

## **AGENDA**

### **HENDERSONVILLE GOLF COURSE COMMISSION MEETING**

**TUESDAY, FEBRUARY 17, 2026 – 3:30 P.M.  
AT HENDERSONVILLE CITY HALL**

- I. Acceptance of Agenda**
- II. Minutes**
  - A. Approval of January 20, 2026 minutes**
- III. Public Comments**
- IV. Presentations**
  - A. Financial Results**
  - B. Golf Shop Operations**
  - C. Maintenance Operations**
- V. Items for Approval**
- VI. Updates**
  - A. Public Works List (January Report)**
  - B. Cart Fleet**
  - C. Winter Storm Update**
- VII. For Your Information**
- VIII. Adjournment**

**Anyone needing accommodations due to disabilities, please contact the ADA Coordinator at 615-822-1016 at least 24 hours prior to the meeting**

**HENDERSONVILLE GOLF COURSE COMMISSION MEETING  
MONDAY, JANUARY 20, 2026 AT 3:30 PM  
AT COUNTRY HILLS GOLF COURSE  
MEETING MINUTES**

**Present:** Chris Fehrmann, Rob Plenger, Danny Bell and ex-officio member Alderman Eddie Roberson

**Absent:** Tod Burnham and Kori Langford

**Others Present:** David Battis and Lynn Ray of Golf Management Group, Brad Shirley, Country Hills Director of Golf and Andy Gilley of the Hendersonville Parks and Recreation Department

Mr. Fehrmann, Chairman, called the meeting to order at 3:30 p.m. and declared a quorum was present.

**Motion to Accept the Meeting Agenda**

**Motion:** Danny Bell

**Second:** Rob Plenger

**Vote:** The agenda was unanimously approved.

**Motion to Accept Minutes**

**Motion:** Rob Plenger

**Second:** Danny Bell

**Vote:** The minutes of the commission meeting held on November 17, 2025 were unanimously approved.

**Public Comments:**

None

**Presentations:**

None

**Reports:**

Mr. Battis then reviewed the financial results for Country Hills for November and December. In November, 2004 rounds were played which was 204 (11%) above the 1,800 rounds budget. Total Income of \$91,261 was \$10,266 more than budget and

expenses were \$10,431 under budget resulting in Net Operating Income \$9,072 compared with a projected loss of \$11,625. Net Cash Flow was (\$53,078) including Capital Improvements \$48,630 for bunker renovation and tree work.

For the month of December, 1210 rounds were played, just above the 1200 rounds budget. Total Income was \$53,458, \$833 above budget.

Operating Expenses of \$110,031 were \$14,438 over budget resulting in Net Operating Income of (\$56,543). The budget projected a loss of \$42,968.

Net Cash Flow for December was (\$63,336) the budget projected a loss of \$67,201.

For the first six months of the 2025-2026 fiscal year, total income of \$820,554 was \$50,687 more than budget. Operating Expenses were \$7,576 under budget resulting in Net Operating Income of \$116,192 which was \$58,264 more than budget. Net Cash Flow of (\$34,378) compared with a budget of (\$18,470).

Capital improvements during the six-month period were \$104,772 which was \$70,222 more than the budget number.

At the end of December, Country Hills had a cash balance of \$172,257.

Mr. Shirley, then reported on month-to-date activity at Country Hills. For the first 19 days of January, 61%, 1182 rounds had been played, 148% of the budget number of 800 and 140% of budgeted income had been collected.

At this point Mr. Roberson requested that Golf Management Group prepare a list of capital improvements and related expenditures starting with the purchase and installment of the irrigation pump replacement in 2024.

Mr. Ray then reported on golf course maintenance operations including equipment repairs and tree trimming and noted that the new floor tile installation for the clubhouse, lobby and restrooms was underway.

Mr. Gilley then handed out a Maintenance Plan containing the items listed on the Public Works Facilities Condition Report dated January 2026 showing the status of each item listed.

Mr. Gilley and Mr. Roberson then agreed that Golf Management Group would need to submit its proposal for financing new golf carts to the city no later than March for inclusion in the city's 2026-2027 budget, after approval by the commission BOMA.

There being no further business, the meeting was adjourned at 4:36 p.m.

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Chris Ferhmann  
Chairman

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Date

GOLF MANAGEMENT GROUP  
INCORPORATED

GMG

5210 Maryland Way, Suite 102

Brentwood, Tennessee 37027

Telephone (615) 373-9400

Facsimile (615) 370-2585

DATE: February 10, 2026  
TO: Hendersonville Golf Course Commission Members  
FROM: David L. Battis  
RE: January 2026 Operating Results  
Country Hills Golf Course

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Attached please find the financial statements and related information for the month of January 2026 for Country Hills Golf Course.

1240 rounds were played in January, 55% more than the 800 budget number. Only 77 rounds were played in the third week of the month and the course was closed in the last week due to the snow and ice storm.

Total Income January was \$47,869 which was \$15,254 more than the \$32,615 budget.

Operating Expenses were \$81,758 which was \$19,863 above budget with Maintenance and Repairs \$8,102 more than budget and payroll \$5,611 over.

Net Operating Income of (\$33,889) was \$4,609 off budget which projected a loss of \$29,280. Net Cash Flow for the month was (\$47,273). The budget was (\$36,889).

For the first seven months of the 2025-2026 fiscal year, Total Income of \$868,424 was \$65,942 more than budget. Operating Expenses were \$12,287 over budget and Net Operating Income of \$82,302 was \$53,654 above the \$28,648 budget number.

Net Cash Flow for the seven month period was (\$81,652) after Capital Improvements of \$111,702.

As the end of January, Country Hills had a cash balance of \$124,983.

Please let us know if you have any questions or need any additional information.

**COUNTRY HILLS GOLF**  
**Statement of Cash Flows**  
 January 31, 2026

Month Ending		Month Ending		Prior Year To Date		Year To Date		07/01/2025	
01/31/2025		01/31/2026		01/31/2025		Month Ending		Through	
Actual	Actual	Budget	Budget Diff	Actual	Actual	01/31/2026	Year To Date	01/31/2026	Year To Date
							Budget	Budget Diff	Budget Diff
<b>Income</b>									
<b>Other Income</b>									
2,935.22	6,486.67	4,400.00	2,086.67	4270 - Golf Cart Rental	98,816.58	108,507.88	105,000.00	3,507.88	
3,185.94	5,988.45	4,000.00	1,988.45	4280 - Pro Shop Sales	133,060.97	128,441.61	134,900.00	(6,458.39)	
14,702.00	25,408.00	17,200.00	8,208.00	4290 - Green Fees	401,516.26	441,952.03	396,700.00	45,252.03	
1,819.07	3,746.93	2,000.00	1,746.93	4470 - Food Sales	56,495.18	66,943.63	57,650.00	9,293.63	
759.67	1,522.84	1,200.00	322.84	4475 - Beer Sales	33,644.37	40,439.83	33,600.00	6,839.83	
50.12	118.46	80.00	38.46	4480 - Golf Club Rental	2,952.35	3,398.91	2,987.00	411.91	
2,555.00	4,443.00	3,200.00	1,243.00	4485 - Driving Range Income	67,038.00	76,511.51	67,850.00	8,661.51	
450.00	150.00	500.00	(350.00)	4490 - Clubhouse Rentals	3,300.00	2,960.00	3,550.00	(590.00)	
30.47	21.82	35.00	(13.18)	4710 - Interest Income	327.47	218.03	245.00	(26.97)	
3.45	(16.78)	0.00	(16.78)	4950 - Sales Tax Income	(845.81)	(1,057.36)	0.00	(1,057.36)	
53.00	0.00	0.00	0.00	4975 - Miscellaneous Income	12,144.50	108.00	0.00	108.00	
<b>26,543.94</b>	<b>47,869.39</b>	<b>32,615.00</b>	<b>15,254.39</b>	<b>Total Other Income</b>	<b>808,449.87</b>	<b>868,424.07</b>	<b>802,482.00</b>	<b>65,942.07</b>	
<b>26,543.94</b>	<b>47,869.39</b>	<b>32,615.00</b>	<b>15,254.39</b>	<b>Total Income</b>	<b>808,449.87</b>	<b>868,424.07</b>	<b>802,482.00</b>	<b>65,942.07</b>	
<b>Expenses</b>									
<b>Payroll &amp; Related</b>									
3,000.00	3,000.00	3,000.00	0.00	5660 - Payroll-Golf Course Manager	21,000.00	21,000.00	21,000.00	0.00	
15,476.13	15,774.13	12,385.00	3,389.13	5720 - Payroll-Grounds-Maintenance	125,602.43	134,123.85	132,017.00	2,106.85	
5,232.00	5,770.00	5,770.00	0.00	5730 - Payroll-Golf Course Maintenance	39,528.00	44,275.00	43,275.00	1,000.00	
5,502.43	5,504.78	5,330.00	174.78	5960 - Payroll-Senior Pro	51,166.16	51,212.32	47,842.00	3,370.32	
5,351.25	7,013.40	5,600.00	1,413.40	5980 - Payroll-Assistant Pro	44,462.45	50,633.40	42,000.00	8,633.40	
1,556.75	4,327.25	1,950.00	2,377.25	6080 - Payroll-Cart Staff	41,440.50	49,048.22	34,450.00	14,598.22	
2,674.00	2,669.75	4,740.00	(2,070.25)	6090 - Payroll-Cashiers	33,535.00	31,228.81	44,470.00	(13,241.19)	
2,884.43	3,318.43	2,737.00	581.43	6150 - Payroll Taxes	25,875.18	27,706.02	26,320.00	1,386.02	
2,556.51	2,315.56	2,681.00	(365.44)	6200 - Group Health Insurance	18,251.40	17,209.92	18,639.00	(1,429.08)	
11.15	64.92	0.00	64.92	6210 - Employee Benefits	(319.51)	171.29	0.00	171.29	
246.00	197.92	230.00	(32.08)	6220 - 401(k) Benefits	3,561.77	2,359.60	1,785.00	574.60	
319.39	422.12	344.00	78.12	6230 - Workers Compensation	1,591.15	2,318.20	1,656.00	662.20	
<b>44,810.04</b>	<b>50,378.26</b>	<b>44,767.00</b>	<b>5,611.26</b>	<b>Total Payroll &amp; Related</b>	<b>405,694.53</b>	<b>431,286.63</b>	<b>413,454.00</b>	<b>17,832.63</b>	
<b>Common Area Expenses</b>									
1,030.35	1,619.02	760.00	859.02	8920 - Food Purchases	20,066.45	25,328.25	21,907.00	3,421.25	
638.83	698.70	540.00	158.70	8930 - Beer Purchases	15,317.79	15,683.79	15,120.00	563.79	
0.00	162.26	150.00	12.26	8940 - Supplies For Resale	1,030.66	1,720.50	1,050.00	670.50	
3,489.25	6,693.03	2,600.00	4,093.03	8950 - Merchandise for Resale	60,212.12	60,436.09	87,685.00	(27,248.91)	
(569.37)	0.00	0.00	0.00	8960 - Inventory Adj-Food	142.07	0.00	0.00	0.00	
(293.21)	0.00	0.00	0.00	8970 - Inventory Adj-Beer	70.41	0.00	0.00	0.00	
(2,310.18)	0.00	0.00	0.00	8980 - Inventory Adj-Pro Shop	27,553.25	0.00	0.00	0.00	
<b>1,985.67</b>	<b>9,173.01</b>	<b>4,050.00</b>	<b>5,123.01</b>	<b>Total Common Area Expenses</b>	<b>124,392.75</b>	<b>103,168.63</b>	<b>125,762.00</b>	<b>(22,593.37)</b>	
<b>Maintenance &amp; Repairs</b>									
654.61	0.00	0.00	0.00	7000 - Sign Maintenance	1,214.61	0.00	0.00	0.00	
32.00	35.00	40.00	(5.00)	7120 - Exterminating	352.00	210.00	280.00	(70.00)	
0.00	0.00	0.00	0.00	7125 - Locks / Keys / Hardware	74.27	0.00	0.00	0.00	
11,680.42	1,000.00	0.00	1,000.00	7135 - General Building - Interior Repairs	18,163.42	1,000.00	600.00	400.00	
0.00	0.00	250.00	(250.00)	7140 - General Building - Exterior Re-	3,417.00	6,198.64	1,750.00	4,448.64	



**COUNTRY HILLS GOLF**  
**Statement of Cash Flows**  
January 31, 2026

Month Ending		Month Ending		Prior Year To Date	Year To Date	07/01/2025	Year To Date	
01/31/2025	01/31/2026	01/31/2025	01/31/2026					Through
Actual	Actual	Budget	Budget Diff	Actual	Actual	Budget	Budget Diff	
673.00	733.00	719.00	14.00	7920 - Property Insurance	4,711.00	5,047.00	5,033.00	14.00
<b>673.00</b>	<b>733.00</b>	<b>719.00</b>	<b>14.00</b>	<b>Total Taxes &amp; Insurance</b>	<b>4,711.00</b>	<b>5,047.00</b>	<b>5,033.00</b>	<b>14.00</b>
<b>80,505.46</b>	<b>81,758.79</b>	<b>61,895.00</b>	<b>19,863.79</b>	<b>Total Operating Expenses</b>	<b>793,801.68</b>	<b>786,121.42</b>	<b>773,834.00</b>	<b>12,287.42</b>
<b>(53,961.52)</b>	<b>(33,889.40)</b>	<b>(29,280.00)</b>	<b>(4,609.40)</b>	<b>Net Operating Income (Loss)</b>	<b>14,648.19</b>	<b>82,302.65</b>	<b>28,648.00</b>	<b>53,654.65</b>
<b>(53,961.52)</b>	<b>(33,889.40)</b>	<b>(29,280.00)</b>	<b>(4,609.40)</b>	<b>Net Income (Loss)</b>	<b>14,648.19</b>	<b>82,302.65</b>	<b>28,648.00</b>	<b>53,654.65</b>
<b>Balance Sheet Adjustments</b>								
<b>Deposits &amp; Escrows</b>				<b>Deposits &amp; Escrows</b>				
(47.00)	67.00	(93.00)	160.00	1300 - Prepaid Insurance	(4,085.00)	(4,247.00)	(4,407.00)	160.00
<b>(47.00)</b>	<b>67.00</b>	<b>(93.00)</b>	<b>160.00</b>	<b>Total Deposits &amp; Escrows</b>	<b>(4,085.00)</b>	<b>(4,247.00)</b>	<b>(4,407.00)</b>	<b>160.00</b>
<b>Fixed Assets</b>				<b>Fixed Assets</b>				
0.00	0.00	0.00	0.00	1550 - Capital - Fixtures & Equipment	106,862.50	0.00	0.00	0.00
0.00	0.00	0.00	0.00	1780 - Capital - Building & Improvements	19,500.00	0.00	0.00	0.00
0.00	6,980.00	0.00	6,980.00	1785 - Capital Improvements	0.00	111,702.08	34,500.00	77,202.08
<b>0.00</b>	<b>6,980.00</b>	<b>0.00</b>	<b>6,980.00</b>	<b>Total Fixed Assets</b>	<b>126,362.50</b>	<b>111,702.08</b>	<b>34,500.00</b>	<b>77,202.08</b>
<b>Other Current Assets</b>				<b>Other Current Assets</b>				
569.37	0.00	0.00	0.00	1320 - Inventory Adj-Food	(142.07)	0.00	0.00	0.00
293.21	0.00	0.00	0.00	1330 - Inventory Adj-Beer	(70.41)	0.00	0.00	0.00
2,310.18	0.00	0.00	0.00	1340 - Inventory Adj-Pro Shop	(27,553.25)	0.00	0.00	0.00
<b>3,172.76</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>Total Other Current Assets</b>	<b>(27,765.73)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Liabilities</b>				<b>Liabilities</b>				
<b>Current Liabilities</b>				<b>Current Liabilities</b>				
0.00	0.00	0.00	0.00	2010 - Accounts Payable	0.00	(1,260.00)	0.00	(1,260.00)
0.00	0.00	0.00	0.00	2015 - Security Deposits In Escrow	(452.75)	0.00	0.00	0.00
<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>Total Current Liabilities</b>	<b>(452.75)</b>	<b>(1,260.00)</b>	<b>0.00</b>	<b>(1,260.00)</b>
<b>Other Current Liabilities</b>				<b>Other Current Liabilities</b>				
(1,208.57)	(646.99)	0.00	(646.99)	2085 - Sales Tax Payable	(5,738.11)	(5,613.23)	0.00	(5,613.23)
(2,760.00)	43.00	(2,760.00)	2,803.00	2090 - Notes Payable - Short Term	(19,320.00)	(16,517.00)	(19,320.00)	2,803.00
(194.07)	(791.41)	0.00	(791.41)	2100 - Reserve for Prizes	(3,201.94)	124.83	0.00	124.83
0.00	0.00	0.00	0.00	2150 - Outings - Billed / Received	0.00	1,360.00	0.00	1,360.00
<b>(4,162.64)</b>	<b>(1,395.40)</b>	<b>(2,760.00)</b>	<b>1,364.60</b>	<b>Total Other Current Liabilities</b>	<b>(28,260.05)</b>	<b>(20,645.40)</b>	<b>(19,320.00)</b>	<b>(1,325.40)</b>
<b>Long Term Liabilities</b>				<b>Long Term Liabilities</b>				
(4,942.14)	(4,942.14)	(4,942.00)	(0.14)	2300 - Notes Payable - Long Term	(15,777.24)	(34,594.98)	(34,594.00)	(0.98)
<b>(4,942.14)</b>	<b>(4,942.14)</b>	<b>(4,942.00)</b>	<b>(0.14)</b>	<b>Total Long Term Liabilities</b>	<b>(15,777.24)</b>	<b>(34,594.98)</b>	<b>(34,594.00)</b>	<b>(0.98)</b>
<b>(9,104.78)</b>	<b>(6,337.54)</b>	<b>(7,702.00)</b>	<b>1,364.46</b>	<b>Total Liabilities</b>	<b>(44,490.04)</b>	<b>(56,500.38)</b>	<b>(53,914.00)</b>	<b>(2,586.38)</b>
<b>(12,230.54)</b>	<b>(13,384.54)</b>	<b>(7,609.00)</b>	<b>(5,775.54)</b>	<b>Total Balance Sheet Adjustments</b>	<b>(139,001.81)</b>	<b>(163,955.46)</b>	<b>(84,007.00)</b>	<b>(79,948.46)</b>
<b>(66,192.06)</b>	<b>(47,273.94)</b>	<b>(36,889.00)</b>	<b>(10,384.94)</b>	<b>Net Cash Flow</b>	<b>(124,353.62)</b>	<b>(81,652.81)</b>	<b>(55,359.00)</b>	<b>(26,293.81)</b>
<b>Beginning Cash</b>				<b>Beginning Cash</b>				
244,906.90	171,007.21	0.00	171,007.21	1010 - Cash - Operating	303,068.46	205,386.08	0.00	205,386.08
1,250.00	1,250.00	0.00	1,250.00	1030 - Petty Cash on Hand	1,250.00	1,250.00	0.00	1,250.00

**COUNTRY HILLS GOLF**  
**Statement of Cash Flows**  
 January 31, 2026

Month Ending		Month Ending			Prior Year To Date	Year To Date	07/01/2025	Year To Date
01/31/2025		01/31/2026			01/31/2025	Month Ending	Through	Year To Date
Actual	Actual	Budget	Budget Diff		Actual	01/31/2026	01/31/2026	01/31/2026
					Actual	Actual	Budget	Budget Diff
<b>246,156.90</b>	<b>172,257.21</b>	<b>0.00</b>	<b>172,257.21</b>	<b>Total Beginning Cash</b>	<b>304,318.46</b>	<b>206,636.08</b>	<b>0.00</b>	<b>206,636.08</b>
				<b>Ending Cash</b>				
178,714.84	123,733.27	0.00	123,733.27	1010 - Cash - Operating	178,714.84	123,733.27	0.00	123,733.27
1,250.00	1,250.00	0.00	1,250.00	1030 - Petty Cash on Hand	1,250.00	1,250.00	0.00	1,250.00
<b>179,964.84</b>	<b>124,983.27</b>	<b>0.00</b>	<b>124,983.27</b>	<b>Total Ending Cash</b>	<b>179,964.84</b>	<b>124,983.27</b>	<b>0.00</b>	<b>124,983.27</b>

### DAILY SALES REPORT JANUARY 2026

Date	Day	% Month	Rounds	GREEN FEE	CARTS	DRIVING RANGE	Club Rental	MDSE	GC PURCH	GC REDEEM	OUTING RECVD	OUTING BILLED	SALES TAX	GOLF TOTAL	BQT ROOM	FOOD	DRINKS	BEER	SALES TAX	OUTING RECVD	OUTING BILLED	F & B TOTAL	Total Sales	
1	TH	3%	113	2772.00	663.34	605.00	36.45	627.98		29.82			129.47	4704.77	0.00	266.91	134.40	200.40	56.60			601.71	5306.48	COOL 45
2	F	6%	80	1438.00	437.31	210.00	0.00	137.95					56.15	2223.26	0.00	134.06	91.30	98.38	30.40			323.74	2547.00	CLDY 50
3	S	10%	100	3017.00	688.73	411.00	0.00	423.41		113.92			108.59	4540.14	0.00	191.14	110.79	116.60	39.15			418.53	4958.67	OCAST 55
4	S	13%	47	1395.00	295.13	300.00	45.56	167.45		142.99			49.65	2203.14	0.00	120.43	57.01	47.35	20.97			224.79	2427.93	COOL 42
<b>Week Total</b>			<b>340</b>	<b>8622.00</b>	<b>2084.51</b>	<b>1526.00</b>	<b>82.01</b>	<b>1356.79</b>	<b>0.00</b>	<b>286.73</b>	<b>0.00</b>	<b>0.00</b>	<b>343.86</b>	<b>13671.31</b>	<b>0.00</b>	<b>712.54</b>	<b>393.50</b>	<b>462.73</b>	<b>147.12</b>	<b>0.00</b>	<b>0.00</b>	<b>1668.77</b>	<b>16240.08</b>	
5	M	16%	100	1604.00	634.08	427.00	0.00	192.90	0.00	27.00			80.74	2857.98	0.00	248.07	170.71	36.42	42.14			455.20	3313.18	WINDY 62
6	T	19%	78	1326.00	420.90	261.00	0.00	316.45	0.00	85.00			71.96	2324.35	0.00	161.48	60.22	109.28	31.05			330.98	2655.33	COOL 54
7	W	23%	100	1738.00	557.58	388.00	0.00	761.90	0.00	107.74			128.72	3445.48	0.00	115.90	103.07	40.05	24.13			259.02	3704.50	SUN 62
8	TH	26%	103	1541.00	645.01	310.00	0.00	394.95	0.00	242.43			101.50	2890.96	0.00	198.59	79.65	222.29	47.41			500.53	3391.49	OCAST 63
9	F	29%	44	875.00	307.97	288.00	22.78	161.95		42.00			48.05	1655.70	0.00	69.76	65.15	102.02	22.41			236.93	1892.63	COLD 48
10	S	32%	65	1612.00	317.02	35.00	0.00	412.47	0.00	0.00			71.22	2376.49	0.00	107.53	68.84	127.53	28.68			303.90	2680.39	RAIN 50
11	S	35%	23	920.00	163.98	135.00	0.00	104.05	200.00	0.00			26.17	1323.03	0.00	57.65	29.40	54.62	13.43			141.67	1464.70	COLD 38
<b>Week Total</b>			<b>513</b>	<b>9616.00</b>	<b>3046.54</b>	<b>1844.00</b>	<b>22.78</b>	<b>2344.67</b>	<b>200.00</b>	<b>504.17</b>	<b>0.00</b>	<b>0.00</b>	<b>528.36</b>	<b>16873.99</b>	<b>0.00</b>	<b>958.98</b>	<b>577.04</b>	<b>692.21</b>	<b>209.25</b>	<b>0.00</b>	<b>0.00</b>	<b>2228.23</b>	<b>19102.22</b>	
12	M	39%	24	384.00	114.80	170.00	0.00	172.92	0.00	0.00			28.06	841.72	0.00	26.12	17.96	18.20	5.85			62.28	904.00	COLD 38
13	T	42%	93	1442.00	557.53	290.00	0.00	361.87	0.00	19.83			89.77	2651.40	0.00	151.34	84.72	98.34	31.43			334.40	2985.80	SUN 58
14	W	45%	8	0.00	0.00	20.00	0.00	0.00	0.00	0.00			0.00	20.00	0.00	0.00	0.00	0.00	0.00			0.00	20.00	RAIN 34
15	TH	48%	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	150.00	0.00	0.00	0.00	0.00			150.00	150.00	CLOSED 32
16	F	52%	36	432.00	125.73	90.00	0.00	633.00	0.00	0.00			73.99	1280.73	0.00	52.61	26.10	25.49	9.80			104.20	1384.93	WINDY 46
17	S	55%	65	1697.00	191.33	240.00	0.00	51.00	0.00	18.00			23.65	2179.33	0.00	106.96	39.96	102.00	23.56			248.92	2428.25	DISC PRACTICE
18	S	58%	84	2146.00	43.74	30.00	0.00	72.00	0.00	0.00			11.29	2291.74	0.00	283.06	96.48	32.78	38.17			412.32	2704.06	DISC GOLF
<b>Week Total</b>			<b>310</b>	<b>6101.00</b>	<b>1033.13</b>	<b>840.00</b>	<b>0.00</b>	<b>1290.79</b>	<b>0.00</b>	<b>37.83</b>	<b>0.00</b>	<b>0.00</b>	<b>226.76</b>	<b>9264.92</b>	<b>150.00</b>	<b>620.09</b>	<b>265.22</b>	<b>276.81</b>	<b>108.81</b>	<b>0.00</b>	<b>0.00</b>	<b>1312.12</b>	<b>10577.04</b>	
19	M	61%	19	360.00	147.56	60.00	0.00	174.95	0.00	0.00			31.51	742.51	0.00	47.00	11.45	29.14	8.17			87.59	830.10	COLD 32
20	T	65%	6	60.00	0.00	20.00	0.00	66.00	0.00	0.00			6.44	146.00	0.00	0.00	0.00	0.00	0.00			0.00	146.00	COLD 30
21	W	68%	15	62.00	16.40	20.00	0.00	117.85					13.10	216.25	0.00	39.01	26.50	18.22	7.77			83.73	299.98	RAIN 42
22	TH	71%	31	434.00	114.80	108.00	0.00	637.40	0.00	100.00			73.36	1294.20	0.00	35.30	7.90	43.73	8.26			86.93	1381.13	SUN 42
23	F	74%	6	153.00	43.73	25.00	13.67	0.00					5.60	235.40	0.00	29.74	22.66	0.00	4.86			52.40	287.80	SNOW 38
24	S	77%	0										0.00	0.00								0.00	0.00	CLOSED ICE
25	S	81%	0										0.00	0.00								0.00	0.00	CLOSED ICE
<b>Week Total</b>			<b>77</b>	<b>1069.00</b>	<b>322.49</b>	<b>233.00</b>	<b>13.67</b>	<b>996.20</b>	<b>0.00</b>	<b>100.00</b>	<b>0.00</b>	<b>0.00</b>	<b>130.01</b>	<b>2634.36</b>	<b>0.00</b>	<b>151.05</b>	<b>68.51</b>	<b>91.09</b>	<b>29.06</b>	<b>0.00</b>	<b>0.00</b>	<b>310.65</b>	<b>2945.01</b>	
26	M	84%	0										0.00	0.00								0.00	0.00	CLOSED ICE
27	T	87%	0										0.00	0.00								0.00	0.00	CLOSED ICE
28	W	90%	0										0.00	0.00								0.00	0.00	CLOSED ICE
29	TH	94%	0										0.00	0.00								0.00	0.00	CLOSED ICE
30	F	97%	0										0.00	0.00								0.00	0.00	CLOSED ICE
31	S	100%	0										0.00	0.00								0.00	0.00	CLOSED ICE
<b>Week Total</b>			<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total</b>			<b>1240</b>	<b>25408.00</b>	<b>6486.67</b>	<b>4443.00</b>	<b>118.46</b>	<b>5988.45</b>	<b>200.00</b>	<b>928.73</b>	<b>0.00</b>	<b>0.00</b>	<b>1228.99</b>	<b>42444.58</b>	<b>150.00</b>	<b>2442.66</b>	<b>1304.27</b>	<b>1522.84</b>	<b>494.24</b>	<b>0.00</b>	<b>0.00</b>	<b>5419.77</b>	<b>47864.35</b>	
<b>Budget</b>	<b>31</b>		<b>800</b>	<b>17200</b>	<b>4400</b>	<b>3200</b>	<b>80</b>	<b>4000</b>					<b>28880</b>	<b>500</b>	<b>1300</b>	<b>700</b>	<b>1200</b>				<b>3700</b>	<b>32580</b>		
<b>% Budget</b>			<b>155%</b>	<b>148%</b>	<b>147%</b>	<b>139%</b>	<b>148%</b>	<b>150%</b>					<b>147%</b>	<b>30%</b>	<b>188%</b>	<b>186%</b>	<b>127%</b>					<b>146%</b>	<b>147%</b>	
<b>Daily Budget</b>	<b>Avg</b>		<b>25.81</b>	<b>554.84</b>	<b>141.94</b>	<b>103.23</b>	<b>2.58</b>	<b>129.03</b>					<b>931.61</b>	<b>16.13</b>	<b>41.94</b>	<b>22.58</b>	<b>38.71</b>	<b>0.00</b>				<b>119.35</b>	<b>1050.97</b>	
<b>Actual Daily Avg</b>			<b>40</b>	<b>820</b>	<b>209</b>	<b>143</b>	<b>4</b>	<b>193</b>	<b>6</b>	<b>30</b>	<b>0</b>	<b>0</b>	<b>40</b>	<b>1369</b>	<b>5</b>	<b>79</b>	<b>42</b>	<b>49</b>	<b>16</b>	<b>0</b>	<b>0</b>	<b>175</b>	<b>1544</b>	
<b>TREND %</b>			<b>1240</b>	<b>25408</b>	<b>6487</b>	<b>4443</b>	<b>118</b>	<b>5988</b>	<b>200</b>	<b>929</b>	<b>0</b>	<b>0</b>	<b>1229</b>	<b>42445</b>	<b>150</b>	<b>2443</b>	<b>1304</b>	<b>1523</b>	<b>494</b>	<b>0</b>	<b>0</b>	<b>5420</b>	<b>47864</b>	
			<b>155%</b>	<b>148%</b>	<b>147%</b>	<b>139%</b>	<b>148%</b>	<b>150%</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>147%</b>	<b>30%</b>	<b>188%</b>	<b>186%</b>	<b>127%</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>146%</b>	<b>147%</b>	
<b>Avg/RD</b>				<b>20.49</b>	<b>5.23</b>	<b>3.58</b>	<b>0.10</b>	<b>4.83</b>					<b>34.23</b>	<b>0.12</b>	<b>1.97</b>	<b>1.05</b>	<b>1.23</b>				<b>4.37</b>	<b>38.60</b>		

FOOD & DRINKS TOTAL 3746.93

Less than 19 Rounds

	2019		2020		2021		2022		2023		2024		2025		2026	
	Rounds	YTD	Rounds	YTD												
JAN	667	667	629	629	857	857	538	538	1,120	1,120	616	616	642	642	1,240	1,240
FEB	777	1,444	842	1,471	502	1,359	964	1,502	1,256	2,376	1,463	2,079	1,177	1,819		
MAR	1,816	3,260	1,612	3,083	2,012	3,371	2,186	3,688	2,049	4,425	2,428	4,507	2,563	4,382		
APRIL	2,268	5,528	2,078	5,161	2,603	5,974	2,391	6,079	3,232	7,657	3,178	7,685	3,079	7,461		
MAY	2,511	8,039	2,711	7,872	3,164	9,138	3,345	9,424	3,416	11,073	3,722	11,407	3,801	11,262		
JUNE	2,600	10,639	3,207	11,079	3,022	12,160	2,946	12,370	3,871	14,944	4,011	15,418	4,017	15,279		
JULY	2,434	13,073	3,134	14,213	3,300	15,460	3,458	15,828	3,855	18,799	3,987	19,405	3,996	19,275		
AUG	2,743	15,816	3,359	17,572	2,895	18,355	3,438	19,266	3,613	22,412	3,761	23,166	4,015	23,290		
SEPT	2,310	18,126	2,890	20,462	2,438	20,793	3,171	22,437	3,172	25,584	3,009	26,175	3,102	26,392		
OCT	1,886	20,012	2,344	22,806	2,017	22,810	2,537	24,974	2,521	28,105	3,067	29,242	2,713	29,105		
NOV	915	20,927	1,893	24,699	1,401	24,211	1,292	26,266	1,806	29,911	1,878	31,120	2,004	31,109		
DEC	915	21,842	1,162	25,861	1,266	25,477	807	27,073	1,341	31,252	1,039	32,159	1,210	32,319		
<b>TOTAL</b>	<b>21,842</b>		<b>25,861</b>		<b>25,477</b>		<b>27,073</b>		<b>31,252</b>		<b>32,159</b>		<b>31,109</b>			

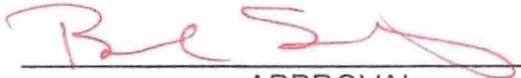
COUNTRY HILLS GOLF COURSE  
MONTH END REPORT  
FOR THE MONTH OF: JANUARY 2026

NUMBER OF PLAYERS: 1240

GREEN FEES: \$ 25,408.00  
CART FEES: \$ 6,486.67  
MERCHANDISE SALES: \$ 5,988.45  
RENTAL CLUB SALES: \$ 118.46  
DRIVING RANGE SALES: \$ 4,443.00  
**TOTAL** \$ 42,444.58

BEGINNING INVENTORY: \$ 16,367.56  
PURCHASES: \$ 6,693.03  
include freight no discounts  
ENDING INVENTORY (PHYSICAL): \$ 18,839.74  
COST OF GOODS SOLD: \$ 4,220.85

**Total %** 0.70

  
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APPROVAL