

## **AGENDA**

### **HENDERSONVILLE GOLF COURSE COMMISSION MEETING**

**TUESDAY, JANUARY 20, 2026 – 3:30 P.M.  
AT COUNTRY HILLS**

- I. Acceptance of Agenda**
- II. Minutes**
  - A. Approval of November 17, 2025 minutes**
- III. Public Comments**
- IV. Presentations**
  - A. Financial Results**
  - B. Golf Shop Operations**
  - C. Maintenance Operations**
- V. Items for Approval**
- VI. Updates**
  - A. Public Works List (January Report)**
  - B. Clubhouse Flooring Update**
- VII. For Your Information**
- VIII. Adjournment**

**Anyone needing accommodations due to disabilities, please contact the ADA Coordinator at 615-822-1016 at least 24 hours prior to the meeting**

**HENDERSONVILLE GOLF COURSE COMMISSION MEETING  
MONDAY, NOVEMBER 17, 2025 AT 3:30 PM  
AT HENDERSONVILLE CITY HALL  
MEETING MINUTES**

**Present:** Chris Fehrmann, Rob Plenger, Danny Bell and Kori Langford and ex-officio member Alderman Eddie Roberson

**Absent:** Tod Burnham

**Others Present:** David Battis and Lynn Ray of Golf Management Group, Brad Shirley, Country Hills Director of Golf and Andy Gilley of the Hendersonville Parks and Recreation Department

Mr. Fehrmann, Chairman, called the meeting to order at 3:30 p.m., and declared a quorum was present.

**Motion to Accept the Meeting Agenda**

**Motion:** Kori Langford

**Second:** Rob Plenger

**Vote:** The agenda was unanimously approved.

**Motion to Accept Minutes**

**Motion:** Rob Plenger

**Second:** Kori Langford

**Vote:** The minutes of the commission meeting held on October 20, 2025 were unanimously approved.

**Public Comments:**

None

**Presentations:**

None

**Reports:**

Mr. Battis then reviewed the financial results for Country Hills for the month of October. 2713 rounds were played during the month which was just above the budget number of 2700. Total income for the month was \$134,005, \$4,005 more than budget and

Operating Expenses of \$127,713 were \$16,526 over budget resulting in Net Operating Income of \$6,291 which was \$12,521 less than budget.

Net Cash Flow for October was (\$22,038).

For the first four months of the 2025-2026 fiscal year, total income of \$675,835 was \$39,588 more than budget. Operating Expenses were \$11,583 under budget resulting in Net Operating Income of \$163,693 which was \$51,172 more than budget. Net Cash Flow of \$82,035 was \$2,553 less than budget.

At the end of October, Country Hills had a cash balance of \$288,672.

Mr. Shirley, then reported on month-to-date activity at Country Hills. For the first 16 days of November, 53%, 1249 rounds had been played, 69% of the budget number of 1,800 and 71% of budgeted income had been collected.

Mr. Fehrmann then presented the schedule of Golf Commission monthly meeting dates for 2026. Upon motion made by Ms. Langford and seconded by Mr. Plenger, the meeting schedule was unanimously approved. A copy is attached to these minutes.

Mr. Ray then initiated a discussion concerning the restricted use of golf carts during winter months to protect turf from damage when dormant and soil is wet. After an extended discussion and upon motion made by Mr. Fehrmann and seconded by Mr. Plenger the commission unanimously voted to restrict golf carts to cart paths from December 1<sup>st</sup> to the end of February next year.

Mr. Ray then continued a commission discussion about the replacement of Country Hills golf carts in the first half of 2026. He said that he had information that the cost of new carts would be roughly double the cost paid for the existing fleet in 2020. He added that he would have more detailed pricing information in January or February. He also distributed an updated Cash Balance report projecting cash on hand monthly through June 2026.

There being no further business, the meeting was adjourned at 4:32 p.m.

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Chris Fehrmann  
Chairman

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Date

GOLF MANAGEMENT GROUP  
INCORPORATED

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Telephone (615) 373-9400

Facsimile (615) 370-2585

GMG

DATE: January 11, 2026  
TO: Hendersonville Golf Course Commission Members  
FROM: David L. Battis  
RE: December 2025 Operating Results  
Country Hills Golf Course

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Attached please find the financial statements and related information for the month of December 2025 for Country Hills Golf Course.

1210 rounds were played in December, just above the 1200 budget number. For the 2025 calendar year, Country Hills did 32,319 rounds which was 160 more than in 2024 and 1067 more than 2023.

Total Income for the month was \$53,458 which was \$833 more than budget.

Operating Expenses were \$14,438 above budget.

Net Operating Income of (\$56,573) was \$13,605 off budget which projected a loss of \$42,968.

Net Cash Flow for the month was (\$63,336). The budget projected a loss of \$67,201.

For the first six months of the 2025-2026 fiscal year, Total Income of \$820,554 was \$50,687 above budget. Operating Expenses were \$7,576 under budget resulting in Net Operating Income of \$116,192 which was \$58,264 better than budget. Net Cash Flow YTD was (\$34,378) compared with a budget number of (\$18,470) reflecting Capital Improvements of \$104,722 which was \$70,222 more than the \$34,500 budget number.

As the end of December, Country Hills had a cash balance of \$172,257.

Please let us know if you have any questions or need any additional information.

**COUNTRY HILLS GOLF**  
**Statement of Cash Flows**  
December 31, 2025

Month Ending		Month Ending		Prior Year To Date	Year To Date	07/01/2025	Year To Date	
12/31/2024		12/31/2025		12/31/2024	Month Ending	Year To Date	Year To Date	
Actual	Actual	Budget	Budget Diff	Actual	12/31/2025	12/31/2025	12/31/2025	
					Actual	Budget	Budget Diff	
<b>Income</b>								
<b>Other Income</b>								
5,491.51	6,389.88	7,200.00	(810.12)	4270 - Golf Cart Rental	95,881.36	102,021.21	100,600.00	1,421.21
10,607.94	11,370.51	10,800.00	570.51	4280 - Pro Shop Sales	129,875.03	122,453.16	130,900.00	(8,446.84)
22,553.50	24,607.91	24,600.00	7.91	4290 - Green Fees	386,814.26	416,544.03	379,500.00	37,044.03
2,619.49	3,430.16	3,000.00	430.16	4470 - Food Sales	54,676.11	63,196.70	55,650.00	7,546.70
1,751.49	2,594.12	1,800.00	794.12	4475 - Beer Sales	32,884.70	38,916.99	32,400.00	6,516.99
209.58	195.93	240.00	(44.07)	4480 - Golf Club Rental	2,902.23	3,280.45	2,907.00	373.45
3,878.00	4,346.00	4,200.00	146.00	4485 - Driving Range Income	64,483.00	72,068.51	64,650.00	7,418.51
750.00	500.00	750.00	(250.00)	4490 - Clubhouse Rentals	2,850.00	2,810.00	3,050.00	(240.00)
41.30	26.07	35.00	(8.93)	4710 - Interest Income	297.00	196.21	210.00	(13.79)
(67.07)	(46.47)	0.00	(46.47)	4950 - Sales Tax Income	(849.26)	(1,040.58)	0.00	(1,040.58)
0.00	44.00	0.00	44.00	4975 - Miscellaneous Income	12,091.50	108.00	0.00	108.00
<b>47,835.74</b>	<b>53,458.11</b>	<b>52,625.00</b>	<b>833.11</b>	<b>Total Other Income</b>	<b>781,905.93</b>	<b>820,554.68</b>	<b>769,867.00</b>	<b>50,687.68</b>
<b>47,835.74</b>	<b>53,458.11</b>	<b>52,625.00</b>	<b>833.11</b>	<b>Total Income</b>	<b>781,905.93</b>	<b>820,554.68</b>	<b>769,867.00</b>	<b>50,687.68</b>
<b>Expenses</b>								
<b>Payroll &amp; Related</b>								
3,000.00	3,000.00	3,000.00	0.00	5660 - Payroll-Golf Course Manager	18,000.00	18,000.00	18,000.00	0.00
15,810.76	24,583.89	22,584.00	1,999.89	5720 - Payroll-Grounds-Maintenance	110,126.30	118,349.72	119,632.00	(1,282.28)
5,982.00	9,655.00	8,655.00	1,000.00	5730 - Payroll-Golf Course Maintenance	34,296.00	38,505.00	37,505.00	1,000.00
7,674.19	10,490.76	8,568.00	1,922.76	5960 - Payroll-Senior Pro	45,663.73	45,707.54	42,512.00	3,195.54
6,483.75	14,450.00	8,400.00	6,050.00	5980 - Payroll-Assistant Pro	39,111.20	43,620.00	36,400.00	7,220.00
3,154.00	5,691.25	5,200.00	491.25	6080 - Payroll-Cart Staff	39,883.75	44,720.97	32,500.00	12,220.97
3,475.50	2,773.25	8,220.00	(5,446.75)	6090 - Payroll-Cashiers	30,861.00	28,559.06	39,730.00	(11,170.94)
3,235.40	5,101.45	4,714.00	387.45	6150 - Payroll Taxes	22,990.75	24,387.59	23,583.00	804.59
3,487.23	2,941.57	2,681.00	260.57	6200 - Group Health Insurance	15,694.89	14,894.36	15,958.00	(1,063.64)
(906.60)	(48.34)	0.00	(48.34)	6210 - Employee Benefits	(330.66)	106.37	0.00	106.37
1,601.49	412.95	230.00	182.95	6220 - 401(k) Benefits	3,315.77	2,161.68	1,555.00	606.68
0.00	0.00	0.00	0.00	6230 - Workers Compensation	1,271.76	1,896.08	1,312.00	584.08
<b>52,997.72</b>	<b>79,051.78</b>	<b>72,252.00</b>	<b>6,799.78</b>	<b>Total Payroll &amp; Related</b>	<b>360,884.49</b>	<b>380,908.37</b>	<b>368,687.00</b>	<b>12,221.37</b>
<b>Common Area Expenses</b>								
1,063.67	1,574.93	1,140.00	434.93	8920 - Food Purchases	19,036.10	23,709.23	21,147.00	2,562.23
553.64	884.91	810.00	74.91	8930 - Beer Purchases	14,678.96	14,985.09	14,580.00	405.09
210.40	269.24	150.00	119.24	8940 - Supplies For Resale	1,030.66	1,558.24	900.00	658.24
2,526.12	6,263.14	7,020.00	(756.86)	8950 - Merchandise for Resale	56,722.87	53,743.06	85,085.00	(31,341.94)
634.80	0.00	0.00	0.00	8960 - Inventory Adj-Food	711.44	0.00	0.00	0.00
878.93	0.00	0.00	0.00	8970 - Inventory Adj-Beer	363.62	0.00	0.00	0.00
4,926.53	0.00	0.00	0.00	8980 - Inventory Adj-Pro Shop	29,863.43	0.00	0.00	0.00
<b>10,794.09</b>	<b>8,992.22</b>	<b>9,120.00</b>	<b>(127.78)</b>	<b>Total Common Area Expenses</b>	<b>122,407.08</b>	<b>93,995.62</b>	<b>121,712.00</b>	<b>(27,716.38)</b>
<b>Maintenance &amp; Repairs</b>								
560.00	0.00	0.00	0.00	7000 - Sign Maintenance	560.00	0.00	0.00	0.00
32.00	35.00	40.00	(5.00)	7120 - Exterminating	320.00	175.00	240.00	(65.00)
0.00	0.00	0.00	0.00	7125 - Locks / Keys / Hardware	74.27	0.00	0.00	0.00
6,483.00	0.00	200.00	(200.00)	7135 - General Building - Interior Repairs	6,483.00	0.00	600.00	(600.00)
1,957.00	0.00	250.00	(250.00)	7140 - General Building - Exterior Re-	3,417.00	6,198.64	1,500.00	4,698.64

**COUNTRY HILLS GOLF**  
**Statement of Cash Flows**  
December 31, 2025

Month Ending	Month Ending			Prior Year To Date	Year To Date	07/01/2025 Through Year To Date	Year To Date
	12/31/2024	12/31/2025					
Actual	Actual	Budget	Budget Diff	Actual	Actual	Budget	Budget Diff
0.00	0.00	0.00	0.00				
21.82	0.00	0.00	0.00	500.00	0.00	0.00	0.00
				7145 - Roof Repairs & Maintenance			
				7150 - Grounds / Landscaping / Irriga- tion	721.82	0.00	(8,000.00)
0.00	0.00	0.00	0.00	7160 - Parking Area Maintenance	0.00	1,948.00	1,948.00
460.00	0.00	0.00	0.00	7165 - HVAC - Supplies & Repairs	1,619.50	1,434.00	434.00
112.66	522.00	0.00	522.00	7170 - Plumbing - Supplies & Repairs	5,773.48	13,269.20	7,769.20
0.00	775.00	0.00	775.00	7185 - Fire / Property Protection	529.10	1,477.05	1,192.05
225.00	225.00	225.00	0.00	7200 - Janitorial / Contract Cleaning	1,860.00	1,350.00	(2,000.00)
1,540.08	3,731.13	500.00	3,231.13	7300 - Golf Course Maintenance	48,696.03	53,384.21	2,184.21
0.00	0.00	0.00	0.00	7310 - Fertilizer	5,039.22	5,217.71	(3,282.29)
0.00	0.00	0.00	0.00	7320 - Chemicals Golf Course	24,277.11	14,862.48	(637.52)
0.00	740.35	0.00	740.35	7330 - Driving Range	3,339.21	5,182.40	2,782.40
62.80	1,657.70	100.00	1,557.70	7340 - Golf Cart Equipment Repairs	7,903.10	12,486.76	2,386.76
710.15	484.08	750.00	(265.92)	7350 - Gas-Golf Course Equipment	5,675.65	5,582.90	(567.10)
291.99	1,403.22	1,000.00	403.22	7370 - Golf Course Equipment Repairs	17,796.00	10,943.74	(556.26)
2,000.00	0.00	100.00	(100.00)	7380 - Maintenance Center	3,014.60	170.82	(429.18)
1,584.32	1,936.31	1,500.00	436.31	7390 - Gas-Golf Carts	11,050.85	8,202.98	(2,297.02)
<b>16,040.82</b>	<b>11,509.79</b>	<b>4,665.00</b>	<b>6,844.79</b>	<b>Total Maintenance &amp; Repairs</b>	<b>148,649.94</b>	<b>141,885.89</b>	<b>4,960.89</b>
				<b>Administrative Expenses</b>			
0.00	0.00	0.00	0.00	5120 - Equipment Rental	450.12	6,521.25	521.25
175.00	284.03	0.00	284.03	5130 - Dues and Subscriptions	225.00	560.51	160.51
571.09	551.41	500.00	51.41	5140 - Communications Expense	3,082.40	3,744.66	744.66
77.29	482.33	475.00	7.33	5160 - Office Supplies and Equipment	3,613.79	2,696.00	(154.00)
50.00	100.00	50.00	50.00	5170 - Data Processing and Software	300.00	350.00	50.00
60.00	60.00	60.00	0.00	5180 - Admin-Postage, Copy, Fax	360.00	391.95	31.95
109.21	46.06	125.00	(78.94)	5190 - Auto Expense	604.34	448.14	(301.86)
0.00	109.63	0.00	109.63	5200 - Social & Entertainment	0.00	109.63	109.63
67.99	0.00	0.00	0.00	5300 - Other Administrative Expense	67.99	0.00	0.00
100.00	100.00	0.00	100.00	5350 - Licenses & Permits	100.00	100.00	0.00
(8.81)	(3.73)	0.00	(3.73)	5360 - Over and Short	(116.31)	(151.12)	(151.12)
1,206.25	1,582.62	1,348.00	234.62	5500 - Credit Card Fees	20,981.53	23,940.52	4,008.52
403.01	190.35	0.00	190.35	5640 - Other Professional Services	905.99	658.00	358.00
<b>2,811.03</b>	<b>3,502.70</b>	<b>2,558.00</b>	<b>944.70</b>	<b>Total Administrative Expenses</b>	<b>30,574.85</b>	<b>39,369.54</b>	<b>5,377.54</b>
				<b>Marketing Expenses</b>			
578.96	240.41	500.00	(259.59)	5150 - Advertising	3,027.76	1,442.46	(1,557.54)
0.00	0.00	0.00	0.00	5155 - Application Screening	0.00	52.90	52.90
<b>578.96</b>	<b>240.41</b>	<b>500.00</b>	<b>(259.59)</b>	<b>Total Marketing Expenses</b>	<b>3,027.76</b>	<b>1,495.36</b>	<b>(1,504.64)</b>
				<b>Utilities</b>			
208.66	207.84	190.00	17.84	7100 - Trash Removal	1,543.30	1,859.89	719.89
1,675.02	1,949.95	1,675.00	274.95	7510 - Utilities - Electricity	19,803.53	18,099.09	(1,702.91)
125.78	270.15	125.00	145.15	7520 - Utilities - Gas/Heating Oil	233.41	344.03	109.03
455.65	254.35	456.00	(201.65)	7530 - Utilities - Water	2,133.88	2,090.86	(43.14)
<b>2,465.11</b>	<b>2,682.29</b>	<b>2,446.00</b>	<b>236.29</b>	<b>Total Utilities</b>	<b>23,714.12</b>	<b>22,393.87</b>	<b>(917.13)</b>
				<b>Management Fees</b>			
3,333.33	3,333.33	3,333.00	0.33	5600 - Management Fees	19,999.98	19,999.98	1.98
<b>3,333.33</b>	<b>3,333.33</b>	<b>3,333.00</b>	<b>0.33</b>	<b>Total Management Fees</b>	<b>19,999.98</b>	<b>19,999.98</b>	<b>1.98</b>
				<b>Taxes &amp; Insurance</b>			

**COUNTRY HILLS GOLF**  
**Statement of Cash Flows**  
December 31, 2025

Month Ending		Month Ending			Prior Year To Date	Year To Date	07/01/2025	Year To Date
12/31/2024	12/31/2025		12/31/2024		Month Ending	Year to Date	Year to Date	12/31/2025
Actual	Actual	Budget	Budget Diff	Actual	Actual	Budget	Budget Diff	
673.00	719.00	719.00	0.00	7920 - Property Insurance	4,038.00	4,314.00	4,314.00	0.00
<b>673.00</b>	<b>719.00</b>	<b>719.00</b>	<b>0.00</b>	<b>Total Taxes &amp; Insurance</b>	<b>4,038.00</b>	<b>4,314.00</b>	<b>4,314.00</b>	<b>0.00</b>
<b>89,694.06</b>	<b>110,031.52</b>	<b>95,593.00</b>	<b>14,438.52</b>	<b>Total Operating Expenses</b>	<b>713,296.22</b>	<b>704,362.63</b>	<b>711,939.00</b>	<b>(7,576.37)</b>
<b>(41,858.32)</b>	<b>(56,573.41)</b>	<b>(42,968.00)</b>	<b>(13,605.41)</b>	<b>Net Operating Income (Loss)</b>	<b>68,609.71</b>	<b>116,192.05</b>	<b>57,928.00</b>	<b>58,264.05</b>
<b>(41,858.32)</b>	<b>(56,573.41)</b>	<b>(42,968.00)</b>	<b>(13,605.41)</b>	<b>Net Income (Loss)</b>	<b>68,609.71</b>	<b>116,192.05</b>	<b>57,928.00</b>	<b>58,264.05</b>
				<b>Balance Sheet Adjustments</b>				
				<b>Deposits &amp; Escrows</b>				
(673.00)	(719.00)	(719.00)	0.00	1300 - Prepaid Insurance	(4,038.00)	(4,314.00)	(4,314.00)	0.00
<b>(673.00)</b>	<b>(719.00)</b>	<b>(719.00)</b>	<b>0.00</b>	<b>Total Deposits &amp; Escrows</b>	<b>(4,038.00)</b>	<b>(4,314.00)</b>	<b>(4,314.00)</b>	<b>0.00</b>
				<b>Fixed Assets</b>				
106,862.50	0.00	0.00	0.00	1550 - Capital - Fixtures & Equipment	106,862.50	0.00	0.00	0.00
19,500.00	0.00	0.00	0.00	1780 - Capital - Building & Improvements	19,500.00	0.00	0.00	0.00
0.00	0.00	17,250.00	(17,250.00)	1785 - Capital Improvements	0.00	104,722.08	34,500.00	70,222.08
<b>126,362.50</b>	<b>0.00</b>	<b>17,250.00</b>	<b>(17,250.00)</b>	<b>Total Fixed Assets</b>	<b>126,362.50</b>	<b>104,722.08</b>	<b>34,500.00</b>	<b>70,222.08</b>
				<b>Other Current Assets</b>				
(634.80)	0.00	0.00	0.00	1320 - Inventory Adj-Food	(711.44)	0.00	0.00	0.00
(878.93)	0.00	0.00	0.00	1330 - Inventory Adj-Beer	(363.62)	0.00	0.00	0.00
(4,926.53)	0.00	0.00	0.00	1340 - Inventory Adj-Pro Shop	(29,863.43)	0.00	0.00	0.00
<b>(6,440.26)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>Total Other Current Assets</b>	<b>(30,938.49)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
				<b>Liabilities</b>				
				<b>Current Liabilities</b>				
0.00	0.00	0.00	0.00	2010 - Accounts Payable	0.00	(1,260.00)	0.00	(1,260.00)
0.00	0.00	0.00	0.00	2015 - Security Deposits In Escrow	(452.75)	0.00	0.00	0.00
<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>Total Current Liabilities</b>	<b>(452.75)</b>	<b>(1,260.00)</b>	<b>0.00</b>	<b>(1,260.00)</b>
				<b>Other Current Liabilities</b>				
(1,507.48)	(952.31)	0.00	(952.31)	2085 - Sales Tax Payable	(4,529.54)	(4,966.24)	0.00	(4,966.24)
(2,760.00)	(2,760.00)	(2,760.00)	0.00	2090 - Notes Payable - Short Term	(16,560.00)	(16,560.00)	(16,560.00)	0.00
158.11	1,172.21	0.00	1,172.21	2100 - Reserve for Prizes	(3,007.87)	916.24	0.00	916.24
0.00	0.00	0.00	0.00	2150 - Outings - Billed / Received	0.00	1,360.00	0.00	1,360.00
<b>(4,109.37)</b>	<b>(2,540.10)</b>	<b>(2,760.00)</b>	<b>219.90</b>	<b>Total Other Current Liabilities</b>	<b>(24,097.41)</b>	<b>(19,250.00)</b>	<b>(16,560.00)</b>	<b>(2,690.00)</b>
				<b>Long Term Liabilities</b>				
(4,942.14)	(4,942.14)	(4,942.00)	(0.14)	2300 - Notes Payable - Long Term	(10,835.10)	(29,652.84)	(29,652.00)	(0.84)
<b>(4,942.14)</b>	<b>(4,942.14)</b>	<b>(4,942.00)</b>	<b>(0.14)</b>	<b>Total Long Term Liabilities</b>	<b>(10,835.10)</b>	<b>(29,652.84)</b>	<b>(29,652.00)</b>	<b>(0.84)</b>
<b>(9,051.51)</b>	<b>(7,482.24)</b>	<b>(7,702.00)</b>	<b>219.76</b>	<b>Total Liabilities</b>	<b>(35,385.26)</b>	<b>(50,162.84)</b>	<b>(46,212.00)</b>	<b>(3,950.84)</b>
<b>(128,300.75)</b>	<b>(6,763.24)</b>	<b>(24,233.00)</b>	<b>17,469.76</b>	<b>Total Balance Sheet Adjustments</b>	<b>(126,771.27)</b>	<b>(150,570.92)</b>	<b>(76,398.00)</b>	<b>(74,172.92)</b>
<b>(170,159.07)</b>	<b>(63,336.65)</b>	<b>(67,201.00)</b>	<b>3,864.35</b>	<b>Net Cash Flow</b>	<b>(58,161.56)</b>	<b>(34,378.87)</b>	<b>(18,470.00)</b>	<b>(15,908.87)</b>
				<b>Beginning Cash</b>				
415,065.97	234,343.86	0.00	234,343.86	1010 - Cash - Operating	303,068.46	205,386.08	0.00	205,386.08
1,250.00	1,250.00	0.00	1,250.00	1030 - Petty Cash on Hand	1,250.00	1,250.00	0.00	1,250.00

**COUNTRY HILLS GOLF**  
**Statement of Cash Flows**  
December 31, 2025

Month Ending		Month Ending			Prior Year To Date	Year To Date	07/01/2025	Year To Date
12/31/2024		12/31/2025			12/31/2024	Month Ending	Through	Year To Date
Actual	Actual	Budget	Budget Diff		Actual	12/31/2025	12/31/2025	12/31/2025
					Actual	Actual	Budget	Budget Diff
<b>416,315.97</b>	<b>235,593.86</b>	<b>0.00</b>	<b>235,593.86</b>	<b>Total Beginning Cash</b>	<b>304,318.46</b>	<b>206,636.08</b>	<b>0.00</b>	<b>206,636.08</b>
244,906.90	171,007.21	0.00	171,007.21	<b>Ending Cash</b>	244,906.90	171,007.21	0.00	171,007.21
1,250.00	1,250.00	0.00	1,250.00	1010 - Cash - Operating	1,250.00	1,250.00	0.00	1,250.00
<b>246,156.90</b>	<b>172,257.21</b>	<b>0.00</b>	<b>172,257.21</b>	1030 - Petty Cash on Hand	<b>246,156.90</b>	<b>172,257.21</b>	<b>0.00</b>	<b>172,257.21</b>
				<b>Total Ending Cash</b>				

**DAILY SALES REPORT  
DECEMBER 2025**

Date	Day	% Month	Rounds	GREEN FEE	CARTS	DRIVING RANGE	Club Rental	MDSE	GC PURCH	GC REDEEM	OUTING RECVD	OUTING BILLED	SALES TAX	GOLF TOTAL	BOT ROOM	FOOD	DRINKS	BEER	SALES TAX	OUTING RECVD	OUTING BILLED	F & B TOTAL	Total Sales	
1	M	3%	7	100.00	21.87	100.00							2.13	221.87	0.00	5.50	6.50	7.28	1.64			19.28	241.15	COLD 45
2	T	6%	0	0.00	0.00	5.00	0.00	815.00	150.00				79.46	820.00	0.00	0.00	0.00	0.00	0.00			0.00	820.00	CLSD 37
3	W	10%	6	88.00	43.73	5.00		150.00		158.02			18.90	286.73	500.00	3.66	1.83	0.00	49.26			505.49	792.22	COLD 39
4	TH	13%	12	164.00	65.59	25.00		187.72	50.00				24.72	442.31	0.00	2.38	5.15	10.92	1.78			18.45	460.76	COLD 39
5	F	16%	0	0.00	0.00	5.00	0.00	350.00	290.00				34.13	355.00	0.00	2.68	0.00	0.00	0.25	0.00	0.00	2.68	357.68	COLD 33
6	S	19%	32	821.00	158.50	65.00	0.00	169.45	160.00	69.01			32.03	1213.95	0.00	93.22	51.52	134.83	26.51			279.57	1493.52	COLD 40
7	S	23%	10	176.00	43.72	93.00	0.00	85.00		4.73			12.57	397.72	0.00	28.42	8.00	40.08	6.99			76.50	474.22	COLD 38
<b>Week Total</b>			<b>67</b>	<b>1349</b>	<b>333</b>	<b>298</b>	<b>0</b>	<b>1757</b>	<b>650</b>	<b>232</b>	<b>0</b>	<b>0</b>	<b>204</b>	<b>3738</b>	<b>500</b>	<b>136</b>	<b>73</b>	<b>193</b>	<b>86</b>	<b>0</b>	<b>0</b>	<b>902</b>	<b>4640</b>	
8	M	26%	9	84.00	32.79	15.00	0.00	736.00	100.00	19.50			74.97	867.79	0.00	31.21	11.32	7.28	4.54			49.81	917.60	COLD 38
9	T	29%	18	207.00	92.96	83.00	0.00	347.11	0.00	217.40			42.90	730.07	0.00	30.74	30.18	3.64	5.99			64.56	794.63	COLD 45
10	W	32%	44	479.00	202.23	95.00	0.00	426.21	168.00	80.49	0.00		61.18	1202.44	0.00	39.68	15.92	25.51	7.64			81.11	1283.55	WIND 48
11	TH	35%	10	164.00	60.14	75.00	0.00	12.00	45.00	0.00			7.03	311.14	0.00	10.21	0.00	10.92	2.03			21.13	332.27	COLD 38
12	F	39%	92	1450.00	431.84	250.00	63.79	2045.15	70.00	150.67			247.76	4240.78	0.00	130.29	88.09	225.91	42.23			444.29	4685.07	WIND 44
13	S	42%	57	1690.00	355.27	290.00	0.00	382.43	100.00	127.28			72.05	2717.70	0.00	126.77	63.60	127.53	29.91			317.90	3035.60	COLD 42
14	S	45%	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00			0.00	0.00	0.00	0.00	0.00	0.00	0.00			0.00	0.00	CLOSED 18
<b>Week Total</b>			<b>230</b>	<b>4074.00</b>	<b>1175.23</b>	<b>808.00</b>	<b>63.79</b>	<b>3948.90</b>	<b>483.00</b>	<b>595.34</b>	<b>0.00</b>	<b>0.00</b>	<b>505.89</b>	<b>10069.92</b>	<b>0.00</b>	<b>368.90</b>	<b>209.11</b>	<b>400.79</b>	<b>92.34</b>	<b>0.00</b>	<b>0.00</b>	<b>978.80</b>	<b>11048.72</b>	
15	M	48%	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	CLOSED 21
16	T	52%	13	110.00	27.34	45.00	0.00	411.50	705.00	0.00			42.79	593.84	0.00	21.47	13.98	0.00	3.29			35.45	629.29	COLD 38
17	W	55%	65	922.00	224.16	160.00	0.00	587.95	180.00	332.54			79.17	1894.11	0.00	87.38	35.05	43.70	15.61			166.13	2060.24	OCAST 50
18	TH	58%	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00			0.00	0.00	0.00	0.00	0.00	0.00	0.00			0.00	0.00	COLD,RAIN
19	F	61%	33	775.00	218.61	135.00	13.67	778.12	110.00	247.08			98.60	1920.40	0.00	76.43	32.99	80.12	17.96			189.54	2109.94	SUN 44
20	S	65%	115	3110.00	645.00	373.00	27.34	706.97	125.00	182.52			134.62	4852.31	0.00	326.25	156.91	331.58	76.96			814.74	5677.05	SUN 60
21	S	68%	33	981.00	185.81	270.00	0.00	220.40		5.00			39.70	1657.21	0.00	54.13	40.09	94.74	17.93			188.96	1846.17	COOL 45
<b>Week Total</b>			<b>259</b>	<b>5898.00</b>	<b>1300.92</b>	<b>983.00</b>	<b>41.01</b>	<b>2704.94</b>	<b>1120.00</b>	<b>767.14</b>	<b>0.00</b>	<b>0.00</b>	<b>394.88</b>	<b>10927.87</b>	<b>0.00</b>	<b>566.66</b>	<b>279.02</b>	<b>550.14</b>	<b>131.75</b>	<b>0.00</b>	<b>0.00</b>	<b>1394.82</b>	<b>12322.69</b>	
22	M	71%	70	1406.00	470.09	40.00	54.68	499.00	155.00	32.55			99.91	2469.77	0.00	128.16	86.96	171.20	36.58			386.32	2856.09	COOL 50
23	T	74%	101	1626.00	481.10	200.00	0.00	387.41	525.00	0.00			84.68	2694.51	0.00	191.18	106.89	116.54	38.95			414.61	3109.12	OCAST60
24	W	77%	83	1363.00	388.08	235.00	0.00	214.31	160.00	22.00			58.82	2200.39	0.00	122.56	55.17	83.82	24.58			261.65	2462.04	OCAST60
25	TH	81%	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00			0.00	0.00	0.00	0.00	0.00	0.00	0.00			0.00	0.00	CMAS
26	F	84%	131	1830.00	617.65	585.00	0.00	910.47	100.00	81.00			149.18	3943.12	0.00	183.23	96.37	298.81	54.93			577.41	4520.53	CLDS 74
27	S	87%	129	3411.00	787.10	493.00	22.78	516.36	0.00	20.00			129.47	5230.24	0.00	407.21	155.33	477.32	98.57			1039.86	6270.10	WARM 65
28	S	90%	96	3021.00	628.62	539.00	13.67	251.95	0.00	130.00			87.31	4454.24	0.00	154.62	88.49	295.10	51.27			538.21	4992.45	WINDY 66
<b>Week Total</b>			<b>610</b>	<b>12657.00</b>	<b>3372.64</b>	<b>2092.00</b>	<b>91.13</b>	<b>2779.50</b>	<b>940.00</b>	<b>285.55</b>	<b>0.00</b>	<b>0.00</b>	<b>609.37</b>	<b>20992.27</b>	<b>0.00</b>	<b>1187.06</b>	<b>588.21</b>	<b>1442.79</b>	<b>304.88</b>	<b>0.00</b>	<b>0.00</b>	<b>3218.06</b>	<b>24210.33</b>	
29	M	94%	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	CLOSED 30
30	T	97%	0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	CLOSED 32
31	W	100%	44	584.00	207.68	165.00	0.00	180.00		40.00			37.89	1136.68	0.00	15.09	8.25	7.29	2.85			30.63	1167.31	COLD 39
<b>Week</b>			<b>44</b>	<b>584.00</b>	<b>207.68</b>	<b>165.00</b>	<b>0.00</b>	<b>180.00</b>	<b>0.00</b>	<b>40.00</b>	<b>0.00</b>	<b>0.00</b>	<b>37.89</b>	<b>1136.68</b>	<b>0.00</b>	<b>15.09</b>	<b>8.25</b>	<b>7.29</b>	<b>2.85</b>	<b>0.00</b>	<b>0.00</b>	<b>30.63</b>	<b>1167.31</b>	
<b>Total</b>			<b>1210</b>	<b>24562.00</b>	<b>6389.88</b>	<b>4346.00</b>	<b>195.93</b>	<b>11370.51</b>	<b>3193.00</b>	<b>1919.79</b>	<b>0.00</b>	<b>0.00</b>	<b>1751.97</b>	<b>46864.32</b>	<b>500.00</b>	<b>2272.57</b>	<b>1157.59</b>	<b>2594.12</b>	<b>618.25</b>	<b>0.00</b>	<b>0.00</b>	<b>6524.28</b>	<b>53388.60</b>	
<b>Budget</b>	<b>31</b>		<b>1200</b>	<b>24600</b>	<b>7200</b>	<b>4200</b>	<b>240</b>	<b>10800</b>						<b>47040</b>	<b>750.00</b>	<b>2000</b>	<b>1000</b>	<b>1800</b>				<b>5550</b>	<b>52590</b>	
<b>% Budget</b>			<b>101%</b>	<b>100%</b>	<b>89%</b>	<b>103%</b>	<b>82%</b>	<b>105%</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>100%</b>	<b>67%</b>	<b>114%</b>	<b>116%</b>	<b>144%</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>118%</b>	<b>102%</b>	
<b>Daily Budget Avg</b>			<b>38.71</b>	<b>793.55</b>	<b>232.26</b>	<b>135.48</b>	<b>7.74</b>	<b>348.39</b>						<b>1517.42</b>	<b>24.19</b>	<b>64.52</b>	<b>32.26</b>	<b>58.06</b>	<b>0.00</b>			<b>179.03</b>	<b>1696.45</b>	
<b>Actual Daily Avg</b>			<b>39</b>	<b>792</b>	<b>206</b>	<b>140</b>	<b>6</b>	<b>367</b>	<b>103</b>	<b>62</b>	<b>0</b>	<b>0</b>	<b>57</b>	<b>1512</b>	<b>16</b>	<b>73</b>	<b>37</b>	<b>84</b>	<b>20</b>	<b>0</b>	<b>0</b>	<b>210</b>	<b>1722</b>	
<b>TREND %</b>			<b>1210</b>	<b>24562</b>	<b>6390</b>	<b>4346</b>	<b>196</b>	<b>11371</b>	<b>3193</b>	<b>1920</b>	<b>0</b>	<b>0</b>	<b>1752</b>	<b>46864</b>	<b>500</b>	<b>2273</b>	<b>1158</b>	<b>2594</b>	<b>618</b>	<b>0</b>	<b>0</b>	<b>6524</b>	<b>53389</b>	
			<b>101%</b>	<b>100%</b>	<b>89%</b>	<b>103%</b>	<b>82%</b>	<b>105%</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>100%</b>	<b>67%</b>	<b>114%</b>	<b>116%</b>	<b>144%</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>118%</b>	<b>102%</b>	
<b>Avg/RD</b>				<b>20.30</b>	<b>5.28</b>	<b>3.59</b>	<b>0.16</b>	<b>9.40</b>						<b>38.73</b>	<b>0.41</b>	<b>1.88</b>	<b>0.96</b>	<b>2.14</b>				<b>5.39</b>	<b>44.12</b>	

FOOD & DRINKS TOTAL 3430.16

Less than 30 rounds

	2019		2020		2021		2022		2023		2024		2025	
	Rounds	YTD												
JAN	667	667	629	629	857	857	538	538	1,120	1,120	616	616	642	642
FEB	777	1,444	842	1,471	502	1,359	964	1,502	1,256	2,376	1,463	2,079	1,177	1,819
MAR	1,816	3,260	1,612	3,083	2,012	3,371	2,186	3,688	2,049	4,425	2,428	4,507	2,563	4,382
APRIL	2,268	5,528	2,078	5,161	2,603	5,974	2,391	6,079	3,232	7,657	3,178	7,685	3,079	7,461
MAY	2,511	8,039	2,711	7,872	3,164	9,138	3,345	9,424	3,416	11,073	3,722	11,407	3,801	11,262
JUNE	2,600	10,639	3,207	11,079	3,022	12,160	2,946	12,370	3,871	14,944	4,011	15,418	4,017	15,279
JULY	2,434	13,073	3,134	14,213	3,300	15,460	3,458	15,828	3,855	18,799	3,987	19,405	3,996	19,275
AUG	2,743	15,816	3,359	17,572	2,895	18,355	3,438	19,266	3,613	22,412	3,761	23,166	4,015	23,290
SEPT	2,310	18,126	2,890	20,462	2,438	20,793	3,171	22,437	3,172	25,584	3,009	26,175	3,102	26,392
OCT	1,886	20,012	2,344	22,806	2,017	22,810	2,537	24,974	2,521	28,105	3,067	29,242	2,713	29,105
NOV	915	20,927	1,893	24,699	1,401	24,211	1,292	26,266	1,806	29,911	1,878	31,120	2,004	31,109
DEC	915	21,842	1,162	25,861	1,266	25,477	807	27,073	1,341	31,252	1,039	32,159	1,210	32,319
<b>TOTAL</b>	<b>21,842</b>		<b>25,861</b>		<b>25,477</b>		<b>27,073</b>		<b>31,252</b>		<b>32,159</b>		<b>32,319</b>	

**Country Hills Snack Bar Gross Profit  
DECEMBER 2025**

	<u>FOOD &amp; DRINKS</u>	<u>BEER</u>	<u>TOTAL</u>
GROSS SALES	3747.45	2834.08	6581.53
SALES TAX	317.29	239.96	557.25
NET SALES(from daily sales report)	3430.16	2594.12	6024.28
OPENING INVENTORY	2615.92	1469.20	4085.12
PURCHASES 901+907(FOOD)	793.24	460.80	1254.04
CLOSING INVENTORY	1466.96	906.81	2373.77
COST OF GOODS	1942.20	1023.19	2965.39
GROSS PROFIT	1487.96	1570.93	3058.89
COST OF SALES %	0.5662	0.3944	0.49

APPROVED BY: 