, excluding salaries ~ \$3000
Total annual salaries paid by this agency \$289,000
Total number of employees working for this agency 9

Please explain who governs this agency Board of Directors

Please explain how the governing body is appointed to this agency The Board shall be elected by majority of votes . 2 year terms.

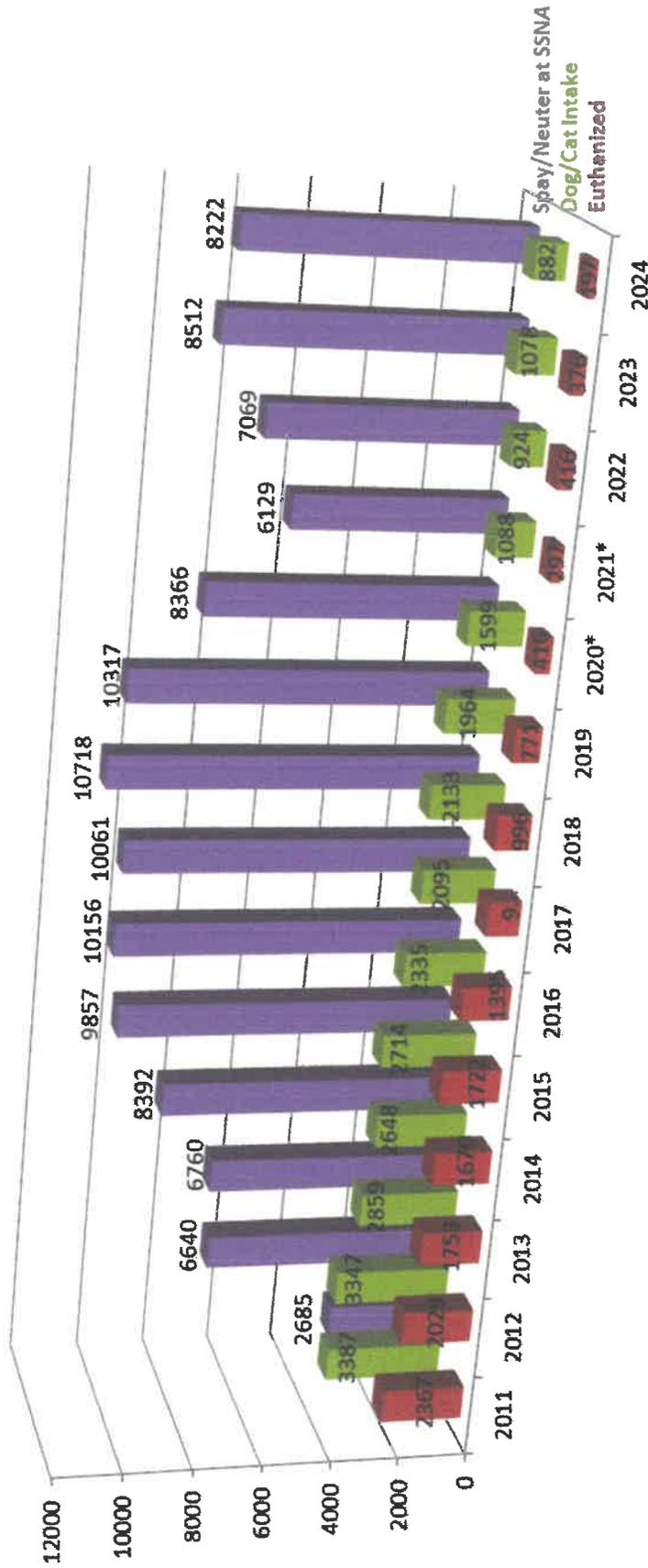
Please attach the following:

- A current list of names, addresses and telephone numbers of the board members for this agency.
- A copy of proof of your non-profit tax-exempt status.
- A W-9 dated in calendar year 2025.
- A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION DUE MARCH 10, 2025



Increased Spay/Neuter = Reduced Intake and Euthanasia at local Animal Control Facility
Dog/Cat Intake Down by 74%
Dog/Cat Euthanasia Down by 92%



The Sumner Spay Neuter Alliance, a 501(c)3 private nonprofit organization, in Gallatin, TN performed 113,881 spay/neuter surgeries from July 2011 through December 2024.

Our mission is to reduce the shelter intake and euthanasia of dogs and cats by making high quality, low cost spay/neuter services available to residents of our community.

*Intake and euthanasia numbers were provided by Sumner County Sheriff's Office, Division of Animal Control. *2020 and 2021 numbers were impacted by the Covid pandemic.*

Sumner Spay Neuter Alliance
720 Blythe Ave, Gallatin, TN 37066
Clinic: 615-452-2233
www.SumnerSpayNeuterAlliance.org
E: info@sumnerspayneuteralliance.org

Board of Directors 2020-2025

Sara Felmlee, Founder and Executive Director (2009-present)
446 Quarry Road
Mt. Juliet, TN 37122
C: 615-330 6372
E: NeuterIt@aol.com
Occupation: Owner of Heartland Roofing, LLC, serving middle TN and Heartland Enterprises, LLC a property management company.

Laura Fisher, Board Member (2020-present)
1421 Shoreside Drive
Hendersonville, TN 37075
C: (615) 305-3700
E: Lfishercrc@gmail.com
Occupation: Product and Data Analyst. Animal welfare advocate/volunteer and animal rescue volunteer since 1998.

Wanda Green, Board Member (2022-present)
1277 Cromwell Court
Gallatin, TN 37066
C: (615) 397-3238
E: llana4@comcast.net
Occupation: Chief Administrator ComVest Corporation, a member of the LaBrec Financial Group. Animal welfare advocate and volunteer for several years.

June McMahon, Founder and Advisory Board Member (2009-present)
2160 Highway 109 North
Gallatin, TN 37066
C: 615-714-3096
E: cattails1@earthlink.net
Occupation: Founded and worked with non-profit animal organizations since 1971. Formerly Regional Director for American Diabetes Association.

No compensation was received by any board member.

3/3/2025

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: **FEB 11 2010**

SUMNER SPAY NEUTER ALLIANCE
PO BOX 1051
HENDERSONVILLE, TN 37077

Employer Identification Number:
26-4175450
DLN:
17053274307049
Contact Person:
PETER A ORLETT ID# 31436
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
December 31
Public Charity Status:
170(b)(1)(A)(vi)
Form 990 Required:
Yes
Effective Date of Exemption:
September 30, 2009
Contribution Deductibility:
Yes
Addendum Applies:
No

Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. We determined that you are a public charity under the Code section(s) listed in the heading of this letter.

Please see enclosed Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, for some helpful information about your responsibilities as an exempt organization.

Letter 947 (DO/CG)

SUMNER SPAY NEUTER ALLIANCE

Sincerely,

A handwritten signature in black ink, appearing to read "Robert Choi", written over a circular stamp or seal.

Robert Choi
Director, Exempt Organizations
Rulings and Agreements

Enclosure: Publication 4221-PC

Letter 947 (DO/CG)

**Request for Taxpayer
Identification Number and Certification**

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the requester. Do not send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see Purpose of Form, below.

1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)
SUMNER SPAY NETER ALLIANCE

2 Business name/disregarded entity name, if different from above.

3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.
 Individual/sole proprietor C corporation S corporation Partnership Trust/estate
 LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership)
 Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner.
 Other (see instructions)

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
 Exempt payee code (if any) _____
 Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____
 (Applies to accounts maintained outside the United States.)

5 Address (number, street, and apt. or suite no.). See instructions.
720 BLYTHE AVE

6 City, state, and ZIP code
GALLATIN, TN 37066

7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see How to get a TIN, later.

Note: If the account is in more than one name, see the instructions for line 1. See also What Name and Number To Give the Requester for guidelines on whose number to enter.

Social security number

			-			-			
--	--	--	---	--	--	---	--	--	--

 or
 Employer identification number

2	6	-	4	1	7	5	4	5	0
---	---	---	---	---	---	---	---	---	---

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person Date
Janet M. Lee 1-5-25

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).



Elevate50
HENDERSONVILLE
*a social community for adults to
celebrate mind, body and spirit.*

February 27, 2025

Ms. Tamera Ingersoll, Director of Finance
City of Hendersonville
101 Maple Drive North
Hendersonville, TN 37075

RE: Funding Request

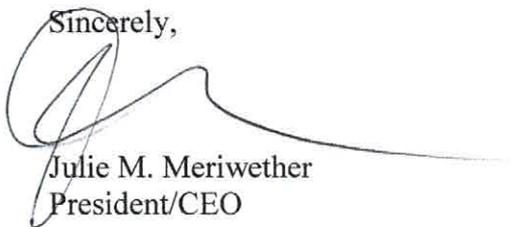
Dear Ms. Ingersoll,

Enclosed, please find the 2025/2026 funding request from the Elevate50 Hendersonville (formerly Senior Citizens of Hendersonville, Inc.). Per your instruction, I attest to the completeness and accuracy of these documents. One item of note: we are currently under audit from our CPA and it should be completed sometime within the next week. As soon as we have a completed audit, I will forward same to you.

I would like to add a footnote to the application, as there was no room. It should be noted that we serve the following demographics: 82% Caucasian, 10% African American, 5% Hispanic, 1% Native American and 1% Asian. Further, please note that while this application is for the coming year, we are still in our current fiscal year and this data will increase upon completion of this fiscal year. Additionally, we enjoyed serving **173 NEW MEMBERS** this past fiscal year, which is a record-breaking historic event! As of the date of this letter, we are well on our way to close to the same number of new members for the current fiscal year.

On behalf of our organization, I thank the City of Hendersonville in advance for the time expended and the consideration of this request. Should you have questions, please feel free to call me at 615-822-8758, or email me at julie@elevate50hendersonville.org.

Sincerely,



Julie M. Meriwether
President/CEO

Enclosure(s)

Non-Profit Community Contributions Request for FY2026

REQUESTING AGENCY NAME: ELEVATE50 HENDERSONVILLE

PROJECTED BUDGET AND FUND BALANCE FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/2025	\$ 22,083.00
FY25 REVENUE NOT RECEIVED AS OF 6/30/2025	\$ 38,000.00
FY25 EXPENSES NOT PAID AS OF 6/30/2025	\$ 9,300.00
PROJECTED FUND BALANCE ON 6/30/2025	\$ 50,783.00

ESTIMATED REVENUE FOR FY2026

City of Hendersonville	\$ 15,000.00
City of Gallatin	\$ -
Sumner County	\$ 18,000.00
GNRC - (State/Fed)	\$ 42,088.00
Contributions, Program Income & Fundraising	\$ 28,000.00
United Way, Building Use, In-Kind Rent, Misc.	\$ 58,000.00
TOTAL ESTIMATED REVENUE FOR FY2026	\$ 161,088.00

TOTAL FUNDS AVAILABLE FOR FY2026 \$ 211,871.00

ESTIMATED EXPENSES FOR FY2026

In-Kind Rent	\$ 30,000.00
Program Services: Program Expenses	\$ 12,000.00
Salaries/Taxes/Benefits	\$ 90,000.00
Support Services: Managemtn & General (to incl fundraising expenses)	\$ 26,000.00
List Expense	\$ -
List Expense	\$ -
TOTAL ESTIMATED EXPENSES FOR FY2026	\$ 158,000.00

PROJECTED FUND BALANCE ON 6/30/2026 \$ 53,871.00

Your Name	Julie Meriwether
Title	CEO
Street Address	197 Imperial Blvd.
City, State, Zip Code	Hendersonville, TN 37075
Phone Number	615-822-8758
Email Address	julie@elevate50hendersonville.org

Agency General Information Form

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year <i>(An individual is counted only once regardless of the times served by the agency)</i>	498
Total number of unduplicated individuals served by this agency last year	527
Total annual dollars spent in Hendersonville by this agency, excluding salaries	\$ 132,000.00
Total annual salaries paid by this agency	\$ 90,000.00
Total number of employees working for this agency	3

Please explain who governs this agency:

A board of directors consisting of 17 members from the community, whose desire is to serve and help aid the senior community. Officers include Chair, Vice Chair, Secretary, Treasurer and Sgt. At Arms

Please explain how the governing body is appointed to this agency:

The BOD is an elected body, elected from the membership of the Center. Each person serves a 3-year term and is eligible for re-election, should that transpire. Elections are held annually in May. Ballots are cast and counted by the Nominating Committee (comprised of members of the Center and Board members).

Please submit the following along with these completed forms:

- * A current list of names, addresses and telephone numbers for agency board members.

- * A copy of proof of your non-profit tax-exempt status.

- * A W-9 dated in calendar year 2025.

- * A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION IS DUE MARCH 10, 2025

Date: JUN 14 1989

Employer Identification Number:
Applied For
Contact Person:
ROBERTA VAN METER
Contact Telephone Number:
(404) 331-4989

SENIOR CITIZENS OF HENDERSONVILLE
INC
31 EXECUTIVE PARK DRIVE
HENDERSONVILLE, TN 37075

Accounting Period Ending:
12-31
Form 990 Required:
Yes
Addendum Applies:
No

Dear Applicants:

Based on information supplied, and assuming your operations will be as stated in your application for recognition of exemption, we have determined you are exempt from Federal income tax under section 501(a) of the Internal Revenue Code as an organization described in section 501(c)(3).

We have further determined that you are not a private foundation within the meaning of section 509(a) of the Code, because you are an organization described in sections 509(a)(1) and 170(b)(1)(A)(vi).

If your sources of support, or your purposes, character, or method of operation change, please let us know so we can consider the effect of the change on your exempt status and foundation status. In the case of an amendment to your organizational document or bylaws, please send us a copy of the amended document or bylaws. Also, you should inform us of all changes in your name or address.

As of January 1, 1984, you are liable for taxes under the Federal Insurance Contributions Act (social security taxes) on remuneration of \$100 or more you pay to each of your employees during a calendar year. You are not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Since you are not a private foundation, you are not subject to the excise taxes under Chapter 42 of the Code. However, you are not automatically exempt from other Federal excise taxes. If you have any questions about excise, employment, or other Federal taxes, please let us know.

Grantors and contributors may rely on this determination unless the Internal Revenue Service publishes notice to the contrary. However, if you lose your section 509(a)(1) status, a grantor or contributor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act, or the substantial or material change on the part of the organization that resulted in your loss of such status, or if he or she acquired knowledge that the Internal Revenue Service had given notice that you would no longer be classified as a section 509(a)(1) organization.

Letter 947 (DO/CG)

SENIOR CITIZENS OF HENDERSONVILLE

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of Code sections 2055, 2106, and 2522.

Contribution deductions are allowable to donors only to the extent that their contributions are gifts, with no consideration received. Ticket purchases and similar payments in conjunction with fundraising events may not necessarily qualify as deductible contributions, depending on the circumstances. See Revenue Ruling 67-246, published in Cumulative Bulletin 1967-2, on page 104, which sets forth guidelines regarding the deductibility, as charitable contributions, of payments made by taxpayers for admission to or other participation in fundraising activities for charity.

In the heading of this letter we have indicated whether you must file Form 990, Return of Organization Exempt From Income Tax. If Yes is indicated, you are required to file Form 990 only if your gross receipts each year are normally more than \$25,000. However, if you receive a Form 990 package in the mail, please file the return even if you do not exceed the gross receipts test. If you are not required to file, simply attach the label provided, check the box in the heading to indicate that your annual gross receipts are normally \$25,000 or less, and sign the return.

If a return is required, it must be filed by the 15th day of the fifth month after the end of your annual accounting period. A penalty of \$10 a day is charged when a return is filed late, unless there is reasonable cause for the delay. However, the maximum penalty charged cannot exceed \$5,000 or 5 percent of your gross receipts for the year, whichever is less. This penalty may also be charged if a return is not complete, so please be sure your return is complete before you file it.

You are not required to file Federal income tax returns unless you are subject to the tax on unrelated business income under section 511 of the Code. If you are subject to this tax, you must file an income tax return on Form 990-T, Exempt Organization Business Income Tax Return. In this letter we are not determining whether any of your present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

You need an employer identification number even if you have no employees. If an employer identification number was not entered on your application, a number will be assigned to you and you will be advised of it. Please use that number on all returns you file and in all correspondence with the Internal Revenue Service.

If we have indicated in the heading of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

Because this letter could help resolve any questions about your exempt status and foundation status, you should keep it in your permanent records.

Letter 947 (DD/CG)

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

**Give form to the
requester. Do not
send to the IRS.**

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See <i>Specific Instructions</i> on page 3.	1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.) ELEVATE50 HENDERSONVILLE (formerly Senior Citizens of Hendersonville, Inc.)	
	2 Business name/disregarded entity name, if different from above.	
	3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) _____ Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input checked="" type="checkbox"/> Other (see instructions) 501(c)3 Non-Profit	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____ <i>(Applies to accounts maintained outside the United States.)</i>
	3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions. <input type="checkbox"/>	
	5 Address (number, street, and apt. or suite no.). See instructions. 197 IMPERIAL BLVD.	Requester's name and address (optional)
	6 City, state, and ZIP code HENDERSONVILLE, TN 37075	
	7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Social security number									
OR									
Employer identification number									
5	8	-	1	8	4	6	2	4	1

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person	Date 2/24/25
------------------	--------------------------	---------------------

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they



Sumner County Board of Education

Scott Langford, Ed. D.

Director of Schools

695 East Main Street Gallatin, TN 37066-2472

Phone: (615) 451-5200 Fax: (615) 451-5216

March 5, 2025

Ms. Tamara Ingersoll
City of Hendersonville
101 Maple Drive North
Hendersonville, TN 37075

Dear Ms. Ingersoll,

Thanks to the City of Hendersonville's ongoing commitment to supporting our youth, the STARS Student Assistance Program continues to provide the hope, health, and connections that are essential for our students' well-being. STARS has earned deep respect within the community for its proven ability to create positive change, particularly in the areas of substance abuse prevention and violence reduction.

Through assemblies, classroom presentations, small support groups, individual counseling sessions, and referrals to local community agencies, STARS Counselors have been invaluable resources for both students and school staff alike.

We respectfully request that the City of Hendersonville continue to fund the program at the current levels: \$12,000 each for Beech and Hendersonville High Schools, and \$9,000 for Station Camp High School, to ensure another year of essential student support.

I am happy to answer any questions regarding this request and look forward to your continued partnership with Sumner County Schools. For additional information, please feel free to contact Mrs. Sandy Schmahl at Nashville STARS at sschmahl@starsnashville.org.

Sincerely,

A handwritten signature in cursive script that reads 'Katie Brown'.

Katie Brown
Assistant Director of Schools for Student Support
Sumner County Schools

Board of Education Members

Penny Barnes Meghan Breinig Andy Daniels Wade Evans Tammy Hayes Greg Hollis Steven King Andy Lacy Allen Lancaster Shellie Tucker Kathy Stuart

Non-Profit Community Contributions Request for FY2026

REQUESTING AGENCY NAME: Station Camp High School for STARS Services

PROJECTED BUDGET AND FUND BALANCE FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/2025	\$ -
FY25 REVENUE NOT RECEIVED AS OF 6/30/2025	\$ -
FY25 EXPENSES NOT PAID AS OF 6/30/2025	\$ -
PROJECTED FUND BALANCE ON 6/30/2025	\$ -

ESTIMATED REVENUE FOR FY2026

City of Hendersonville	\$ 9,000.00
City of Gallatin	\$ 3,000.00
Sumner County	\$ 42,500.00
State of Tennessee	\$ -
U.S. Government	\$ -
Other - (Private Dollars and UW Sumner Co.)	\$ 10,509.00
TOTAL ESTIMATED REVENUE FOR FY2026	\$ 65,009.00

TOTAL FUNDS AVAILABLE FOR FY2026 **\$ 65,009.00**

ESTIMATED EXPENSES FOR FY2026

Personnel	\$ 60,349.00
Staff Development	\$ 400.00
Other Program Expense	\$ 568.00
Management & Administration	\$ 7,358.00
List Expense	\$ -
List Expense	\$ -
TOTAL ESTIMATED EXPENSES FOR FY2026	\$ 68,675.00

PROJECTED FUND BALANCE ON 6/30/2026 **\$ (3,666.00)**

Your Name	Art Crook / Cynthia Whetstone
Title	Principal Station Camp HS/ CFO STARS
Street Address	1040 Bison Trail / 1704 Charlotte Ave, Suite 200
City, State, Zip Code	Gallatin, TN 37066/ Nashville, TN 37203
Phone Number	615-451-6551 (SCHS) / 615-983-6801 (STARS)
Email Address	STARS : cwhetstone@starsnashville.org

Agency General Information Form

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year <i>(An individual is counted only once regardless of the times served by the agency)</i>	4,025
Total number of unduplicated individuals served by this agency last year	130,000
Total annual dollars spent in Hendersonville by this agency, excluding salaries	\$ 24,980.00
Total annual salaries paid by this agency	\$10,555,376.00
Total number of employees working for this agency	222

Please explain who governs this agency:

Board of Directors

Please explain how the governing body is appointed to this agency:

Directors are elected by the Operating Board of Directors for terms, not to exceed 3 consecutive terms (9 years). There is an exception for directors serving on the Executive Committee of the Operating Board whose terms may be extended beyond 9 years. At the end of the 9 years, a director may elect to rotate to the STARS Honorary Board.

Please submit the following along with these completed forms:

- * A current list of names, addresses and telephone numbers for agency board members.

- * A copy of proof of your non-profit tax-exempt status.

- * A W-9 dated in calendar year 2025.

- * A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION IS DUE MARCH 10, 2025

2025 STARS Operating Board of Directors

Name	Street Address	City, ST	Zip	Employer	Email	Telephone	Term/Year	Yrs
Erin Tomlinson, Chair	1252 Temple Ridge Drive	Nashville, TN	37221	Built	etom123@gmail.com	615-594-2726	3rd/2nd	6
Rita McDonald, Past Chair	500 11th Avenue, N. Suite 200	Nashville, TN	37203	Nashville Chamber of Commerce	rmcdonald@nashvillechamber.com	615-743-3152	3rd/2nd	8
John Theftord, Chair Elect	4004 Hillsboro Pike, Suite B254	Nashville, TN	37215	Theftord Insurance Services, Inc.	John.O@tisinsured.com	615-279-2200	2nd/1st	4
Carnell Elliott, Building Chair	975 Chandler Road	Mt. Juliet, TN	37122		carnellelliott@gmail.com	615-482-4197	3rd/2nd	8
Rob Barrick, Treasurer	4117 Crestridge Drive	Nashville, TN	37204	SS&R - Retired	robarrick@gmail.com	615-714-8686	Honorary	N/A
Jamaal Oldham, Secretary	635 Grassmere Park	Nashville, TN	37211	Built	jamaal_oldham@dell.com	615-540-5078	2nd/2nd	5
Sperry Bell Simmons, Co-Development	104 Hardingwoods Place	Nashville, TN	37205	ABF - Retired	sperrysimmons@yahoo.com	615-973-2332	5th/1st	13
Paige Kisber, Co-Development	5113 Annesway Drive	Nashville, TN	37205	Community Volunteer	paigekisber3@gmail.com	615-515-1730	Honorary	N/A
Casey Mulligan, Associate Board Liaison	150 3rd Avenue, North	Nashville, TN	37219	Pinnacle Financial Partners	casey.mulligan@pnfp.com	615-963-2304	2nd/1st	4
Kerry Burke	219 Ward Circle, Suite 3	Brentwood, TN	37027	Jarrard Phillips Cate & Hancock	Kburke555@gmail.com	860-227-0229	1st/1st	1
Margaret Anne Byrely	1300 Fort Negley Blvd	Nashville, TN	37203	Enterprise Solutions	margaret_anne0222@gmail.com		1st/1st	
Karen Chan	3217 Southlake Ct.	Nashville, TN	37211	Vanderbilt University	charenkan@gmail.com	662-229-8524	1st/1st	1
Brianna Collins	1821 McEwen Ave	Nashville, TN	37206	Apostrophe	brianna.c.collins@gmail.com		1st/1st	
Aabesh De	2813 Blue Brick Drive	Nashville, TN	37214	FLORA	aabesh@florasense.com	219-218-8645	1st/1st	0.05
Patrick Fears	1221A Howard Avenue	Nashville, TN	37206	Aon	patrickevansfears@gmail.com	812-240-9645	1st/2nd	2
Lisa Fisch	1480 Willowbrooke Circle	Franklin, TN	37069	Community Volunteer	lisarfisch@gmail.com	615-370-8599	1st/1st	1
Katie Grant	555 Great Circle Road	Nashville, TN	37228	Kraft CPAs	kgrant@KraftCPAs.com	615-346-2438	2nd/2nd	5
Rasheen Hartwell	2073 Belshire Way	Spring Hill, TN	37174	StretchZone	rahhart3@yahoo.com	563-549-0072	2nd/2nd	5
Tracey Henry	1046 Vaughn Crest Drive	Franklin, TN	37069	Community Volunteer	thenry2702@aol.com	727-465-6245	2nd/3rd	6
Richard Howell	1260 Martin St., #305	Nashville, TN	37203	Blueprint	rhowell@blueprintthcre.com		1st/1st	0.05
Ellie Ivancich	406 11th Ave, North	Nashville, TN	37203	Morgan Stanely	ellie.ivancich@morganstanley.com	615-665-4740	1st/2nd	2
Nicole (Nikki) Jones	814 Long Leaf Road	Lebanon, TN	37087	Community Volunteer	edit_nicole@yahoo.com	615-523-5430	2nd/3rd	6
Sharon Kay	341 Dubois Hall, 100 17th Avenue N.	Nashville, TN	37208	Fisk University/JAZZY 88 WFSK	skay@fisk.edu	615-329-8754	3rd/2nd	8
Tyler Layne	511 Union Street, Suite 2700	Nashville, TN	37219	Holland & Knight LLP	tyler.layne@hklaw.com	404-374-3220	2nd/1st	4
Shelby Lomax	1600 Division St., Suite 700	Nashville, TN	37206	Husch Blackwell	Shelby.Lomax@huschblackwell.com	615-252-3591	3rd/2nd	8
Andrew Maraniss	2601 Jess Neely Drive	Nashville, TN	37212	Vanderbilt Athletics	andrewmaraniss@gmail.com	615-504-4924	2nd/1st	4
Mary Martin	2525 Perimeter Place Drive Suite 121	Nashville, TN	37214	Hands on Nashville	marygwessel@gmail.com	615-298-1108	1st/3rd	3
Blake Mashmeier	333 Commerce St., Unit 1300	Nashville, TN	37201	Pillsbury Winthrop Shaw Pittman	ebstadler@gmail.com		1st/1st	
Ellis Metz	219 Ward Circle, Suite 3	Brentwood, TN	37027	Jarrard Phillips Cate & Hancock	emetz@jarrardinc.com	615-524-0575	2nd/3rd	6
Lizzie McKeand	4525 Harding Pike, Suite 300	Nashville, TN	37205	Truxton Trust	lizzie.mckeand@truxtontrust.com	615-515-1730	2nd/1st	4
Renease Perkins	1900 Belmont Boulevard	Nashville, TN	37212	Belmont University	renease.perkins@belmont.edu	615.460.6010	1st/3rd	3
Durham Pettigrew	150 4th Avenue North	Nashville, TN	37219	Regions Bank	durham.pettigrew@regions.com	615-973-3551	1st/1st	0.05
Mary Leigh Pirtle	150 Third Avenue, S. Suite 2800	Nashville, TN	37201	Bass Berry & Simms	mpirtle@bassberry.com	615-742-7773	3rd/1st	7
Andrew Quinn	2726 Larmon Drive	Nashville, TN	37204	AJ Advisors	andrew@ajadvice.com	615-709-8709	2nd/3rd	6
Robert Rosario	4301 Hillsboro Road, Suite 100	Nashville, TN	37215	Zeitlin Sotheby's International Realty	robert.rosario@zeitlin.com	850-509-9690	2nd/3rd	6
Andrew Solinger	511 Union Street, Suite 2700	Nashville, TN	37219	Holland & Knight LLP	andrew.solinger@hklaw.com	615-850-8062	1st/2nd	2
Richard Stone	2230 Mercury Boulevard	Murfreesboro, TN	37130	CapStar Bank	richard.stone@capstarbank.com	615-732-7417	2nd/2nd	5
Grace Sweeney	2719 Abbott Martin Road	Nashville, TN	37215	Entrepreneur	gracesweeney@outlook.com	615-812-3814	1st/3rd	3
Alden Ward	201 Powell Place	Brentwood, TN	37027	TN Society of CPAs	aldenaward@gmail.com	615-584-7485	1st/3rd	3
Tara Waters	205 Powell Place	Brentwood, TN	37027	Law Office of Tara Waters	twaters@tarawaterslaw.com	615-414-9780	1st/1st	0.05
James R. Williams	2971 Sidco Drive	Nashville, TN	37204	Nashville Veterinary Specialists and Animal Emergency	james.williams@nashvillevetsspecialists.com	615-386-0107	1st/3rd	3



Department of the Treasury
Internal Revenue Service

P.O. Box 2508
Cincinnati OH 45201

In reply refer to: 0248162362
Jan. 21, 2010 LTR 4168C E0
62-1285699 000000 00

00012691
BODC: TE

STARS NASHVILLE
1704 CHARLOTE AVE STE 200
NASHVILLE TN 37203



015226

Employer Identification Number: 62-1285699
Person to Contact: Mr. McQueen
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Jan. 11, 2010, request for information regarding your tax-exempt status.

Our records indicate that your organization was recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in February 2001.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Beginning with the organization's sixth taxable year and all succeeding years, it must meet one of the public support tests under section 170(b)(1)(A)(vi) or section 509(a)(2) as reported on Schedule A of the Form 990. If your organization does not meet the public support test for two consecutive years, it is required to file Form 990-PF, Return of Private Foundation, for the second tax year that the organization failed to meet the support test and will be reclassified as a private foundation.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

0248162362
Jan. 21, 2010 LTR 4168C E0
62-1285699 000000 00
00012692

STARS NASHVILLE
1704 CHARLOTE AVE STE 200
NASHVILLE TN 37203

Sincerely yours,

Michele M. Sullivan

Michele M. Sullivan, Oper. Mgr.
Accounts Management Operations I



February 26, 2025

City of Hendersonville
Finance Department
101 Maple Drive North
Hendersonville, TN 37075

Subject: Appreciation for FY 2024 Funding and Request for FY 2025 Support

Dear Members of the Non-Profit Contributions Committee:

On behalf of the Sumner County Museum, I want to express our sincere gratitude for the City of Hendersonville's support during Fiscal Year 2024. Your funding has played a crucial role in preserving and sharing the rich history of Sumner County, allowing us to continue offering valuable educational and cultural programs to the community.

One of the most impactful initiatives supported in part by your funding has been our **Traveling Trunk Program**, which has reached numerous students and community members throughout the area. This hands-on, interactive experience has brought history to life for participants, fostering a deeper appreciation for our region's heritage. The success of this program demonstrates the importance of continued investment in local history education, and we are excited to build upon this momentum in the coming year.

As we look ahead to Fiscal Year 2025, we respectfully request continued funding from the City of Hendersonville to support our mission. With your partnership, we aim to expand our educational outreach, enhance our exhibits, and provide even more engaging programs for residents of all ages. Your support has a direct impact on our ability to serve the community, and we deeply appreciate your consideration of this request.

Warmest regards,

Ryan Baker

Executive Director
Sumner County Museum
ryan.baker@sumnercountymuseum.org

Non-Profit Community Contributions Request for FY2026

REQUESTING AGENCY NAME: Sumner County Museum, Inc

PROJECTED BUDGET AND FUND BALANCE FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/2025	\$ 80,000.00
FY25 REVENUE NOT RECEIVED AS OF 6/30/2025	\$ -
FY25 EXPENSES NOT PAID AS OF 6/30/2025	\$ -
PROJECTED FUND BALANCE ON 6/30/2025	\$ 80,000.00

ESTIMATED REVENUE FOR FY2026

City of Hendersonville	\$ 2,500.00
City of Gallatin	\$ 20,000.00
Sumner County	\$ 15,000.00
State of Tennessee	\$ -
U.S. Government	\$ -
Other	\$ 153,500.00
TOTAL ESTIMATED REVENUE FOR FY2026	\$ 191,000.00

TOTAL FUNDS AVAILABLE FOR FY2026 **\$ 271,000.00**

ESTIMATED EXPENSES FOR FY2026

Repairs and Maintenance	\$ 25,200.00
Insurance	\$ 15,000.00
Payroll and Benefits	\$ 110,000.00
Utilities	\$ 10,000.00
Programming and Events	\$ 33,500.00
Operations	\$ 6,000.00
TOTAL ESTIMATED EXPENSES FOR FY2026	\$ 199,700.00

PROJECTED FUND BALANCE ON 6/30/2026 **\$ 71,300.00**

Your Name
Title
Street Address
City, State, Zip Code
Phone Number
Email Address

Ryan Baker
Executive Director
183 B West Main Street
Gallatin, TN, 37066
615-451-3738
ryan.baker@sumnercountymuseum.org

Agency General Information Form

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year <i>(An individual is counted only once regardless of the times served by the agency)</i>	1,400
Total number of unduplicated individuals served by this agency last year	15,000
Total annual dollars spent in Hendersonville by this agency, excluding salaries	\$ 4,000.00
Total annual salaries paid by this agency	\$ 115,000.00
Total number of employees working for this agency	3

Please explain who governs this agency:

Sumner County Museum Board of Directors

Please explain how the governing body is appointed to this agency:

A nominating committee comprised of two board members and the Executive Director nominate potential members to be voted on by the full board

Please submit the following along with these completed forms:

- * A current list of names, addresses and telephone numbers for agency board members.

- * A copy of proof of your non-profit tax-exempt status.

- * A W-9 dated in calendar year 2025.

- * A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION IS DUE MARCH 10, 2025

Name	Title	Address	Employer	Email	Phone	Term
Ryan Baker	Executive Director	366 Woodlands Drive Gallatin, TN 37066	Sumner County Museum	ryan.baker@sumnercountymuseum.org	615-557-5972	
William Flowers	Chair	350 East Main Unit 1 Gallatin, TN 37066	STR	wmpatrickflowers@gmail.com	615-491-7581	2020-2025
Cole Shepherd	Vice Chair	637 East Main Street, Gallatin, TN 37066	Retired	shepherd99@gmail.com	443-841-8631	2021-2024
Brian Taylor	Treasurer	1039 Savannah Ave, Gallatin, TN 37066	H&R Block	j.taylor@hrblock.com	615-772-4330	2022-2024
JoAnna Blauw	Secretary	326 Featherstone Dr, Gallatin, TN 37066	Vol State Community College	joannab@bellsouth.net	615-512-8284	2023-2025
Kenneth Thomson	Board Member/Historian	136 N Hume Ave. Gallatin, TN 37066	Retired	rhinescottage@gmail.com	615-461-8830	2016-2025
Onnessia Head	Board Member	2147 Springdale Lane Apt B206 Gallatin TN 37066	Pope John Paul Preparatory School	Onnessia.head@gmail.com	629-255-5520	2022-2024
Myra Sides	Board Member	1000 Louise Ct., Gallatin, TN 37066	Retired	myrasides@sbcglobal.net	713-447-3385	2023-2025
Heather Flowers	Board Member	350 East Main Unit 1 Gallatin, TN 37066	HCA	heathernspurlock@gmail.com	615-293-7923	2020-2024
Kris Coker	Board Member	120 Deshea Creek Rd, Gallatin TN 37066	Century Renovations (Owner)	krcoker@yahoo.com	615-680-4321	2023-2025
Billy Shrum	Board Member	1016 Harness Circle, Gallatin, TN 37066	Shrum Roofing Co (Owner)	Shrum00@bellsouth.net	615-417-3977	2022-2024
Allen Ray	Board Member	174 Remington Ave. Gallatin, TN 37066	State of Tennessee Dept of General Services	Kenneth.allen.ray@gmail.com	615-804-1811	2023-2025
Sonja Moniz	Board Member	1019 Indian Trail, Castalian Springs, TN 37071	Wilson Bank and Trust	smoniz@wilsonbank.com		2024-2026
Tara Wyllie	Board Member	165 Keytown Road, Portland, TN 37148	District Attorney	tara.wyllie@gmail.com	615-364-2757	2024-2026

Tennessee Secretary of State
Tre Hargett



Division of Business and Charitable Organizations
312 Rosa L. Parks Avenue, 6th Floor
Nashville, Tennessee 37243-1102

February 25, 2025

RYAN BAKER
PO BOX 1163
GALLATIN, TN 37066 USA

RE: Registration to Solicit Funds for Charitable Purposes
Organization Name: SUMNER COUNTY MUSEUM, INC.
CO Number: CO4978
Renewal Date: 06/30/2025

Dear RYAN BAKER :

Pursuant to the Tennessee Charitable Solicitations Act, T.C.A. § 48-101-501, *et seq.* the Tennessee Secretary of State has reviewed your application and is pleased to announce your organization's registration to solicit contributions has been **approved**.

The organization must maintain statutory compliance by submitting a renewal application and required fees on an annual basis. At that time you may be required to submit tax filings, financial statements, proof of IRS status, and other documents related to your organization and its fundraising activities. You can find additional information and submit additional filings online at <https://sos.tn.gov/charities>. The "CO" Number listed above will serve as your organization's charitable registration number and should be used when submitting any charitable filings or correspondence.

Please also be advised that if the organization's application or other provided information includes false, misleading or deceptive statements, appropriate action will be taken. Pursuant to the Tennessee Charitable Solicitations Act, a civil penalty of up to five thousand dollars (\$5,000.00) may be assessed for any violation.

Thank you for registering your organization and please do not hesitate to contact us with any questions.

Sincerely,

A handwritten signature in black ink that reads "Tre Hargett".

Tre Hargett
Secretary of State

INTERNAL REVENUE SERVICE
DISTRICT DIRECTOR
401 W. PEACHTREE ST, NW
ATLANTA, GA 30365-0000

DEPARTMENT OF THE TREASURY

Date:

APR 26 1996
SUMNER COUNTY MUSEUM INC
C/O GLENDA MILLIKEN
242 SHERRY CR
GALLATIN, TN 37066

Employer Identification Number:
58-1326786
Case Number:
586079029
Contact Person:
EP/EO CUSTOMER SERVICE UNIT
Contact Telephone Number:
(410) 962-6058
Accounting Period Ending:
December 31
Foundation Status Classification:
509(a)(1)
Advance Ruling Period Begins:
March 8, 1996
Advance Ruling Period Ends:
December 31, 2000
Addendum Applies:
Yes

Dear Applicant:

Based on information you supplied, and assuming your operations will be as stated in your application for recognition of exemption, we have determined you are exempt from federal income tax under section 501(a) of the Internal Revenue Code as an organization described in section 501(c)(3).

Because you are a newly created organization, we are not now making a final determination of your foundation status under section 509(a) of the Code. However, we have determined that you can reasonably expect to be a publicly supported organization described in sections 509(a)(1) and 170(b)(1)(A)(vi).

Accordingly, during an advance ruling period you will be treated as a publicly supported organization, and not as a private foundation. This advance ruling period begins and ends on the dates shown above.

Within 90 days after the end of your advance ruling period, you must send us the information needed to determine whether you have met the requirements of the applicable support test during the advance ruling period. If you establish that you have been a publicly supported organization, we will classify you as a section 509(a)(1) or 509(a)(2) organization as long as you continue to meet the requirements of the applicable support test. If you do not meet the public support requirements during the advance ruling period, we will classify you as a private foundation for future periods. Also, if we classify you as a private foundation, we will treat you as a private foundation from your beginning date for purposes of section 507(d) and 4940.

Grantors and contributors may rely on our determination that you are not a private foundation until 90 days after the end of your advance ruling period. If you send us the required information within the 90 days, grantors and contributors may continue to rely on the advance determination until we make a final determination of your foundation status.

If we publish a notice in the Internal Revenue Bulletin stating that we

Letter 1045 (DO/CG)

SUMNER COUNTY MUSEUM INC

will no longer treat you as a publicly supported organization; grantors and contributors may not rely on this determination after the date we publish the notice. In addition, if you lose your status as a publicly supported organization, and a grantor or contributor was responsible for, or was aware of, the act or failure to act, that resulted in your loss of such status, that person may not rely on this determination from the date of the act or failure to act. Also, if a grantor or contributor learned that we had given notice that you would be removed from classification as a publicly supported organization, then that person may not rely on this determination as of the date he or she acquired such knowledge.

If you change your sources of support, your purposes, character, or method of operation, please let us know so we can consider the effect of the change on your exempt status and foundation status. If you amend your organizational document or bylaws, please send us a copy of the amended document or bylaws. Also, let us know all changes in your name or address.

As of January 1, 1984, you are liable for social security taxes under the Federal Insurance Contributions Act on amounts of \$100 or more you pay to each of your employees during a calendar year. You are not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Organizations that are not private foundations are not subject to the private foundation excise taxes under Chapter 42 of the Internal Revenue Code. However, you are not automatically exempt from other federal excise taxes. If you have any questions about excise, employment, or other federal taxes, please let us know.

Donors may deduct contributions to you as provided in section 170 of the Internal Revenue Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Donors may deduct contributions to you only to the extent that their contributions are gifts, with no consideration received. Ticket purchases and similar payments in conjunction with fundraising events may not necessarily qualify as deductible contributions, depending on the circumstances. Revenue Ruling 67-246, published in Cumulative Bulletin 1967-2, on page 104, gives guidelines regarding when taxpayers may deduct payments for admission to, or other participation in, fundraising activities for charity.

You are not required to file Form 990, Return of Organization Exempt From Income Tax, if your gross receipts each year are normally \$25,000 or less. If you receive a Form 990 package in the mail, simply attach the label provided, check the box in the heading to indicate that your annual gross receipts are normally \$25,000 or less, and sign the return.

If you are required to file a return you must file it by the 15th day of the fifth month after the end of your annual accounting period. We charge a penalty of \$10 a day when a return is filed late, unless there is reasonable

SUMNER COUNTY MUSEUM INC

cause for the delay. However, the maximum penalty we charge cannot exceed \$5,000 or 5 percent of your gross receipts for the year, whichever is less. We may also charge this penalty if a return is not complete. So, please be sure your return is complete before you file it.

You are not required to file federal income tax returns unless you are subject to the tax on unrelated business income under section 511 of the Code. If you are subject to this tax, you must file an income tax return on Form 990-T, Exempt Organization Business Income Tax Return. In this letter we are not determining whether any of your present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

You need an employer identification number even if you have no employees. If an employer identification number was not entered on your application, we will assign a number to you and advise you of it. Please use that number on all returns you file and in all correspondence with the Internal Revenue Service.

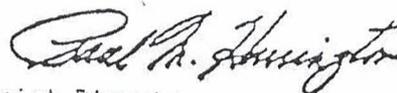
You indicate that you will not finance your activities with tax-exempt bonds or certificates of participation. Therefore, this determination letter is based on the understanding that you will not raise funds through such financing. If in the future you wish to raise funds by either of these methods, you should request a ruling from the Internal Revenue Service, 1111 Constitution Avenue, N.W., Washington, D.C. 20224, Attn: CP:E:EO:R, according to Revenue Procedure 90-4, 1990-2 I.R.B. 10.

If we said in the heading of this letter that an addendum applies, the addendum enclosed is an integral part of this letter.

Because this letter could help us resolve any questions about your exempt status and foundation status, you should keep it in your permanent records.

If you have any questions, please contact the person whose name and telephone number are shown in the heading of this letter.

Sincerely yours,



District Director

Enclosure(s):
Addendum
Form 872-C

Letter 1045 (DO/CG)

SUMNER COUNTY MUSEUM INC

You are required to make your annual return available for public inspection for three years after the return is due. You are also required to make available a copy of your exemption application, and supporting documents, and this exemption letter. Failure to make these documents available for public inspection may subject you to a penalty of \$10 per day for each day there is failure to comply (up to a maximum of \$5,000 in the case of an annual return). See Internal Revenue Service Notice 88-120, 1988-2 C.B. 454, for additional information.

If your organization conducts fund-raising events such as benefit dinners, auctions, membership drives, etc., where something of value is received in return for contributions, you can help your donors avoid difficulties with their income tax returns by assisting them in determining the proper tax treatment of their contributions. To do this you should, in advance of the event, determine the fair market value of the benefit received and state it in your fund-raising materials such as solicitations, tickets, and receipts in such a way that your donors can determine how much is deductible and how much is not. To assist you in this, the Service has issued Publication 1391, Deductibility of Payments Made to Charities Conducting Fund-Raising Events. You may obtain copies of Publication 1391 from your local IRS Office. Guidelines for deductible amounts are also set forth in Revenue Ruling 67-246, 1967-2 C.B. 104 and Revenue Procedure 90-12, 1990-1 C.B. 471 and Revenue Procedure 92-49, 1992-26 I.R.B. 18.

The value of time or personal services contributed to your organization by volunteers is not deductible by those volunteers as a charitable contribution for Federal income tax purposes. You should advise your volunteers to this effect.

Your exempt status under section 501(c)(4) of the Code continues in effect from the date of your formation to the effective date of your exemption under section 501(c)(3).



United Way
of Sumner County

March 6, 2025

Dear City of Hendersonville Mayor Clary and Board of Aldermen Nonprofit Contributions Committee,

On behalf of United Way of Sumner County (UWSC), I am writing to formally request funding for the Fiscal Year ending June 30, 2026. We deeply appreciate the City of Hendersonville's past support and its commitment to strengthening our community.

UWSC plays a vital role in addressing the most pressing needs of Hendersonville residents. IN response to the 2023 tornado, we served as Sumner County Emergency Function-14. It is our role to swiftly mobilize resources and volunteers to assist those affected, ensuring residents have access to immediate relief and ongoing recovery support.

UWSC remains invested in serving Hendersonville's most vulnerable populations. According to our 2024 ALICE (Asset Limited, Income Constrained, Employed) report, 35% of households in Hendersonville are below the ALICE threshold, indicating they struggle to afford necessities. This reflects a 4% increase from 2021, highlighting the growing financial challenges faced by our community members. To address these challenges, UWSC funds 35 nonprofit agencies, 27 of which are in or have a significant presence in Hendersonville, directly benefiting local residents through critical programs and services. Additionally, our 2-1-1 helpline serves as a crucial resource for Hendersonville residents, providing 24/7 confidential assistance in connecting individuals with essential services such as housing, food, healthcare, and financial support. Last year alone, over 700 calls from Hendersonville residents were received through 2-1-1, emphasizing the community's reliance on this vital service.

To continue providing these essential services and addressing the growing needs of Hendersonville residents, we respectfully request funding in the amount of \$5,000 from the City of Hendersonville. These funds would be exclusively dedicated to serving Hendersonville residents through programs such as 2-1-1, providing resources to workforce and community, and support for our local nonprofit partners. We are eager to explore additional ways to partner with the City of Hendersonville, including reviving a robust workplace campaign among city employees. We welcome the opportunity to discuss how we can collaborate further to maximize our impact in the community.

Thank you for your consideration of this request. I am happy to provide any additional information and would welcome the opportunity to meet at your convenience. Please do not hesitate to reach out if you have any questions.

Joyfully serving Sumner,

A handwritten signature in blue ink that reads "Erin L. Birch".

Erin L. Birch, Chief Executive Officer

(en: FY25 budget/recent audit, tax-exempt status, board member, W-9, & FY24 annual report)

Non-Profit Community Contributions Request for FY2026

REQUESTING AGENCY NAME: United Way of Sumner County

PROJECTED BUDGET AND FUND BALANCE FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/2025
 FY25 REVENUE NOT RECEIVED AS OF 6/30/2025
 FY25 EXPENSES NOT PAID AS OF 6/30/2025
 PROJECTED FUND BALANCE ON 6/30/2025

	\$ 313,031.00	
	\$ 354,356.00	
	\$ -	expense accrued in same period
	\$ 108,983.00	3 month board reserve (FY25)

ESTIMATED REVENUE FOR FY2026

City of Hendersonville
City of Gallatin
Sumner County
State of Tennessee
U.S. Government
Other

\$ 3,000.00	FY25 grant
\$ 3,113.00	Employee giving
\$ -	
\$ -	
\$ -	
\$ 1,008,523.00	workplace employee giving, events, donors
\$ 1,014,636.00	total FY25 budgeted revenue/estimate FY26

TOTAL ESTIMATED REVENUE FOR FY2026

TOTAL FUNDS AVAILABLE FOR FY2026

	\$ 108,983.00	Board reserve FY25/estimate FY26
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ESTIMATED EXPENSES FOR FY2026

Operations/campaign expenses, community building expenses
Allocations to partner agencies, 211, advocacy expenses
List Expense
List Expense
List Expense
List Expense

\$ 435,933.00	
\$ 640,049.00	
\$ -	
\$ -	
\$ -	
\$ -	
\$ 1,075,982.00	

TOTAL ESTIMATED EXPENSES FOR FY2026

PROJECTED FUND BALANCE ON 6/30/2026

\$	47,637.00
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Your Name

Erin L. Birch

Title

CEO

Street Address

635 East Main Street #1

City, State, Zip Code

Hendersonville, TN 37075

Phone Number

615-461-8371

Email Address

erin@unitedwaysumner.org

Agency General Information Form

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year
(An individual is counted only once regardless of the times served by the agency)

14700 approximately

Total number of unduplicated individuals served by this agency last year

82,000 approx.

Total annual dollars spent in Hendersonville by this agency, excluding salaries

\$54,000 approx. (rent, chamber, printing, utilities, awards, IT, venues, etc)

Total annual salaries paid by this agency

\$ 219,800.00

Total number of employees working for this agency

5

Please explain who governs this agency:

UWSC is governed by 20 active and invested voluntary community leaders who ensure governance over policies and financial resources of the organization. They operate under bylaws that are reviewed annually. The board supervises and provides counsel to the CEO. The CEO oversees operations and the staff but does not have a vote on the financials nor the allocation of grant dollars.

Please explain how the governing body is appointed to this agency:

UWSC board members are appointed by a nominating committee, recommended by the Vice Chair, CEO and other board members. They apply and then are evaluated on leadership, passion for the mission, demographics, as well as integrity and ethics.

Please submit the following along with these completed forms:

* A current list of names, addresses and telephone numbers for agency board members.

* A copy of proof of your non-profit tax-exempt status.

* A W-9 dated in calendar year 2025.

* A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION IS DUE MARCH 10, 2025



2024-2025 United Way of Sumner County Board of Directors Roster

0	Last Name	First Name	Phone	Company Affiliation	Mailing Address	City, State Zip	Email
1	Baker	Kim	(615) 516-0232	Gallatin Chamber	366 Woodlands Drive	Gallatin, TN 37066	kim@gallatintn.org
2	Bearfield	Maribeth	(617) 584-4880	Servpro Headquarters	1234 Potter Lane	Gallatin, TN 37066	mnbearfield@servpro.com
	Birch	Erin	(615) 504-5936	United Way of Sumner County	635 E. Main St.	Hendersonville, TN 37075	erin@unitedwaysumner.org
3	Brown	Katie	(615) 403-8681	Sumner County Schools	107 Timberline Dr.	Hendersonville, TN 37075	katie.brown@sumnerschools.org
4	Crececius	Kelley	(615) 681-5613	Wilson Bank & Trust	175 East Main St.	Hendersonville, TN 37075	kerececius@wilsonbank.com
5	Dowell-Fuqua	Theresa	(615)-670-0240	(Retired) Sumner County Schools	125 Summerlin Drive	Gallatin, TN 37066	theresa.fuqua@att.net
6	Gaimari White	Susan	(615) 753-6752	Volunteer State Bank	323 East Main St.	Hendersonville, TN 37075	sgaimari@volstatebank.com
7	Gorton	Sam	(248) 459-6521	Bridgestone Firestone	443 Cumberland Hills Drive	Hendersonville, TN 37075	GortonSamuel@bfusa.com
8	Hannah	Clayton	(615) 812-9596	Volunteer State Bank	432 Ranch Road	Portland, TN 37148	channah@volstatebank.com
9	Lamberth	William	(615) 308-5557	Atty./State Representative	P.O. Box 812	Portland, TN 37148	william.lamberth@gmail.com
10	Mann	Tim	(615) 636-3451	Bank of Tennessee	107 North Laurens Way	Hendersonville, TN 37075	tmann@BankOfTennessee.com
11	Person	Angel	(615) 916-1765	HCA	115 Copper Creek Drive	Goodlettsville, TN 37072	angel.person@hcahealthcare.com
12	Pickel	Beth	(615) 498-1824	BeneFirst Solutions, LLC	113 Wyncrest Court	Hendersonville, TN 37075	bethpickel@gmail.com
13	Ramsey	Amy	615-480-5670	Community Leader	102 Chickamauga Drive	Hendersonville, TN 37075	saramsey6@gmail.com
14	Roberts	Ben	(615) 200-3007	Purposed Life	312 North Durham Ave.	Gallatin, TN 37066	benrobert57@yahoo.com
15	Ross	Wynde	(469) 999-1181	Clean2TheKore	788 Turnbo Drive	Gallatin, TN 37066	wynde.ross@clean2thekore.com
16	Sampedro	Brian	(561) 267-8675	Publix Supermarkets	7213 Cairo Bend Road	Lebanon, TN 37087	brs2485@gmail.com
17	Silverman	Len	C (615) 423-0380	Huntington Learning Center	122 Joshuas Run	Goodlettsville, TN 37072	len@theminevagroup.com
18	Solomon	David	C (615) 300-5427	TriStar Hendersonville Medical Ctr	4733 Lealand Lane	Nashville, TN 37204	david.solomon2@hcahealthcare.com
19	Wood	Susannah	C (901) 268-0018	Community Volunteer	440 E Main Street	Hendersonville, TN 37075	susannahwood@me.com
20	Woodruff	Jordan	(615) 480-3476	Cumberland Capital Partners	2793159 Charles Park Drive	Nashville, TN 37211	woodruff_jordan@yahoo.com

United Way of Sumner County

Financial Statements
For the Years Ended June 30, 2024 and 2023

United Way of Sumner County
Financial Statements
For the Years Ended June 30, 2024 and 2023

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Independent Auditor's Report

Board of Directors
United Way of Sumner County

Opinion

We have audited the financial statements of United Way of Sumner County (the Organization), which comprise the statements of financial position as of June 30, 2024 and 2023, the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are issued or available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Blankenship CPA Group, PLLC

Blankenship CPA Group, PLLC
Goodlettsville, Tennessee
September 5, 2024

United Way of Sumner County
Statements of Financial Position
June 30, 2024 and 2023

	2024	2023
Assets		
Cash	\$ 387,095	\$ 315,419
Investments	114,837	106,960
Employee Retention Credits receivable	47,650	94,268
Pledges receivable, net of allowance of \$52,083 and \$52,936, respectively	302,273	392,834
Prepaid expenses	7,621	6,579
Operating lease right-of-use assets	293,619	2,356
Furniture and equipment, net	20,971	5,941
Deposits	1,200	1,200
Total assets	\$ 1,175,266	\$ 925,557
Liabilities and Net Assets		
Liabilities		
Allocations to agencies	\$ 602,705	\$ 664,087
Accrued expenses	6,542	8,870
Other payables	1,858	122
Operating lease liabilities	292,874	2,351
Deferred revenues	-	3,976
Total liabilities	903,979	679,406
Net assets		
Without donor restrictions		
Undesignated	55,085	31,360
Board-designated	176,622	194,421
With donor restrictions	39,580	20,370
Total net assets	271,287	246,151
Total liabilities and net assets	\$ 1,175,266	\$ 925,557

United Way of Sumner County
Statement of Activities
For the Year Ended June 30, 2024

	Without donor restrictions	With donor restrictions	Total
Public Support and Revenues			
Campaign revenues			
Gross campaign results	\$ 951,456	\$ 257,190	\$ 1,208,646
Less: donor designations	(116,645)	-	(116,645)
Less: provision for uncollectible accounts	(68,739)	-	(68,739)
Net campaign revenues	<u>766,072</u>	<u>257,190</u>	<u>1,023,262</u>
Special events, net of \$43,412 in direct benefit to donors	73,812	-	73,812
Contributions of nonfinancial assets	55,602	-	55,602
Designations from other United Ways, net of fees of \$7,239	11,348	-	11,348
Employee retention credits	11,304	-	11,304
Service fees	4,048	-	4,048
Other contributions	10,240	-	10,240
Interest income	5,183	-	5,183
Release of restrictions	237,980	(237,980)	-
Total public support and revenues	<u>1,175,589</u>	<u>19,210</u>	<u>1,194,799</u>
Expenses			
Program services			
Allocations and designations, agencies	900,656	-	900,656
Less: donor designations	(116,645)	-	(116,645)
Net allocations and designations, agencies	<u>784,011</u>	<u>-</u>	<u>784,011</u>
Allocations and designations, operating expenses	46,458	-	46,458
Community building	74,298	-	74,298
Total program services	<u>904,767</u>	<u>-</u>	<u>904,767</u>
Supporting services			
Management and general	125,837	-	125,837
Campaign development	139,059	-	139,059
Total supporting services	<u>264,896</u>	<u>-</u>	<u>264,896</u>
Total expenses	<u>1,169,663</u>	<u>-</u>	<u>1,169,663</u>
Change in net assets	5,926	19,210	25,136
Net assets, beginning of year	<u>225,781</u>	<u>20,370</u>	<u>246,151</u>
Net assets, end of year	\$ 231,707	\$ 39,580	\$ 271,287

United Way of Sumner County
Statement of Activities
For the Year Ended June 30, 2023

	Without donor restrictions	With donor restrictions	Total
Public Support and Revenues			
Campaign revenues			
Gross campaign results	\$ 941,946	\$ 6,224	\$ 948,170
Less: donor designations	(96,218)	-	(96,218)
Less: provision for uncollectible accounts	(56,624)	-	(56,624)
Net campaign revenues	<u>789,104</u>	<u>6,224</u>	<u>795,328</u>
Special events, net of \$41,255 in direct benefit to donors	80,893	-	80,893
Contributions of nonfinancial assets	55,499	-	55,499
Designations from other United Ways, net of fees of \$6,025	26,010	-	26,010
Employee retention credits	94,268	-	94,268
Service fees	4,300	-	4,300
Other contributions	6,797	-	6,797
Interest income	3,811	-	3,811
Release of restrictions	6,224	(6,224)	-
Total public support and revenues	<u>1,066,906</u>	<u>-</u>	<u>1,066,906</u>
Expenses			
Program services			
Allocations and designations, agencies	696,447	-	696,447
Less: donor designations	(96,218)	-	(96,218)
Net allocations and designations, agencies	<u>600,229</u>	<u>-</u>	<u>600,229</u>
Allocations and designations, operating expenses	40,575	-	40,575
Community building	72,698	-	72,698
Total program services	<u>713,502</u>	<u>-</u>	<u>713,502</u>
Supporting services			
Management and general	116,791	-	116,791
Campaign development	142,540	-	142,540
Total supporting services	<u>259,331</u>	<u>-</u>	<u>259,331</u>
Total expenses	<u>972,833</u>	<u>-</u>	<u>972,833</u>
Change in net assets	94,073	-	94,073
Net assets, beginning of year	<u>131,708</u>	<u>20,370</u>	<u>152,078</u>
Net assets, end of year	\$ 225,781	\$ 20,370	\$ 246,151

United Way of Sumner County
Statement of Functional Expenses
For the Year Ended June 30, 2024

	Program services			Supporting services			Grand total
	Allocations and designation	Community building	Total	Management and general	Campaign development	Total	
Personnel Costs							
Salaries	\$ 27,779	\$ 29,915	\$ 57,694	\$ 74,788	\$ 81,199	\$ 155,987	\$ 213,681
Payroll taxes	2,202	2,371	4,573	5,927	6,435	12,362	16,935
Employee benefits	2,537	2,733	5,270	6,832	7,417	14,249	19,519
Total personnel costs	<u>32,518</u>	<u>35,019</u>	<u>67,537</u>	<u>87,547</u>	<u>95,051</u>	<u>182,598</u>	<u>250,135</u>
Days of Action							
Community leadership	-	15,560	15,560	-	-	-	15,560
Business insurance	728	784	1,512	1,959	2,127	4,086	5,598
Dues to United Way Worldwide and others	1,637	1,763	3,400	4,407	4,785	9,192	12,592
Maintenance, equipment rental, and other contracts	628	677	1,305	1,692	1,836	3,528	4,833
Meetings and events	141	875	1,016	619	-	619	1,635
Occupancy	5,905	6,358	12,263	15,898	17,260	33,158	45,421
Office expense	2,457	2,647	5,104	6,616	7,184	13,800	18,904
Printing and promotional	-	7,891	7,891	49	3,119	3,168	11,059
Professional services	2,171	2,338	4,509	5,846	6,347	12,193	16,702
Travel and training	85	184	269	700	802	1,502	1,771
Total other operating expenses	<u>46,270</u>	<u>74,096</u>	<u>120,366</u>	<u>125,333</u>	<u>138,511</u>	<u>263,844</u>	<u>384,210</u>
Depreciation	188	202	390	504	548	1,052	1,442
Total operating expenses	<u>46,458</u>	<u>74,298</u>	<u>120,756</u>	<u>125,837</u>	<u>139,059</u>	<u>264,896</u>	<u>385,652</u>
Net allocations and designations, agencies	784,011	-	784,011	-	-	-	784,011
Total	\$ 830,469	\$ 74,298	\$ 904,767	\$ 125,837	\$ 139,059	\$ 264,896	\$ 1,169,663

United Way of Sumner County
Statement of Functional Expenses
For the Year Ended June 30, 2023

	Program services			Supporting services			Grand total
	Allocations and designation	Community building	Total	Management and general	Campaign development	Total	
Personnel Costs							
Salaries	\$ 25,326	\$ 29,547	\$ 54,873	\$ 71,757	\$ 84,420	\$ 156,177	\$ 211,050
Payroll taxes	1,947	2,272	4,219	5,518	6,492	12,010	16,229
Employee benefits	<u>2,279</u>	<u>2,659</u>	<u>4,938</u>	<u>6,457</u>	<u>7,596</u>	<u>14,053</u>	<u>18,991</u>
Total personnel costs	29,552	34,478	64,030	83,732	98,508	182,240	246,270
Days of Action							
Community leadership	-	19,365	19,365	-	-	-	19,365
Business insurance	452	527	979	1,280	1,506	2,786	3,765
Dues to United Way Worldwide and others	1,312	1,530	2,842	3,716	4,372	8,088	10,930
Maintenance, equipment rental, and other contracts	622	726	1,348	1,762	2,072	3,834	5,182
Meetings and events	17	563	580	1,630	-	1,630	2,210
Occupancy	3,833	4,471	8,304	10,860	12,776	23,636	31,940
Office expense	2,347	2,739	5,086	6,651	7,825	14,476	19,562
Printing and promotional	-	5,344	5,344	417	7,501	7,918	13,262
Professional services	2,131	2,487	4,618	6,039	7,106	13,145	17,763
Travel and training	<u>163</u>	<u>299</u>	<u>462</u>	<u>293</u>	<u>390</u>	<u>683</u>	<u>1,145</u>
Total other operating expenses	40,429	72,529	112,958	116,380	142,056	258,436	371,394
Depreciation	<u>146</u>	<u>169</u>	<u>315</u>	<u>411</u>	<u>484</u>	<u>895</u>	<u>1,210</u>
Total operating expenses	40,575	72,698	113,273	116,791	142,540	259,331	372,604
Net allocations and designations, agencies	<u>600,229</u>	<u>-</u>	<u>600,229</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>600,229</u>
Total	\$ 640,804	\$ 72,698	\$ 713,502	\$ 116,791	\$ 142,540	\$ 259,331	\$ 972,833

United Way of Sumner County
Statements of Cash Flows
For the Years Ended June 30, 2024 and 2023

	2024	2023
Cash, beginning of year	\$ 315,419	\$ 321,070
Cash flows from operating activities		
Change in net assets	25,136	94,073
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	1,442	1,210
Change in provision for uncollectible accounts	853	(5,355)
Noncash lease expense	(739)	(5)
Interest income reinvested in certificates of deposit	(2,559)	(1,988)
Change in:		
Employee Retention Credits receivable	46,618	(94,268)
Pledges receivable, net	89,708	(95,076)
Prepaid expenses	(1,042)	3,070
Allocations to agencies	(61,382)	169,985
Accrued expenses	(2,328)	4,138
Other payables	1,736	3,026
Deferred revenues	(3,976)	(669)
Net cash provided (used) by operating activities	93,467	78,141
Cash flows from investing activities		
Purchase of furniture and equipment	(16,472)	(2,630)
Proceeds from investments	84,682	-
Purchase of investments	(90,000)	(81,162)
Net cash provided (used) by investing activities	(21,790)	(83,792)
Net change in cash	71,677	(5,651)
Cash, end of year	\$ 387,096	\$ 315,419

United Way of Sumner County
Notes to Financial Statements
For the Years Ended June 30, 2024 and 2023

Note 1. Nature of Activities

The United Way of Sumner County (the Organization) adopted by-laws in April 1985. Its purpose is to bring together in one united appeal all possible contribution campaigns of the community's health, welfare, and educational agencies. Additionally, the Organization is committed to deploy financial support to agencies, to maximize resources available for services aimed at the most urgent needs of the community, to muster community support and commitment, and to manage its operation effectively. A campaign is held annually for contributions from donors in Sumner County, which are then allocated as support to partner agencies and other charities in Sumner County based on the recommendation of a volunteer allocation committee.

Note 2. Summary of Significant Accounting Policies

Basis of Accounting

The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (US GAAP).

Financial Statement Presentation

Financial statement presentation is reported in accordance with the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) for *Presentation of Financial Statements, Not-For-Profit Entities*. Under those provisions, net assets and revenues, gains, and losses are classified based on the absence or existence and nature of donor-imposed restrictions as follows:

Net assets without donor restrictions – Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the board of directors.

Net assets with donor restrictions – Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are released from restrictions and reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

Use of Estimates

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

United Way of Sumner County
Notes to Financial Statements
For the Years Ended June 30, 2024 and 2023

Note 2. Summary of Significant Accounting Policies

Contributions, Pledges Receivable, and Campaign Expenses

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor restrictions. A contribution is conditional if an agreement includes a barrier that must be overcome and either a right to return of asset transferred or a right of release of a promisor's obligation to transfer assets exist. The presence of both a barrier and a right of return or right of release indicates that a recipient is not entitled to the contribution until it has overcome the barrier(s) in the agreement. Conditional promises to give are not recognized until the barrier(s) in the agreement are overcome.

Campaigns are conducted each year to raise support to member charities in the subsequent year. Unconditional pledges receivable are recognized in the period received, with an allowance provided for estimated uncollectible accounts. The allowance for uncollectible accounts is computed based on a three-year historical average write-off percentage, adjusted by management estimates of current economic factors, applied to gross campaign results including donor designations. Outstanding pledges receivable are considered collectible within one year.

Allocations to funded partner agencies are recognized as program service expenses in the period that corresponds to the campaign revenues recognized. All contributions are considered available for use as approved by the Board of Directors unless specifically restricted or designated by the donor. Amounts designated by donors include funds pledged to the Organization but designated by the donors to other organizations. The Organization does not retain variance power related to these designations. They are treated as agency transactions rather than contributions and reflected as liabilities of the Organization. The statements of activities show a reduction of campaign results for these pledges and also a reduction of grant expense for the pledges.

Cash

Cash includes cash on hand, demand deposits, money market, and investments with an initial maturity of three months or less.

Investments

Investments are comprised of certificates of deposit with maturities greater than three months.

Furniture and Equipment

Furniture and equipment are reported at cost at the date of purchase or at estimated fair value at date of gift to the Organization. The Organization's policy is to capitalize purchases with a cost of \$500 or more and an expected useful life greater than one year. Depreciation is calculated by the straight-line method over the lesser of the estimated useful lives of the assets, which range from 3 to 15 years, or the lease term for leasehold improvements.

Accrued Vacation and Sick Pay

Unused sick time can be accrued and carried forward from year-to-year up to a maximum of 90 days. Sick time is not paid upon termination and is not recorded on the financial statements. Vacation time is earned after 90 days of service. Five days can be carried forward from year-to-year. Vacation time is paid upon termination and is accrued in the financial statements.

United Way of Sumner County
Notes to Financial Statements
For the Years Ended June 30, 2024 and 2023

Note 2. Summary of Significant Accounting Policies

Program and Supporting Services

The following program and supporting services are included in the accompanying financial statements:

Program Services

Allocations and designations – includes activities such as allocations to partner agencies and related planning and fund distribution costs. Donor designations represents the gross amount of campaign funding designated by donors to an eligible 501(c)(3) agency. Net allocations and designations represents the amount provided to agencies from unrestricted campaign funds. Other costs of allocations and designations include the other costs of processing and distributing allocations and designations to agencies.

Community building – costs associated with quarterly Days of Action in the community, including the food drive, winter drive, and community leadership.

Supporting Services

Management and general – relates to the overall direction of the Organization. These expenses are not identifiable with a particular program or event or with fundraising, but are indispensable to the conduct of those activities and are essential to the Organization. Specific activities include organization oversight, business management, human resources, finance, budgeting, information technology, and other administrative activities.

Campaign development – includes costs of activities directed toward appeals for financial support. Other activities include the cost of solicitations and creation and distribution of fundraising materials.

Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. Expenses that can be directly attributed to a particular function are charged to that function. Certain costs have been allocated among more than one program or activity based on objectively evaluated financial and nonfinancial data or reasonable subjective methods determined by management. Salaries and other operating expenses have been allocated on the basis of time and effort.

Printing and Promotional

Printing and promotional costs are expensed as incurred.

Service Fees

Service fees are amounts charged by the Organization for raising, processing, and transferring donor-designated gifts to non-partner agencies and other United Way organizations. Donor-designated pledges are assessed both a fundraising and a management and general fee based on actual historical costs in accordance with United Way Worldwide's Membership Requirements as outlined in its publication titled *Cost Deduction Requirements for Membership Requirement M*. The Organization is committed to complying with that requirement in assessing these service fees. Amounts designated by donors are presented at the gross amount in the statements of activities prior to such changes.

United Way of Sumner County
Notes to Financial Statements
For the Years Ended June 30, 2024 and 2023

Note 2. Summary of Significant Accounting Policies

Contributions of Nonfinancial Assets

Contributions of nonfinancial assets are recognized in the financial statements at fair value when received. A large number of volunteers donate substantial amounts of time toward the annual campaign and the various community activities; however, no values for these services have been included in the financial statements.

Leases

The Organization determines if an arrangement is or contains a lease at inception, which is the date on which the terms of the contract are agreed to, and the agreement creates enforceable rights and obligations. A contract is or contains a lease when (i) explicitly or implicitly identified assets have been deployed in the contract and (ii) the Organization obtains substantially all of the economic benefits from the use of that underlying asset and directs how and for what purpose the asset is used during the term of the contract. The Organization also considers whether its service arrangements include the right to control the use of an asset.

The Organization recognizes most leases on its statements of financial position as a right-of-use (ROU) asset representing the right to use an underlying asset and a lease liability representing the obligation to make lease payments over the lease term, measured on a discounted basis. Leases are classified as either finance leases or operating leases based on certain criteria. Classification of the lease affects the pattern of expense recognition in the statements of activities.

The Organization made an accounting policy election available under Topic 842 not to recognize ROU assets and lease liabilities for leases with a term of 12 months or less. For all other leases, ROU assets and lease liabilities are measured based on the present value of future lease payments over the lease term at the commencement date of the lease (or July 1, 2022, for existing leases upon the adoption of Topic 842). The ROU assets also include any initial direct costs incurred and lease payments made at or before the commencement date and are reduced by any lease incentives. To determine the present value of lease payments, the Organization made an accounting policy election available to non-public companies to utilize a risk-free borrowing rate, which is aligned with the lease term at the lease commencement date (or remaining term for leases existing upon the adoption of Topic 842).

Future lease payments may include fixed-rent escalation clauses or payments that depend on an index (such as the consumer price index), which is initially measured using the index or rate at lease commencement. Subsequent changes of an index and other periodic market-rate adjustments to base rent are recorded in variable lease expense in the period incurred. Residual value guarantees or payments for terminating the lease are included in the lease payments only when it is probable they will be incurred.

The Organization has made an accounting policy election to use the risk-free rate as the discount rate if the rate implicit in the lease is not readily determinable. The risk-free rate is the rate of a zero coupon US Treasury instrument for the same period as the time of the lease.

United Way of Sumner County
Notes to Financial Statements
For the Years Ended June 30, 2024 and 2023

Note 2. Summary of Significant Accounting Policies

Income Taxes

The Organization qualifies as a not-for-profit organization exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, income taxes are not provided. The Organization files a US federal Form 990 for organizations exempt from income tax.

Management performs an evaluation of all income tax positions taken or expected to be taken in the course of preparing the Organization's income tax return to determine whether the income tax positions meet a "more likely than not" standard of being sustained under examination by the applicable taxing authorities. Management has performed its evaluation of all income tax positions taken on all open income tax returns and has determined that there were no positions taken that do not meet the "more likely than not" standard. Accordingly, there were no provisions for income taxes, penalties or interest receivable or payable relating to uncertain income tax positions in the accompanying financial statements.

Employee Retention Credits

The Organization has recognized \$94,268 in employee retention credits to be applied against payroll taxes for the year ended June 30, 2023, in accordance with the Coronavirus Aid, Relief, and Economic Security Act. The Organization elected to treat these credits as conditional contributions and recorded them as income. The Board voted to add such funds to the board reserve until such a time as the funds are received. Actual receipts on such credits have included interest income not estimable at the time revenue was initially recorded. Such interest has been recorded as income for the year ended June 30, 2024 as amounts are known. Amounts outstanding were \$47,650 and \$94,268 at June 30, 2024 and 2023, respectively.

Note 3. Liquidity and Availability

The following represents the Organization's financial assets:

	2024	2023
Financial assets		
Cash	\$ 387,095	\$ 315,419
Investments	114,837	106,960
Employee Retention Credits receivable	47,650	94,268
Pledges receivable, net	302,273	392,834
Total financial assets at year-end	851,855	909,481
Less amounts not available to be used within one year		
Allocations to agencies	(602,705)	(664,087)
With donor restrictions	(39,580)	(20,370)
Financial assets available to meet cash needs for general expenditures within one year	\$ 209,570	\$ 225,024

The Organization's goal is to maintain financial assets to meet three months of operating expenses, which is estimated by the Organization to be approximately \$101,000. The Organization holds these funds in a board-designated operating reserve that could be made available for general expenditure, if necessary.

United Way of Sumner County
Notes to Financial Statements
For the Years Ended June 30, 2024 and 2023

Note 3. Liquidity and Availability

The Organization is a fund-raising organization and receives significant contributions each year from donors, which are available to meet annual cash needs for general expenditures. Allocations to agencies are paid monthly over a 12-month period. During that same 12-month period, additional contributions are received from donors.

Note 4. Net Assets With and Without Donor Restrictions

Net assets consist of the following:

	2024	2023
Net assets without donor restrictions		
Undesignated	\$ 55,085	\$ 31,360
Board-designated		
Emerging needs	8,281	8,281
Operating reserve	<u>168,341</u>	<u>186,140</u>
Total board-designated	<u>176,622</u>	<u>194,421</u>
Total net assets without donor restrictions	\$ 231,707	\$ 225,781
 Net assets with donor restrictions		
Disaster relief	\$ 39,580	\$ 20,370

Note 5. Contributions of Nonfinancial Assets

Contributions of nonfinancial assets are as follows:

	2024	2023
Community leadership	\$ 38,069	\$ 26,190
Special events	6,011	13,506
Meetings and events	375	900
Printing and promotion	-	3,500
Professional services	-	250
Occupancy	11,114	11,114
Office expense	<u>33</u>	<u>39</u>
Total contributions of nonfinancial assets	\$ 55,602	\$ 55,499

Unless otherwise noted, the Organization did not recognize any contributions of nonfinancial assets with donor-imposed restrictions.

Contributed Days of Action and community leadership items include coats, food, diapers, or gift cards to benefit community building programs and are estimated at fair value. Contributed special events includes space donated to hold events that raise money for allocations and designations to agency partners. Meetings and events and occupancy are donated space used for general and administrative activities. In valuing the contributed building and event space, the Organization estimated the fair value based on recent comparable prices in the local real estate market.

United Way of Sumner County
Notes to Financial Statements
For the Years Ended June 30, 2024 and 2023

Note 6. Leases

The Organization leased office space under an operating lease which expired August 2023 and went to a month-to-month basis thereafter. In June 2024, the Organization moved to a new location where it leases office space for \$3,000 per month under an initial term of three years, with the option to renew for two additional three year terms.

Operating lease cost is recognized on a straight-line basis over the lease term. Rent expense applicable to operating leases was \$24,882 and \$25,263 for 2024 and 2023, respectively.

Supplemental cash flow information related to leases is as follows:

	2024	2023
Cash paid for amounts included in measurement of lease liabilities		
Operating cash outflows – payments on operating leases	\$ 14,513	\$ 14,154
Right-of-use assets obtained in exchange for new lease obligations	\$ 295,874	\$ -

Supplemental statement of financial position information related to leases is as follows:

	2024	2023
Operating lease right-of-use assets	\$ 293,619	\$ 2,356
Operating lease liabilities	\$ 292,874	\$ 2,351
Weighted-average remaining lease term for operating lease	8.92 years	0.17 years
Weighted-average discount rate for operating lease	4.61%	2.79%

Future undiscounted cash flows for each of the next five years and thereafter a reconciliation to the lease liabilities recognized on the statement of financial position are as follows:

Years ending June 30,	Operating Leases
2025	\$ 36,000
2026	36,000
2027	36,150
2028	37,958
2029	39,855
Thereafter	<u>176,150</u>
Total lease payments	362,113
Less imputed interest	<u>(69,239)</u>
Total present value of lease liabilities	\$ 292,874

United Way of Sumner County
Notes to Financial Statements
For the Years Ended June 30, 2024 and 2023

Note 7. Concentration of Credit Risk

Financial instruments that potentially subject the Organization to concentrations of credit risk consist of cash, pledges receivable, and investments.

The Organization holds cash and certificates of deposit with various financial institutions whose accounts are insured by the Federal Deposit Insurance Corporation. At June 30, 2024 and 2023, the Organization had approximately \$127,500 and \$40,500 in excess of FDIC limits, respectively. The Organization has not experienced any losses in such accounts, and management considers this to be a normal business risk. Pledges receivable consist of corporate and individual pledges for the annual campaign, which are widely dispersed to mitigate credit risk.

Note 8. Subsequent Events

Management has evaluated subsequent events through September 5, 2024, the date on which the financial statements were available for issuance.



UNITED WAY
Sumner County

FISCAL YEAR 2024
JULY 1, 2023 - JUNE 20, 2024

ANNUAL REPORT

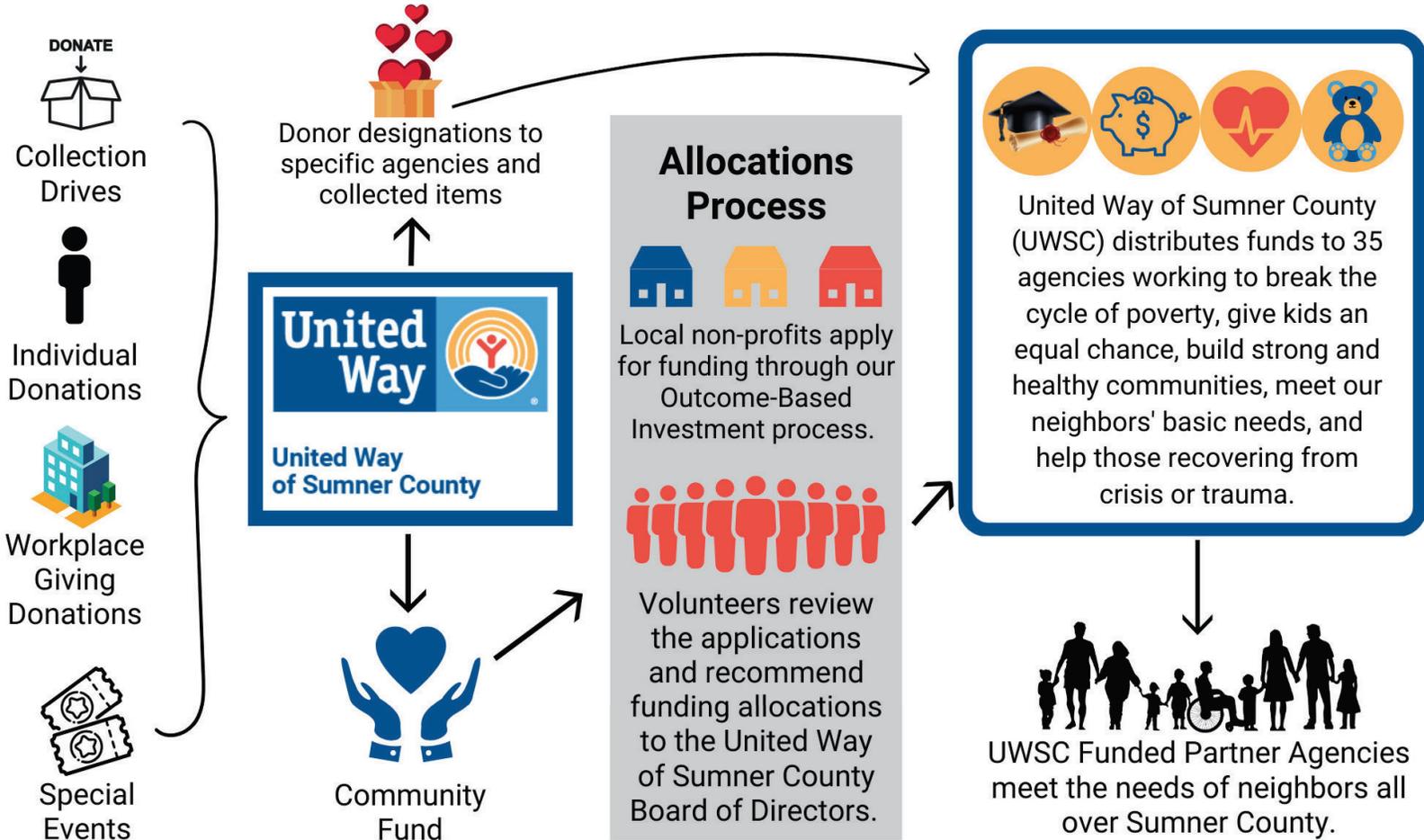
Who We Are

United Way of Sumner County mobilizes communities to action so all can thrive. We look at how our community's greatest challenges are connected. Then, work to bring people and resources together to address them.

We're here through everyday challenges and in moments of crisis, always listening and ready to respond. Working together with our neighbors, we're strengthening local resilience and advancing health, youth opportunity, and financial security for all.

Our Mission:

is to mobilize the caring power of our community to improve the quality of life in Sumner County as a place to grow up, raise a family, work, achieve dreams, and grow older.



From our Leadership

Dearest Sumner County Community,

As we reflect on the journey of FY24, our hearts are filled with profound **gratitude** for the ways this community has come together in the face of challenges, storms, and opportunities. This year has reminded us of the incredible strength, compassion, and resilience that define Sumner County. It is with this deep appreciation that we share an update on the work of **your local** United Way.

United Way of Sumner County took bold steps this year to address the complex and interconnected challenges that touch so many of our neighbors. Together, we have made strides in advancing health, expanding opportunities for youth, strengthening financial security, and building resilience across our community.

Thanks to your generosity, collaboration, and steadfast commitment, lives have been transformed, and futures have been brightened. Through the pages of this report you will see how our focus ensured a tangible impact to support those who needed it most.

None of this would have been possible without you. Whether you donated, volunteered, partnered with us, or cheered us on, you played an essential role in this journey. Your support through workplace giving campaigns, event sponsorships, and volunteer efforts has demonstrated the heart and determination that make Sumner County so extraordinary.

As we look ahead to FY25, we are more committed than ever to creating a community where everyone has the opportunity to thrive. This year, we will continue building on the momentum of our new **United is the Way™** campaign—a powerful testament to what can be achieved when we stand together. We are excited to deepen our partnerships, foster new collaborations, and amplify our collective impact.

Thank you for believing in the vision of United Way of Sumner County. Together, we are lighting the way for brighter futures, stronger families, and a more resilient community. Every gift, every hour, and every act of kindness brings us closer to a community **where all can thrive**.

Joyfully Serving Sumner,
Erin L. Birch, CEO



With gratitude,
Len Silverman, UWSC Board Chair



FY24 Board of Directors

Julianna Adenaike, Sumner County Schools
Kim Baker, Gallatin Chamber of Commerce
Stephen Bearden, TriStar Hendersonville Medical Center
Maribeth Bearfield, Servpro Headquarters
Katie Brown, Sumner County Schools
Pat Conner, Casel
Kelley Crecelius, Wilson Bank & Trust
Theresa Dowell-Fuqua, Retired Sumner County Schools
Sam Gorton, Bridgestone Firestone
Clayton Hannah, Volunteer State Bank
Darrell Hunt, Skyline Medical Center
William Lamberth, Attorney/State Representative
Tim Mann, Bank of Tennessee
Angel Person, HCA
Beth Pickel, BeneFirst Solutions, LLC
Ben Roberts, Purposed Life
Wynde Ross, Clean2TheKore
Brian Sampedro, Publix Supermarkets
Amy Scott, Long Hollow Gardens
Len Silverman, Huntington Learning Center
Susan White, Volunteer State Bank
Susannah Wood, Community Volunteer

Executive Committee

Len Silverman
Board Chair

Kelley Crecelius
Vice Chair

Angel Person
Treasurer

Susan White
Secretary

Pat Conner
Immediate
Past Board Chair

We've Moved!

In June 2024, the UWSC office moved from 1531 Hunt Club Blvd., Suite 110, in Gallatin, Tennessee, to a larger location on a main thoroughfare at 635 E. Main St., Suite 1, in Hendersonville, Tennessee. The new, more visible site is conveniently located on US31E and near Vietnam Veterans Blvd., and offers easy access to all parts of Sumner County. Thank you to the 21 volunteers who helped us prep, move, and settle in!



FY24 Partner Agencies

35
Partner
Agencies/Programs



UNITED WAY
Sumner County

**2023 - 2024
Funded Partners**

EDUCATION

- Children Are People
- Community Child Care Services
- Gallatin Day Care
- Gallatin Shalom Zone - ESL Program
- Gallatin Shalom Zone - Children & Youth Programs
- HATS (Rainbow Intervention Program)
- Sumner County 4-H



UNITED WAY
Sumner County

**2023 - 2024
Funded Partners**

FINANCIAL STABILITY

- Amazing Grace Mission of Sumner County
- Gallatin CARES
- Grace Place Ministry
- Habitat for Humanity of Sumner County Down Payment Assistance Program
- Hendersonville Samaritan Association
- Portland C.A.R.E.S.
- Second Harvest Food Bank of Middle Tennessee Backpack Program
- St. Vincent de Paul Society



UNITED WAY
Sumner County

**2023 - 2024
Funded Partners**

HEALTH

- Community Life Bridge
- Cumberland Crisis Pregnancy Center Sexual Risk Avoidance Education Program
- Habitat for Humanity of Sumner County Critical Home Repairs Program
- Mid-Cumberland Human Resource Agency Meals-on-Wheels Program
- Mid-Cumberland Human Resource Agency Ombudsman Program
- Mental Health America of the Midsouth Caregiver Support Program
- Nurses for Newborns
- Portland Senior Citizens
- Salvus Center
- Senior Citizens of Hendersonville
- Tennessee Poison Center
- Tucker's House Assessment and Inclusive Modification Program



UNITED WAY
Sumner County

**2023 - 2024
Funded Partners**

REBUILDING LIVES

- Ashley's Place (Sumner County Child Advocacy Center)
- Cumberland Crisis Pregnancy Center
- HomeSafe
- Legal Aid Society of Middle Tennessee
- Recovery Court of Sumner County
- STARS Student Assistance Program
- Sumner County CASA
- Unlimited Potential Community Development Inc. Stay Warm Shelter Program

Financials

United Way of Sumner County Statements of Financial Position June 30, 2024 and 2023

	2024	2023
Assets		
Cash	\$ 387,095	\$ 315,419
Investments	114,837	106,960
Employee Retention Credits receivable	47,650	94,268
Pledges receivable, net of allowance of \$52,083 and \$52,936, respectively	302,273	392,834
Prepaid expenses	7,621	6,579
Operating lease right-of-use assets	293,619	2,356
Furniture and equipment, net	20,971	5,941
Deposits	1,200	1,200
Total assets	\$ 1,175,266	\$ 925,557
Liabilities and Net Assets		
Liabilities		
Allocations to agencies	\$ 602,705	\$ 664,087
Accrued expenses	6,542	8,870
Other payables	1,858	122
Operating lease liabilities	292,874	2,351
Deferred revenues	-	3,976
Total liabilities	903,979	679,406
Net assets		
Without donor restrictions		
Undesignated	55,085	31,360
Board-designated	176,622	194,421
With donor restrictions	39,580	20,370
Total net assets	271,287	246,151
Total liabilities and net assets	\$ 1,175,266	\$ 925,557

Allocations

UWSC Grantees - Nonprofit Partner Agencies	Funds Raised During 2023 Campaign
Education Focus Area	Final
Children Are People, Inc.	\$ 10,000.00
Community Child Care Services	\$ 24,301.31
Gallatin Day Care Center, Inc.	\$ 71,366.56
Gallatin Shalom Zone (ESL Program)	\$ 20,000.00
Gallatin Shalom Zone (Children & Youth Program)	\$ 23,000.00
H.A.T.S (Rainbow Intervention Program)	\$ 7,000.00
MHAMS (Erase the Stigma-Youth)	\$ 5,000.00
Sumner County 4-H	\$ 5,000.00
Education Sub-Total	\$ 165,667.87
Financial Stability Focus Area	
Amazing Grace Mission of Sumner County	\$ 27,368.90
Gallatin CARES	\$ 25,000.00
Grace Place Ministry	\$ 25,000.00
Habitat for Humanity of SC (Downpayment Asst. Program)	\$ 7,500.00
Hendersonville Samaritan Association	\$ 5,000.00
Second Harvest Food Bank of Middle TN (Backpack Program)	\$ 5,000.00
St. Vincent de Paul Society	\$ 25,000.00
Financial Stability Sub-Total	\$ 119,868.90
Health Focus Area	
CCPC (Sexual Risk Avoidance Education Program)	\$ 8,000.00
Community Life Bridge	\$ 11,000.00
Gallatin Senior Center	\$ 8,000.00
Habitat for Humanity (Critical Home Repair Program)	\$ 8,000.00
MCHRA (Ombudsman Program)	\$ 5,000.00
MCHRA (Meals on Wheels Program)	\$ 27,000.00
MHAMS (Cargiver Support Program)	\$ 10,000.00
Nurses for Newborns	\$ 8,500.00
Portland Senior Citizens	\$ 10,000.00
Salvus Center Inc.	\$ 16,135.22
Elevate 50 Hendersonville (formerly Senior Citizens of Hille)	\$ 11,000.00
Tennessee Poison Center	\$ 2,500.00
Community Resource Center	\$ 5,000.00
Westmoreland Senior Center	\$ 5,000.00
Health Sub-Total	\$ 135,135.00
Rebuilding Lives Focus Area	
Ashley's Place (Sumner Child Advocacy Center)	\$ 21,500.00
CCPC - Cumberland Crisis Pregnancy Center	\$ 17,628.75
HomeSafe	\$ 7,628.75
Legal Aid Society of Middle TN & the Cumberlands	\$ 5,000.00
Recovery Court of Sumner County	\$ 10,732.36
STARS Student Assistance Program	\$ 48,628.75
Sumner County CASA	\$ 28,628.75
Unlimited Potential Comm Dev. (Stay Warm Shelter)	\$ 5,000.00
Rebuilding Lives Sub-Total	\$ 144,747.36
PARTNER AGENCY GRANT ALLOCATION TOTAL	\$ 565,419.12
Publix Emergency Funding Allocation	\$ 5,002.70
Publix Tools for Schools Allocation	\$ 11,903.97
PARTNER AGENCY OVERALL ALLOCATION TOTAL	\$ 582,325.79
Allocation for 2-1-1 Help Line for 24/7 Resources Allocation	\$ 9,000.00
Disaster Relief Funding in Sumner County	\$ 249,703.60
Greater Community Non-Partner Designations	\$ 23,283.10
TOTAL ASSISTANCE	\$ 864,312.49

\$864,000

Because of your generosity in FY24, there will be an impact to the greater community of over \$864,000 with over \$582,000* to our partner agencies!

*to be distributed in FY25.

Disaster Relief Fund Allocations

United Way of Sumner County Disaster Relief - December 2023 Tornado			
Phase of Funding	Organization	Type of Service	Approved Amount
Immediate Disaster Relief	Unlimited Potential	Immediate financial assistance for disaster-affected individuals	\$ 5,000.00
Immediate Disaster Relief	Gallatin Cares	Immediate financial assistance for disaster-affected individuals	\$ 5,000.00
Immediate Disaster Relief	Hendersonville Samaritan Association	Immediate financial assistance for disaster-affected individuals	\$ 5,000.00
Immediate Disaster Relief	Clean Site Dumpsters	Immediate disaster clean-up to combat community deterioration	\$ 6,499.20
Phase 1 Funding	Hendersonville Samaritan	Financial assistance for disaster-affected individuals	\$ 30,000.00
Phase 1 Funding	Gallatin Cares	Financial assistance for disaster-affected individuals	\$ 15,000.00
Phase 1 Funding	Gallatin Shalom Zone	Christmas toys for disaster-affected individuals	\$ 5,000.00
Phase 1 Funding	Habitat for Humanity of Sumner County	Repairs and insurance deductible assistance for disaster-affected individuals	\$ 20,000.00
Phase 2 Funding	Legal Aid Society	Assistance with legal advice for disaster-affected individuals	\$ 2,500.00
Phase 2 Funding	Umlimited Potential	Basic needs assistance for disaster-affected individuals	\$ 1,000.00
Phase 2 Funding	Second Harvest	Emergency food needs for disaster-affected individuals	\$ 2,660.00
Phase 2 Funding	Hendersonville Samaritan Association	Financial assistance for disaster-affected individuals	\$ 12,000.00
Phase 3	Hendersonville Samaritan Association	Financial assistance for disaster-affected individuals	\$ 8,000.00
Phase 3	Hendersonville Chamber Foundation	Financial assistance for disaster-affected businesses	\$ 15,000.00
Phase 4	Gallatin CARES	Financial assistance for disaster-affected individuals	\$ 10,000.00
Phase 5	Sumner Center	Basic needs assistance for disaster-affected individuals	\$ 2,500.00
Phase 5	Community Child Care	Financial assistance for closure during repairs	\$ 4,175.25
Phase 5	Hendersonville Chamber Foundation	Financial assistance for disaster-affected businesses	\$ 80,000.00
Total Distributed			\$ 229,334.45

Leadership Givers

United Way of Sumner County had **2,433 total donors** in FYE24. We take the responsibility of managing your donations very seriously and work hard to steward donor dollars well. We want EVERY donor to feel confident that what you invest in your community through United Way of Sumner County is impacting thousands of neighbors in need and making a difference in the lives of local families!

With gratitude, we honor and recognize the over 100* United Way of Sumner County Leadership Givers who have entrusted us with their gifts of \$1,000 or more:

Adams, Mary	Germer, Tony	Sanders, Heather
Allen, Anthony A.	Gettelfinger, Scott	Schickling, Jay S.
Alley, Ronald	Gizelar, John & Pat	Sharp III, Roger
Antone, Peter	Gorton, Samuel	Shea, Brandon & Liz
Baca, Joe	Grafis, Sarah	Shedd, Jimmy
Bach, John	Gregory, Tony D.	Shipman, Mrs. M L.
Barlar, William C.	Hazzard, Sylvia M.	Silverman, Len & Tracey
Bartek, Drs. John & Anne	High-McAuley, Susan	Sooker, John W.
Bartlett, Tony & Regina	Hill, Chad	Speed, Chad
Bearden, Stephen & Laura	Hinds Bean, Betsy	Vargas, Antonieta
Benvenuto, Salvator	Hunt, Darrell	Verde, Megan C.
Birch, Travis & Erin	Johnson, Cody	Voss, Brian
Boes, William	Langford, Scott	Walter, Jaden D.
Bogle, Wayne	Leclair, Chad	Weller, Rev. Allen & Buni
Boone, Stephen K.	Little, Drs. Walter & Shannon	Wheeler, James & Family
Carrigan, Charles J.	Luellen, Jana P.	White, Heather
Carter, Samuel	Lusby, Daniel	Wilkinson, John C.
Casey, Daisy B.	Marino, Anthony	Williams, Laura L.
Connolly, Jeanne	McDaniel, Mr. & Mrs. Luther	Wood, Wes & Susannah
Corley, Scott	Mendoza, Paula	
Cravens, R.	Miller, Tim & Joni	
Dallaire, Hayes	Mortensen, Glen & Susan	
Ditmore, Charles M.	Murschel, Lynne	
Drake, Melinda	Owens, Michele	
Durski, Suzanne	Payne, Brenda S.	
Edmonds, David	Person-Young, Angel	
Evans, John	Philbrick Jr., Richard	
Flood, Patrick	Pinkston, Tracey L.	
Fontana, Katherine	Ponton, Brett T.	
Fralix, Brandon	Rushton, Heidi	
Freitas, Mathew C.	Sampedro, Brian	

We also are proud to recognize the following foundations who supported our work with a gift of \$1,000 or more:

The Carolyn Smith Foundation

The Community Foundation

Walter Hilton Trust

Westfield Insurance Foundation

William F. Taylor Family Foundation

*List does not include donor names of those who chose to remain anonymous.

Business Donors

The support of local businesses is crucial to the work of United Way of Sumner County and our partner agencies!

222 businesses donated to United Way of Sumner County.

123 businesses participated in Workplace Giving Campaigns in which employees gave to United Way of Sumner County.

44 businesses sponsored United Way of Sumner County events.

Workplace Giving Campaign Leaders

Employers who conduct Workplace Giving Campaigns allow employees to have donations taken directly from their paycheck as a pre-tax charitable gift or to make a one-time donation directly to United Way of Sumner County. Many also host mini-events such as chili cook-offs, raffles, or silent auctions, as part of their campaign festivities and/or match employee giving with a corporate gift. We are honored to be a chosen partner for philanthropic giving at the Sumner County businesses that foster a workplace culture of community support and empower employees to give back.

We are proud to recognize the following 28 companies who raised a total of \$5,000 or more in their Workplace Giving Campaigns:

Aladdin Temp-Rite
Caterpillar
Costco Wholesale Warehouse
Cumberland Electric Membership Corp.
Cummins
Elevance
First Horizon Bank
Gallatin Department of Electricity
Gallatin High School
HCA Corporate
Hendersonville High School
Indian Lake Elementary School
ITW Dynatec
ITW Stamptech Fasteners
Madison Creek Elementary School
Publix Store #1033 in Gallatin at Greensboro Village
Publix Store #1141 in Goodlettsville
Publix Store #119 in Hendersonville
Publix Store #1739 in Gallatin at the Shops at Windsong
Publix Store #1780 in Gallatin at Newman's Crossing
Regions Bank
Servpro Headquarters
Sumner County Schools Central Office
Sumner County Schools Maintenance Department
T. Rowe Price
Tennessee Employees Charitable Campaign
The Farmers Bank
Volunteer State Bank

2023 Campaign Awards

TOP 20 COMPANIES

(for Highest Raised - includes all forms of giving: workplace giving, event sponsorship, corporate donation, etc.)

1	Servpro Headquarters	11	Costco Wholesale Warehouse
2	Publix Super Markets Charities	12	Tennessee Valley Authority
3	ITW StampTech Fasteners	13	Volunteer State Bank
4	HCA Healthcare Corporate	14	Publix Store #1780, Newman's Crossing, Gallatin
5	Sumner County Schools Maintenance Department	15	Aladdin Temp-Rite
6	The Farmers Bank	16	Publix Store #1739, Shops at Windsong, Gallatin
7	Gallatin Department of Electricity	17	Publix Store #1141, Goodlettsville
8	Caterpillar Financial	18	Publix Store #1033, Greensboro Village, Gallatin
9	ITW Dynatec	19	TriStar Hendersonville Medical Center
10	Publix #119, Hendersonville	20	Westfield Insurance Company with Coley Insurance

2023 Campaign Awards

GIVE

Industry	Award	Winner
Overall	Top Fundraiser Most Dollars Raised	Servpro Headquarters
Business	Most Dollars Raised	Servpro Headquarters
Government	Most Dollars Raised	City of Gallatin
Medical	Most Dollars Raised	HCA Corporate
Schools/Colleges	Most Dollars Raised	Hendersonville High School
Retail	Most Dollars Raised	Publix Store #119, Hendersonville
Manufacturing	Most Dollars Raised	ITW StampTech Fasteners
Overall for a Multi-location Company	Most Dollars Raised	Sumner County Schools
Individual	Top Individual Donor	Wes and Susannah Wood

2023 Campaign Awards

GIVE

Industry	Award	Winner
Business	Highest Growth in Campaign (based on dollars raised)	Simmons Bank
Manufacturing	Highest Growth in Campaign (based on dollars raised)	Caterpillar Financial
Schools/Colleges	Highest Growth in Campaign (based on dollars raised)	Liberty Creek Middle School
Business	Highest Employee Participation	Cumberland Electric Membership Corporation
Manufacturing	Highest Employee Participation	ITW StampTech Fasteners
Retail	Highest Employee Participation	Publix Store #119, Hendersonville
Schools/Colleges	Highest Employee Participation	Oakmont Elementary School

2023 Campaign Awards

ADVOCATE

Individual

Advocate of the Year

Kim Baker

VOLUNTEER

Individual

Volunteer of the Year

Gail Haygood

COMMUNITY

Community

Community Impact

Hendersonville Chamber of Commerce



Company of the Year, Servpro Headquarters

Events



2023 Fall Classic Golf Scramble

- Held on October 16, 2023, at Bluegrass Yacht & Country Club
- Presented by State Representative, Johnny Garrett
- 144 golfers participated
- Total net revenue: over \$32,000

2024 Gala United: A Night at the Speakeasy

- Held on February 16, 2024, at The Emerald Union
- Presented by TriStar Hendersonville Medical Center & TriStar Skyline Medical Center
- 177 attendees for sold out event
- Silent auction raised \$4,620
- Live auction raised \$8,600
- Total net revenue: over \$47,000



2024 Community Impact Breakfast

- Held on August 15, 2024, at Our Lady of the Lake Catholic Church in Hendersonville
- Presented by Meta
- Over 200 attendees
- 20 awards presented for 2023 Campaign achievement
- Servpro Headquarters named Company of the Year for overall involvement with UWSC in 2023-2024.



Drives



2023 Winter Care Drive

- Held September 25 - October 20
- 8 public drop-off sites plus 9 companies who hosted internal collection campaigns
- 313 gently-used coats collected
- 515 new pairs of socks, 245 new pairs of gloves, 190 new hats collected
- Total value of donations: over \$2,300
- Distributed to kids and families served by 9 agencies plus the Sumner County Schools' Resource Center

2023 United We Feed Drive

- Held November 1 - November 30
- 16 public drop-off sites plus 3 companies who hosted internal collection campaigns
- 1,200 canned goods and non-perishable food items collected
- Total value of donations: \$1,500
- Distributed to hungry neighbors served by 11 agencies.



2024 Mom & Baby Care Drive

- Held April 1 - April 26
- 17 public drop-off sites plus 5 companies who hosted internal collection campaigns
- More than 500 diapers, wipes, feminine products, and personal care items collected
- Total value of donations: over \$3,500
- Distributed to moms & babies through 12 agencies



Thank You

We are so grateful for the dedication of our faithful volunteers who generously donate their time and talents in support of the mission of United Way of Sumner County.

VOLUNTEERS

United is the Way

Audit & Finance Committee

Angel Person, Chair
Bruce Carter
Tim Mann
Michael Morrison
Rachel Nichols
Michele Owens
John Wilkinson

Diversity Equity and Inclusion Committee

Theresa Dowell- Fuqua, Chair
Katie Brown
Connie Flood
Katherine Louw
Ben Roberts

Executive Allocations Committee

Stephen Bearden, Chair
Julianna Adenaik
Kelley Crecelius
Michael Frank
Jim Graham
Evelyn Hill
Michele Owens
Kathryn Strong

Gala Committee

Anna Cook
Kelley Crecelius
Kendall Hall
Courtney Moseley
Beth Pickel
Amy Ramsey
Wynde Ross
Susan White
Susannah Wood

Golf Committee

Travis Birch
Chuck Conner
Pat Conner
Douglas Fuqua
Clayton Hannah
Caldwell Jenkins
Rachel Lassiter
Jamie McMurry
Susan McDaniel
Jean Montgomery

Allocations Volunteers

We are grateful for the 37 volunteers that reviewed grants, did site visits, viewed agency presentations and deliberated to determine our allocations amounts this year.

Drive Volunteers

Thank you to the 18 volunteers who helped with our 2023 Winter Care Drive, the 2023 United We Feed Drive, and the 2024 Mom & Baby Care Drive! We could not do the work we do without you!

Event Volunteers

We deeply appreciate the service of the 62 volunteers who helped us make the 2023 Fall Classic Golf Scramble and the 2024 Gala United a success!

Office Volunteers

We were thrilled to have 14 office volunteers who served regularly in the United Way of Sumner County office for FY24!

UWSC volunteers logged 1,833 volunteer hours in FY24!

Online Impact

United Way of Sumner County reached thousands of users through our website and social media platforms in FY24.



71K
reach



4.2K
reach



45K
website
views



2.9K
Disaster Hub
page views

GET HELP

2K
Get Help
page views

211

1.9K
calls
answered

Community Impact

Through United Way of Sumner County partnerships, impact to the community in FY24 meant that ...

285 kids were provided affordable daycare.

1,201 bags of food were distributed to kids in danger of going hungry over the weekend.

Over 49,000 hungry people were given groceries/meals.

529 seniors benefitted from programs through local senior centers.

79 kids were provided free after school care.

4,945 middle and high school students participated in sexual risk avoidance training.

Community Impact

697 patients were provided affordable medical care.

237 domestic violence victims were given shelter and/or ongoing support after abuse.

24 families received in-home nurses' visits for medically fragile infants and/or caregivers.

44 homeless single moms and children were given shelter.

588 developmentally delayed preschoolers were provided with intervention services.

1,320 families were given financial assistance during a crisis.

Community Impact

1,078 homeless people received shelter during cold weather.

88 non-violent offenders participated in programs to help them recover from substance abuse and to obtain jobs.

802 caregivers received support for caring for a loved one with dementia.

130 senior citizens had access to affordable transportation.

75 non-English speaking adult learners participated in free ESL classes.

1,026 callers were assisted with a poison related emergency.

Community Impact

64 children received therapy after experiencing child abuse.

10 homes of seniors, veterans, or the disabled received critical repairs.

1,130 moms received support for an unplanned pregnancy.

139 children had volunteers advocating for them in the court system.

13,062 students participated in prevention programs to reduce drug & alcohol addiction, bullying, and to help with mental health awareness.

431 people in need received free legal advice and representation.

Community Impact - Disaster Relief

On Saturday, December 9, 2023, Sumner County was hit by an EF2 tornado with a max width of 400 yards and winds up to 130mph that travelled over 29 miles. Approximately 600 homes and businesses were damaged including 37 homes that were destroyed or had major damage plus 137 businesses that were hit in the Hendersonville Business District including 74 that were destroyed or deemed condemned. As a result, more than 300 employees were out of work just two weeks before Christmas.



United Way of Sumner County immediately jumped into action establishing a Disaster Relief Headquarters at the Streets of Indian Lake and setting up an online Disaster Relief Hub with real-time information for disaster victims, a link for those who wanted to donate to the UWSC Disaster Relief Fund, and instructions for how to donate supplies and/or volunteer to help with Disaster Relief Efforts.



Community Impact - Disaster Relief



The community rallied and donations of money, food, and supplies began to pour in. United Way of Sumner County help centers and partner agencies stepped up to meet the most urgent needs.



Supplied with emergency funding from our Disaster Relief Fund, they helped small business owners who had lost their only source of income, and covered payroll for employees. They helped employees who had lost income, to cover bills that were due. They provided food and warming centers to those who had gone without power for days. They gave shelter and gas cards to those who had been displaced by the storm. They made sure families who had been impacted had Christmas presents for their children.



On December 16, we partnered with Beautiful Hendersonville, the City of Hendersonville, the City of Gallatin, the Hendersonville Chamber of Commerce, and Hands-on-Nashville to coordinate a Community Wide Cleanup Day and saw over 850 volunteers show up to lend a hand in cleaning up homes, businesses, parks, and neighborhoods!



We could not have been prouder of how our community came together during such a difficult time to make a real difference for so many!

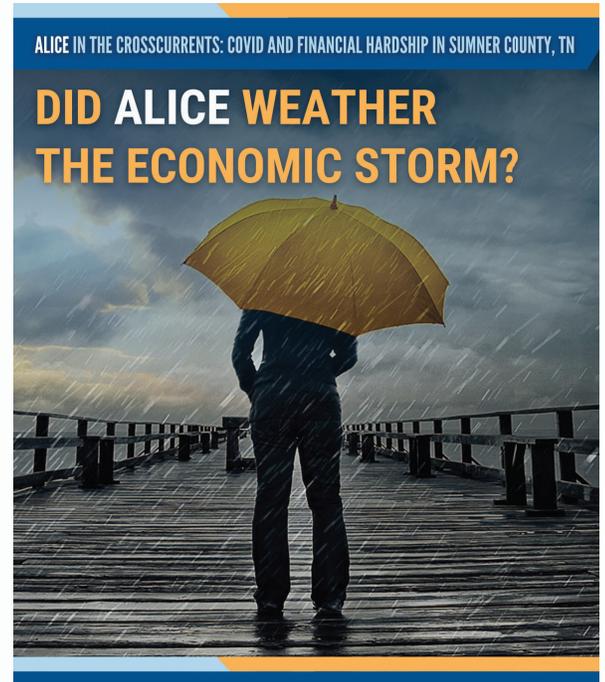
Advocating for ALICE

In 2020, the COVID-19 pandemic, a global health and economic crisis, upended life as we knew it. It claimed the lives of millions and unleashed a storm of competing economic forces – which was a phenomenon rarely seen. Among those in the eye of the storm was a population struggling daily to afford basics. We call them ALICE: Asset Limited, Income Constrained Employed.

Our report, ALICE in the Crosscurrents: Sumner County, released in 2023 using 2021 data, examines the extent of

financial hardship in Sumner County using the first ALICE metrics available since the COVID-19 pandemic began. **This information is crucial to helping us advocate for the needs of ALICE and those in poverty.**

The report showed that, according to the Federal Poverty Level (FPL), only 8% of households in Sumner County (6,538) were in poverty in 2021. Yet, more than four times that, 34% (26,467 households), were ALICE, meaning that they earn above the FPL, but not enough to afford the basics in the communities where they live. Overall, of the 77,760 households in Sumner County, 33,005 (42%) **had income below the ALICE Threshold of Financial Survival in 2021.** These included both households in poverty and ALICE households.



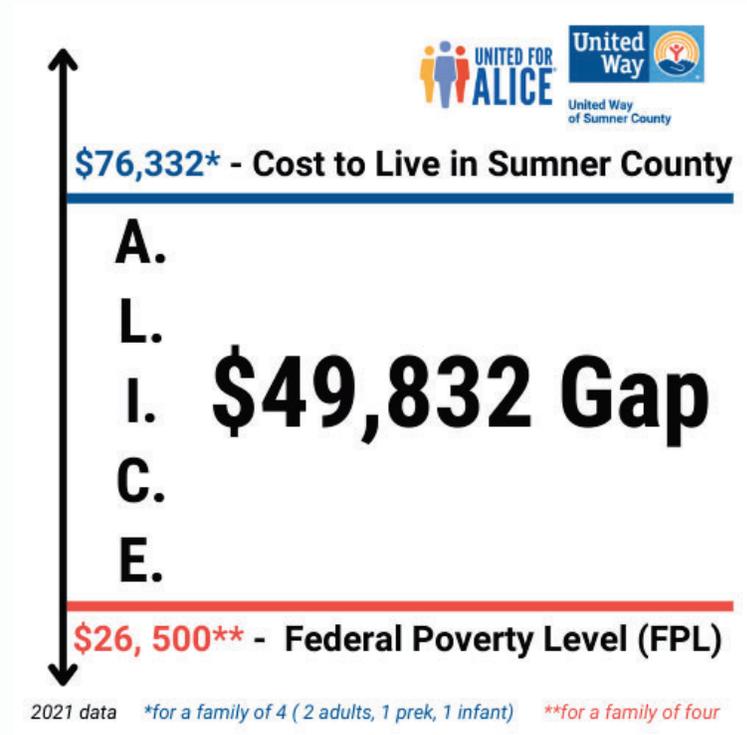
Advocating for ALICE

The ALICE Household Survival Budget calculates the bare minimum cost of the household basics needed to live and work in the modern economy by household composition. It includes the essential costs of housing/utilities, child care, food, transportation, health care, technology, and taxes. By contrast, the Federal Poverty Level (FPL) is not based on the cost of contemporary household necessities, does not reflect cost-of-living differences across the U.S., and does not adjust for different ages of household members.

Yet, the FPL is the national standard used for determining the number and proportion of people living in poverty in the United States and serves as the primary way for policymakers and local stakeholders to gauge the extent of financial hardship in their communities. But, when compared to the more accurate cost of living included in the ALICE Household Survival Budget, the FPL is drastically inadequate, leaving a huge portion of struggling U.S. households unrecognized.

Across Tennessee, for all household sizes and in all locations, the FPL is well below the Household Survival Budget. In 2021, the FPL was \$26,500 for a family of four. In contrast, the average cost of living for a family of four with two children in childcare in Sumner County was \$76,332, almost three times higher than the FPL. **This creates a gap of almost \$50,000 between the FPL and what it actually costs to live in Sumner County!**

However, the ALICE Household Survival Budget is not practically sustainable over time. For this same family to be financially stable, **the ALICE Household Stability Budget is a more reasonable long-term budget and would require household earnings of \$104,688 per year to live in Sumner County.**



Advocating for ALICE

Under 25: 44% Poverty + 37% ALICE = **81%**

25 to 44: 6% Poverty + 28% ALICE = **33%**

45 to 64: 7% Poverty + 31% ALICE = **38%**

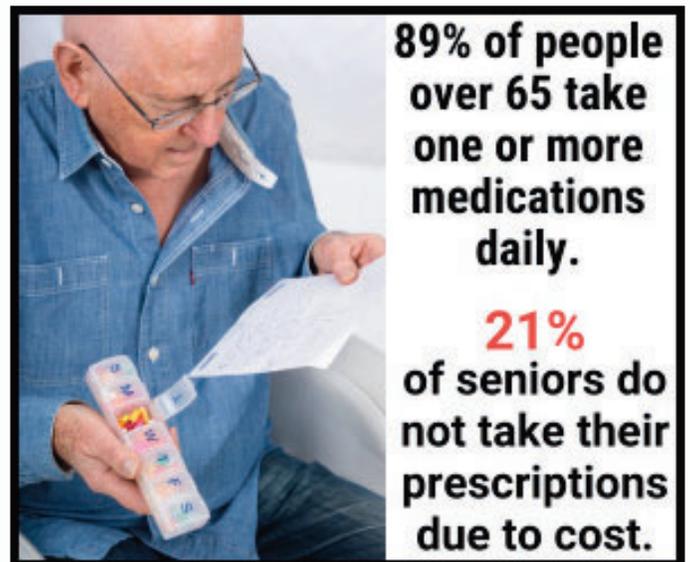
65 and up: 8% Poverty + 47% ALICE = **55%**

Numbers may not add up due to rounding.

The report also revealed some significant findings in various demographic groups as well. When we look at the data by age, some may be surprised to see that the group struggling the most in Sumner County is Households Headed by Someone Age 18 – 25. An astounding 44% are living in poverty, plus another 37% are ALICE, for a total of **81% of those under 25 in Sumner County struggling to make ends meet!** In the 25 to 44 age group, 1/3 are below the ALICE threshold. And in the 45 to 64 age group, 38% are struggling to get by. When it comes to our seniors, age 65 and up, only 8% live in poverty, but another 47% are ALICE for a total of **55% of our seniors who are unable to pay for basic needs.**

But the implications of struggling to get by, can be life-threatening for seniors. Studies show that **85% of older adults have at least one chronic disease** and over 60% have at least two. In addition, **one-third of seniors have a disability** related to hearing, vision, cognitive ability, ambulation, self-care, or independent living. These add to basic needs, ranging from assistive devices and special transport to personal assistance and housing adaptation, and can add 30% to the cost of daily living. Due to increasing medical needs,

89% of people 65 and older take one or more medications daily. Yet seniors who struggle to make ends meet, often skimp or forgo prescriptions altogether; 21% of seniors do not take their prescriptions due to cost.



89% of people over 65 take one or more medications daily.

21% of seniors do not take their prescriptions due to cost.

Get Involved

GIVE

When you invest in United Way of Sumner County, you are investing in multiple programs, initiatives, and services working to improve community conditions. EVERY gift makes a difference!



Scan here to donate.

ADVOCATE

Being involved with United Way of Sumner County means learning more about our community's needs, then acting and speaking on behalf of those who need our help the most! Click the QR code to learn more about the needs in our community and go to www.unitedwaysumner.org/advocate to learn more about how YOU can advocate for change!



VOLUNTEER

When you volunteer with UWSC, you get to see, first-hand, how needs are being met in our community. Volunteers provide crucial services to agencies who don't have the resources to accomplish all that needs to be done on their own!



If you or someone you know is in need, scan our Get Help QR code for a list of resources for help.



635 E. Main St., Suite 1
Hendersonville, TN 37075
www.unitedwaysumner.org



STATE OF TENNESSEE
DEPARTMENT OF REVENUE

Exemption Authorization

June 1, 2023



UNITED WAY OF SUMNER COUNTY
1531 HUNT CLUB BLVD STE 110
GALLATIN TN 37066-6096

Letter ID: L1947511872

RE: Sales and Use Tax Exempt Organizations or Institutions Certificate of Exemption

The Tennessee Department of Revenue has issued this exemption certificate in accordance with Tenn. Code Ann. § 67-6-322 or § 56-25-504 for the educational, religious, historical, or charitable non-profit organization or institution named on the enclosed certificate. This organization or institution qualifies for the authority to make sales and use tax exempt purchases of goods and services that it will use, consume or give away. This authorization for exemption does not extend to sales tax that the organization must collect or pay on its regular sales of goods or taxable services.

This authorization for exemption is limited to sales made directly to the referenced organization. This exemption certificate may not be used for sales made to individuals paying with personal checks or personal debit or credit cards, even if the individual is a representative or employee of the organization, and he or she will be reimbursed for the purchase. Sellers must refuse to accept the certificate when the sale is made to someone other than the organization.

This exemption certificate may not be used to make purchases without the payment of sales and use tax for other locations and may not be transferred to or used by any other person.

The taxpayer must furnish its supplier(s) at the time of purchase with a **COPY** of the enclosed certificate with the lower portion properly completed. The original certificate should be retained **for copy purposes**. The supplier must maintain a file copy as evidence of the sales tax exemption.

David Gerregano
Commissioner of Revenue

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

**Give form to the
requester. Do not
send to the IRS.**

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	<p>1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.) Unified Way of Sumner County</p> <p>2 Business name/disregarded entity name, if different from above.</p>
	<p>3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.</p> <p> <input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) _____ Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input checked="" type="checkbox"/> Other (see instructions) _____ </p> <p>3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions _____ <input type="checkbox"/></p>
	<p>4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):</p> <p>Exempt payee code (if any) _____</p> <p>Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____</p> <p style="text-align: right;"><i>(Applies to accounts maintained outside the United States.)</i></p>
	<p>5 Address (number, street, and apt. or suite no.). See instructions. 1035 E. Main St., Suite #1</p> <p>6 City, state, and ZIP code Hendersonville, TN 37075</p> <p>7 List account number(s) here (optional)</p>
	<p>Requester's name and address (optional)</p>

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Social security number													
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3	1	-	1	5	1	0	2	0	8				

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person Cynthia Birch	Date 8/20/24
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

TSURU-HENDERSONVILLE FRIENDSHIP COMMITTEE

To: Tamara Ingersoll, Director of Finance, Non-Profit Contributions Committee, Mayor Clary

The Tsuru-Hendersonville Friendship was established forty-two years ago for the purpose of promoting cultural understanding, friendship and opportunities to experience regular travel and virtual exchanges between our Sister City, Tsuru, Japan and Hendersonville, TN. The Board of Directors is making this formal request for funding assistance for FY '26.

PROGRAM SUMMARY:

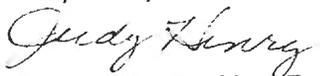
The Tsuru-Hendersonville Friendship Committee (THFC), with the cooperation of our counterpart committee in Tsuru, Japan, has enriched the Hendersonville community beyond what we ever imagined, over 42 years ago.

The Homestay aspect of our Sister City program makes us unique from many other sister city programs across the nation. Staying in actual homes and living life with people of another culture makes a life-long impression on all participants. The numbers of friendships established, homestays experienced, delegations hosted are outlined in a historical summary, attached.

Both Hendersonville and Tsuru programs suffered set-backs during Covid, but that is behind us and both organizations are moving forward with enthusiasm. Here is a summary of upcoming project and events:

- A fifteen-member Student Group, led by two Hendersonville educators, will travel to Japan in June, 2025 to continue to make memories and promote cultural understanding. Following their return, the impact of that trip will be shared with a larger group of Hendersonville families and residents and funding will be needed to make that event a memorable occasion. We had anticipated that a Student delegation group would visit Hendersonville this month, but the expense is cost-prohibitive, due to the current Japanese economy.
- Last fall, Hendersonville High School launched a course in Japanese Language Studies, led by former THFC Student Ambassador, Alicea Kaiss Kondo. The Japanese Consulate General of Nashville, visited Hendersonville High School on 03/05/25 to meet Ms. Kondo and her class and to observe the program. Mayor Clary, Scott Langford, Director of Schools, and THFC Board members were in attendance. This program will be integral in continuing to move the Friendship relationship into future generations.
- We will participate at the Nashville Cherry Blossom Festival in April. The theme for the booth this year will feature photo highlights of previous delegation visits to Hendersonville. This event gives us exposure to an estimated 50,000 middle Tennessee citizens. This is our largest expenditure of the year. We hope, as well, to participate in at least one of Hendersonville's festivals during the summer or fall of 2025. Until now, the entry fees for most festivals were financially out of our reach.
- We offer regular news and cultural information of Japan at the THFC Display Case at the Hendersonville Library and in our newsletter. Expenses for these activities are minimal, but they reach hundreds of Hendersonville citizens.
- We are collaborating with Tsuru City officials and Friendship Committee to establish a new exchange program, "Guest House", that will potentially bring Japanese visitors, one or two at a time, to Hendersonville. Given the current status of the Japanese economy, this may be a good interim plan, for continuing exchanges. We all look forward to continued, large-scale group exchanges in the near future and need to plan for the hosting that will accompany those visits.

Thank you for your consideration,



Judy Henry, Vice President, Treasurer

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year 600
(An individual is counted only once regardless of the times served by the agency)
Total number of unduplicated individuals served by this agency last year 2,000
Total annual dollars spent in Hendersonville by this agency, excluding salaries \$150
Total annual salaries paid by this agency - 0 -
Total number of employees working for this agency - 0 -

Please explain who governs this agency Board of Directors

Please explain how the governing body is appointed to this agency Board members are recommended, based on prior experience with the Japanese cultural exchange, invited and accepted by vote.

Please attach the following:

- A current list of names, addresses and telephone numbers of the board members for this agency.
- A copy of proof of your non-profit tax-exempt status.
- A W-9 dated in calendar year 2025.
- A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION DUE MARCH 10, 2025

AGENCY NAME Tsuru- Hendersonville Friendship Committee
 PROJECTED BUDGET AND FUND BALANCE
 FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/25		\$ <u>940.00</u>
PLUS FY25 REVENUE NOT RECEIVED AS OF 6/30/25		\$ <u>- 0 -</u>
LESS FY25 EXPENSES NOT PAID AS OF 6/30/25		\$ <u>- 0 -</u>
PROJECTED FUND BALANCE ON 6/30/25		\$ <u>940.00</u>
PLUS ESTIMATED REVENUE FOR FY2026		
City of Hendersonville	\$ <u>2,000.00</u>	
City of Gallatin	<u>- 0 -</u>	
Sumner County	<u>- 0 -</u>	
State of Tennessee	<u>- 0 -</u>	
U. S. Government	<u>- 0 -</u>	
Kroger Cares	<u>200.00</u>	
Memberships	<u>425.00</u>	
TOTAL ESTIMATED REVENUE FOR FY2026		\$ <u>2,625.00</u>
TOTAL FUNDS AVAILABLE FOR FY2026		\$ <u>3,565.00</u>
LESS ESTIMATED EXPENSES FOR FY2026		
Marketing	\$ <u>1,125.00</u>	
Supplies	<u>300.00</u>	
Hosting	<u>300.00</u>	
Other	<u>106.00</u>	
TOTAL ESTIMATED EXPENSES FOR FY2026		\$ <u>1,825.00</u>
PROJECTED FUND BALANCE ON 6/30/2026		\$ <u>1,740.00</u>

Your Name Judith B. Henry
 Title Vice President, Treasurer
 Address 1082 Hickory Harbor Drive
Gallatin, TN 37066
 Telephone 615-604-4046
 E-Mail hmrjudy@gmail.com



STATE OF TENNESSEE
DEPARTMENT OF REVENUE

Exemption Authorization

June 1, 2023

Letter ID: L0464227392

SUE WEDEKIND
TSURU-HENDERSONVILLE FRIENDSHIP
COMMITTEE OF HENDERSONVILLE TENNESSEE
107 VALLEY BROOK DR
HENDERSONVILLE TN 37075-5218

RE: Sales and Use Tax Exempt Organizations or Institutions Certificate of Exemption

The Tennessee Department of Revenue has issued this exemption certificate in accordance with Tenn. Code Ann. § 67-6-322 or § 56-25-504 for the educational, religious, historical, or charitable non-profit organization or institution named on the enclosed certificate. This organization or institution qualifies for the authority to make sales and use tax exempt purchases of goods and services that it will use, consume or give away. This authorization for exemption does not extend to sales tax that the organization must collect or pay on its regular sales of goods or taxable services.

This authorization for exemption is limited to sales made directly to the referenced organization. This exemption certificate may not be used for sales made to individuals paying with personal checks or personal debit or credit cards, even if the individual is a representative or employee of the organization, and he or she will be reimbursed for the purchase. Sellers must refuse to accept the certificate when the sale is made to someone other than the organization.

This exemption certificate may not be used to make purchases without the payment of sales and use tax for other locations and may not be transferred to or used by any other person.

The taxpayer must furnish its supplier(s) at the time of purchase with a COPY of the enclosed certificate with the lower portion properly completed. The original certificate should be retained for copy purposes. The supplier must maintain a file copy as evidence of the sales tax exemption.

David Gerregano
Commissioner of Revenue

Taxpayer Services Division • 500 Deaderick Street • Nashville, TN 37242
Tel 615-253-0600 • www.tn.gov/revenue

AL0043



**STATE OF TENNESSEE
DEPARTMENT OF REVENUE**

SUE WEDEKIND
TSURU-HENDERSONVILLE FRIENDSHIP
COMMITTEE OF HENDERSONVILLE TENNESSEE
107 VALLEY BROOK DR
HENDERSONVILLE TN 37075-5218

Effective Date: July 1, 2023
Expiration Date: June 30, 2027
Account No: 1000025210-SLC
Exemption No: 541438208
Facility Address:
TSURU-HENDERSONVILLE FRIENDSHIP
COMMITTEE OF HENDERSONVILLE
TENNESSEE
107 VALLEY BROOK DR
HENDERSONVILLE TN 37075-5218

**Exempt Organizations or Institutions
Sales and Use Tax Certificate of Exemption**

This organization or institution qualifies for the authority to make sales and use tax exempt purchases of goods and services that it will use, consume or give away.

This authorization for exemption is limited to sales made directly to the referenced organization. This exemption certificate may not be used for sales made to individuals paying with personal checks or personal debit or credit cards, even if the individual is a representative or employee of the organization, and he or she will be reimbursed for the purchase. Sellers must refuse to accept the certificate when the sale is made to someone other than the organization.

This exemption certificate may not be used to make purchases without the payment of sales and use tax for other locations and may not be transferred to or used by any other person.

Ensure this lower portion is properly completed and signed before presenting to a vendor.

Seller's Name

Seller's Address (City & State)

I, _____, as an authorized representative of the taxpayer named above, affirm that the purchases qualify for the exemption and will be used at the location of the facility address referenced above. Under penalty of perjury, I affirm this to be a true and correct statement.

Print Name of Authorized Representative

Signature of Authorized Representative

Date

The supplier must maintain a copy of this document as evidence of the sales tax exemption.

TSURU-HENDERSONVILLE FRIENDSHIP COMMITTEE

Board of Directors

OFFICERS

Betsy Wedekind, President: 107 Valley Brook Dr. Hendersonville, TN, 37075, 615-824-8696
Judith Henry, Vice President, Treasurer: 1082 Hickory Harbor Drive, Gallatin, TN, 37066, 615-604-4046
Wayne Huddleston, Membership Sec.: 1840 Shell Rd., Hendersonville, TN, 37075, 615-824-4587

BOARD MEMBERS

Rebecca Bene: 115 Gwen Avenue, Gallatin, TN 37066, 615-681-1557
Harrison Moulton: 300 Harris Lane, Apt. 202, Gallatin, TN 37066, 615-513-6321
Connie Little: 7589 Highland Place, Mobile, AL, 36695, 251-327-6998
Stefani Stevens: 717 Hogans Branch Rd., Hendersonville, TN, 37075, 615-477-1754
Jack Wedekind: 107 Valleybrook Dr. Hendersonville, TN, 37075, 615-824-8696

TSURU-HENDERSONVILLE FRIENDSHIP COMMITTEE

1983-2024 HISTORY

Hendersonville area residents were invited to visit Tsuru in 1979 and 1981. Each group of 40 people presented musical performances and other aspects of American culture. Another group visited Tsuru in 1983 and presented English language classes. During all three visits, group members experienced Japanese culture in up-close and personal ways by staying with host families.

Mayor Michimasa Takabe had been wanting Tsuru to have an American sister city. After the first two visits of Hendersonville area residents, he proposed the relationship to Hendersonville Mayor T. W. Patterson and other city leaders. On May 18, 1983, Tsuru, Yamanashi, Japan and Hendersonville, TN, USA, officially became sister cities.

Tsuru-Hendersonville Friendship Committees were organized in both cities. Leaders of these committees have worked for 40 years to coordinate and promote the relationship. The Tsuru-Hendersonville Friendship Committee of Hendersonville is a non-profit organization.

Delegations between the cities since 1983:

- Fifteen delegations that encompassed over 400 individuals including mayors, other city officials, Friendship Committee leaders, other civic group leaders, and other adults.

- * Seventeen delegations that included approximately 450 high school and middle school students and their teachers.

- Seven delegations led by more than 50 Tsuru Junior Chamber of Commerce leaders brought more than 200 Tsuru middle school aged students to Hendersonville.

Exchanges of art and music have increased cultural appreciation and understanding between the citizens of the two cities.

Hundreds of residents of both cities have stayed with host families in their sister city. Many life-long friendships have been formed.

Tsuru-Hendersonville Friendship Committee leaders, city officials, Student Program participants and leaders, and Tsuru Junior Chamber of Commerce leaders all look forward to a vibrant future for our cities' relationship.

**Request for Taxpayer
 Identification Number and Certification**

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the
 requester. Do not
 send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)
Tsuru-Hendersonville Friendship Committee

2 Business name/disregarded entity name, if different from above.

3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.

Individual/sole proprietor C corporation S corporation Partnership Trust/estate

LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership)
 Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner.

Other (see instructions) *Non-profit corporation exempt under 501(c)(3)*

3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions.

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
 Exempt payee code (if any) _____
 Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____
 (Applies to accounts maintained outside the United States.)

5 Address (number, street, and apt. or suite no.). See instructions.
107 Valley Brook Dr.

6 City, state, and ZIP code
Hendersonville, TN 37075

7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Social security number

				-			-				
--	--	--	--	---	--	--	---	--	--	--	--

or

Employer identification number

6	2	-	1	4	3	1	9	2	4
---	---	---	---	---	---	---	---	---	---

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person *Betsy Wedelkind* Date *03/06/25*

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

HISTORIC ROCK CASTLE: Making History Together in FY 25/26

Rock Castle has three main missions as a non-profit historic site:

1. **educate** through immersive, hands-on experiences
2. **connect** the community through meaningful, family-friendly events
3. **preserve** the history and heritage of a Tennessee state treasure

Despite the onsite construction that has temporarily necessitated the relocation of some of its events, Rock Castle has nonetheless continued to work with the Sumner County Board of Education, the City of Hendersonville, and other local businesses to fulfill the three core missions listed above. Ultimately, any inconveniences or required pivots resulting from onsite construction and renovations are simply the transitory growing pains of one of Hendersonville's most healthy and thriving community assets, and there is much for which to be excited in the years to come. Rock Castle is the heritage and possession of the people of Hendersonville; its grounds and structures (both old and new) are resources that Rock Castle's board and staff have used—and will continue to leverage—for the good of the community's students and families. The Castle's finances and responsibilities have been stewarded well—even during this season of transition—and we have remained faithfully committed to serving through its educational, camaraderie building, and preservational efforts. We sincerely hope that Rock Castle's positive impact on the community of Hendersonville has been profoundly felt, and—if it has been—we humbly ask that the City of Hendersonville consider supporting the full assortment of educational and community events at Rock Castle with a renewal of its \$30,000 annual partnership.

While Rock Castle remains committed to providing these annual events for the students and families of our community, the security provided by an on-going financial partnership with the City of Hendersonville will ensure the continuance and quality of the events in a way that would not otherwise be possible. Like Rock Castle itself, the list of events that follow are the possession of Hendersonville's citizens. Other local businesses and organizations will undoubtedly partner with us in the promotion and successful implementation of the events, but we are hopeful that the City of Hendersonville will hold a significant place among them. Through our combined efforts, we can do far more and far better to create, maintain, and secure a lasting legacy for the families of our remarkable City.

Respectfully yours for consideration,



Sam Gilbert
Executive Director
Historic Rock Castle
(954) 270-8692 – cell
Sam.Gilbert@historicrockcastle.com

The financial support Rock Castle is requesting is for the specific and ongoing development of the events listed on the following page:

Rock Castle Community Events:

The following events—in addition to several others and as many as 45 weddings each year—typically attract more than 60,000 visitors to Rock Castle annually. While many of these are local, repeat visitors who enjoy the family-friendly entertainment, there are also thousands of out-of-county, out-of-state, and out-of-country guests among them. These out-of-town visitors eat at local restaurants, stay in Hendersonville hotels, and invest their time and resources into our local economy. It is a benefit Rock Castle is proud to provide for the community it loves.

1. **Summer Songwriter Series** -- <https://www.youtube.com/watch?v=hXiUDJZ4NyA>
-- https://www.youtube.com/watch?v=lKnWG_H4dyQ

Saturday, May 24; Saturday, June 21; Saturday, July 19; and Saturday, August 16

This is a series of 4 events (one each month from May-August).

This series attracts between 8,000-10,000 guests over the course of the season.

We bring in 16-20 bands (both local and nationally touring acts) each year.

The series is intentionally family-friendly, with bounce houses, yard games, and activities.

2. **Rock Castle Summer Camps**

American Girl Camp (two weeks), Frontier Camp, Revolutionary Adventure Camp, Mythology Camp, Wizarding Camp, & Survivor Camp

This is a series of 7 camps that take place during the summer months of June and July.

These camps attract several hundred children over the course of the season.

3. **Folk 'n Bluegrass Fest** -- https://www.youtube.com/watch?v=Ykoro_0nNzo
-- <https://www.youtube.com/watch?v=lGndV8UJuVo>

Saturday, September 13

This is a community event that attracts between 2,000-3,000 guests annually.

We bring in 5-7 bands (both local and nationally touring acts) each year.

The event is intentionally family-friendly, with bounce houses, yard games, and activities.

4. **Rock Castle Living History Days Festival** -- <https://youtu.be/wGd-Wz7NnUU>

Wednesday, September 17 & Thursday, September 18

This educational event is offered FREE to every public school 5th grader in Sumner County.

The event attracts more than 7000 guests each year.

We bring in 50 or more educational presenters and demonstrators each year.

5. **Winter House Concert Series** -- <https://www.youtube.com/watch?v=W50TvD76qJo>
-- <https://www.youtube.com/watch?v=C7k3ElgUy-8>

Saturday & Sunday, November 15 & 16, 2025; Saturday & Sunday, January 17 & 18, 2026; and Saturday & Sunday, February 14 & 15, 2026

This is a series of 6 events (two each month during November, January, & February).

Each event is an intimate listening room experience.

6. **A Merry Castle Christmas** -- <https://youtu.be/HrKUfBWHOiM>

Holiday Open House, Weekly Candlelight Tours, A Little Women Christmas Tour, and a Jane Austen Christmas Tour

A series of history & literature-themed community events that take place the first three weeks of December.

Guests are welcomed into the history of Rock Castle & the interactive experience of several literary classics.

Refreshments, song, and stories are provided in the historic home.

This series of events attracts more between 2000-3000 guests annually.

Email Sam.Gilbert@historicrockcastle.com for more information about these events.

AGENCY NAME Historic Rock Castle
 PROJECTED BUDGET AND FUND BALANCE
 FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/25 \$ 517,000
 PLUS FY25 REVENUE NOT RECEIVED AS OF 6/30/25 \$ 0
 LESS FY25 EXPENSES NOT PAID AS OF 6/30/25 \$ 21,000
 PROJECTED FUND BALANCE ON 6/30/25 \$ 496,000

PLUS ESTIMATED REVENUE FOR FY2026

City of Hendersonville \$ 30,000
 City of Gallatin 0
 Sumner County 0
 State of Tennessee 56,000
 U. S. Government 0
 Admissions & Giftshop 10,400
 Rentals & Events 168,500
 Fundraising 186,434
 Educational 81,500
 TOTAL ESTIMATED REVENUE FOR FY2026

\$ 532,834
 \$ 1,028,834

TOTAL FUNDS AVAILABLE FOR FY2026

LESS ESTIMATED EXPENSES FOR FY2026

Staff \$ 273,238
 Event & Educational Programming Expense 208,500
 Grounds and Maintenance 19,292
 Administrative 5,920
 Accounting, Security, Dues, Marketing, etc. 12,231
 Insurance 9,000

TOTAL ESTIMATED EXPENSES FOR FY2026

PROJECTED FUND BALANCE ON 6/30/2026

\$ 528,181
 \$ 500,653

Your Name Sam Gilbert
 Title Executive Director
 Address 139 Rock Castle Lane
Hendersonville, TN 37075
 Telephone (954) 270-8692
 E-Mail Sam.Gilbert@HistoricRockCastle.com

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year 21,000
(An individual is counted only once regardless of the times served by the agency)
Total number of unduplicated individuals served by this agency last year 26,500
Total annual dollars spent in Hendersonville by this agency, excluding salaries 249,209
Total annual salaries paid by this agency 225,172
Total number of employees working for this agency 20

Please explain who governs this agency Historic Rock Castle is governed by a nonprofit Board of Directors and managed by the site's executive staff.

Please explain how the governing body is appointed to this agency Election of new board members or election of current board members to subsequent terms occurs as the first term of business at the first fiscal meeting each year. Board Members are nominated by current directors and elected by a majority vote.

Please attach the following:

- A current list of names, addresses and telephone numbers of the board members for this agency.
- A copy of proof of your non-profit tax-exempt status.
- A W-9 dated in calendar year 2025.
- A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION DUE MARCH 10, 2025

Historic Rock Castle -- Board Directory

Collette Breen 319 Crooked Creek Lane Hendersonville, TN 37075	Chairwoman	Realtor, Chamberlain Realty Cell # 615-887-3627 Email collettebreen@yahoo.com
Tanya White-Anderson 103 Trout Valley Drive Hendersonville, TN 37075	Vice Chair	Experience Manager, Cigna Cell # 615-497-2760 Email Tanyawhite01@gmail.com
Jill Fernelius 180 Cobbler Circle Hendersonville, TN 37072	Treasurer	Senior Vice President, FirstBank Cell # 615-424-5610 Email jillfernelius@gmail.com
Rick Murray 106 Dalton Circle Hendersonville, TN 37075	Secretary	Owner & Chief Photographer, Memories by Murray Cell # 615-300-1997 Email rick@memoriesbymurray.com
Mike Longe 321 Raintree Drive Hendersonville, TN 37075	Past President	Industrial Operations & Program Director, Arrowhead Engineering Cell # 615-438-4211 Email longe4@comcast.net
Sam Gilbert 139 Rock Castle Lane Hendersonville, TN 37075	ex-officio	Executive Director, Rock Castle State Historic Site Cell # 954-270-8692 Email sam.gilbert@historicrockcastle.com

Stephen Anderson
984 Cherry Grove Dr.
Hendersonville, TN 37075

Cheri Batten
147 Island Drive
Hendersonville, TN 37075

Will Fuqua
118 Trout Valley Dr.
Hendersonville, TN 37075

Mike Fussell
128 Island Drive
Hendersonville, TN 37075

Mike Gaughan
120 Ashland Point
Hendersonville, TN 37075

Byron Kanaday
345 Indian Lake Rd.
Hendersonville, TN 37075

Steve Mackorell
146 Ashland Point
Hendersonville, TN 37075

Jeremy Martin
105 Merrimac Drive
Hendersonville, TN 37075

David Moore
111 Hidden Point
Hendersonville, TN 37075

Robin Schaffer
1615 Shell Road
Goodlettsville, TN 37072

Bree Smith
165 Ervin Street
Hendersonville, TN 37075

Insurance Agent, W.E. Shaw & Associates, LLC
Cell # 615-828-0451
Email gotitans1@comcast.net

Community Volunteer
Cell # 615-604-2730
Email Cheribatten@comcast.net

Realtor, Clausen Group Realtors
Cell # 615-806-5237
Email willfuqua@comcast.net

Investment Advisor, Thoroughbred Financial Services
Cell # 615-351-9905
Email mfussell@thoroughbredfinancial.com

Realtor, RE/MAX Choice Properties
Cell # 615-478-7197
Email mgaughan@bellsouth.net

DuPont, Fiberweb, Terminix, Retired
Cell # 615-428-9430
Email bakan@comcast.net

General Electric, Retired
Cell # 615-438-1817
Email steve.mackorell@comcast.net

Owner, All-Pro Home Inspections
Cell # 615-310-3770
Email Jeremybmartin@comcast.net

Owner, Benefit Brokers, LLC
Cell # 615-417-8102
Email dmoore@thebenefitbrokers.com

Controller, Digital Group
Cell # 615-424-5610
Email rschaffer@digitalgroupplc.com

Meteorologist, NewsChannel5
Cell # 615-955-0850
Email Breefriedrichs@gmail.com

HISTORIC ROCK CASTLE INC
139 ROCK CASTLE LN
HENDERSONVILLE TN 37075-4522



020513

Employer ID number: 62-0984196
Form 990 required: YES

Dear Taxpayer:

We're responding to your request dated Mar. 13, 2024, about your tax-exempt status.

We issued you a determination letter in 101976, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c)(3).

We also show you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Sections 509(a)(1) and 170(b)(1)(A)(vi).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If you're required to file a return, you must file one of the following by the 15th day of the 5th month after the end of your annual accounting period:

- Form 990, Return of Organization Exempt From Income Tax
- Form 990EZ, Short Form Return of Organization Exempt From Income Tax
- Form 990-N, Electronic Notice (e-Postcard) for Tax-Exempt Organizations Not Required to File Form 990 or Form 990-EZ
- Form 990-PF, Return of Private Foundation or Section 4947(a)(1) Trust Treated as Private Foundation

According to IRC Section 6033(j), if you don't file a required annual information return or notice for 3 consecutive years, we'll revoke your tax-exempt status on the due date of the 3rd required return or notice.

You can get IRS forms or publications you need from our website at www.irs.gov/forms-pubs or by calling 800-TAX-FORM (800-829-3676).

If you have questions, call 877-829-5500 between 8 a.m. and 5 p.m.,

3552140170
Mar. 20, 2024 LTR 416BC 0
62-0984196 000000 00
00015354

HISTORIC ROCK CASTLE INC
139 ROCK CASTLE LN
HENDERSONVILLE TN 37075-4522

local time, Monday through Friday (Alaska and Hawaii follow Pacific time).

Thank you for your cooperation.

Sincerely yours,

Sheralyn C. Hanks

Sheralyn C. Hanks
Ops. Manager, AM Ops. 3005

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

**Give form to the
 requester. Do not
 send to the IRS.**

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See <i>Specific Instructions</i> on page 3.	<p>1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)</p> <p>Historic Rock Castle, Inc</p>		
	<p>2 Business name/disregarded entity name, if different from above.</p>		
	<p>3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.</p> <p><input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate</p> <p><input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership)</p> <p>Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner.</p> <p><input checked="" type="checkbox"/> Other (see instructions) Nonprofit Corporation exempt under IRS Code Section 501(c)(3)</p>		<p>4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):</p> <p>Exempt payee code (if any) _____</p> <p>Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____</p> <p><i>(Applies to accounts maintained outside the United States.)</i></p>
	<p>3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions <input type="checkbox"/></p>		
	<p>5 Address (number, street, and apt. or suite no.). See instructions.</p> <p>139 Rock Castle Lane</p>	<p>Requester's name and address (optional)</p>	
	<p>6 City, state, and ZIP code</p> <p>Hendersonville, TN 37075</p>		
	<p>7 List account number(s) here (optional)</p>		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
or									
Employer identification number									
6	2	-	0	9	8	4	1	9	6

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person 	Date 3/5/25
------------------	------------------------------	--------------------

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they



March 9, 2025

Tamara Ingersoll
Director of Finance
City of Hendersonville
101 Maple Drive North
Hendersonville, TN 37075

Ms. Ingersoll:

I have attached our application to be considered in the preparation of your upcoming budget.

The construction industry is facing a critical challenge: the construction labor shortage. Factors contributing to this shortage include an aging workforce, lack of interest from younger generations, economic and market forces, and impacts from the COVID-19 pandemic. For every 4 people leaving our workforce through retirement, we only gain 1 recruit into the industry. Companies also face a perceived lack of interest among younger generations who possess different expectations when it comes to college and the field working environment.

The Middle TN Workforce Development Academy (MTWDA) was formed in 2022 to address these issues.

The Academy introduced a program in 2023 which includes accreditation, instructor certification, standardized curriculum, registry, and assessment with certification. We are accredited by the National Center for Construction Education & Research (NCCER).

The mission statement of the Academy is **to be a leader in the vocational training industry by offering a variety of skills-oriented training programs in heavy equipment operation, safety, pipelaying, and the construction trades while maintaining the highest standards of quality and integrity.**

Physical Address: 130 Cinema Dr., Suite 7, Hendersonville, TN 37075
Mail: 170 E. Main St., Suite D-133, Hendersonville, TN 37075

Office: (615) 200-0889
info@tucamidtn.com

In the past, we have been fully financed by the Tennessee Utility Contractors Association of Middle TN (TUCA), which works to improve the operational proficiency and financial performance of its member companies by providing services that focus on shared industry issues. TUCA Mid TN also works to secure more funding for Tennessee's aging underground infrastructure. TUCA fully financed all costs for our past 23 students and hired 100% of them.

We are the hosts of Dozer Day, an annual event, held in September, which was specifically created for elementary and middle school kids for the purpose of making them aware of our industry so they will consider it as a career path as they get older. We worked with Gene Brown Elementary this past year and gave them 60 FREE tickets to the event. In 2025, our goal is to double that offering to both Gene Brown and Wessington Place Elementary Schools. We plan to support/sponsor their respective PTO's as well.

Over the next 2 years, we are seeking to purchase a full-size equipment simulator and be in a position to hire a part-time instructor to meet the needs of the program. TUCA has offered to give the proceeds of their annual golf tournament to us each year moving forward. This donation will range between \$10,000 - \$14,000 per year.

A grant from the City of Hendersonville will enable us to purchase safety equipment, fund programs for elementary schools, and purchase textbooks for students.

We appreciate the opportunity to submit this application for consideration.

Regards,



Natalie Hansen
President & CEO

Attachment: Proposal

AGENCY NAME Middle TN Workforce Development Academy
 PROJECTED BUDGET AND FUND BALANCE
 FOR THE YEAR ENDING JUNE 30, 2026

PROJECTED CASH ON HAND 6/30/25 \$ 25,000.00
 PLUS FY25 REVENUE NOT RECEIVED AS OF 6/30/25 \$ 0.00
 LESS FY25 EXPENSES NOT PAID AS OF 6/30/25 \$ 600
 PROJECTED FUND BALANCE ON 6/30/25 \$ 24,400.00

PLUS ESTIMATED REVENUE FOR FY2026

City of Hendersonville \$ 2,500
City of Gallatin _____
Sumner County _____
State of Tennessee _____
U. S. Government _____
TUCA of Middle TN Golf Tournament Proceeds 10,000.00
TUCA of Middle TN Donation 5,000.00

TOTAL ESTIMATED REVENUE FOR FY2026 \$ 15,000.00

TOTAL FUNDS AVAILABLE FOR FY2026 \$ 39,400.00

LESS ESTIMATED EXPENSES FOR FY2026

Textbooks for 15 students @ \$90/each \$ 1350.00
Simulator Set Aside Funds (Year 1 of 4) 25,000.00
Instructor Fees 3,000.00
Testing fee @ \$25/student 375.00
Tools & Safety equipment, boot reimbursements 900.00

TOTAL ESTIMATED EXPENSES FOR FY2026 \$ 30,625.00

PROJECTED FUND BALANCE ON 6/30/2026 \$ \$8775.00

Your Name Natalie Hansen
 Title President/CEO
 Address 128 Elm Hill Circle
Hendersonville, TN 37075
 Telephone 615.483.1642
 E-Mail natalie@tucamidtn.com

AGENCY GENERAL INFORMATION FORM

Please provide the following information requested by the Non-Profit Contributions Committee for their review of your funding request.

Number of unduplicated Hendersonville residents served by this agency last year	<u>3</u>
<i>(An individual is counted only once regardless of the times served by the agency)</i>	
Total number of unduplicated individuals served by this agency last year	<u>23</u>
Total annual dollars spent in Hendersonville by this agency, excluding salaries	<u>2023 - \$3020</u> 2024 - \$4600
Total annual salaries paid by this agency	<u>0.00</u>
Total number of employees working for this agency	<u>0</u>

Please explain who governs this agency The Academy is currently, financially supported by the TN Utility Contractors Association of Middle TN. IN the past 2 years we have graduated 23 students from the Academy, 8 were Sumner County residents, and 3 were Hendersonville residents.

We had 100% placement. We are led by President/CEO Natalie Hansen.

Please explain how the governing body is appointed to this agency _____
The organization was formed as a non profit by Natalie Hansen and received non profit status in 2022.

Please attach the following:

- A current list of names, addresses and telephone numbers of the board members for this agency.
- A copy of proof of your non-profit tax-exempt status.
- A W-9 dated in calendar year 2025.
- A cover letter that briefly describes the services provided by your organization and how the funds requested above will be utilized.

ALL INFORMATION DUE MARCH 10, 2025



Department of the Treasury
Internal Revenue Service
Tax Exempt and Government Entities
P.O. Box 2508
Cincinnati, OH 45201

MIDDLE TN WORKFORCE DEVELOPMENT
ACADEMY
170 E MAIN ST SUITE D-133
HENDERSONVILLE, TN 37075

Date:
10/03/2022
Employer ID number:
88-3717661
Person to contact:
Name: Customer Service
ID number: 31954
Telephone: 877-829-5500
Accounting period ending:
December 31
Public charity status:
170(b)(1)(A)(vi)
Form 990 / 990-EZ / 990-N required:
Yes
Effective date of exemption:
May 12, 2022
Contribution deductibility:
Yes
Addendum applies:
No
DLN:
26053669005712

Dear Applicant:

We're pleased to tell you we determined you're exempt from federal income tax under Internal Revenue Code (IRC) Section 501(c)(3). Donors can deduct contributions they make to you under IRC Section 170. You're also qualified to receive tax deductible bequests, devises, transfers or gifts under Section 2055, 2106, or 2522. This letter could help resolve questions on your exempt status. Please keep it for your records.

Organizations exempt under IRC Section 501(c)(3) are further classified as either public charities or private foundations. We determined you're a public charity under the IRC Section listed at the top of this letter.

If we indicated at the top of this letter that you're required to file Form 990/990-EZ/990-N, our records show you're required to file an annual information return (Form 990 or Form 990-EZ) or electronic notice (Form 990-N, the e-Postcard). If you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked.

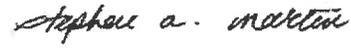
If we indicated at the top of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

Letter 947 (Rev. 2-2020)
Catalog Number 35152P

For important information about your responsibilities as a tax-exempt organization, go to www.irs.gov/charities. Enter "4221-PC" in the search bar to view Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, which describes your recordkeeping, reporting, and disclosure requirements.

We sent a copy of this letter to your representative as indicated in your power of attorney.

Sincerely,



Stephen A. Martin
Director, Exempt Organizations
Rulings and Agreements



2025 Board of Directors

Middle TN Workforce Development Academy

Natalie Hansen, President & CEO, MTWDA
128 Elm Hill Circle, Hendersonville, TN 37075
(615) 483-1642

Darren Cleary, President, Cleary Construction, Inc.
2006 Edmonton Road, Tompkinsville, KY 42167
(270) 427-6146

Jamie Jones, HSE Director, Civil Constructors, LLC
PO Box 682284, Franklin, TN 37068
(615) 416-4186

Gordon Hansen, Belfor
128 Elm Hill Circle, Hendersonville, TN 37075
(615) 955-2563

Blake Wheeler, Facility Internet Security Officer (FISO), HCA
1632 Foston Lane, Gallatin, TN 37066
(615) 306-9279

Physical Address: 130 Cinema Dr., Suite 7, Hendersonville, TN 37075
Mail: 170 E. Main St., Suite D-133, Hendersonville, TN 37075

Office: (615) 200-0889
info@tucamidtn.com

Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the requester. Do not send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see Purpose of Form, below.

Print or type. See Specific Instructions on page 3.	1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)	Middle TN Workforce Development Academy	
	2 Business name/disregarded entity name, if different from above.		
	3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes.	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):	
	<input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input checked="" type="checkbox"/> Other (see instructions)	Exempt payee code (if any) _____ Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____ (Applies to accounts maintained outside the United States.)	
	3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions <input type="checkbox"/>		
	5 Address (number, street, and apt. or suite no.). See instructions.	Requester's name and address (optional)	
	170 E. Main St., Suite D-133		
	6 City, state, and ZIP code		
	Hendersonville, TN 37075		
	7 List account number(s) here (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Social security number									
or									
Employer identification number									
8	8	-	3	7	1	7	6	6	1

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

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4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

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Sign Here	Signature of U.S. person <i>Natalie Hansen</i>	Date <i>3/9/25</i>
------------------	--	--------------------

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